

# Taxable Sales and Purchases 

## County and industry data for August 1996-February 1997

## Contents

Introduction
Industry Analysis ..... 1 ..... 2
Regional Trends ..... 4
New York City ..... 8
Counties Outside New York City ..... 9
Methodology and Data Limitations ..... 11
Figures Figure 1: Five-year Trend ..... 2
Figure 2: Industry Shares ..... 4
Figure 3: Change in Taxable Sales and Purchases ..... 5
Figure 4: Five-year Trend (New York City) ..... 8
Figure 5: Five-year Trend (Counties Outside of New York City) ..... 10
Tables Table 1: Statewide Annual Totals ..... 1
Table 2: Statewide Semiannual Industry Totals ..... 3
Table 3: Change in Taxable Sales and Purchases ..... 7
Table 4: New York City Annual Totals ..... 8
Table 5: New York City Semiannual Industry Totals ..... 9
Table 6: All Counties Outside of New York City - Annual Totals ..... 10
Table 7: All Counties Outside of New York City - Semiannual ..... 11
Industry Totals
Alphabetical Listing of County Tables ..... 14-70
Appendixes
Appendix A: Principal Industry Activity Codes and Standard ..... A-1Industrial Classification Code Ranges By Industry
Appendix B: Counties Exempting Residential Energy Sales ..... B-1
from Sales Tax
Appendix C: New York State and Local Sales Tax Rates by ..... C-1County and City Effective January 1, 1997

## Introduction

Annual taxable sales
nearly $\$ 174.1$ billion Statewide

This publication summarizes local sales and use tax activity in New York as reported on tax returns by vendors and purchasers. It includes a statistical table for each New York State county depicting annual taxable sales and purchases data for each of the last five years. Each county table also contains semiannual sales tax information by industrial classification for the most recent 18 months. Data for the March August 1996 six-month selling period are revised from the last report. Information for September 1996 through February 1997 is preliminary and will be revised in our next report.

Taxable sales include nearly all retail sales of tangible personal property and certain services. Taxable purchases represent the value of tangible personal property or services purchased for use in business operations (which would otherwise be subject to tax) on which no sales tax was previously paid.

Table 1 summarizes annual sales and purchases subject to use tax for all New York counties during the past 5 years. During the period, annual sales grew each year when compared with sales reported for the previous year. Preliminary data for the most recent selling period, March 1996 through February 1997, indicates a continuation of this trend as reported sales grew to $\$ 174$. 1 billion, a 5.36 percent improvement from the previous year.

Table 1: Statewide Annual Totals (In Thousands)

|  | Change from Previous Period |  |  |
| :--- | ---: | ---: | ---: |
|  | Taxable Sales <br> \& Purchases | Percent |  |
| $3 / 92-2 / 93$ | $\$ 146,652,533$ | $\$ 3,159,642$ | 2.20 |
| $3 / 93-2 / 94$ | $152,151,747$ | $5,499,214$ | 3.75 |
| $3 / 94-2 / 95$ | $159,481,038$ | $7,329,291$ | 4.82 |
| $3 / 95-2 / 96$ | $165,263,235$ | $5,782,197$ | 3.63 |
| $3 / 96-2 / 97^{*}$ | $174,122,262$ | $8,859,027$ | 5.36 |

*Preliminary

Figure 1 depicts the ongoing upward direction of annual reported sales. The trend began with national economic recovery in the March 1992 through February 1993 selling period and continued through the most current selling period. As a result, aggregate taxable sales and purchases now stand 18.7 percent higher than the value posted at the start of the recovery.

Figure 1: Five-year Trend (In Millions)

*Preliminary
Taxable sales and purchases through the August 1996 - February 1997 semiannual selling period reached $\$ 88.3$ billion. This amount exceeds the total reported for the previous six-month selling period by $\$ 2.4$ billion and represents a new high mark in reported statewide semiannual sales. Taxable sales and purchases growth continued to accelerate in the latest six-month selling period, equaling 2.8 percent, compared with the 2.5 percent growth for the prior six-month period.

The largest source of taxable sales is retail trade, accounting for over half of all taxable sales and contributing $\$ 47$ billion to the statewide total. During the most current six-month selling period, retail trade sales rose 3.9 percent. Within the retail sector, building materials retailers reported the largest percentage increase in sales, nearly 9 percent, from the previous September through February reporting period. At the same time, apparel taxable sales fell nearly 1 percent as New York City and most counties followed the State lead by adopting a sales tax-free week in January 1997.

Table 2: Statewide Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 9/95-2/96 | 3/96-8/96** | 9/96-2/97* |
| Construction | \$ 1,377,775 | \$ 1,504,297 | \$ 1,473,963 |
| Manufacturing | 4,543,914 | 4,831,043 | 4,840,015 |
| Communications | 3,992,828 | 3,926,542 | 3,930,563 |
| Electric \& Gas | 6,895,731 | 6,158,150 | 6,945,509 |
| Wholesale Trade | 5,440,408 | 5,774,124 | 5,828,514 |
| Retail Trade Total | 45,411,635 | 46,072,601 | 47,173,931 |
| Building Materials | 2,444,007 | 3,014,295 | 2,664,370 |
| General Merchandise | 7,978,816 | 6,858,881 | 8,474,073 |
| Food | 3,471,442 | 3,729,240 | 3,468,906 |
| Auto Dealers, Gas Stations | 8,814,420 | 10,867,871 | 9,546,674 |
| Apparel | 4,512,769 | 4,139,835 | 4,468,591 |
| Furniture | 3,510,513 | 3,331,447 | 3,657,891 |
| Eating and Drinking | 5,981,972 | 6,421,559 | 6,044,697 |
| Miscellaneous Retail | 8,697,696 | 7,709,473 | 8,848,729 |
| Services Total | 11,733,653 | 12,632,059 | 12,915,034 |
| Hotels | 1,788,262 | 2,064,943 | 2,157,669 |
| Personal Services | 308,018 | 305,966 | 327,670 |
| Business Services | 4,488,272 | 4,734,239 | 4,984,667 |
| Auto Repair, Parking | 2,510,949 | 2,763,355 | 2,563,858 |
| Other Services | 2,638,152 | 2,763,556 | 2,881,170 |
| All Other Industries | 4,313,454 | 4,947,578 | 5,168,339 |
| Grand Total | \$83,709,398 | \$85,846,394 | \$88,275,868 |

Note: This table represents the sum of taxable sales and purchases for all counties imposing a sales tax, plus taxable sales and purchases in Oswego County.
*Preliminary
**Revised
Statewide, almost all major industries realized year-over-year growth for the latest semiannual selling period. The services sector reported the largest percentage growth of 10.1 percent. This positive change in taxables sales activity reflects the services industry's increasing importance within New York. Communications was the sole major industry with a taxable sales decrease, falling nearly 1.6 percent from the previous year.

Percentage increases for the remaining major industry groups ranged from 7.1 percent in wholesale trade to 0.7 percent for the electric and gas and sanitary services sector. This latter category includes energy sales to all commercial establishments and noncommercial sales in counties imposing a tax on residential use. (Appendix B lists counties exempting residential energy sales from sales tax.) Within the services sector, hotels reported significant growth ( +20.7 percent) with taxable sales for these businesses reaching nearly $\$ 2.2$ billion during the most recent six
months. Taxable sales for manufacturing and construction improved by more than 6.5 percent. All Other industries, including agriculture, mining, miscellaneous businesses and businesses with missing industry codes, grew 19.8 percent. Unfortunately from an analytical perspective, the missing industry code category accounted for a large portion of this percentage change.

Figure 2 shows the statewide share of taxable sales and purchases contributed by major industry for the latest selling period. This distribution has remained fairly constant since the State enacted the sales tax in 1965. Retail sales and taxable services combined contribute over two-thirds of the State total.

Figure 2: Industry Shares


|  | Retail Trade <br> Bectric and Gas Construation |  | Services Manufiacturing All Other hdustries |  | Wholesale Trade Communications |
| :---: | :---: | :---: | :---: | :---: | :---: |

## Regional Trends

All but a hand full of the State's counties showed year-over-year gains in taxable sales and purchases. Figure 3 provides a glimpse of regional sales activity. As shown, large percentage year-over-year gains were broadly distributed throughout New York. Except for Nassau county, taxable sales in Downstate counties grew faster than the statewide average of 5.36 percent. Many counties in the Mid-Hudson, Capital, Central New York and Western regions also outperformed the state average. By comparison, all counties in the Adirondack Region underperformed.

Figure 3

## Change in Taxable Sales and



Table 3 indicates that nearly all counties experienced an increase in total taxable sales and purchases for the September 1996 through February 1997 period as compared to the same period of the previous year. Madison, Oswego, Schoharie, Seneca led the way reporting double digit percentage growth in excess of 10 percent.

Unlike the other faster growing counties where sales increases were localized within a few industries, Seneca's gains were broadly distributed among industries. Even here, however, there was a common thread with the bulk of the increase attributable to a further expansion of a recently opened shopping mall. Construction ( +32.6 percent), services $(+18.7$ percent), wholesale trade (15.3 percent), retail trade ( +13.1 percent) and manufacturing ( +10.7 percent) contributed to Seneca's aggregate 12.5 percent annual increase. Growth in the apparel and personal and business services sub-sectors was particularly pronounced.

Columbia experienced the largest year-over-year decline in aggregate activity, falling by 5.4 percent as sales reported by the All Other industries category returned to historical levels. Taxable sales and purchases in Hamilton and Schuyler counties fell by approximately 1 percent respectively.

Table 3: Change in Taxable Sales and Purchases

| County | $\begin{array}{r} \text { Sept. } 1995- \\ \text { Feb. } 1996 \end{array}$ | $\begin{aligned} & \text { Sept. } 1996 \text { - } \\ & \text { Feb. 1997* } \end{aligned}$ | Percent Change | County | $\begin{array}{r} \text { Sept. } 1995 \text { - } \\ \text { Feb. } 1996 \end{array}$ | $\begin{aligned} & \text { Sept. } 1996 \text { - } \\ & \text { Feb. } 1997^{*} \end{aligned}$ | Percent <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Albany | \$2,065,882 | \$2,145,690 | 3.86 | Oneida | \$ 943,530 | \$ 953,120 | 1.02 |
| Allegany | 138,378 | 147,527 | 6.61 | Onondaga | 2,451,559 | 2,524,278 | 2.97 |
| Broome | 915,896 | 961,823 | 5.01 | Ontario | 570,700 | 603,718 | 5.79 |
| Cattaraugus | 314,079 | 328,653 | 4.64 | Orange | 1,514,573 | 1,602,011 | 5.77 |
| Cayuga | 274,016 | 289,511 | 5.65 | Orleans | 110,386 | 111,534 | 1.04 |
| Chautauqua | 539,373 | 572,242 | 6.09 | Oswego | 429,286 | 494,591 | 15.21 |
| Chemung | 465,970 | 486,323 | 4.37 | Otsego | 225,316 | 238,865 | 6.01 |
| Chenango | 148,502 | 159,116 | 7.15 | Putnam | 287,424 | 307,807 | 7.09 |
| Clinton | 380,171 | 392,578 | 3.26 | Rensselaer | 448,642 | 479,720 | 6.93 |
| Columbia | 239,338 | 226,423 | (5.40) | Rockland | 1,144,018 | 1,250,689 | 9.32 |
| Cortland | 203,758 | 212,090 | 4.09 | St. Lawrence | 417,975 | 437,772 | 4.74 |
| Delaware | 156,616 | 164,892 | 5.28 | Saratoga | 778,776 | 825,726 | 6.03 |
| Dutchess | 1,298,771 | 1,379,603 | 6.22 | Schenectady | 673,706 | 706,958 | 4.94 |
| Erie | 4,638,107 | 4,775,514 | 2.96 | Schoharie | 100,963 | 115,495 | 14.39 |
| Essex | 172,153 | 173,065 | 0.53 | Schuyler | 48,322 | 47,980 | (0.71) |
| Franklin | 145,077 | 146,219 | 0.79 | Seneca | 126,808 | 142,447 | 12.33 |
| Fulton | 178,298 | 186,360 | 4.52 | Steuben | 355,341 | 365,978 | 2.99 |
| Genesee | 229,426 | 242,784 | 5.82 | Suffolk | 7,155,784 | 7,647,592 | 6.87 |
| Greene | 165,171 | 167,958 | 1.69 | Sullivan | 246,826 | 249,929 | 1.26 |
| Hamilton | 22,827 | 22,544 | (1.24) | Tioga | 131,557 | 138,592 | 5.35 |
| Herkimer | 176,312 | 176,306 | 0.00 | Tompkins | 408,361 | 407,209 | (0.28) |
| Jefferson | 478,198 | 496,607 | 3.85 | Ulster | 712,330 | 721,438 | 1.28 |
| Lewis | 68,295 | 68,837 | 0.79 | Warren | 427,719 | 431,215 | 0.82 |
| Livingston | 192,849 | 211,080 | 9.45 | Washington | 140,691 | 146,219 | 3.93 |
| Madison | 199,470 | 223,179 | 11.89 | Wayne | 286,295 | 298,844 | 4.38 |
| Monroe | 3,784,528 | 3,874,630 | 2.38 | Westchester | 5,476,768 | 5,792,890 | 5.77 |
| Montgomery | 171,924 | 183,191 | 6.55 | Wyoming | 112,177 | 117,229 | 4.50 |
| Nassau | 7,459,775 | 7,817,050 | 4.79 | Yates | 62,524 | 65,800 | 5.24 |
| Niagara | 990,139 | 1,002,272 | 1.23 | New York City | 31,707,742 | 33,816,155 | 6.65 |

Note: Dollar data is in thousands.
*Preliminary data

The five New York City counties of the Bronx, Kings, New York (Manhattan), Queens and Richmond represent over 38 percent of all reportable statewide taxable sales and purchases for the latest annual period. New York City taxable sales continue to grow more than the State as a whole. Year-over-year City taxable sales and purchases rose 6.87 percent, exceeding the 4.47 percent combined growth rate for all other State counties. Similar to the State economy, New York City sales have continually expanded since the early 1990's growing from $\$ 52.6$ billion in 1992-93 to $\$ 65.3$ billion in 1996-97 (Figure 4).

Table 4: New York City Annual Totals (In Thousands)

|  |  | Change from Previous Period |  |
| :--- | ---: | ---: | ---: | ---: |
| Period | Taxable Sales <br> \& Purchases | Amount | Percent |
| $3 / 92-2 / 93$ | $\$ 52,570,093$ | $\$ 687,292$ | 1.32 |
| $3 / 93-2 / 94$ | $55,462,615$ | $2,892,522$ | 5.50 |
| $3 / 94-2 / 95$ | $58,523,293$ | $3,060,678$ | 5.52 |
| $3 / 95-2 / 96$ | $61,107,397$ | $2,584,104$ | 4.22 |
| $3 / 96-2 / 97^{*}$ | $65,306,599$ | $4,199,202$ | 6.87 |
| *Preliminary |  |  |  |

Figure 4: Five-year Trend (In Millions)

*Preliminary
Table 5 summarizes City taxable sales and purchases for the most recent six-month selling period ending February 1997. For that period, sales tax vendors reported $\$ 33.8$ billion in City taxable sales and purchases. New York City taxable sales and purchases increased 6.65 percent when compared to the September through February 1996 selling period.

For both the State and City, retail sales provide the largest share of all taxable sales and purchases. However, while retail sales represent 53.4 percent of all taxable sales statewide, they represent only 45.2 percent within the City. This disparity reflects the greater importance of taxable services to the City's sales tax base. Service industry taxpayers posted
the largest percentage increases, rising 14.5 percent from the previous year. Within that industry sector, hotels (+27.3 percent), personal (+13.3 percent), business ( +13.1 percent) and other services ( +11.7 percent) increased significantly combining for $\$ 770$ million of the $\$ 2.1$ billion City gain in sales. Communications and electric, gas and sanitary services were the only major categories to post year-over-year declines.

Table 5: New York City Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 9/95-2/96 | 3/96-8/96** | 9/96-2/97* |
| Construction | \$ 576,080 | \$ 596,580 | \$ 620,804 |
| Manufacturing | 1,691,455 | 1,877,333 | 1,881,703 |
| Communications | 1,853,327 | 1,824,397 | 1,839,444 |
| Electric \& Gas | 3,253,600 | 2,799,445 | 3,226,256 |
| Wholesale Trade | 1,940,289 | 2,024,909 | 2,118,384 |
| Retail Trade Total | 14,790,393 | 14,305,286 | 15,285,166 |
| Building Materials | 541,526 | 601,086 | 580,198 |
| General Merchandise | 2,229,544 | 1,991,126 | 2,281,664 |
| Food | 777,170 | 789,528 | 776,351 |
| Auto Dealers, Gas Stations | 1,546,300 | 1,845,255 | 1,700,794 |
| Apparel | 2,259,597 | 2,103,106 | 2,274,484 |
| Furniture | 1,414,940 | 1,386,306 | 1,535,746 |
| Eating and Drinking | 2,738,148 | 2,775,194 | 2,786,036 |
| Miscellaneous Retail | 3,283,168 | 2,813,685 | 3,349,893 |
| Services Total | 5,570,160 | 5,879,201 | 6,379,414 |
| Hotels | 1,181,355 | 1,252,770 | 1,504,000 |
| Personal Services | 128,666 | 142,741 | 145,828 |
| Business Services | 2,363,402 | 2,500,531 | 2,672,097 |
| Auto Repair, Parking | 856,308 | 937,281 | 895,428 |
| Other Services | 1,040,429 | 1,045,878 | 1,162,061 |
| All Other Industries | 2,032,438 | 2,183,293 | 2,464,984 |
| Grand Total | \$31,707,742 | \$31,490,444 | \$33,816,155 |

*Preliminary
**Revised

## Counties Outside <br> New York City

Taxable sales and purchases in counties outside New York City exceeded $\$ 108.8$ billion for the latest reporting year ending February 1997 (Table 6). This value represents a 4.47 percent increase from the previous year and 12.5 percent increase from sales reported five years ago. This total includes reported taxable sales in all counties imposing a sales tax plus an estimate of total taxable sales for Oswego County. As depicted in Figure 5, the five-year trend in taxable sales and purchases reported outside of New York City is similar in direction to the New York City totals but annual percentage growth is comparatively lower between the years.

Table 6: All Counties Outside of New York City - Annual Totals
(In Thousands)

|  | Change from Previous Period |  |  |
| :--- | ---: | ---: | ---: |
| Period | Taxable Sales <br> \& Purchases | Amount | Percent |
| $3 / 92-2 / 93$ | $\$ 94,082,440$ | $\$ 2,472,350$ | 2.70 |
| $3 / 93-2 / 94$ | $96,689,132$ | $2,606,692$ | 2.77 |
| $3 / 94-2 / 95$ | $100,957,745$ | $4,268,613$ | 4.41 |
| $3 / 95-2 / 96$ | $104,155,838$ | $3,198,093$ | 3.17 |
| $3 / 96-2 / 97^{*}$ | $108,815,663$ | $4,659,825$ | 4.47 |
| *Preliminary |  |  |  |

Figure 5: Five-year Trend (In Millions)

*Preliminary
In this report, Oswego remains the only New York State county without a county-wide local sales tax. However, effective March 1997 Oswego imposes a sales tax on all vendors doing business in Oswego County outside the cities of Fulton and Oswego. The cities of Fulton and Oswego have imposed their own sales tax for all years reported in this publication. To present a more comprehensive view of statewide taxable sales, beginning with the March through August 1995 selling period, this publication includes estimates of taxable sales and purchases for the entire county (including the cities of Fulton and Oswego).
Because theses amounts are estimates, we strongly caution data users from assessing Oswego economic activity solely from data presented in this report.

Analysis of the semiannual data by industry presented in Table 7 reveals that construction, services and All Other major industry groupings reported above-average gains in taxable sales and purchases. Construction grew by 6.4 percent, services and wholesale trade rose by 6 percent respectively and All Other industries increased by 18.5 percent. Within the major sectors, building materials, general merchandise, auto dealers and gas stations, hotels, business services and other services industries reported the greatest year-over-year percentage gains. Of all
major industries, only communications reported lower sales. Within retail trade, the apparel sub-sector reported a 2.6 percent decline in taxable sales as the effects of the January 1997 tax-free week occurred in the August 1996 - February 1997 selling period.

Table 7: All Counties Outside of New York City - Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 9/95-2/96 | 3/96-8/96** | 9/96-2/97* |
| Construction | \$ 801,695 | \$ 907,717 | \$ 853,159 |
| Manufacturing | 2,852,459 | 2,953,710 | 2,958,312 |
| Communications | 2,139,501 | 2,102,145 | 2,091,119 |
| Electric \& Gas | 3,642,131 | 3,358,705 | 3,719,253 |
| Wholesale Trade | 3,500,119 | 3,749,215 | 3,710,130 |
| Retail Trade Total | 30,621,242 | 31,767,315 | 31,888,765 |
| Building Materials | 1,902,481 | 2,413,209 | 2,084,172 |
| General Merchandise | 5,749,272 | 4,867,755 | 6,192,409 |
| Food | 2,694,272 | 2,939,712 | 2,692,555 |
| Auto Dealers, Gas Stations | 7,268,120 | 9,022,616 | 7,845,880 |
| Apparel | 2,253,172 | 2,036,729 | 2,194,107 |
| Furniture | 2,095,573 | 1,945,141 | 2,122,145 |
| Eating and Drinking | 3,243,824 | 3,646,365 | 3,258,661 |
| Miscellaneous Retail | 5,414,528 | 4,895,788 | 5,498,836 |
| Services Total | 6,163,493 | 6,752,858 | 6,535,620 |
| Hotels | 606,907 | 812,173 | 653,669 |
| Personal Services | 179,352 | 163,225 | 181,842 |
| Business Services | 2,124,870 | 2,233,708 | 2,312,570 |
| Auto Repair, Parking | 1,654,641 | 1,826,074 | 1,668,430 |
| Other Services | 1,597,723 | 1,717,678 | 1,719,109 |
| All Other Industries | 2,281,016 | 2,764,285 | 2,703,355 |
| Grand Total | \$52,001,656 | \$54,355,950 | \$54,459,713 |

Note: This table represents the sum of taxable sales and purchases in all counties outside of New York City imposing a sales tax, plus taxable sales and purchases in Oswego County.
*Preliminary
**Revised

## Methodology and Data Limitations

The taxable sales and purchases statistics presented in this report come from more than three million data items reported on over a half-million sales tax returns filed each quarter with the New York State Department of Taxation and Finance. The year-ending sales tax quarter that closes on May 31 involves an additional 138,000 returns from taxpayers filing annual returns only. The report aggregates quarterly data into semiannual periods to dampen fluctuations caused by vendor late reporting, account reconciliation of prior period activities and amended returns.

This report provides a snapshot of a continuously changing sales tax file. File records are updated daily to reflect late payments, amended returns, audit changes and missing industry identification codes. Only after nine months does the file become stable enough to serve as the data base for preparing this report.

The data in this publication supersede information included in earlier reports. Although this report includes information for a 12-month period, special care should be taken when computing an annual percent change. As noted above, sales tax data are subject to continual revision. A significant part of these revisions relates to vendor over- and underreporting. That is, vendors filing late returns frequently combine prior and current liabilities on their most current return. The revisions are then necessary to move the data to the correct period. Therefore, caution should be taken when drawing conclusions concerning regional economic trends based solely upon the data presented herein.

This report generally classifies taxable sales and purchases within industrial sectors based on the vendor-reported code listed on each tax return. These codes are either the Principal Industry Activity (PIA) classification or the federal Standard Industrial Classification (SIC). While these two codes are fairly comparable, a more detailed classification is available only for vendors using the SIC code. Appendix A identifies the SIC/PIA classifications used in this report. Classification problems arise when vendors use PIA codes in lieu of SIC codes. More troublesome problems arise when taxpayers inadvertently misclassify their primary business activity. For example, a wholesaler who also conducts retail sales may not understand to classify the business as wholesale trade. Misclassification problems are nearly impossible to remedy.

For all counties, the electric and gas industry segment contains nonresidential energy taxable sales. However, New York State and a number of counties, listed in Appendix B, do not tax residential energy sales. Therefore, the electric and gas tax base varies by county with some areas taxing both residential and nonresidential energy sales and others taxing nonresidential sales only. The statewide summary displayed in Table 1 merely accumulates the taxable sales and purchases for each county and does not represent total statewide energy sales.

Appendix C shows combined State and local sales tax rates in each county and city and identifies changes that occurred during the most recent six-month reporting period. These data are presented for informational purposes.

Data users are cautioned that industry taxable sales may represent only a portion of industry gross sales. Moreover, the percent of sales that are taxable can vary from period to period. As such, taxable sales may not directly reflect the correct level or trend in aggregate economic activity for the industry.

## Albany County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)
\(\left.$$
\begin{array}{lrrr}\hline \text { Period } & \begin{array}{r}\text { Taxable Sales } \\
\text { \& Purchases }\end{array}
$$ \& \begin{array}{r}Change from Previous Period <br>

Amount\end{array} \& Percent\end{array}\right]\)| $3 / 92-2 / 93$ | $\$ 3,583,826$ | 110,224 | 3.17 |
| :--- | ---: | ---: | ---: |
| $3 / 93-2 / 94$ | $3,738,389$ | 154,563 | 4.31 |
| $3 / 94-2 / 95$ | $3,953,520$ | 215,131 | 5.75 |
| $3 / 95-2 / 96$ | $4,030,436$ | 76,916 | 1.95 |
| $3 / 96-2 / 97^{*}$ | $4,177,060$ | 146,624 | 3.64 |




[^0]
## Allegany County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$3,047 | \$4,284 | \$3,291 |
| Manufacturing | 6,740 | 7,448 | 7,834 |
| Communications | 4,159 | 4,633 | 4,428 |
| Electric \& Gas | 17,848 | 15,391 | 18,771 |
| Wholesale Trade | 14,627 | 15,808 | 13,707 |
| Retail Trade Total | 72,008 | 77,173 | 75,522 |
| Building Materials | 4,653 | 5,741 | 5,012 |
| General Merchandise | 11,954 | 10,253 | 11,372 |
| Food | 9,301 | 10,287 | 9,579 |
| Auto Dealers, Gas Stations | 23,352 | 27,973 | 25,066 |
| Apparel | 1,368 | 1,222 | 1,163 |
| Furniture | 2,985 | 3,817 | 3,050 |
| Eating and Drinking | 8,086 | 9,080 | 8,158 |
| Miscellaneous Retail | 10,309 | 8,800 | 12,122 |
| Services Total | 14,019 | 14,064 | 13,665 |
| Hotels | 1,767 | 1,802 | 1,741 |
| Personal Services | 266 | 187 | 299 |
| Business Services | 4,425 | 4,501 | 4,108 |
| Auto Repair, Parking | 4,019 | 4,338 | 4,077 |
| Other Services | 3,542 | 3,236 | 3,440 |
| All Other Industries | 5,930 | 7,043 | 10,309 |
| Grand Total | \$138,378 | \$145,844 | \$147,527 |

[^1]
## Broome County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} * *$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7}{ }^{*}$ |
| Construction | $\mathbf{\$ 1 2 , 9 2 3}$ | $\mathbf{\$ 1 4 , 1 8 9}$ | $\mathbf{\$ 1 4 , 1 1 5}$ |
| Manufacturing | 61,345 | 70,511 | 58,735 |
| Communications | 34,389 | 35,376 | 35,260 |
| Electric \& Gas | 45,371 | 41,975 | 45,121 |
| Wholesale Trade | 66,586 | 71,416 | 70,294 |
| Retail Trade Total | 555,377 | 554,958 | 586,950 |
| Building Materials | 22,688 | 27,787 | 29,573 |
| General Merchandise | 148,063 | 127,429 | 162,408 |
| Food | 54,811 | 56,676 | 55,464 |
| Auto Dealers, Gas Stations | 115,774 | 146,906 | 122,779 |
| Apparel | 28,188 | 22,511 | 24,430 |
| Furniture | 33,632 | 30,932 | 41,650 |
| Eating and Drinking | 68,478 | 71,662 | 67,818 |
| Miscellaneous Retail | 83,743 | 71,055 | 82,828 |
| Services Total | 95,327 | 100,623 | 97,070 |
| Hotels | 11,544 | 14,121 | 13,247 |
| Personal Services | 2,935 | 3,371 | 2,660 |
| Business Services | 30,798 | 28,550 | 29,101 |
| Auto Repair, Parking | 24,920 | 29,842 | 26,556 |
| Other Services | 25,130 | 24,739 | 25,506 |
| All Other Industries | 44,578 | 50,091 | 54,278 |
|  |  | $\mathbf{y y y}$ |  |
| Grand Total | $\mathbf{\$ 9 1 5 , 8 9 6}$ | $\mathbf{\$ 9 3 9 , 1 3 9}$ | $\$ 961,823$ |

[^2]
## Cattaraugus County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | $\$ 568,305$ | Amount | Percent |



## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} * *$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 3,891$ | $\$ 4,442$ | $\$ 4,169$ |
| Manufacturing | 11,971 | 13,610 | 12,220 |
| Communications | 10,506 | 9,996 | 10,324 |
| Electric \& Gas | 35,679 | 31,647 | 36,112 |
| Wholesale Trade | 21,902 | 23,302 | 21,768 |
| Retail Trade Total | 185,946 | 187,847 | 195,395 |
| Building Materials | 9,894 | 13,608 | 10,702 |
| General Merchandise | 49,983 | 41,842 | 57,241 |
| Food | 16,443 | 17,879 | 15,395 |
| Auto Dealers, Gas Stations | 43,796 | 54,817 | 47,250 |
| Apparel | 4,436 | 4,033 | 3,991 |
| Furniture | 8,542 | 7,350 | 7,953 |
| Eating and Drinking | 25,919 | 25,647 | 25,474 |
| Miscellaneous Retail | 26,933 | 22,671 | 27,389 |
| Services Total | 31,765 | 30,405 | 33,916 |
| Hotels | 4,394 | 2,332 | 4,584 |
| Personal Services | 1,022 | 665 | 1,033 |
| Business Services | 9,570 | 9,435 | 10,724 |
| Auto Repair, Parking | 7,982 | 8,891 | 8,846 |
| Other Services | 8,797 | 9,082 | 8,729 |
| All Other Industries | 12,419 | 16,370 | 14,749 |
| Grand Total |  |  | $\$ 317,619$ |

[^3]
## Cayuga County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$3,942 | \$3,833 | \$3,752 |
| Manufacturing | 11,018 | 12,721 | 10,518 |
| Communications | 9,665 | 9,612 | 9,561 |
| Electric \& Gas | 35,489 | 33,748 | 34,539 |
| Wholesale Trade | 27,797 | 32,419 | 32,297 |
| Retail Trade Total | 153,521 | 172,817 | 165,165 |
| Building Materials | 9,045 | 12,165 | 9,803 |
| General Merchandise | 31,878 | 28,525 | 40,465 |
| Food | 19,605 | 21,308 | 18,550 |
| Auto Dealers, Gas Stations | 39,741 | 55,483 | 40,154 |
| Apparel | 4,916 | 4,593 | 4,122 |
| Furniture | 7,850 | 7,552 | 7,713 |
| Eating and Drinking | 16,278 | 19,043 | 15,434 |
| Miscellaneous Retail | 24,208 | 24,148 | 28,924 |
| Services Total | 23,972 | 26,607 | 24,620 |
| Hotels | 2,237 | 2,922 | 2,323 |
| Personal Services | 700 | 398 | 596 |
| Business Services | 6,746 | 7,042 | 7,570 |
| Auto Repair, Parking | 8,216 | 9,034 | 7,731 |
| Other Services | 6,073 | 7,211 | 6,400 |
| All Other Industries | 8,612 | 10,305 | 9,059 |
| Grand Total | \$274,016 | \$302,062 | \$289,511 |

[^4]
## Chautauqua County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 962,113$ | Amount | Percent |




[^5]
## Chemung County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6}$ |  |
| ** | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |  |  |
| Construction | $\$ 5,671$ | $\$ 5,466$ | $\$ 5,221$ |
| Manufacturing | 31,113 | 26,801 | 30,620 |
| Communications | 11,604 | 10,892 | 12,495 |
| Electric \& Gas | 46,798 | 43,517 | 48,763 |
| Wholesale Trade | 32,619 | 30,845 | 31,168 |
| Retail Trade Total | 280,816 | 270,685 | 294,934 |
| Building Materials | 14,287 | 16,760 | 12,851 |
| General Merchandise | 93,194 | 74,458 | 103,963 |
| Food | 19,136 | 32,804 | 28,441 |
| Auto Dealers, Gas Stations | 50,056 | 55,596 | 48,534 |
| Apparel | 16,338 | 12,802 | 13,433 |
| Furniture | 15,422 | 12,068 | 14,425 |
| Eating and Drinking | 29,210 | 29,635 | 28,230 |
| Miscellaneous Retail | 43,173 | 36,562 | 45,057 |
| Services Total | 39,474 | 43,498 | 40,214 |
| Hotels | 3,792 | 4,889 | 3,756 |
| Personal Services | 2,046 | 1,476 | 1,658 |
| Business Services | 13,207 | 16,054 | 15,141 |
| Auto Repair, Parking | 10,180 | 10,934 | 9,591 |
| Other Services | 10,249 | 10,145 | 10,068 |
| All Other Industries | 17,875 | 23,656 | 22,908 |
| Grand Total |  |  | $\$ 455,360$ |

[^6]
## Chenango County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |




* Preliminary
** Revised


## Semiannual Industry Totals

(In Thousands)

## Clinton County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} * *$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 4,738$ | $\$ 4,881$ | $\$ 3,762$ |
| Manufacturing | 17,940 | 21,029 | 19,183 |
| Communications | 11,680 | 11,221 | 11,489 |
| Electric \& Gas | 22,151 | 21,060 | 22,220 |
| Wholesale Trade | 28,048 | 27,788 | 29,335 |
| Retail Trade Total | 245,722 | 246,960 | 251,965 |
| Building Materials | 16,357 | 19,560 | 13,563 |
| General Merchandise | 67,996 | 61,209 | 81,535 |
| Food | 21,677 | 23,820 | 20,896 |
| Auto Dealers, Gas Stations | 54,506 | 65,127 | 54,395 |
| Apparel | 12,062 | 10,959 | 10,020 |
| Furniture | 9,484 | 8,659 | 8,580 |
| Eating and Drinking | 24,524 | 27,888 | 23,962 |
| Miscellaneous Retail | 39,116 | 29,738 | 39,014 |
| Services Total | 29,910 | 34,565 | 31,423 |
| Hotels | 2,469 | 3,879 | 2,349 |
| Personal Services | 871 | 643 | 897 |
| Business Services | 8,577 | 9,852 | 9,531 |
| Auto Repair, Parking | 10,010 | 10,455 | 10,241 |
| Other Services | 7,983 | 9,736 | 8,405 |
| All Other Industries | 19,982 | 23,008 | 23,201 |
| Grand Total |  |  | $\$ 390,512$ |

[^7]
## Columbia County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |




* Preliminary
** Revised


## Cortland County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 375,103$ | Amount | Percent |



## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$5,123 | \$6,186 | \$5,427 |
| Manufacturing | 11,345 | 11,462 | 9,164 |
| Communications | 7,153 | 7,445 | 7,221 |
| Electric \& Gas | 21,308 | 20,251 | 21,883 |
| Wholesale Trade | 19,027 | 20,678 | 19,640 |
| Retail Trade Total | 112,891 | 120,027 | 120,153 |
| Building Materials | 6,420 | 7,891 | 7,546 |
| General Merchandise | 27,907 | 24,349 | 33,605 |
| Food | 9,964 | 11,103 | 10,463 |
| Auto Dealers, Gas Stations | 24,738 | 33,393 | 25,400 |
| Apparel | 2,595 | 2,150 | 2,292 |
| Furniture | 3,978 | 4,093 | 3,932 |
| Eating and Drinking | 16,633 | 17,965 | 16,716 |
| Miscellaneous Retail | 20,656 | 19,083 | 20,199 |
| Services Total | 18,668 | 19,689 | 19,401 |
| Hotels | 2,296 | 2,954 | 2,268 |
| Personal Services | 520 | 482 | 551 |
| Business Services | 5,834 | 5,447 | 6,090 |
| Auto Repair, Parking | 4,942 | 5,564 | 4,841 |
| Other Services | 5,076 | 5,242 | 5,651 |
| All Other Industries | 8,243 | 9,898 | 9,201 |
| Grand Total | \$203,758 | \$215,636 | \$212,090 |

[^8]
## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | Amount | Percent |  |
| $3 / 92-2 / 93$ | $\$ 319,753$ | $\$ 23,578$ | 7.96 |
| $3 / 93-2 / 94$ | 313,937 | $(5,816)$ | $(1.82)$ |
| $3 / 94-2 / 95$ | 333,919 | 19,982 | 6.36 |
| $3 / 95-2 / 96$ | 329,776 | $(4,143)$ | $(1.24)$ |
| $3 / 96-2 / 97^{*}$ | 342,424 | 12,648 | 3.84 |

N/A - No data available. County tax was imposed effective September 1990.


| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$2,802 | \$3,323 | \$3,363 |
| Manufacturing | 7,340 | 9,028 | 9,060 |
| Communications | 5,002 | 4,858 | 4,849 |
| Electric \& Gas | 5,217 | 5,177 | 5,124 |
| Wholesale Trade | 11,836 | 13,513 | 12,375 |
| Retail Trade Total | 104,500 | 117,831 | 107,052 |
| Building Materials | 8,177 | 11,860 | 9,353 |
| General Merchandise | 15,754 | 13,739 | 14,912 |
| Food | 6,895 | 8,155 | 8,286 |
| Auto Dealers, Gas Stations | 30,411 | 38,084 | 33,245 |
| Apparel | 1,015 | 859 | 980 |
| Furniture | 4,017 | 3,929 | 3,410 |
| Eating and Drinking | 9,382 | 10,624 | 8,811 |
| Miscellaneous Retail | 28,849 | 30,581 | 28,055 |
| Services Total | 14,090 | 16,285 | 15,532 |
| Hotels | 1,376 | 2,227 | 1,417 |
| Personal Services | 552 | 530 | 597 |
| Business Services | 4,443 | 4,499 | 5,019 |
| Auto Repair, Parking | 4,161 | 4,811 | 4,420 |
| Other Services | 3,558 | 4,218 | 4,079 |
| All Other Industries | 5,829 | 7,517 | 7,537 |
| Grand Total | \$156,616 | \$177,532 | \$164,892 |

[^9]
## Dutchess County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} \boldsymbol{* *}$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 19,064$ | $\$ 21,949$ | $\$ 20,562$ |
| Manufacturing | 145,422 | 153,391 | 160,743 |
| Communications | 41,909 | 43,848 | 41,728 |
| Electric \& Gas | 39,159 | 38,964 | 39,593 |
| Wholesale Trade | 75,671 | 79,314 | 80,756 |
| Retail Trade Total | 766,089 | 799,037 | 820,979 |
| Building Materials | 68,581 | 88,125 | 79,561 |
| General Merchandise | 151,374 | 127,647 | 165,894 |
| Food | 76,126 | 85,778 | 82,963 |
| Auto Dealers, Gas Stations | 181,995 | 219,615 | 194,971 |
| Apparel | 49,217 | 42,431 | 48,665 |
| Furniture | 31,251 | 41,289 | 44,570 |
| Eating and Drinking | 73,954 | 79,393 | 74,746 |
| Miscellaneous Retail | 133,591 | 114,759 | 129,609 |
| Services Total | 157,848 | 144,200 | 146,750 |
| Hotels | 11,728 | 14,660 | 12,849 |
| Personal Services | 4,811 | 4,498 | 5,141 |
| Business Services | 61,939 | 40,659 | 44,710 |
| Auto Repair, Parking | 42,220 | 45,136 | 43,394 |
| Other Services | 37,150 | 39,247 | 40,656 |
| All Other Industries | 53,609 | 66,428 | 68,492 |
| Grand Total |  |  |  |
|  | $\mathbf{\$ 1 , 2 9 8 , 7 7 1}$ | $\mathbf{\$ 1 , 3 4 7 , 1 3 1}$ | $\mathbf{\$ 1 , 3 7 9 , 6 0 3}$ |

[^10]
## Erie County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 8,428,869$ | 356,203 | Percent |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$75,605 | \$85,219 | \$80,649 |
| Manufacturing | 226,521 | 215,940 | 215,016 |
| Communications | 164,567 | 159,428 | 162,890 |
| Electric \& Gas | 510,409 | 444,531 | 541,292 |
| Wholesale Trade | 333,686 | 348,050 | 343,757 |
| Retail Trade Total | 2,574,844 | 2,652,006 | 2,591,213 |
| Building Materials | 159,525 | 195,719 | 159,016 |
| General Merchandise | 490,005 | 413,761 | 539,577 |
| Food | 255,353 | 277,009 | 263,502 |
| Auto Dealers, Gas Stations | 606,994 | 762,560 | 607,392 |
| Apparel | 153,337 | 132,050 | 151,511 |
| Furniture | 210,487 | 182,193 | 190,382 |
| Eating and Drinking | 323,706 | 346,852 | 317,566 |
| Miscellaneous Retail | 375,437 | 341,862 | 362,267 |
| Services Total | 568,172 | 607,142 | 600,070 |
| Hotels | 51,486 | 64,305 | 47,347 |
| Personal Services | 16,367 | 14,784 | 15,871 |
| Business Services | 188,722 | 195,942 | 200,117 |
| Auto Repair, Parking | 151,828 | 173,266 | 154,163 |
| Other Services | 159,769 | 158,845 | 182,572 |
| All Other Industries | 184,303 | 232,061 | 240,627 |
| Grand Total | \$4,638,107 | \$4,744,377 | \$4,775,514 |

[^11]
## Essex County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 313,954$ | 8,395 | Percent |

Five-Year Trend
(In Millions)


Semiannual Industry Totals
(In Thousands)


[^12]
## Franklin County

## Annual Totals

(In Thousands)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount |  |  |  |$\left.] \begin{array}{l}\text { Percent }\end{array}\right]$| $3 / 92-2 / 93$ | $\$ 300,644$ | 16,454 | 5.79 |
| :--- | ---: | :---: | ---: |
| $3 / 93-2 / 94$ | 296,284 | $(4,360)$ | $(1.45)$ |
| $3 / 94-2 / 95$ | 293,010 | $(3,274)$ | $(1.11)$ |
| $3 / 95-2 / 96$ | 296,747 | 3,737 | 1.28 |
| $3 / 96-2 / 97^{*}$ | 303,505 | 6,758 | 2.28 |

Five-Year Trend
(In Millions)


Semiannual Industry Totals
(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$3,359 | \$3,769 | \$3,249 |
| Manufacturing | 4,484 | 4,471 | 3,621 |
| Communications | 4,579 | 5,079 | 4,632 |
| Electric \& Gas | 11,913 | 12,025 | 12,378 |
| Wholesale Trade | 7,067 | 7,885 | 7,467 |
| Retail Trade Total | 89,442 | 97,024 | 88,524 |
| Building Materials | 7,524 | 9,408 | 6,469 |
| General Merchandise | 14,888 | 13,823 | 15,166 |
| Food | 9,377 | 11,509 | 9,914 |
| Auto Dealers, Gas Stations | 26,216 | 32,354 | 25,679 |
| Apparel | 2,014 | 1,693 | 1,822 |
| Furniture | 3,092 | 3,414 | 2,824 |
| Eating and Drinking | 8,656 | 10,424 | 7,924 |
| Miscellaneous Retail | 17,675 | 14,399 | 18,726 |
| Services Total | 13,348 | 15,496 | 14,090 |
| Hotels | 2,448 | 3,422 | 2,689 |
| Personal Services | 483 | 371 | 436 |
| Business Services | 2,693 | 3,027 | 3,006 |
| Auto Repair, Parking | 3,399 | 4,291 | 3,515 |
| Other Services | 4,325 | 4,385 | 4,444 |
| All Other Industries | 10,885 | 11,537 | 12,258 |
| Grand Total | \$145,077 | \$157,286 | \$146,219 |

[^13]
## Fulton County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 351,116$ | 39,894 | Percent |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$2,164 | \$2,657 | \$2,746 |
| Manufacturing | 6,164 | 5,920 | 5,554 |
| Communications | 7,059 | 7,220 | 7,264 |
| Electric \& Gas | 16,945 | 13,717 | 17,179 |
| Wholesale Trade | 15,200 | 17,366 | 14,040 |
| Retail Trade Total | 111,389 | 122,191 | 117,960 |
| Building Materials | 9,627 | 11,790 | 9,640 |
| General Merchandise | 23,210 | 20,052 | 26,858 |
| Food | 14,073 | 15,334 | 13,464 |
| Auto Dealers, Gas Stations | 31,951 | 39,561 | 34,165 |
| Apparel | 1,931 | 1,876 | 1,588 |
| Furniture | 3,601 | 3,904 | 4,250 |
| Eating and Drinking | 11,061 | 13,066 | 11,384 |
| Miscellaneous Retail | 15,935 | 16,608 | 16,611 |
| Services Total | 15,586 | 18,292 | 17,130 |
| Hotels | 1,145 | 1,448 | 1,180 |
| Personal Services | 371 | 276 | 351 |
| Business Services | 4,324 | 5,687 | 5,554 |
| Auto Repair, Parking | 5,763 | 6,761 | 5,735 |
| Other Services | 3,983 | 4,120 | 4,310 |
| All Other Industries | 3,791 | 4,505 | 4,487 |
| Grand Total | \$178,298 | \$191,868 | \$186,360 |

[^14]
## Genesee County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$2,573 | \$3,046 | \$3,056 |
| Manufacturing | 13,235 | 15,515 | 13,556 |
| Communications | 8,228 | 8,559 | 8,600 |
| Electric \& Gas | 16,696 | 14,597 | 17,035 |
| Wholesale Trade | 18,719 | 20,615 | 18,257 |
| Retail Trade Total | 137,705 | 153,341 | 149,985 |
| Building Materials | 7,346 | 8,523 | 8,069 |
| General Merchandise | 26,966 | 22,784 | 30,450 |
| Food | 15,609 | 17,442 | 13,917 |
| Auto Dealers, Gas Stations | 46,304 | 59,541 | 50,788 |
| Apparel | 1,878 | 1,889 | 1,829 |
| Furniture | 6,804 | 6,360 | 6,725 |
| Eating and Drinking | 18,290 | 21,059 | 18,200 |
| Miscellaneous Retail | 14,508 | 15,743 | 20,007 |
| Services Total | 24,568 | 43,025 | 22,835 |
| Hotels | 3,063 | 4,474 | 1,527 |
| Personal Services | 1,576 | 1,466 | 1,084 |
| Business Services | 7,397 | 8,504 | 8,256 |
| Auto Repair, Parking | 5,686 | 6,705 | 5,940 |
| Other Services | 6,846 | 21,876 | 6,028 |
| All Other Industries | 7,702 | 10,018 | 9,460 |
| Grand Total | \$229,426 | \$268,716 | \$242,784 |

[^15]
## Greene County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 326,934$ | 3,604 | Percent |



## Semiannual Industry Totals <br> (In Thousands)



[^16]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from <br> Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 48,236$ | 3 | Percent |




[^17]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 353,236$ | 4,525 | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- \mathbf { 2 / 9 6 }}$ | $\mathbf{3 / 9 6 - 8 / 9 6} \boldsymbol{* *}$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 3,299$ | $\$ 3,917$ | $\$ 4,048$ |
| Manufacturing | 8,354 | 10,028 | 8,037 |
| Communications | 8,075 | 7,841 | 8,027 |
| Electric \& Gas | 7,366 | 6,941 | 6,859 |
| Wholesale Trade | 18,666 | 21,304 | $\mathbf{1 8 , 6 8 2}$ |
| Retail Trade Total | 103,045 | 114,764 | 101,491 |
| Building Materials | 6,543 | 7,385 | 4,946 |
| General Merchandise | 15,237 | 13,691 | $\mathbf{1 5 , 1 4 2}$ |
| Food | 6,509 | 8,427 | 7,992 |
| Auto Dealers, Gas Stations | 33,173 | 40,175 | 33,081 |
| Apparel | 1,542 | 1,631 | 1,358 |
| Furniture | 4,433 | 4,126 | 4,041 |
| Eating and Drinking | 16,637 | 19,289 | 16,130 |
| Miscellaneous Retail | 18,971 | 20,040 | 18,801 |
| Services Total | 18,915 | 21,931 | 20,252 |
| Hotels | 3,944 | 4,169 | 4,231 |
| Personal Services | 632 | 545 | 583 |
| Business Services | 4,386 | 4,803 | 5,121 |
| Auto Repair, Parking | 5,076 | 5,778 | 5,156 |
| Other Services | 4,877 | 6,636 | 5,161 |
| All Other Industries | 8,592 | 9,416 | 8,910 |
|  |  |  |  |
| Grand Total | $\mathbf{\$ 1 7 6 , 3 1 2}$ | $\mathbf{\$ 1 9 6 , 1 4 2}$ | $\mathbf{\$ 1 7 6 , 3 0 6}$ |

[^18]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6}$ |  |
| ** | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7} \boldsymbol{*}$ |  |  |
| Construction | $\$ 6,707$ | $\$ 7,552$ | $\$ 6,453$ |
| Manufacturing | 21,713 | 23,840 | 21,223 |
| Communications | 17,767 | 17,545 | 17,277 |
| Electric \& Gas | 44,825 | 40,226 | 43,173 |
| Wholesale Trade | 30,234 | 32,924 | 28,670 |
| Retail Trade Total | 300,074 | 340,256 | 320,862 |
| Building Materials | 18,142 | 23,999 | 17,629 |
| General Merchandise | 77,285 | 71,109 | 92,093 |
| Food | 17,243 | 20,920 | 17,139 |
| Auto Dealers, Gas Stations | 93,572 | 118,819 | 97,643 |
| Apparel | 12,767 | 12,211 | 11,889 |
| Furniture | 12,874 | 12,439 | 12,215 |
| Eating and Drinking | 30,133 | 41,171 | 30,712 |
| Miscellaneous Retail | 38,058 | 39,588 | 41,542 |
| Services Total | 38,732 | 46,995 | 38,110 |
| Hotels | 4,954 | 8,105 | 3,359 |
| Personal Services | 1,589 | 1,379 | 1,461 |
| Business Services | 12,308 | 13,367 | 12,174 |
| Auto Repair, Parking | 10,010 | 12,111 | 10,369 |
| Other Services | 9,871 | 12,033 | 10,747 |
| All Other Industries | 18,146 | 23,604 | 20,839 |
| Grand Total | $\$ 478,198$ | $\$ 532,942$ | $\$ 496,607$ |

[^19]
## Lewis County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |
| $3 / 92-2 / 93$ | $\$ 130,489$ | $(15,642)$ | $(10.70)$ |
| $3 / 93-2 / 94$ | 129,797 | $(692)$ | $(0.53)$ |
| $3 / 94-2 / 95$ | 144,004 | 14,207 | 10.95 |
| $3 / 95-2 / 96$ | 141,195 | $(2,809)$ | $(1.95)$ |
| $3 / 96-2 / 97^{*}$ | 142,221 | 1,026 | 0.73 |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$3,146 | \$4,340 | \$3,480 |
| Manufacturing | 4,024 | 4,287 | 3,950 |
| Communications | 2,344 | 2,384 | 2,248 |
| Electric \& Gas | 3,667 | 2,370 | 2,128 |
| Wholesale Trade | 6,632 | 6,833 | 6,351 |
| Retail Trade Total | 41,374 | 44,991 | 42,415 |
| Building Materials | 2,305 | 2,884 | 2,191 |
| General Merchandise | 4,934 | 4,383 | 4,882 |
| Food | 4,441 | 4,815 | 3,716 |
| Auto Dealers, Gas Stations | 14,631 | 17,459 | 16,322 |
| Apparel | 464 | 455 | 325 |
| Furniture | 824 | 965 | 1,048 |
| Eating and Drinking | 4,831 | 4,820 | 4,675 |
| Miscellaneous Retail | 8,944 | 9,210 | 9,256 |
| Services Total | 5,197 | 5,661 | 5,667 |
| Hotels | 534 | 461 | 514 |
| Personal Services | 83 | 82 | 88 |
| Business Services | 1,372 | 1,253 | 1,359 |
| Auto Repair, Parking | 1,901 | 2,210 | 1,930 |
| Other Services | 1,307 | 1,655 | 1,776 |
| All Other Industries | 1,911 | 2,518 | 2,598 |
| Grand Total | \$68,295 | \$73,384 | \$68,837 |

[^20]
## Livingston County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 341,280$ | Amount | Percent |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$5,423 | \$6,840 | \$6,131 |
| Manufacturing | 8,357 | 9,157 | 8,553 |
| Communications | 7,601 | 7,391 | 7,387 |
| Electric \& Gas | 7,653 | 7,036 | 8,140 |
| Wholesale Trade | 17,980 | 19,907 | 18,437 |
| Retail Trade Total | 121,262 | 138,609 | 135,058 |
| Building Materials | 6,212 | 7,854 | 6,116 |
| General Merchandise | 19,843 | 17,972 | 25,446 |
| Food | 15,346 | 16,014 | 14,175 |
| Auto Dealers, Gas Stations | 44,168 | 58,856 | 52,188 |
| Apparel | 2,218 | 2,243 | 2,103 |
| Furniture | 3,719 | 3,733 | 3,713 |
| Eating and Drinking | 14,416 | 17,075 | 14,753 |
| Miscellaneous Retail | 15,340 | 14,862 | 16,564 |
| Services Total | 16,709 | 18,961 | 17,489 |
| Hotels | 960 | 1,220 | 935 |
| Personal Services | 821 | 731 | 694 |
| Business Services | 3,996 | 4,600 | 4,588 |
| Auto Repair, Parking | 6,403 | 6,906 | 6,407 |
| Other Services | 4,529 | 5,504 | 4,865 |
| All Other Industries | 7,864 | 11,253 | 9,885 |
| Grand Total | \$192,849 | \$219,154 | \$211,080 |

[^21]
## Madison County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 378,321$ | 23,019 | Percent |




[^22]Monroe County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales \& Purchases | Change from Previous Period |  |
| :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |
| 3/92-2/93 | \$6,818,418 | 88,314 | 1.31 |
| 3/93-2/94 | 6,914,875 | 96,457 | 1.41 |
| 3/94-2/95 | 7,166,546 | 251,671 | 3.64 |
| 3/95-2/96 | 7,560,908 | 394,362 | 5.50 |
| 3/96-2/97* | 7,743,437 | 182,529 | 2.41 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6}$ | ** |
| $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |  |  |  |
| Construction | $\$ 54,264$ | $\$ 55,852$ | $\$ 58,739$ |
| Manufacturing | 439,122 | 438,218 | 458,680 |
| Communications | 192,770 | 182,158 | 181,724 |
| Electric \& Gas | 136,887 | 130,933 | 142,159 |
| Wholesale Trade | 233,023 | 252,928 | 252,488 |
| Retail Trade Total | $2,098,390$ | $2,169,859$ | $2,152,558$ |
| Building Materials | 71,931 | 100,374 | 90,829 |
| General Merchandise | 361,951 | 289,550 | 381,255 |
| Food | 261,312 | 288,936 | 265,324 |
| Auto Dealers, Gas Stations | 502,506 | 653,952 | 536,602 |
| Apparel | 128,762 | 109,212 | 115,614 |
| Furniture | 187,777 | 165,999 | 176,866 |
| Eating and Drinking | 234,261 | 246,761 | 233,733 |
| Miscellaneous Retail | 349,890 | 315,075 | 352,335 |
| Services Total | 497,170 | 478,181 | 467,970 |
| Hotels | 44,649 | 47,354 | 44,854 |
| Personal Services | 14,789 | 12,751 | 14,182 |
| Business Services | 200,109 | 169,506 | 166,308 |
| Auto Repair, Parking | 120,060 | 132,963 | 121,055 |
| Other Services | 117,563 | 115,607 | 121,571 |
| All Other Industries | 132,902 | 160,678 | 160,312 |
|  |  |  |  |
| Grand Total | $\$ 3,784,528$ | $\$ 3,868,807$ | $\$ 3,874,630$ |

[^23]
## Montgomery County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | Amount | Percent |  |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$2,915 | \$2,959 | \$3,198 |
| Manufacturing | 6,243 | 7,096 | 6,837 |
| Communications | 6,308 | 6,654 | 5,963 |
| Electric \& Gas | 6,559 | 5,906 | 6,615 |
| Wholesale Trade | 17,319 | 20,716 | 18,202 |
| Retail Trade Total | 109,944 | 118,306 | 115,338 |
| Building Materials | 5,703 | 7,378 | 6,123 |
| General Merchandise | 26,680 | 24,219 | 32,300 |
| Food | 12,621 | 13,039 | 12,720 |
| Auto Dealers, Gas Stations | 33,864 | 41,642 | 34,615 |
| Apparel | 948 | 1,010 | 834 |
| Furniture | 2,980 | 2,964 | 3,056 |
| Eating and Drinking | 10,113 | 10,256 | 8,563 |
| Miscellaneous Retail | 17,035 | 17,798 | 17,127 |
| Services Total | 16,011 | 17,124 | 18,671 |
| Hotels | 1,507 | 2,094 | 1,425 |
| Personal Services | 313 | 274 | 409 |
| Business Services | 4,486 | 5,059 | 5,559 |
| Auto Repair, Parking | 5,966 | 5,933 | 7,378 |
| Other Services | 3,739 | 3,764 | 3,900 |
| All Other Industries | 6,625 | 7,612 | 8,367 |
| Grand Total | \$171,924 | \$186,373 | \$183,191 |

[^24]
## Nassau County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 13,037,208$ | Amount | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6}$ |  |
| ** | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |  |  |
| Construction | $\$ 93,817$ | $\$ 110,500$ | $\$ 104,274$ |
| Manufacturing | 276,016 | 323,884 | 311,008 |
| Communications | 354,576 | 340,966 | 353,653 |
| Electric \& Gas | 304,261 | 294,097 | 288,524 |
| Wholesale Trade | 466,495 | 487,702 | 491,371 |
| Retail Trade Total | $4,696,061$ | $4,707,676$ | $4,856,805$ |
| Building Materials | 271,583 | 332,730 | 291,317 |
| General Merchandise | 882,133 | 744,171 | 886,276 |
| Food | 294,834 | 297,310 | 273,777 |
| Auto Dealers, Gas Stations | 966,606 | $1,160,385$ | $1,094,659$ |
| Apparel | 523,807 | 471,751 | 519,467 |
| Furniture | 418,113 | 370,847 | 420,790 |
| Eating and Drinking | 488,715 | 541,479 | 494,907 |
| Miscellaneous Retail | 850,270 | 789,003 | 875,612 |
| Services Total | 899,366 | 974,138 | 981,919 |
| Hotels | 41,168 | 59,327 | 68,796 |
| Personal Services | 26,240 | 26,650 | 29,049 |
| Business Services | 329,850 | 366,365 | 377,565 |
| Auto Repair, Parking | 243,133 | 258,170 | 240,341 |
| Other Services | 258,975 | 263,626 | 266,168 |
| All Other Industries | 369,183 | 432,521 | 429,496 |
| Grand Total |  |  |  |

[^25]
## Niagara County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 1,966,809$ | Amount | Percent |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$19,473 | \$19,232 | \$18,558 |
| Manufacturing | 81,961 | 72,236 | 63,140 |
| Communications | 31,960 | 33,224 | 33,712 |
| Electric \& Gas | 109,556 | 96,741 | 111,767 |
| Wholesale Trade | 62,903 | 64,449 | 66,386 |
| Retail Trade Total | 558,852 | 600,914 | 574,170 |
| Building Materials | 32,112 | 41,379 | 30,769 |
| General Merchandise | 121,960 | 99,791 | 140,263 |
| Food | 46,102 | 53,410 | 47,414 |
| Auto Dealers, Gas Stations | 133,543 | 170,197 | 134,731 |
| Apparel | 44,671 | 51,038 | 50,298 |
| Furniture | 30,133 | 27,493 | 24,426 |
| Eating and Drinking | 65,711 | 77,188 | 62,499 |
| Miscellaneous Retail | 84,620 | 80,418 | 83,770 |
| Services Total | 97,592 | 112,405 | 97,690 |
| Hotels | 15,263 | 24,792 | 15,169 |
| Personal Services | 2,708 | 2,182 | 2,434 |
| Business Services | 27,369 | 28,275 | 27,525 |
| Auto Repair, Parking | 26,241 | 29,877 | 25,998 |
| Other Services | 26,011 | 27,279 | 26,564 |
| All Other Industries | 27,842 | 36,122 | 36,849 |
| Grand Total | \$990,139 | \$1,035,323 | \$1,002,272 |

[^26]
## Oneida County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 1,806,449$ | Amount | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} \boldsymbol{* *}$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 10,473$ | $\$ 11,739$ | $\mathbf{\$ 1 0 , 5 5 4}$ |
| Manufacturing | 40,534 | 38,387 | 41,147 |
| Communications | 37,824 | 38,008 | 36,286 |
| Electric \& Gas | 61,114 | 51,684 | 59,205 |
| Wholesale Trade | 83,783 | 85,634 | 83,774 |
| Retail Trade Total | 576,295 | 591,335 | 580,739 |
| Building Materials | 30,123 | 39,180 | 28,962 |
| General Merchandise | 147,265 | 118,387 | 152,738 |
| Food | 42,297 | 45,060 | 41,982 |
| Auto Dealers, Gas Stations | 130,926 | 171,413 | 138,878 |
| Apparel | 28,224 | 24,377 | 25,049 |
| Furniture | 29,268 | 27,909 | 28,641 |
| Eating and Drinking | 64,697 | 71,004 | 61,227 |
| Miscellaneous Retail | 103,495 | 94,005 | 103,262 |
| Services Total | 101,356 | 106,307 | 103,282 |
| Hotels | 9,086 | 11,120 | 8,559 |
| Personal Services | 3,504 | 3,028 | 3,887 |
| Business Services | 38,436 | 37,018 | 40,879 |
| Auto Repair, Parking | 27,329 | 27,814 | 24,744 |
| Other Services | 23,001 | 27,327 | 25,213 |
| All Other Industries | 32,151 | 36,922 | 38,133 |
|  |  |  |  |
| Grand Total | $\$ 943,530$ | $\$ 960,016$ | $\$ 953,120$ |

[^27]
## Onondaga County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |
| $3 / 92-2 / 93$ | $\$ 4,604,980$ | 141,220 | 3.16 |
| $3 / 93-2 / 94$ | $4,715,364$ | 110,384 | 2.40 |
| $3 / 94-2 / 95$ | $4,902,213$ | 186,849 | 3.96 |
| $3 / 95-2 / 96$ | $4,927,355$ | 25,142 | 0.51 |
| $3 / 96-2 / 97^{*}$ | $5,045,592$ | 118,237 | 2.40 |



## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$45,786 | \$44,953 | \$43,737 |
| Manufacturing | 137,628 | 144,455 | 139,563 |
| Communications | 102,390 | 103,109 | 103,965 |
| Electric \& Gas | 130,334 | 114,318 | 132,248 |
| Wholesale Trade | 195,463 | 199,557 | 197,660 |
| Retail Trade Total | 1,411,492 | 1,454,330 | 1,452,741 |
| Building Materials | 81,003 | 103,296 | 84,415 |
| General Merchandise | 274,999 | 220,488 | 285,935 |
| Food | 120,261 | 134,910 | 122,470 |
| Auto Dealers, Gas Stations | 326,525 | 424,482 | 342,271 |
| Apparel | 107,510 | 88,491 | 102,450 |
| Furniture | 77,772 | 80,537 | 92,887 |
| Eating and Drinking | 160,159 | 171,435 | 160,564 |
| Miscellaneous Retail | 263,263 | 230,691 | 261,749 |
| Services Total | 323,625 | 337,737 | 324,740 |
| Hotels | 33,005 | 36,688 | 30,579 |
| Personal Services | 11,750 | 10,235 | 11,274 |
| Business Services | 106,691 | 112,344 | 111,743 |
| Auto Repair, Parking | 87,913 | 94,616 | 85,010 |
| Other Services | 84,266 | 83,854 | 86,134 |
| All Other Industries | 104,841 | 122,855 | 129,624 |
| Grand Total | \$2,451,559 | \$2,521,314 | \$2,524,278 |

[^28]
## Ontario County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$10,071 | \$9,367 | \$10,626 |
| Manufacturing | 25,709 | 25,621 | 28,120 |
| Communications | 14,990 | 13,787 | 13,511 |
| Electric \& Gas | 49,895 | 48,068 | 50,689 |
| Wholesale Trade | 33,399 | 37,195 | 35,726 |
| Retail Trade Total | 360,428 | 361,880 | 381,042 |
| Building Materials | 14,732 | 16,680 | 14,140 |
| General Merchandise | 113,582 | 91,896 | 126,435 |
| Food | 33,565 | 38,038 | 34,603 |
| Auto Dealers, Gas Stations | 69,283 | 90,814 | 73,041 |
| Apparel | 26,318 | 21,285 | 24,409 |
| Furniture | 14,681 | 12,652 | 13,359 |
| Eating and Drinking | 31,271 | 37,737 | 32,173 |
| Miscellaneous Retail | 56,996 | 52,778 | 62,882 |
| Services Total | 49,200 | 54,019 | 53,638 |
| Hotels | 3,899 | 5,764 | 4,043 |
| Personal Services | 1,534 | 1,373 | 1,518 |
| Business Services | 15,259 | 16,233 | 16,483 |
| Auto Repair, Parking | 11,850 | 13,910 | 12,976 |
| Other Services | 16,658 | 16,739 | 18,618 |
| All Other Industries | 27,008 | 33,384 | 30,366 |
| Grand Total | \$570,700 | \$583,321 | \$603,718 |

[^29]
## Orange County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} \boldsymbol{* *}$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\mathbf{\$ 1 8 , 8 7 3}$ | $\$ 21,903$ | $\mathbf{2 1 , 4 2 8}$ |
| Manufacturing | 69,429 | 74,334 | 65,166 |
| Communications | 53,216 | 55,035 | 51,900 |
| Electric \& Gas | 66,771 | 61,512 | 62,650 |
| Wholesale Trade | 99,834 | 106,246 | 102,594 |
| Retail Trade Total | 977,171 | $\mathbf{1 , 0 2 7 , 6 4 5}$ | $1,056,067$ |
| Building Materials | 70,690 | 88,723 | 79,528 |
| General Merchandise | 180,900 | 164,154 | 215,936 |
| Food | 102,223 | 107,391 | 103,766 |
| Auto Dealers, Gas Stations | 221,120 | 265,035 | 236,404 |
| Apparel | 138,789 | 139,195 | 150,311 |
| Furniture | 50,507 | 46,973 | 50,007 |
| Eating and Drinking | 85,413 | 96,954 | 87,268 |
| Miscellaneous Retail | 127,529 | 119,220 | 132,847 |
| Services Total | 164,457 | 176,379 | 159,320 |
| Hotels | 12,113 | 14,824 | 11,673 |
| Personal Services | 7,339 | 6,871 | 7,364 |
| Business Services | 54,073 | 53,247 | 46,534 |
| Auto Repair, Parking | 60,337 | 67,702 | 60,340 |
| Other Services | 30,595 | 33,735 | 33,409 |
| All Other Industries | 64,822 | 75,876 | 82,886 |
| Grand Total |  |  |  |
|  | $\mathbf{\$ 1 , 5 1 4 , 5 7 3}$ | $\mathbf{\$ 1 , 5 9 8 , 9 3 0}$ | $\mathbf{\$ 1 , 6 0 2 , 0 1 1}$ |

[^30]
## Orleans County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 204,080$ | 9,016 | Percent |



Semiannual Industry Totals
(In Thousands)


[^31]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |

Note: Annual totals for the periods prior to 3/95-2/96 are estimated as complete county data is not available.


| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$9,591 | \$9,144 | \$10,047 |
| Manufacturing | 22,301 | 28,357 | 29,058 |
| Communications | 18,551 | 16,627 | 10,705 |
| Electric \& Gas | 45,921 | 33,309 | 76,615 |
| Wholesale Trade | 33,587 | 40,852 | 30,946 |
| Retail Trade Total | 237,963 | 285,366 | 269,978 |
| Building Materials | 14,582 | 18,185 | 14,175 |
| General Merchandise | 41,963 | 38,700 | 59,767 |
| Food | 26,139 | 32,661 | 28,240 |
| Auto Dealers, Gas Stations | 85,758 | 122,976 | 97,061 |
| Apparel | 2,242 | 2,403 | 1,527 |
| Furniture | 7,827 | 7,822 | 8,226 |
| Eating and Drinking | 29,177 | 35,259 | 30,225 |
| Miscellaneous Retail | 30,275 | 27,360 | 30,757 |
| Services Total | 47,108 | 47,510 | 48,649 |
| Hotels | 2,626 | 2,830 | 2,611 |
| Personal Services | 649 | 577 | 788 |
| Business Services | 15,526 | 14,942 | 15,715 |
| Auto Repair, Parking | 13,513 | 16,449 | 15,771 |
| Other Services | 14,794 | 12,712 | 13,764 |
| All Other Industries | 14,264 | 22,173 | 18,593 |
| Grand Total | \$429,286 | \$483,338 | \$494,591 |

Note: For the 9/94-2/95 selling period, these figures include the cities of Fulton and Oswego only.
The most current periods include the cities of Fulton and Oswego, plus taxable sales and purchases made within the county, but outside the cities, that are subject to the State sales tax.

* Preliminary
** Revised
Taxable Sales \& Purchases - 8/96-2/97


## Otsego County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$2,596 | \$2,879 | \$2,296 |
| Manufacturing | 9,567 | 10,104 | 8,480 |
| Communications | 7,123 | 6,779 | 6,863 |
| Electric \& Gas | 7,800 | 7,893 | 7,795 |
| Wholesale Trade | 17,929 | 21,579 | 19,013 |
| Retail Trade Total | 145,681 | 160,350 | 158,052 |
| Building Materials | 9,199 | 11,610 | 9,709 |
| General Merchandise | 33,032 | 28,264 | 38,868 |
| Food | 10,662 | 12,632 | 13,175 |
| Auto Dealers, Gas Stations | 32,156 | 41,527 | 36,240 |
| Apparel | 3,130 | 3,264 | 2,854 |
| Furniture | 5,738 | 5,355 | 5,407 |
| Eating and Drinking | 15,527 | 20,144 | 15,770 |
| Miscellaneous Retail | 36,237 | 37,554 | 36,029 |
| Services Total | 27,135 | 36,582 | 27,351 |
| Hotels | 5,209 | 11,098 | 5,028 |
| Personal Services | 457 | 585 | 411 |
| Business Services | 6,828 | 7,399 | 6,851 |
| Auto Repair, Parking | 6,239 | 6,753 | 6,656 |
| Other Services | 8,402 | 10,747 | 8,405 |
| All Other Industries | 7,485 | 9,154 | 9,015 |
| Grand Total | \$225,316 | \$255,320 | \$238,865 |

[^32]
## Putnam County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 500,684$ | Amount | Percent |




[^33]Rensselaer County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$9,437 | \$9,642 | \$8,730 |
| Manufacturing | 25,757 | 28,005 | 26,766 |
| Communications | 18,884 | 19,148 | 19,749 |
| Electric \& Gas | 20,698 | 19,052 | 20,469 |
| Wholesale Trade | 36,647 | 39,290 | 38,007 |
| Retail Trade Total | 268,338 | 294,499 | 292,764 |
| Building Materials | 16,919 | 21,310 | 17,775 |
| General Merchandise | 40,638 | 38,472 | 58,198 |
| Food | 42,917 | 44,668 | 43,672 |
| Auto Dealers, Gas Stations | 87,555 | 109,495 | 91,720 |
| Apparel | 3,805 | 3,795 | 3,580 |
| Furniture | 11,351 | 11,006 | 13,604 |
| Eating and Drinking | 32,554 | 34,244 | 30,950 |
| Miscellaneous Retail | 32,599 | 31,509 | 33,265 |
| Services Total | 54,867 | 57,655 | 57,018 |
| Hotels | 1,768 | 2,294 | 1,701 |
| Personal Services | 1,078 | 1,022 | 1,179 |
| Business Services | 18,273 | 18,546 | 18,023 |
| Auto Repair, Parking | 16,553 | 19,385 | 17,502 |
| Other Services | 17,195 | 16,408 | 18,613 |
| All Other Industries | 14,014 | 15,623 | 16,217 |
| Grand Total | \$448,642 | \$482,914 | \$479,720 |

[^34]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| $3 / 92-2 / 93$ | $\$ 2,086,442$ | Amount | Percent |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$15,539 | \$18,009 | \$19,644 |
| Manufacturing | 63,337 | 74,257 | 101,520 |
| Communications | 52,698 | 48,620 | 47,850 |
| Electric \& Gas | 51,709 | 53,336 | 54,125 |
| Wholesale Trade | 72,091 | 83,335 | 80,969 |
| Retail Trade Total | 649,223 | 664,875 | 664,249 |
| Building Materials | 32,522 | 41,830 | 36,856 |
| General Merchandise | 113,279 | 89,549 | 108,238 |
| Food | 57,617 | 60,921 | 56,812 |
| Auto Dealers, Gas Stations | 174,747 | 211,098 | 188,419 |
| Apparel | 46,698 | 43,004 | 43,516 |
| Furniture | 50,463 | 46,490 | 52,201 |
| Eating and Drinking | 74,860 | 82,743 | 78,127 |
| Miscellaneous Retail | 99,037 | 89,240 | 100,080 |
| Services Total | 156,432 | 175,970 | 195,580 |
| Hotels | 13,713 | 15,772 | 15,404 |
| Personal Services | 3,409 | 2,877 | 3,741 |
| Business Services | 60,838 | 73,678 | 94,926 |
| Auto Repair, Parking | 43,517 | 47,445 | 43,088 |
| Other Services | 34,955 | 36,198 | 38,421 |
| All Other Industries | 82,989 | 86,699 | 86,752 |
| Grand Total | \$1,144,018 | \$1,205,101 | \$1,250,689 |

[^35]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$7,881 | \$7,750 | \$9,928 |
| Manufacturing | 28,463 | 25,733 | 24,516 |
| Communications | 12,510 | 12,996 | 12,700 |
| Electric \& Gas | 34,521 | 30,746 | 34,544 |
| Wholesale Trade | 32,934 | 35,876 | 37,836 |
| Retail Trade Total | 253,601 | 257,583 | 264,658 |
| Building Materials | 16,967 | 20,801 | 16,294 |
| General Merchandise | 61,742 | 52,699 | 71,331 |
| Food | 15,931 | 17,584 | 15,807 |
| Auto Dealers, Gas Stations | 72,022 | 86,316 | 74,594 |
| Apparel | 7,820 | 6,495 | 6,840 |
| Furniture | 9,861 | 8,338 | 8,670 |
| Eating and Drinking | 24,985 | 26,736 | 24,782 |
| Miscellaneous Retail | 44,273 | 38,614 | 46,340 |
| Services Total | 35,708 | 33,855 | 36,523 |
| Hotels | 4,613 | 6,006 | 5,092 |
| Personal Services | 1,354 | 1,266 | 1,216 |
| Business Services | 9,824 | 8,514 | 9,567 |
| Auto Repair, Parking | 8,729 | 8,963 | 8,619 |
| Other Services | 11,188 | 9,106 | 12,029 |
| All Other Industries | 12,357 | 22,130 | 17,067 |
| Grand Total | \$417,975 | \$426,669 | \$437,772 |

[^36]
## Saratoga County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$20,388 | \$33,852 | \$21,879 |
| Manufacturing | 32,385 | 37,933 | 32,470 |
| Communications | 28,441 | 29,207 | 29,163 |
| Electric \& Gas | 26,732 | 25,972 | 28,674 |
| Wholesale Trade | 59,529 | 68,345 | 65,276 |
| Retail Trade Total | 497,667 | 547,283 | 518,166 |
| Building Materials | 42,999 | 55,916 | 48,811 |
| General Merchandise | 82,878 | 76,580 | 93,747 |
| Food | 62,759 | 67,528 | 62,906 |
| Auto Dealers, Gas Stations | 129,116 | 164,026 | 140,047 |
| Apparel | 22,673 | 19,516 | 20,212 |
| Furniture | 24,053 | 23,282 | 23,294 |
| Eating and Drinking | 54,422 | 67,680 | 54,077 |
| Miscellaneous Retail | 78,767 | 72,755 | 75,072 |
| Services Total | 83,471 | 99,526 | 89,521 |
| Hotels | 9,967 | 17,175 | 10,086 |
| Personal Services | 2,877 | 2,329 | 2,703 |
| Business Services | 24,700 | 26,232 | 27,006 |
| Auto Repair, Parking | 23,936 | 28,306 | 25,768 |
| Other Services | 21,991 | 25,484 | 23,958 |
| All Other Industries | 30,163 | 41,594 | 40,577 |
| Grand Total | \$778,776 | \$883,712 | \$825,726 |

[^37]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |




[^38]
## Schoharie County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | Amount | Percent |  |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$1,588 | \$1,598 | \$1,482 |
| Manufacturing | 3,707 | 3,953 | 3,382 |
| Communications | 3,568 | 3,547 | 3,471 |
| Electric \& Gas | 3,699 | 3,392 | 3,975 |
| Wholesale Trade | 9,624 | 8,989 | 9,209 |
| Retail Trade Total | 66,642 | 65,972 | 80,667 |
| Building Materials | 3,596 | 5,007 | 3,920 |
| General Merchandise | 21,127 | 13,473 | 32,386 |
| Food | 6,074 | 6,878 | 6,778 |
| Auto Dealers, Gas Stations | 17,486 | 20,886 | 19,154 |
| Apparel | 1,076 | 1,119 | 810 |
| Furniture | 1,266 | 1,390 | 1,737 |
| Eating and Drinking | 5,171 | 5,940 | 4,826 |
| Miscellaneous Retail | 10,846 | 11,279 | 11,056 |
| Services Total | 8,740 | 11,575 | 9,237 |
| Hotels | 1,052 | 1,725 | 1,004 |
| Personal Services | 270 | 224 | 278 |
| Business Services | 2,145 | 2,414 | 2,520 |
| Auto Repair, Parking | 2,847 | 2,976 | 2,719 |
| Other Services | 2,426 | 4,236 | 2,716 |
| All Other Industries | 3,395 | 4,336 | 4,072 |
| Grand Total | \$100,963 | \$103,362 | \$115,495 |

[^39]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 98,480$ | 5,273 | Percent |




[^40]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 197,883$ | 5,555 | 2.89 |
| $3 / 93-2 / 94$ | 201,789 | 3,906 | 1.97 |
| $3 / 94-2 / 95$ | 207,570 | 5,781 | 2.86 |
| $3 / 95-2 / 96$ | 261,495 | 53,925 | 25.98 |
| $3 / 96-2 / 97^{*}$ | 279,725 | 18,230 | 6.97 |



## Semiannual Industry Totals <br> (In Thousands)



[^41]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |
| $3 / 92-2 / 93$ | $\$ 697,692$ | 33,463 | 5.04 |
| $3 / 93-2 / 94$ | 671,489 | $(26,203)$ | $(3.76)$ |
| $3 / 94-2 / 95$ | 697,620 | 26,131 | 3.89 |
| $3 / 95-2 / 96$ | 717,268 | 19,648 | 2.82 |
| $3 / 96-2 / 97^{*}$ | 748,671 | 31,403 | 4.38 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6}$ |  |
| ** | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |  |  |
| Construction | $\$ 4,917$ | $\$ 5,363$ | $\$ 4,782$ |
| Manufacturing | 43,232 | 46,958 | 41,741 |
| Communications | 12,390 | 12,795 | 12,916 |
| Electric \& Gas | 15,769 | 15,726 | 16,698 |
| Wholesale Trade | 23,581 | 25,447 | 22,161 |
| Retail Trade Total | 203,393 | 217,565 | 210,834 |
| Building Materials | 19,561 | 23,130 | 18,500 |
| General Merchandise | 37,516 | 32,239 | 43,666 |
| Food | 24,560 | 29,088 | 26,742 |
| Auto Dealers, Gas Stations | 62,551 | 73,774 | 66,461 |
| Apparel | 3,104 | 3,013 | 2,804 |
| Furniture | 7,066 | 6,941 | 6,849 |
| Eating and Drinking | 22,668 | 25,994 | 22,446 |
| Miscellaneous Retail | 26,367 | 23,386 | 23,366 |
| Services Total | 41,431 | 43,422 | 42,029 |
| Hotels | 6,941 | 9,397 | 6,663 |
| Personal Services | 2,742 | 1,016 | 3,020 |
| Business Services | 14,467 | 13,708 | 14,878 |
| Auto Repair, Parking | 8,626 | 9,431 | 9,582 |
| Other Services | 8,655 | 9,870 | 7,886 |
| All Other Industries | 10,628 | 15,417 | 14,817 |
|  |  |  |  |
| Grand Total | $\$ 355,341$ | $\$ 382,693$ | $\$ 365,978$ |

[^42]
## Suffolk County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$90,261 | \$111,541 | \$98,344 |
| Manufacturing | 255,043 | 281,105 | 298,310 |
| Communications | 305,618 | 309,855 | 298,943 |
| Electric \& Gas | 672,387 | 627,278 | 658,710 |
| Wholesale Trade | 431,794 | 490,542 | 491,189 |
| Retail Trade Total | 4,314,567 | 4,587,893 | 4,562,254 |
| Building Materials | 338,445 | 454,599 | 390,219 |
| General Merchandise | 622,718 | 525,709 | 646,784 |
| Food | 336,495 | 369,431 | 317,300 |
| Auto Dealers, Gas Stations | 1,066,800 | 1,316,763 | 1,201,639 |
| Apparel | 325,499 | 310,185 | 321,283 |
| Furniture | 315,969 | 298,823 | 327,173 |
| Eating and Drinking | 380,514 | 474,505 | 398,064 |
| Miscellaneous Retail | 928,127 | 837,878 | 959,792 |
| Services Total | 767,152 | 889,521 | 852,779 |
| Hotels | 57,700 | 85,609 | 66,202 |
| Personal Services | 20,742 | 20,718 | 21,967 |
| Business Services | 266,933 | 317,820 | 322,374 |
| Auto Repair, Parking | 223,109 | 242,308 | 219,280 |
| Other Services | 198,668 | 223,066 | 222,956 |
| All Other Industries | 318,962 | 445,158 | 387,063 |
| Grand Total | \$7,155,784 | \$7,742,893 | \$7,647,592 |

[^43]
## Sullivan County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | Amount | Percent |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$4,631 | \$8,237 | \$6,190 |
| Manufacturing | 10,615 | 9,825 | 10,507 |
| Communications | 10,997 | 11,643 | 10,682 |
| Electric \& Gas | 10,135 | 10,694 | 9,872 |
| Wholesale Trade | 19,608 | 23,130 | 18,584 |
| Retail Trade Total | 134,420 | 166,951 | 140,056 |
| Building Materials | 14,987 | 18,634 | 13,653 |
| General Merchandise | 11,579 | 15,648 | 15,088 |
| Food | 13,755 | 17,927 | 15,152 |
| Auto Dealers, Gas Stations | 43,131 | 53,247 | 44,374 |
| Apparel | 3,821 | 4,546 | 3,415 |
| Furniture | 4,223 | 5,199 | 4,435 |
| Eating and Drinking | 14,788 | 19,924 | 15,213 |
| Miscellaneous Retail | 28,136 | 31,826 | 28,726 |
| Services Total | 48,035 | 61,753 | 43,936 |
| Hotels | 24,856 | 34,922 | 20,907 |
| Personal Services | 424 | 620 | 586 |
| Business Services | 7,833 | 8,381 | 7,597 |
| Auto Repair, Parking | 8,941 | 9,516 | 8,709 |
| Other Services | 5,981 | 8,314 | 6,137 |
| All Other Industries | 8,385 | 11,403 | 10,102 |
| Grand Total | \$246,826 | \$303,636 | \$249,929 |

[^44]
## Tioga County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

|  | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Period | $\$ 259,480$ | Amount | Percent |



## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$2,221 | \$3,427 | \$3,073 |
| Manufacturing | 11,339 | 11,724 | 11,225 |
| Communications | 4,719 | 4,573 | 4,854 |
| Electric \& Gas | 17,796 | 17,336 | 17,541 |
| Wholesale Trade | 16,077 | 16,802 | 15,888 |
| Retail Trade Total | 63,072 | 70,077 | 66,011 |
| Building Materials | 5,164 | 6,757 | 5,329 |
| General Merchandise | 5,327 | 3,003 | 3,028 |
| Food | 4,618 | 5,437 | 4,511 |
| Auto Dealers, Gas Stations | 20,971 | 27,314 | 23,494 |
| Apparel | 689 | 563 | 624 |
| Furniture | 3,281 | 4,054 | 5,648 |
| Eating and Drinking | 6,085 | 7,264 | 6,008 |
| Miscellaneous Retail | 16,937 | 15,685 | 17,369 |
| Services Total | 11,764 | 13,168 | 12,648 |
| Hotels | 1,551 | 1,971 | 1,603 |
| Personal Services | 253 | 207 | 272 |
| Business Services | 4,171 | 4,584 | 4,909 |
| Auto Repair, Parking | 2,966 | 3,059 | 2,976 |
| Other Services | 2,823 | 3,347 | 2,888 |
| All Other Industries | 4,569 | 6,731 | 7,352 |
| Grand Total | \$131,557 | \$143,838 | \$138,592 |

[^45]
## Tompkins County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 756,056$ | 25,547 | Percent |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} * *$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 5,318$ | $\$ 5,356$ | $\$ 6,139$ |
| Manufacturing | 15,062 | 15,950 | 14,665 |
| Communications | 14,999 | 14,758 | 15,639 |
| Electric \& Gas | 46,961 | 44,509 | 48,299 |
| Wholesale Trade | 28,919 | 27,687 | 29,546 |
| Retail Trade Total | 211,814 | 213,261 | 209,908 |
| Building Materials | 12,951 | 13,223 | 10,598 |
| General Merchandise | 43,310 | 36,848 | 42,015 |
| Food | 20,871 | 23,290 | 21,999 |
| Auto Dealers, Gas Stations | 42,948 | 52,889 | 46,431 |
| Apparel | 10,319 | 8,023 | 8,572 |
| Furniture | 11,136 | 9,938 | 10,603 |
| Eating and Drinking | 27,136 | 30,015 | 27,580 |
| Miscellaneous Retail | 43,143 | 39,035 | 42,110 |
| Services Total | 65,606 | 61,295 | 62,351 |
| Hotels | 5,932 | 8,806 | 5,797 |
| Personal Services | 2,233 | 1,646 | 1,449 |
| Business Services | 12,277 | 11,275 | 12,190 |
| Auto Repair, Parking | 12,621 | 14,758 | 12,868 |
| Other Services | 32,543 | 24,810 | 30,047 |
| All Other Industries | 19,682 | 20,946 | 20,662 |
| Grand Total |  |  |  |

[^46]
## Ulster County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 1,351,292$ | 33,103 | Percent |
| $3 / 93-2 / 94$ | $1,360,084$ | 8,792 | 2.51 |
| $3 / 94-2 / 95$ | $1,388,454$ | 28,370 | 0.65 |
| $3 / 95-2 / 96$ | $1,415,134$ | 26,680 | 2.09 |
| $3 / 96-2 / 97^{*}$ | $1,449,817$ | 34,683 | 1.92 |



Semiannual Industry Totals
(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 |
| Construction | \$8,481 | \$8,994 | \$10,228 |
| Manufacturing | 24,750 | 28,152 | 25,219 |
| Communications | 29,666 | 30,351 | 27,671 |
| Electric \& Gas | 55,332 | 52,030 | 55,375 |
| Wholesale Trade | 37,466 | 38,465 | 39,199 |
| Retail Trade Total | 435,222 | 438,131 | 441,015 |
| Building Materials | 25,981 | 28,260 | 26,052 |
| General Merchandise | 80,612 | 67,121 | 78,039 |
| Food | 49,263 | 56,743 | 51,242 |
| Auto Dealers, Gas Stations | 108,956 | 130,462 | 114,753 |
| Apparel | 17,111 | 14,712 | 16,021 |
| Furniture | 14,131 | 12,555 | 13,430 |
| Eating and Drinking | 41,027 | 46,793 | 41,114 |
| Miscellaneous Retail | 98,141 | 81,485 | 100,364 |
| Services Total | 97,835 | 103,749 | 93,234 |
| Hotels | 25,771 | 34,459 | 24,175 |
| Personal Services | 1,986 | 1,599 | 1,760 |
| Business Services | 34,925 | 28,062 | 28,912 |
| Auto Repair, Parking | 21,929 | 23,432 | 22,254 |
| Other Services | 13,224 | 16,197 | 16,133 |
| All Other Industries | 23,578 | 28,507 | 29,497 |
| Grand Total | \$712,330 | \$728,379 | \$721,438 |

[^47]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 825,239$ | 21,765 | 2.71 |
| $3 / 93-2 / 94$ | 850,585 | 25,346 | 3.07 |
| $3 / 94-2 / 95$ | 895,764 | 45,179 | 5.31 |
| $3 / 95-2 / 96$ | 923,436 | 27,672 | 3.09 |
| $3 / 96-2 / 97^{*}$ | 944,930 | 21,494 | 2.33 |



## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$9,832 | \$11,436 | \$9,277 |
| Manufacturing | 20,869 | 21,794 | 19,438 |
| Communications | 10,915 | 11,286 | 10,501 |
| Electric \& Gas | 17,590 | 16,930 | 16,091 |
| Wholesale Trade | 33,437 | 35,767 | 32,001 |
| Retail Trade Total | 259,339 | 293,752 | 261,775 |
| Building Materials | 19,077 | 24,953 | 19,587 |
| General Merchandise | 61,246 | 53,163 | 66,673 |
| Food | 28,642 | 35,381 | 29,326 |
| Auto Dealers, Gas Stations | 50,672 | 62,962 | 50,901 |
| Apparel | 21,517 | 23,556 | 18,771 |
| Furniture | 13,514 | 13,728 | 14,291 |
| Eating and Drinking | 30,892 | 43,357 | 28,859 |
| Miscellaneous Retail | 33,779 | 36,652 | 33,367 |
| Services Total | 61,672 | 99,322 | 64,729 |
| Hotels | 19,774 | 44,925 | 20,322 |
| Personal Services | 1,108 | 1,174 | 1,052 |
| Business Services | 12,399 | 14,659 | 13,514 |
| Auto Repair, Parking | 13,204 | 14,681 | 14,477 |
| Other Services | 15,187 | 23,883 | 15,364 |
| All Other Industries | 14,065 | 23,428 | 17,403 |
| Grand Total | \$427,719 | \$513,715 | \$431,215 |

[^48]
## Washington County

## Annual Totals

(In Thousands)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount |  |  |  |$]$ Percent | C |
| :--- |

## Five-Year Trend

(In Millions)


Semiannual Industry Totals
(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 | 9/96-2/97 |
| Construction | \$4,597 | \$5,472 | \$3,803 |
| Manufacturing | 7,514 | 11,267 | 6,817 |
| Communications | 6,163 | 6,069 | 6,062 |
| Electric \& Gas | 4,615 | 4,384 | 4,554 |
| Wholesale Trade | 10,090 | 10,998 | 11,227 |
| Retail Trade Total | 87,516 | 99,023 | 91,018 |
| Building Materials | 5,525 | 8,375 | 6,536 |
| General Merchandise | 12,759 | 11,635 | 12,717 |
| Food | 13,692 | 15,951 | 14,995 |
| Auto Dealers, Gas Stations | 29,615 | 35,451 | 31,047 |
| Apparel | 628 | 656 | 660 |
| Furniture | 2,456 | 2,943 | 2,300 |
| Eating and Drinking | 8,388 | 10,025 | 8,060 |
| Miscellaneous Retail | 14,453 | 13,987 | 14,703 |
| Services Total | 13,442 | 15,138 | 15,093 |
| Hotels | 267 | 339 | 190 |
| Personal Services | 278 | 283 | 285 |
| Business Services | 4,122 | 4,482 | 4,990 |
| Auto Repair, Parking | 5,406 | 6,049 | 5,772 |
| Other Services | 3,369 | 3,985 | 3,856 |
| All Other Industries | 6,754 | 7,390 | 7,645 |
| Grand Total | \$140,691 | \$159,741 | \$146,219 |

[^49]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 546,130$ | Amount | Percent |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$6,892 | \$6,661 | \$5,609 |
| Manufacturing | 14,518 | 17,665 | 15,560 |
| Communications | 11,915 | 10,893 | 10,724 |
| Electric \& Gas | 16,846 | 20,417 | 14,389 |
| Wholesale Trade | 29,911 | 35,226 | 32,814 |
| Retail Trade Total | 163,521 | 188,570 | 178,102 |
| Building Materials | 13,194 | 16,844 | 14,159 |
| General Merchandise | 26,585 | 24,481 | 33,499 |
| Food | 26,670 | 28,884 | 24,655 |
| Auto Dealers, Gas Stations | 51,190 | 66,345 | 54,433 |
| Apparel | 1,776 | 1,622 | 1,299 |
| Furniture | 7,625 | 7,315 | 7,364 |
| Eating and Drinking | 13,704 | 18,594 | 16,427 |
| Miscellaneous Retail | 22,777 | 24,485 | 26,266 |
| Services Total | 29,032 | 34,060 | 29,887 |
| Hotels | 941 | 1,156 | 767 |
| Personal Services | 683 | 645 | 662 |
| Business Services | 9,800 | 10,748 | 10,234 |
| Auto Repair, Parking | 9,441 | 10,756 | 9,527 |
| Other Services | 8,167 | 10,755 | 8,697 |
| All Other Industries | 13,660 | 16,259 | 11,759 |
| Grand Total | \$286,295 | \$329,751 | \$298,844 |

[^50]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
|  | Amount | Percent |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5 - 2 / 9 6}$ | $\mathbf{3 / 9 6 - 8 / 9 6} * *$ | $\mathbf{9 / 9 6 - 2 / 9 7}{ }^{*}$ |
| Construction | $\$ 95,163$ | $\$ 103,928$ | $\$ 98,336$ |
| Manufacturing | 295,051 | 264,535 | 279,097 |
| Communications | 249,554 | 238,936 | 240,593 |
| Electric \& Gas | 455,837 | 429,099 | 477,752 |
| Wholesale Trade | 316,153 | 320,567 | 351,163 |
| Retail Trade Total | $3,060,190$ | $3,040,672$ | $3,194,402$ |
| Building Materials | 166,792 | 198,134 | 210,537 |
| General Merchandise | 538,441 | 467,454 | 548,476 |
| Food | 199,889 | 207,675 | 193,600 |
| Auto Dealers, Gas Stations | 653,331 | 780,699 | 729,697 |
| Apparel | 321,201 | 289,384 | 313,251 |
| Furniture | 252,763 | 241,363 | 262,120 |
| Eating and Drinking | 301,778 | 324,892 | 307,053 |
| Miscellaneous Retail | 625,995 | 531,071 | 629,668 |
| Services Total | 734,420 | 834,667 | 847,864 |
| Hotels | 68,238 | 84,331 | 89,096 |
| Personal Services | 18,232 | 16,465 | 18,691 |
| Business Services | 286,818 | 320,720 | 348,970 |
| Auto Repair, Parking | 176,673 | 199,356 | 182,320 |
| Other Services | 184,459 | 213,795 | 208,787 |
| All Other Industries | 270,400 | 307,704 | 303,683 |
|  |  |  |  |
| Grand Total | $\$ 5,476,768$ | $\$ 5,540,108$ | $\$ 5,792,890$ |

[^51]
## Wyoming County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 9/95-2/96 | 3/96-8/96 ** | 9/96-2/97 * |
| Construction | \$2,245 | \$2,278 | \$2,425 |
| Manufacturing | 4,165 | 5,754 | 4,564 |
| Communications | 6,094 | 7,067 | 4,723 |
| Electric \& Gas | 3,693 | 3,704 | 3,718 |
| Wholesale Trade | 7,944 | 8,373 | 8,848 |
| Retail Trade Total | 72,872 | 82,239 | 76,178 |
| Building Materials | 5,959 | 7,314 | 6,306 |
| General Merchandise | 13,077 | 11,219 | 14,495 |
| Food | 10,243 | 11,687 | 10,494 |
| Auto Dealers, Gas Stations | 24,746 | 32,445 | 26,322 |
| Apparel | 332 | 395 | 342 |
| Furniture | 3,960 | 3,982 | 4,452 |
| Eating and Drinking | 6,353 | 7,672 | 6,246 |
| Miscellaneous Retail | 8,202 | 7,525 | 7,521 |
| Services Total | 10,632 | 11,799 | 11,367 |
| Hotels | 764 | 1,125 | 806 |
| Personal Services | 425 | 303 | 392 |
| Business Services | 2,920 | 3,169 | 3,035 |
| Auto Repair, Parking | 3,424 | 3,774 | 3,865 |
| Other Services | 3,099 | 3,428 | 3,269 |
| All Other Industries | 4,532 | 5,758 | 5,406 |
| Grand Total | \$112,177 | \$126,972 | \$117,229 |

[^52]
## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 119,141$ | 5,009 | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{9 / 9 5} \mathbf{- \mathbf { 2 / 9 6 }}$ | $\mathbf{3 / 9 6 - 8 / 9 6} \boldsymbol{* *}$ | $\mathbf{9 / 9 6 - 2 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 1,360$ | $\mathbf{1 , 5 4 5}$ | $\mathbf{\$ 1 , 4 3 5}$ |
| Manufacturing | 5,131 | 6,335 | 6,172 |
| Communications | 2,315 | 2,505 | 2,180 |
| Electric \& Gas | 2,284 | 1,978 | 2,315 |
| Wholesale Trade | 6,493 | 7,333 | 6,828 |
| Retail Trade Total | 36,048 | 43,322 | 37,733 |
| Building Materials | 3,633 | 4,952 | 4,385 |
| General Merchandise | 4,555 | 4,100 | 3,969 |
| Food | 2,428 | 3,305 | 2,484 |
| Auto Dealers, Gas Stations | 12,853 | 16,237 | 13,568 |
| Apparel | 398 | 333 | 326 |
| Furniture | 1,689 | 1,907 | 1,829 |
| Eating and Drinking | 4,182 | 5,148 | 4,292 |
| Miscellaneous Retail | 6,310 | 7,340 | 6,880 |
| Services Total | 6,731 | 7,650 | 6,641 |
| Hotels | 321 | 617 | 261 |
| Personal Services | 147 | 126 | 167 |
| Business Services | 1,559 | 1,914 | 1,633 |
| Auto Repair, Parking | 2,738 | 2,796 | 2,366 |
| Other Services | 1,966 | 2,197 | 2,214 |
| All Other Industries | 2,162 | 2,780 | 2,496 |
|  |  |  |  |
| Grand Total | $\$ 62,524$ | $\$ 73,448$ | $\$ 65,800$ |

[^53]
# Appendix A: Principal Industry Activity Codes and Standard Industrial Classification Code Ranges By Industry 

The industry codes displayed in this report correspond to the Standard Industrial Classification (SIC) codes published by the U.S. Office of Management and Budget and the Principal Industry Activity (PIA) codes provided by the Internal Revenue Service to taxpayers. Sales tax vendors are asked to identify their primary business function and identify themselves using SIC or PIA codes. This process is voluntary and subject to the tax preparer's understanding of the classification codes.

| Industry | 2 Digit <br> SIC/PIA Code | 4 Digit <br> SIC Code Range |
| :--- | ---: | ---: |
| Construction | $15,16,17$ | $1520-1799$ |
| Manufacturing | $20-39$ | $2010-3999$ |
| Communication | 48 | $4810-4899$ |
| Electric and Gas | 49 | $4910-4971$ |
| Wholesale Trade | $50-51$ | $5010-5199$ |
| Retail Trade | $52-59$ |  |
| Building Materials |  | $5210-5271$ |
| General Merchandise |  | $5310-5399$ |
| Food |  | $5410-5499$ |
| Auto Dealers, Gas Stations |  | $5510-5599$ |
| Apparel |  | $5610-5699$ |
| Furniture | $5710-5736$ |  |
| Eating and Drinking | $5810-5813$ |  |
| Miscellaneous Retail | $5910-5999$ |  |
| Services |  |  |
| Hotels |  | $7010-7041$ |
| Personal Services | $7210-7299$ |  |
| Business Services | $7310-7389,7476,7914$ |  |
| Auto Repair, Parking | $7510-7549$ |  |
| Other Services | $7620-8999$ |  |
| All Other Industries | $60-67$ | $4010-4789$ |
| Transportation | $6010-6799$ |  |
| Finance, Insurance and Real Estate |  |  |

Note: The "All Other Industries" category also includes data for unclassified industries and those industries for which no code was provided.

## Appendix B: Counties Exempting Residential Energy Sales from Sales Tax

| Broome | Onondaga |
| :--- | :--- |
| Chenango | Orange |
| Columbia | Otsego |
| Delaware | Putnam |
| Dutchess | Rensselaer |
| Essex | Rockland |
| Fulton | Saratoga |
| Genesee | Schoharie |
| Greene | Schuyler |
| Hamilton | Seneca |
| Herkimer | Steuben |
| Lewis | Sullivan |
| Livingston | Warren |
| Madison | Washington |
| Monroe | Wayne |
| Montgomery | Wyoming |
| Nassau | Yates |
| Oneida |  |

## Appendix C: New York State and Local Sales Tax Rates by County and City Effective January 1, 1997

Taxable Sales \& Purchases - 8/96-2/97

## Appendix C Combined State and County <br> Appendix C Combined State and County Sales Tax Rates




[^0]:    * Preliminary
    ** Revised

[^1]:    * Preliminary
    ** Revised

[^2]:    * Preliminary
    ** Revised

[^3]:    * Preliminary
    ** Revised

[^4]:    * Preliminary
    ** Revised

[^5]:    * Preliminary
    ** Revised

[^6]:    * Preliminary
    ** Revised

[^7]:    * Preliminary
    ** Revised

[^8]:    * Preliminary
    ** Revised

[^9]:    * Preliminary
    ** Revised

[^10]:    * Preliminary
    ** Revised

[^11]:    * Preliminary
    ** Revised

[^12]:    * Preliminary
    ** Revised

[^13]:    * Preliminary
    ** Revised

[^14]:    * Preliminary
    ** Revised

[^15]:    * Preliminary
    ** Revised

[^16]:    * Preliminary
    ** Revised

[^17]:    * Preliminary
    ** Revised

[^18]:    * Preliminary
    ** Revised

[^19]:    * Preliminary
    ** Revised

[^20]:    * Preliminary
    ** Revised

[^21]:    * Preliminary
    ** Revised

[^22]:    * Preliminary
    ** Revised

[^23]:    * Preliminary
    ** Revised

[^24]:    * Preliminary
    ** Revised

[^25]:    * Preliminary
    ** Revised

[^26]:    * Preliminary
    ** Revised

[^27]:    * Preliminary
    ** Revised

[^28]:    * Preliminary
    ** Revised

[^29]:    * Preliminary
    ** Revised

[^30]:    * Preliminary
    ** Revised

[^31]:    * Preliminary
    ** Revised

[^32]:    * Preliminary
    ** Revised

[^33]:    * Preliminary
    ** Revised

[^34]:    * Preliminary
    ** Revised

[^35]:    * Preliminary
    ** Revised

[^36]:    * Preliminary
    ** Revised

[^37]:    * Preliminary
    ** Revised

[^38]:    * Preliminary
    ** Revised

[^39]:    * Preliminary
    ** Revised

[^40]:    * Preliminary
    ** Revised

[^41]:    * Preliminary
    ** Revised

[^42]:    * Preliminary
    ** Revised

[^43]:    * Preliminary
    ** Revised

[^44]:    * Preliminary
    ** Revised

[^45]:    * Preliminary
    ** Revised

[^46]:    * Preliminary
    ** Revised

[^47]:    * Preliminary
    ** Revised

[^48]:    * Preliminary
    ** Revised

[^49]:    * Preliminary
    ** Revised

[^50]:    * Preliminary
    ** Revised

[^51]:    * Preliminary
    ** Revised

[^52]:    * Preliminary
    ** Revised

[^53]:    * Preliminary
    ** Revised

