



**STATE OF NEW YORK  
DEPARTMENT OF TAXATION AND FINANCE  
Office of Budget & Management Analysis  
Bureau of Fiscal Services  
Building 9, Room 234  
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To All Potential Bidders:

Attached is a table of all bidder questions submitted for IFB 07-05, Computer to Plate Image System and Proofing System, and the Department's response.

As a reminder, if your firm is interested in submitting a proposal in response to the IFB, the final date for receipt of bidder proposals is June 13, 2007.

Computer to Plate Imaging System and proofing System  
IFB 07-05 Questions

#	Question	Answer
1	<p>Is there a need for backup/archival/retrieval of jobs after printer?</p> <p>a) Is there a storage solution available currently (server with disk space – please list capacities and OS)</p> <p>b) Is tape backup necessary?</p> <p>c) System backup?</p>	<p>Yes</p> <p>No</p> <p>Not required, but could be a solution.</p> <p>Not required, but could be a solution.</p>
2	<p>Is any reporting functionality necessary (plates/jobs/etc)?</p> <p>a) Is any MIS connectivity necessary?</p>	<p>No</p> <p>No</p>
3	<p>Number of people accessing the prepress system simultaneously?</p> <p>a) Number of necessary training slots?</p> <p>b) Number of concurrent licenses for prepress?</p>	<p>1</p> <p>2</p> <p>1</p>

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4	<p>Please list all devices necessary to connect to the workflow system.</p> <p>a) Proofing?</p> <p>b) Other?</p>	<p>Proofer, CTP device</p> <p>None.</p>
5	<p>Is it necessary for CIP3 files to be generated?</p> <p>a) What is the press plates will be used on?</p>	<p>No</p> <p>Various UV color, King 2000, Diddes, Omni, and Ryobi</p>
6	<p>Is a webportal for collaboration/approval/proofing necessary?</p> <p>Color accurate soft printing?</p>	<p>No</p> <p>Yes</p>
7	<p>Is there a server rack that systems should be located? (ie should servers be rack-optimized for space?)</p>	<p>no</p>
8	<p>Are punches done on press or should it be done in the ctp?</p> <p>a) How many punches are necessary if so?</p>	<p>Punches should be done In the CTP.</p> <p>Must provide for automation of up to 4 integrated punching for plates</p>
9	<p>What types of automation are necessary/requested?</p> <p>a) Automated workflow job creation</p> <p>b) Automated Preflight</p>	<p>Must integrate with Kodak/Creo Preps Imposition system running version 5.2 series and be fully automated</p> <p>Yes</p> <p>Yes</p>

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	c) Automated Imposition	Yes
	d) Full automation based on customized ruleset	Yes
10	Is any custom screening necessary?	No
11	Please list all Preps Dongle codes and version numbers	We are unable to release the Preps dongle codes. We do not believe that this information would be helpful to potential bidders. We are using Preps 5.2
12	What is the current workflow?	AGFA Apogee Series 3
13	Would you prefer full automation for CTP output device, knowing some options can be deleted if not necessary or unwanted for your needs?	Semi automatic
14	We offer two 8 page CTP devices: one offers a multiple cassette option for use with multiple plate sizes, providing additional automation. Which is preferred?	Must include single cassette with automatic slip-sheet removal
15	Can two quotes be offered for review?	No. This is an IFB that is based on the lowest cost that meets specifications
16	Can you please provide specifics on presses on site, including age of the press?	ML 2000 – 5 years Diddie 860 11 inch – 20 years Diddie 17 inch – 20 years Webcom 700 – 21 years Color King 2000 – 4 years Abdick 9910 – 5 years Omni – 11 years Ryobi - New
17	Kodak CTP output devices include a 5 year parts warranty, requiring 2 PM/s annually for the 5 years? PM costs are roughly \$5K-6K per	Sections VII.C and IX.A.5 define the hardware maintenance requirements

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	<p>year. Are you interested in service coverage? How many years of service coverage should be included with the bid? Should coverage be full, including on-site support and upgrades or a remote option?</p> <p>Are you interested in pre-paying service?</p>	<p>Services will be paid for in accordance with New York State Finance Law in the year in which they are performed</p>
18	<p>Workflow and CTP must be included with service coverage, when connected/linked, is this a concern?</p>	<p>All Hardware and Software Maintenance Requirements are outlined in the Sections VII and IX of the IFB</p>
19	<p>The only question we came up with is regarding the last item on the specification page. Must include characterization for RGB and CMYK. Does characterization mean the same as output?</p>	<p>Yes</p>
20	<p>Can multiple bids be submitted for different software/workflow versions and/or different options that may be non-descript in the IFB?</p>	<p>No. This is an IFB that is based on the lowest cost that meets specifications</p>
21	<p>As currently described, the workflow requested has little specific details as to what level of automation, and what level of complexity is required. You can have a workflow that uses Preps (as per your request) in a similar fashion to the way you use it now. Or Preps can be completely integrated in to the workflow so that it never needs to be launched on a workstation except for when the need arises to edit a template.</p> <p>a) Is there a need for automated</p>	<p>No CIP 3 is requested. We want a workflow that uses preps in a similar fashion to the way we use it now.</p> <p>Yes</p>

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	<p>preflighting?</p> <p>b) For normalizing (the creation of PDF files from PS)?</p> <p>c) For flattening?</p> <p>d) For the creation of CIP3 data to drink ink consoles on the presses?</p> <p>And where should the cost of the workflow be included?</p>	<p>Not required</p> <p>Not required</p> <p>Not required</p> <p>Cost of the workflow should be included with the cost of the proposed equipment</p>
22	<p>Are we allowed to submit a quote that has a bundling discount applied? In other words, an AGFA online processor may be put in place at no charge in exchange for a 3 year agreement to use AGFA plates. We understand the State will not sign agreements, and that would be OK, but it would be the understanding of the State that the processor being supplied is the property of AGFA, but on loan with the Tax Dept for as long as they continue to use AGFA plates.</p>	<p>No</p>
23	<p>Will the State supply contractor/electricians to make the final connection to the platesetter and processor?</p>	<p>As specified in Section IX.A.2 of the IBF, "The Department is responsible for bringing all services to within 6' of installation site. The contractor will be responsible for all components required to completely install the system"</p>
24	<p>Are plate tests required to determine if a plate will meet the needs of the State given that UV inks are being run on the web press?</p>	<p>No. This IFB is to procure the equipment, not the plates.</p>

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25	The smallest plate requested in the IFB is 13"x18", but the smallest plate we currently sell you is 11"x18", about 200 per month. What will be done with those plates? And should the equipment be able to image them?	We have not bought 11x18 plates in 2 years that I know of. We no longer have that press.