Office of Tax Policy Analysis


# Taxable Sales and Purchases 

## County and industry data for March 1997 - August 1997

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## Introduction

Annual taxable sales
reach $\$ 174.3$ billion
Statewide

This publication summarizes local sales and use tax activity in New York as reported on tax returns by vendors and purchasers. It includes a statistical table for each New York State county depicting annual taxable sales and purchases data for each of the last five years. Each county table also contains semiannual sales tax information by industrial classification for the most recent 18 months. Data for the September 1996 through February 1997 six-month selling period are revised from the last report. Information for the March - August 1997 is preliminary and will be revised in our next report.

Taxable sales include nearly all retail sales of tangible personal property and certain services. Taxable purchases represent the value of tangible personal property or services purchased for use in business operations (which would otherwise be subject to tax) on which no sales tax was previously paid.

Table 1 summarizes annual sales and purchases subject to use tax for all New York counties during the past 5 years. During the period, annual sales grew each year when compared with sales reported for the previous year. Revised data for the March 1996 through February 1997, indicates a continuation of this trend as reported sales grew to $\$ 174.3$ billion, a 5.46 percent improvement from the previous year.

Table 1: Statewide Annual Totals (In Thousands)

|  | Taxable Sales <br> \& Purchases |  | Change from Previous Period |
| :--- | ---: | ---: | ---: |
|  | $\$ 146,652,533$ | Amount | Percent |
| $3 / 92-2 / 93$ | $152,151,747$ | $\$ 3,159,642$ | 2.20 |
| $3 / 93-2 / 94$ | $159,481,038$ | $5,499,214$ | 3.75 |
| $3 / 94-2 / 95$ | $165,263,235$ | $7,329,291$ | 4.82 |
| $3 / 95-2 / 96$ | $174,283,183$ | $5,782,197$ | 3.63 |
| $3 / 96-2 / 97^{* *}$ |  | $9,019,948$ | 5.46 |
| $*$ Revised |  |  |  |

Figure 1 depicts the ongoing upward direction of annual reported sales. The trend began with national economic recovery in the March 1992 through February 1993 selling period and continued through the most current selling period. As a result, aggregate taxable sales and purchases now stand 19 percent higher than the value posted at the start of the recovery.

Figure 1: Five-year Trend (In Billions)

**Revised
Taxable sales and purchases for the March - August 1997 semiannual selling period reached $\$ 89.7$ billion. This amount exceeds the total reported for the comparable 1996 six-month selling period by $\$ 3.8$ billion.

Within the major industry sectors, retail trade accounts for over half of taxable sales, contributing $\$ 47.4$ billion to the statewide total. During the most current six-month selling period, retail trade sales rose $\$ 1.4$ billion from the previous year with building materials retailers reporting the largest percentage increase in sales at 5.06 percent. With the exception of general merchandise, all retail industries reported annual gains.

Table 2: Statewide Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 3/96-8/96 | 9/96-2/97** | 3/97-8/97* |
| Construction | \$ 1,504,297 | \$ 1,478,361 | \$ 1,531,023 |
| Manufacturing | 4,831,043 | 4,851,750 | 4,835,639 |
| Communications | 3,926,542 | 4,050,172 | 4,104,131 |
| Electric \& Gas | 6,158,150 | 6,950,425 | 6,043,674 |
| Wholesale Trade | 5,774,124 | 5,885,100 | 6,140,767 |
| Retail Trade Total | 46,072,601 | 47,138,119 | 47,434,328 |
| Building Materials | 3,014,295 | 2,678,062 | 3,166,686 |
| General Merchandise | 6,858,881 | 8,087,505 | 6,805,238 |
| Food | 3,729,240 | 3,490,283 | 3,808,359 |
| Auto Dealers, Gas Stations | 10,867,871 | 9,554,579 | 11,288,289 |
| Apparel | 4,139,835 | 4,476,635 | 4,326,981 |
| Furniture | 3,331,447 | 3,673,503 | 3,468,206 |
| Eating and Drinking | 6,421,559 | 6,096,993 | 6,620,771 |
| Miscellaneous Retail | 7,709,473 | 9,080,559 | 7,949,798 |
| Services Total | 12,632,059 | 12,974,825 | 13,524,222 |
| Hotels | 2,064,943 | 2,155,741 | 2,286,426 |
| Personal Services | 305,966 | 331,447 | 324,347 |
| Business Services | 4,734,239 | 5,017,714 | 5,159,127 |
| Auto Repair, Parking | 2,763,355 | 2,581,765 | 2,801,753 |
| Other Services | 2,763,556 | 2,888,158 | 2,952,569 |
| All Other Industries | 4,947,578 | 5,108,037 | 6,077,012 |
| Grand Total | \$85,846,394 | \$88,436,789 | \$89,690,796 |

*Preliminary
**Revised

Statewide, nearly all major industries realized year-over-year growth for the latest semiannual selling period. The services sector again reported the largest percentage growth, increasing 7.06 percent. Percentage increases for the remaining major industry groups ranged from 6.35 percent in wholesale trade to 0.1 percent for the manufacturing sector.

Within Services, hotels reported taxable sales rising 10.73 percent from the previous year. This increase follows the 20.5 percent gain reported for the September 1996 - February 1997 report period. Business, personal and other services sub-sectors each grew faster than the state total as a whole. All Other industries, including agriculture, mining, miscellaneous businesses and businesses with missing industry codes, grew 22.83 percent. Sellers failing to include information critical for industry code categorization accounted for a large portion of this percentage change.

Electric and gas was the only major industry reporting a decrease in taxable sales activities, falling by 1.86 percent. This category includes energy sales to all commercial establishments and noncommercial sales in counties imposing a tax on residential use. (Appendix B lists counties exempting residential energy sales from sales tax.)

Figure 2 shows the statewide share of taxable sales and purchases contributed by major industry for the latest selling period. This distribution has remained fairly constant since the State enacted the sales tax in 1965. Retail sales and taxable services combined contribute over two-thirds of the State total.

Figure 2: Industry Shares


| - | Retail Trade <br> Electric and Gas <br> Construction |  | Services <br> Manufacturing <br> All Other Industries | $\mathbb{N}$ | Wholesale Trade Communications |
| :---: | :---: | :---: | :---: | :---: | :---: |

## Regional Trends

All but a hand full of the State's counties showed year-over-year gains in taxable sales and purchases. Figure 3 provides a glimpse of regional sales activity. As shown, year-over-year gains were broadly dispersed throughout the State. Except for Nassau and Westchester counties, Downstate taxable sales grew faster than the statewide average. The Finger Lakes Region generally also outperformed the state average of 4.48 percent. With a few exceptions, the percent change in county taxable sales in the Western and Adirondack regions lagged behind the statewide growth rate.

Figure 3
Taxable Sales \& Purchases - 3197-8/97
Change in Taxable Sales and Purchases March - August 1997 Compared to March - August 1996

Table 3 indicates that nearly all counties experienced an increase in total taxable sales and purchases for the March through August 1997 period as compared to the same period of the previous year. Seneca and Schuyler led the way reporting double digit percentage growth in excess of 10 percent. Seneca benefited from the opening of the Finger Lakes Mall.

Seneca's gains were broadly distributed among several industries with Wholesale Trade ( +36.27 percent) and Retail Trade ( +22.29 percent) providing the major stimulus. Within Retail Trade, apparel (+119.18 percent), furniture ( +14.47 percent) and miscellaneous retail (19.85 percent) experienced phenomenal year-over-year growth. Within the Services sector, personal and business services both grew in excess of 21 percent.

Oswego experienced the largest year-over-year decline in aggregate activity, falling by 5.42 percent. Sales reported by auto dealers and gas stations fell by $\$ 20$ million.

Table 3: Change in Taxable Sales and Purchases

| County | March 1996 August 1996 | March 1997 August 1997* | Percent Change | County | March 1996 - <br> August 1996 | March 1997 August 1997* | Percent <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Albany | \$2,031,370 | \$2,073,589 | 2.08 | Oneida | \$ 960,016 | \$ 968,107 | 0.84 |
| Allegany | 145,844 | 149,441 | 2.47 | Onondaga | 2,521,314 | 2,618,186 | 3.84 |
| Broome | 939,139 | 963,240 | 2.57 | Ontario | 583,321 | 620,639 | 6.40 |
| Cattaraugus | 317,619 | 321,268 | 1.15 | Orange | 1,598,930 | 1,669,270 | 4.40 |
| Cayuga | 302,062 | 303,962 | 0.63 | Orleans | 119,737 | 116,927 | (2.35) |
| Chautauqua | 580,850 | 605,389 | 4.22 | Oswego | 483,338 | 457,133 | (5.42) |
| Chemung | 455,360 | 492,769 | 8.22 | Otsego | 255,320 | 261,504 | 2.42 |
| Chenango | 163,899 | 172,424 | 5.20 | Putnam | 314,395 | 335,853 | 6.83 |
| Clinton | 390,512 | 383,067 | (1.91) | Rensselaer | 482,914 | 496,843 | 2.88 |
| Columbia | 237,365 | 237,473 | 0.05 | Rockland | 1,205,101 | 1,290,786 | 7.11 |
| Cortland | 215,636 | 211,833 | (1.76) | St. Lawrence | 426,669 | 443,364 | 3.91 |
| Delaware | 177,532 | 182,698 | 2.91 | Saratoga | 883,712 | 898,341 | 1.66 |
| Dutchess | 1,347,131 | 1,365,878 | 1.39 | Schenectady | 689,281 | 727,879 | 5.60 |
| Erie | 4,744,377 | 4,859,452 | 2.43 | Schoharie | 103,362 | 104,850 | 1.44 |
| Essex | 192,186 | 196,809 | 2.41 | Schuyler | 61,729 | 67,951 | 10.08 |
| Franklin | 157,286 | 156,924 | (0.23) | Seneca | 137,278 | 164,253 | 19.65 |
| Fulton | 191,868 | 195,337 | 1.81 | Steuben | 382,693 | 385,811 | 0.81 |
| Genesee | 268,716 | 281,390 | 4.72 | Suffolk | 7,742,893 | 8,171,747 | 5.54 |
| Greene | 181,668 | 181,240 | (0.24) | Sullivan | 303,636 | 311,373 | 2.55 |
| Hamilton | 31,684 | 31,671 | (0.04) | Tioga | 143,838 | 148,651 | 3.35 |
| Herkimer | 196,142 | 200,816 | 2.38 | Tompkins | 403,762 | 428,800 | 6.20 |
| Jefferson | 532,942 | 541,708 | 1.64 | Ulster | 728,379 | 766,881 | 5.29 |
| Lewis | 73,384 | 77,300 | 5.34 | Warren | 513,715 | 530,464 | 3.26 |
| Livingston | 219,154 | 224,275 | 2.34 | Washington | 159,741 | 162,516 | 1.74 |
| Madison | 224,884 | 240,542 | 6.96 | Wayne | 329,751 | 339,826 | 3.06 |
| Monroe | 3,868,807 | 4,033,942 | 4.27 | Westchester | 5,540,108 | 5,763,500 | 4.03 |
| Montgomery | 186,373 | 188,059 | 0.90 | Wyoming | 126,972 | 127,497 | 0.41 |
| Nassau | 7,671,484 | 7,953,566 | 3.68 | Yates | 73,448 | 77,887 | 6.04 |
| Niagara | 1,035,323 | 1,072,992 | 3.64 | New York City | \$31,490,444 | \$33,334,903 | 5.86 |

Note: Dollar data is in thousands.
*Preliminary data

The five New York City counties of the Bronx, Kings, New York (Manhattan), Queens and Richmond represent over 37 percent of all reportable statewide taxable sales and purchases for the latest annual period. New York City taxable sales continue to grow faster than the State as a whole. Year-over-year City taxable sales and purchases rose 7.28 percent, exceeding the 4.39 percent combined growth rate for all other State counties. Similar to the State economy, New York City sales have continually expanded since the early 1990's growing from $\$ 52.6$ billion in 1992-93 to $\$ 65.6$ billion in 1996-97 (Figure 4).

Table 4: New York City Annual Totals (In Thousands)

|  |  | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Period | Taxable Sales <br> \& Purchases | Amount | Percent |
| $3 / 92-2 / 93$ | $\$ 52,570,093$ | $\$ 687,292$ | 1.32 |
| $3 / 93-2 / 94$ | $55,462,615$ | $2,892,522$ | 5.50 |
| $3 / 94-2 / 95$ | $58,523,293$ | $3,060,678$ | 5.52 |
| $3 / 95-2 / 96$ | $61,107,397$ | $2,584,104$ | 4.22 |
| $3 / 96-2 / 97^{* *}$ | $65,553,631$ | $4,446,234$ | 7.28 |
| $* *$ Revised |  |  |  |

Figure 4: Five-year Trend (In Billions)

**Revised
Table 5 summarizes City taxable sales and purchases for the most recent six-month selling period ending August 1997. For that period, sales tax vendors reported $\$ 33.3$ billion in City taxable sales and purchases. New York City taxable sales and purchases increased 5.86 percent when compared to the March through August 1996 selling period.

For both the State and City, retail sales provide the largest share of all taxable sales and purchases. However, while retail sales represent 52.9 percent of all taxable sales statewide, they represent only 44.7 percent within the City. This disparity reflects the greater importance of taxable services to the City's sales tax base. The service industry posted the
largest percentage increase among all major industries, rising 9.24 percent from the previous year. Within that industry sector, hotels $(+14.37$ percent), business $(+9.99$ percent) and other services $(+7.46$ percent) increased significantly. Manufacturing and electric, gas and sanitary services were the only major categories to post year-over-year declines.

Table 5: New York City Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 3/96-8/96 | 9/96-2/97** | 3/97-8/97* |
| Construction | \$ 596,580 | \$ 623,501 | \$ 630,858 |
| Manufacturing | 1,877,333 | 1,886,250 | 1,864,570 |
| Communications | 1,824,397 | 1,886,437 | 1,961,502 |
| Electric \& Gas | 2,799,445 | 3,229,693 | 2,695,514 |
| Wholesale Trade | 2,024,909 | 2,151,694 | 2,151,906 |
| Retail Trade Total | 14,305,286 | 15,422,329 | 14,889,097 |
| Building Materials | 601,086 | 579,372 | 620,709 |
| General Merchandise | 1,991,126 | 2,292,545 | 1,958,613 |
| Food | 789,528 | 789,146 | 811,873 |
| Auto Dealers, Gas Stations | 1,845,255 | 1,704,521 | 1,921,636 |
| Apparel | 2,103,106 | 2,275,255 | 2,217,412 |
| Furniture | 1,386,306 | 1,536,337 | 1,487,989 |
| Eating and Drinking | 2,775,194 | 2,813,722 | 2,920,439 |
| Miscellaneous Retail | 2,813,685 | 3,431,431 | 2,950,426 |
| Services Total | 5,879,201 | 6,419,175 | 6,422,302 |
| Hotels | 1,252,770 | 1,505,380 | 1,432,834 |
| Personal Services | 142,741 | 147,580 | 148,983 |
| Business Services | 2,500,531 | 2,699,926 | 2,750,394 |
| Auto Repair, Parking | 937,281 | 901,826 | 966,179 |
| Other Services | 1,045,878 | 1,164,463 | 1,123,912 |
| All Other Industries | 2,183,293 | 2,444,108 | 2,719,154 |
| Grand Total | \$31,490,444 | \$34,063,187 | \$33,334,903 |

*Preliminary
**Revised

Taxable sales and purchases in counties outside New York City exceeded $\$ 110.8$ billion for the year ending February 1997 (Table 6). This value represents a 4.39 percent increase from the previous year and 15.6 percent increase from sales reported five years ago. This total includes reported taxable sales in all counties imposing a sales tax plus an estimate of total taxable sales for Oswego County. As depicted in Figure 5, the five-year trend in taxable sales and purchases reported outside of New York City is similar in direction to the New York City totals but annual percentage growth is comparatively lower between the years.

Table 6: All Counties Outside of New York City - Annual Totals
(In Thousands)

|  |  | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Period | Taxable Sales <br> \& Purchases | Amount | Percent |
| $3 / 92-2 / 93$ | $\$ 94,082,440$ | $\$ 2,472,350$ | 2.70 |
| $3 / 93-2 / 94$ | $96,689,132$ | $2,606,692$ | 2.77 |
| $3 / 94-2 / 95$ | $100,957,745$ | $4,268,613$ | 4.41 |
| $3 / 95-2 / 96$ | $104,155,838$ | $3,198,093$ | 3.17 |
| $3 / 96-2 / 97^{* *}$ | $108,729,552$ | $4,573,714$ | 4.39 |
| $*$ Revised |  |  |  |

Figure 5: Five-year Trend (In Billions)

**Revised
Effective March 1, 1997, Oswego became the last county to impose a sales tax. For the first time, all vendors doing business in Oswego County outside the cities of Fulton and Oswego are subject to the county tax. Thus, for the most recent six-month selling period, Oswego data includes actual taxable sales and purchases within the county. The cities of Fulton and Oswego already had imposed their own sales tax for all years reported in this publication. To present a more comprehensive view of statewide taxable sales, beginning with the March through August 1995 selling period, we continue to include estimates of taxable sales and purchases for the entire county (including the cities of Fulton and Oswego) for earlier periods.

Analysis of the semiannual data by industry presented in Table 7 reveals that wholesale and retail trade, services and All Other major industry groupings reported gains in taxable sales and purchases. Wholesale Trade grew by 6.39 percent, retail trade rose 2.45 percent and All Other industries increased by 21.47 percent. Within the major sectors, building materials, auto dealers and gas stations, hotels, business services, personal services and other services industries reported the greatest year-over-year percentage gains. Of the major industries, construction and electric and gas reported lower sales. Both industries decreased by less than 1 percent year-over-year.

Table 7: All Counties Outside of New York City - Semiannual Industry Totals (In Thousands)

|  | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
| Industry | 3/96-8/96 | 9/96-2/97** | 3/97-8/97* |
| Construction | \$ 907,717 | \$ 854,860 | \$ 900,165 |
| Manufacturing | 2,953,710 | 2,965,500 | 2,971,069 |
| Communications | 2,102,145 | 2,163,735 | 2,142,629 |
| Electric \& Gas | 3,358,705 | 3,720,732 | 3,348,160 |
| Wholesale Trade | 3,749,215 | 3,733,406 | 3,988,861 |
| Retail Trade Total | 31,767,315 | 31,715,790 | 32,545,231 |
| Building Materials | 2,413,209 | 2,098,690 | 2,545,977 |
| General Merchandise | 4,867,755 | 5,794,960 | 4,846,625 |
| Food | 2,939,712 | 2,701,137 | 2,996,486 |
| Auto Dealers, Gas Stations | 9,022,616 | 7,850,058 | 9,366,653 |
| Apparel | 2,036,729 | 2,201,380 | 2,109,569 |
| Furniture | 1,945,141 | 2,137,166 | 1,980,217 |
| Eating and Drinking | 3,646,365 | 3,283,271 | 3,700,332 |
| Miscellaneous Retail | 4,895,788 | 5,649,128 | 4,999,372 |
| Services Total | 6,752,858 | 6,555,650 | 7,101,920 |
| Hotels | 812,173 | 650,361 | 853,592 |
| Personal Services | 163,225 | 183,867 | 175,364 |
| Business Services | 2,233,708 | 2,317,788 | 2,408,733 |
| Auto Repair, Parking | 1,826,074 | 1,679,939 | 1,835,574 |
| Other Services | 1,717,678 | 1,723,695 | 1,828,657 |
| All Other Industries | 2,764,285 | 2,663,929 | 3,357,858 |
| Grand Total | \$54,355,950 | \$54,373,602 | \$56,355,893 |

Note: This table represents the sum of taxable sales and purchases in all counties outside of New York City imposing a sales tax.
*Preliminary
**Revised

The taxable sales and purchases statistics presented in this report come from more than three million data items reported on over a half-million sales tax returns filed each quarter with the New York State Department of Taxation and Finance. The year-ending sales tax quarter that closes on May 31 involves an additional 140,000 returns from taxpayers filing annual returns only. The report aggregates quarterly data into semiannual periods to dampen fluctuations caused by vendor late reporting, account reconciliation of prior period activities and amended returns.

This report provides a snapshot of a continuously changing sales tax file. File records are updated daily to reflect late payments, amended returns, audit changes and missing industry identification codes. Only after nine months does the file become stable enough to serve as the data base for preparing this report.

The data in this publication supersede information included in earlier reports. Although this report includes information for a 12-month period, special care should be taken when computing an annual percent change. As noted above, sales tax data are subject to continual revision. A significant part of these revisions relates to vendor over- and underreporting. That is, vendors filing late returns frequently combine prior and current liabilities on their most current return. The revisions are then necessary to move the data to the correct period. Therefore, caution should be taken when drawing conclusions concerning regional economic trends based solely upon the data presented herein.

This report generally classifies taxable sales and purchases within industrial sectors based on the vendor-reported code listed on each tax return. These codes are either the Principal Industry Activity (PIA) classification or the federal Standard Industrial Classification (SIC). While these two codes are fairly comparable, a more detailed classification is available only for vendors using the SIC code. Appendix A identifies the SIC/PIA classifications used in this report. Classification problems arise when vendors use PIA codes in lieu of SIC codes. More troublesome problems arise when taxpayers inadvertently misclassify their primary business activity. For example, a wholesaler who also conducts retail sales may not understand to classify the business as wholesale trade. Misclassification problems are nearly impossible to remedy.

For all counties, the electric and gas industry segment contains nonresidential energy taxable sales. However, New York State and a number of counties, listed in Appendix B, do not tax residential energy sales. Therefore, the electric and gas tax base varies by county with some areas taxing both residential and nonresidential energy sales and others taxing nonresidential sales only. The statewide summary displayed in Table 1 merely accumulates the taxable sales and purchases for each county and does not represent total statewide energy sales.

Appendix C shows combined State and local sales tax rates in each county and city and identifies changes that occurred during the most recent six-month reporting period. These data are presented for informational purposes.

Data users are cautioned that industry taxable sales may represent only a portion of industry gross sales. Moreover, the percent of sales that are
taxable can vary from period to period. As such, taxable sales may not directly reflect the correct level or trend in aggregate economic activity for the industry.

## Albany County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |$]$| $3 / 92-2 / 93$ | $\$ 3,583,826$ | 110,224 | 3.17 |
| :--- | ---: | ---: | ---: |
| $3 / 93-2 / 94$ | $3,738,389$ | 154,563 | 4.31 |
| $3 / 94-2 / 95$ | $3,953,520$ | 215,131 | 5.75 |
| $3 / 95-2 / 96$ | $4,030,436$ | 76,916 | 1.95 |
| $3 / 96-2 / 97^{* *}$ | $4,167,496$ | 137,060 | 3.40 |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 ** | 3/97-8/97 |
| Construction | \$32,898 | \$33,050 | \$29,483 |
| Manufacturing | 104,433 | 114,760 | 101,968 |
| Communications | 68,504 | 72,604 | 70,877 |
| Electric \& Gas | 156,064 | 175,275 | 154,979 |
| Wholesale Trade | 141,099 | 146,063 | 151,330 |
| Retail Trade Total | 1,126,127 | 1,191,744 | 1,104,512 |
| Building Materials | 84,149 | 73,464 | 79,676 |
| General Merchandise | 202,434 | 246,033 | 196,163 |
| Food | 88,789 | 89,737 | 91,305 |
| Auto Dealers, Gas Stations | 251,693 | 215,055 | 251,929 |
| Apparel | 90,739 | 102,208 | 89,791 |
| Furniture | 91,393 | 109,489 | 84,999 |
| Eating and Drinking | 140,001 | 134,964 | 136,694 |
| Miscellaneous Retail | 176,929 | 220,794 | 173,955 |
| Services Total | 299,778 | 294,811 | 333,669 |
| Hotels | 48,005 | 43,649 | 50,437 |
| Personal Services | 7,534 | 8,590 | 8,908 |
| Business Services | 97,626 | 102,112 | 125,666 |
| Auto Repair, Parking | 80,429 | 73,808 | 80,120 |
| Other Services | 66,184 | 66,652 | 68,538 |
| All Other Industries | 102,467 | 107,819 | 126,771 |
| Grand Total | \$2,031,370 | \$2,136,126 | \$2,073,589 |

[^0]
## Semiannual Industry Totals

(In Thousands)

## Allegany County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 ** | 3/97-8/97 * |
| Construction | \$4,284 | \$3,292 | \$3,228 |
| Manufacturing | 7,448 | 7,633 | 8,212 |
| Communications | 4,633 | 4,554 | 4,374 |
| Electric \& Gas | 15,391 | 18,771 | 14,773 |
| Wholesale Trade | 15,808 | 13,643 | 14,865 |
| Retail Trade Total | 77,173 | 74,666 | 81,742 |
| Building Materials | 5,741 | 5,013 | 5,669 |
| General Merchandise | 10,253 | 11,250 | 9,945 |
| Food | 10,287 | 9,598 | 10,647 |
| Auto Dealers, Gas Stations | 27,973 | 24,268 | 31,913 |
| Apparel | 1,222 | 1,163 | 1,157 |
| Furniture | 3,817 | 3,053 | 3,342 |
| Eating and Drinking | 9,080 | 8,158 | 9,022 |
| Miscellaneous Retail | 8,800 | 12,163 | 10,047 |
| Services Total | 14,064 | 13,694 | 14,472 |
| Hotels | 1,802 | 1,741 | 1,719 |
| Personal Services | 187 | 299 | 238 |
| Business Services | 4,501 | 4,125 | 4,141 |
| Auto Repair, Parking | 4,338 | 4,078 | 4,670 |
| Other Services | 3,236 | 3,451 | 3,704 |
| All Other Industries | 7,043 | 9,693 | 7,775 |
| Grand Total | \$145,844 | \$145,946 | \$149,441 |

[^1]
## Broome County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |




[^2]
## Cattaraugus County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 568,305$ | 36,464 | Percent |



## Semiannual Industry Totals <br> (In Thousands)



[^3]
## Cayuga County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
|  | Amount | Percent |  |$]$| $3 / 92-2 / 93$ | $\$ 521,329$ | 23,527 | 2.73 |
| :--- | ---: | ---: | ---: |
| $3 / 93-2 / 94$ | 536,214 | 14,885 | 2.86 |
| $3 / 94-2 / 95$ | 558,369 | 22,155 | 4.13 |
| $3 / 95-2 / 96$ | 564,083 | 5,714 | 1.02 |
| $3 / 96-2 / 97^{* *}$ | 584,872 | 20,789 | 3.69 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 3,833$ | $\$ 3,768$ | $\$ 4,101$ |
| Manufacturing | 12,721 | 10,596 | 12,330 |
| Communications | 9,612 | 9,704 | 9,738 |
| Electric \& Gas | 33,748 | 34,539 | 32,604 |
| Wholesale Trade | 32,419 | 32,282 | 35,932 |
| Retail Trade Total | 172,817 | 158,455 | 170,135 |
| Building Materials | 12,165 | 9,734 | 11,013 |
| General Merchandise | 28,525 | 32,490 | 29,110 |
| Food | 21,308 | 18,555 | 21,109 |
| Auto Dealers, Gas Stations | 55,483 | 40,359 | 54,514 |
| Apparel | 4,593 | 4,122 | 3,890 |
| Furniture | 7,552 | 7,720 | 7,705 |
| Eating and Drinking | 19,043 | 15,524 | 18,244 |
| Miscellaneous Retail | 24,148 | 29,951 | 24,550 |
| Services Total | 26,607 | 24,506 | 27,876 |
| Hotels | 2,922 | 2,236 | 3,105 |
| Personal Services | 398 | 596 | 450 |
| Business Services | 7,042 | 7,432 | 7,613 |
| Auto Repair, Parking | 9,034 | 7,812 | 9,015 |
| Other Services | 7,211 | 6,430 | 7,693 |
| All Other Industries | 10,305 | 8,960 | 11,246 |
|  |  |  |  |
| Grand Total | $\$ 302,062$ | $\mathbf{\$ 2 8 2}$ | 810 |

[^4]
## Chautauqua County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 962,113$ | 33,256 | 3.58 |
| $3 / 93-2 / 94$ | $1,032,734$ | 70,621 | 7.34 |
| $3 / 94-2 / 95$ | $1,074,945$ | 42,211 | 4.09 |
| $3 / 95-2 / 96$ | $1,105,013$ | 30,068 | 2.80 |
| $3 / 96-2 / 97^{* *}$ | $1,137,829$ | 32,816 | 2.97 |



## Semiannual Industry Totals <br> (In Thousands)



[^5]
## Chemung County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |$]$| $3 / 92-2 / 93$ | $\$ 771,333$ | 36,041 | 8.90 |
| :--- | ---: | ---: | ---: |
| $3 / 93-2 / 94$ | 840,594 | 69,261 | 4.98 |
| $3 / 94-2 / 95$ | 880,659 | 40,065 | 4.77 |
| $3 / 95-2 / 96$ | 909,210 | 28,551 | 3.24 |
| $3 / 96-2 / 97^{* *}$ | 933,604 | 24,394 | 2.68 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 5,466$ | $\$ 5,228$ | $\$ 5,190$ |
| Manufacturing | 26,801 | 30,731 | 50,267 |
| Communications | 10,892 | 12,661 | 11,649 |
| Electric \& Gas | 43,517 | 48,764 | 45,249 |
| Wholesale Trade | 30,845 | 31,191 | 34,031 |
| Retail Trade Total | 270,685 | 284,831 | 272,950 |
| Building Materials | 16,760 | 13,158 | 15,458 |
| General Merchandise | 74,458 | 93,159 | 77,746 |
| Food | 32,804 | 28,563 | 32,764 |
| Auto Dealers, Gas Stations | 55,596 | 46,402 | 54,740 |
| Apparel | 12,802 | 14,209 | 13,845 |
| Furniture | 12,068 | 14,477 | 11,487 |
| Eating and Drinking | 29,635 | 28,263 | 29,179 |
| Miscellaneous Retail | 36,562 | 46,600 | 37,731 |
| Services Total | 43,498 | 40,581 | 43,677 |
| Hotels | 4,889 | 3,756 | 5,011 |
| Personal Services | 1,476 | 1,658 | 1,238 |
| Business Services | 16,054 | 14,808 | 16,504 |
| Auto Repair, Parking | 10,934 | 9,650 | 11,221 |
| Other Services | 10,145 | 10,709 | 9,703 |
| All Other Industries | 23,656 | 24,257 | 29,756 |
| Grand Total | $\mathbf{\$ 4 5 5 , 3 6 0}$ | $\$ 478, \mathbf{2 4 4}$ | $\$ 492,769$ |

[^6]
## Chenango County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | :---: | :---: |
| $3 / 92-2 / 93$ | $\$ 296,469$ | 6,234 | Percent |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals <br> (In Thousands)



[^7]
## Clinton County

## Annual Totals

(In Thousands)

| Period | Taxable Sales \& Purchases | Change from Previous Period |  |
| :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |
| 3/92-2/93 | \$752,169 | 29,557 | 4.09 |
| 3/93-2/94 | 771,098 | 18,929 | 2.52 |
| 3/94-2/95 | 778,146 | 7,048 | 0.91 |
| 3/95-2/96 | 774,871 | $(3,275)$ | (0.42) |
| 3/96-2/97** | 771,172 | $(3,699)$ | (0.48) |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 4,881$ | $\$ 3,783$ | $\$ 4,200$ |
| Manufacturing | 21,029 | 19,234 | 20,732 |
| Communications | 11,221 | 11,695 | 11,877 |
| Electric \& Gas | 21,060 | 22,220 | 19,820 |
| Wholesale Trade | 27,788 | 29,539 | 30,569 |
| Retail Trade Total | 246,960 | 239,492 | 235,996 |
| Building Materials | 19,560 | 13,564 | 16,293 |
| General Merchandise | 61,209 | 69,351 | 60,444 |
| Food | 23,820 | 21,021 | 22,993 |
| Auto Dealers, Gas Stations | 65,127 | 53,811 | 63,835 |
| Apparel | 10,959 | 10,067 | 9,464 |
| Furniture | 8,659 | 8,581 | 8,581 |
| Eating and Drinking | 27,888 | 24,078 | 26,859 |
| Miscellaneous Retail | 29,738 | 39,019 | 27,527 |
| Services Total | 34,565 | 31,643 | 34,290 |
| Hotels | 3,879 | 2,410 | 3,946 |
| Personal Services | 643 | 897 | 1,091 |
| Business Services | 9,852 | 9,532 | 9,699 |
| Auto Repair, Parking | 10,455 | 10,344 | 10,984 |
| Other Services | 9,736 | 8,460 | 8,570 |
| All Other Industries | 23,008 | 23,054 | 25,583 |
| Grand Total |  | $\mathbf{y y y}$ |  |

[^8]
## Columbia County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 386,547$ | 17,505 | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7}{ }^{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 5,555$ | $\$ 4,845$ | $\$ 5,399$ |
| Manufacturing | 9,372 | 7,446 | 6,786 |
| Communications | 12,003 | 12,402 | 11,972 |
| Electric \& Gas | 11,606 | 12,598 | 12,023 |
| Wholesale Trade | 16,705 | 16,386 | 16,128 |
| Retail Trade Total | 147,790 | 135,019 | 147,719 |
| Building Materials | 19,263 | 16,021 | 19,296 |
| General Merchandise | 20,969 | 22,508 | 21,273 |
| Food | 17,488 | 15,971 | 17,099 |
| Auto Dealers, Gas Stations | 52,803 | 44,479 | 53,153 |
| Apparel | 1,811 | 1,806 | 1,813 |
| Furniture | 5,621 | 5,491 | 5,811 |
| Eating and Drinking | 15,143 | 12,845 | 15,093 |
| Miscellaneous Retail | 14,692 | 15,898 | 14,181 |
| Services Total | 22,718 | 21,905 | 24,893 |
| Hotels | 986 | 1,023 | 1,385 |
| Personal Services | 410 | 680 | 555 |
| Business Services | 8,713 | 8,530 | 8,347 |
| Auto Repair, Parking | 6,993 | 6,852 | 7,591 |
| Other Services | 5,616 | 4,820 | $\mathbf{7 , 0 1 5}$ |
| All Other Industries | 11,616 | 9,926 | 12,553 |
| Grand Total | $\mathbf{\$ 2 3 7 , 3 6 5}$ | $\mathbf{\$ 2 2 0 , 5 2 7}$ | $\mathbf{\$ 2 3 7 , 4 7 3}$ |

[^9]
## Cortland County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | $\begin{array}{c}\text { Change from Previous Period } \\ \text { Amount }\end{array}$ |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 375,103$ | 18,637 | Percent |$]$| $3 / 93-2 / 94$ | 384,961 | 9,858 | 2.63 |
| :--- | ---: | ---: | ---: |
| $3 / 94-2 / 95$ | 397,588 | 12,627 | 3.28 |
| $3 / 95-2 / 96$ | 408,274 | 10,686 | 2.69 |
| $3 / 96-2 / 97^{* *}$ | 421,927 | 13,653 | 3.34 |



## Semiannual Industry Totals

(In Thousands)


[^10]
## Delaware County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | :---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 319,753$ | $\$ 23,578$ | 7.96 |
| $3 / 93-2 / 94$ | 313,937 | $(5,816)$ | $(1.82)$ |
| $3 / 94-2 / 95$ | 333,919 | 19,982 | 6.36 |
| $3 / 95-2 / 96$ | 329,776 | $(4,143)$ | $(1.24)$ |
| $3 / 96-2 / 97^{* *}$ | 342,493 | 12,717 | 3.86 |

N/A - No data available. County tax was imposed effective September 1990.

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals

(In Thousands)


[^11]
## Dutchess County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount | Percent |  |  |




[^12]
## Erie County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals

(In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 85,219$ | $\$ 80,891$ | $\$ 83,650$ |
| Manufacturing | 215,940 | 213,738 | 240,871 |
| Communications | 159,428 | 175,483 | 167,648 |
| Electric \& Gas | 444,531 | 541,305 | 430,948 |
| Wholesale Trade | 348,050 | 344,199 | 358,682 |
| Retail Trade Total | $2,652,006$ | $2,586,347$ | $2,688,524$ |
| Building Materials | 195,719 | 158,710 | 191,354 |
| General Merchandise | 413,761 | 512,183 | 426,600 |
| Food | 277,009 | 263,870 | 276,605 |
| Auto Dealers, Gas Stations | 762,560 | 604,542 | 789,397 |
| Apparel | 132,050 | 152,474 | 131,893 |
| Furniture | 182,193 | 202,274 | 174,656 |
| Eating and Drinking | 346,852 | 319,088 | 349,242 |
| Miscellaneous Retail | 341,862 | 373,206 | 348,777 |
| Services Total | 607,142 | 599,365 | 613,438 |
| Hotels | 64,305 | 47,352 | 55,865 |
| Personal Services | 14,784 | 16,170 | 14,213 |
| Business Services | 195,942 | 199,509 | 202,162 |
| Auto Repair, Parking | 173,266 | 154,499 | 168,743 |
| Other Services | 158,845 | 181,835 | 172,455 |
| All Other Industries | 232,061 | 240,355 | 275,691 |
| Grand Total | $\$ 4,744,377$ | $\$ 4,781,683$ | $\$ 4,859,452$ |

[^13]
## Essex County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | $\begin{array}{c}\text { Change from Previous Period } \\$\end{array} |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 313,954$ | 8,395 | Percent |$]$| $3 / 93-2 / 95$ | 325,302 | 11,348 | 3.61 |
| :--- | ---: | ---: | ---: |
| $3 / 94-2 / 95$ | 329,872 | 4,570 | 1.40 |
| $3 / 95-2 / 96$ | 347,727 | 17,855 | 5.41 |
| $3 / 96-2 / 97^{* *}$ | 366,596 | 18,869 | 5.43 |



Semiannual Industry Totals
(In Thousands)


[^14]
## Franklin County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 300,644$ | 16,454 | 5.79 |
| $3 / 93-2 / 94$ | 296,284 | $(4,360)$ | $(1.45)$ |
| $3 / 94-2 / 95$ | 293,010 | $(3,274)$ | $(1.11)$ |
| $3 / 95-2 / 96$ | 296,747 | 3,737 | 1.28 |
| $3 / 96-2 / 97^{* *}$ | 303,148 | 6,401 | 2.16 |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | 3/97-8/97 |
| Construction | \$3,769 | \$3,268 | \$3,417 |
| Manufacturing | 4,471 | 3,641 | 4,947 |
| Communications | 5,079 | 4,737 | 4,785 |
| Electric \& Gas | 12,025 | 12,378 | 11,601 |
| Wholesale Trade | 7,885 | 7,465 | 8,345 |
| Retail Trade Total | 97,024 | 90,245 | 97,298 |
| Building Materials | 9,408 | 8,452 | 10,445 |
| General Merchandise | 13,823 | 15,268 | 12,553 |
| Food | 11,509 | 9,874 | 12,470 |
| Auto Dealers, Gas Stations | 32,354 | 25,323 | 32,267 |
| Apparel | 1,693 | 1,822 | 1,603 |
| Furniture | 3,414 | 2,825 | 3,112 |
| Eating and Drinking | 10,424 | 7,961 | 9,373 |
| Miscellaneous Retail | 14,399 | 18,720 | 15,475 |
| Services Total | 15,496 | 13,938 | 15,343 |
| Hotels | 3,422 | 2,686 | 3,658 |
| Personal Services | 371 | 436 | 385 |
| Business Services | 3,027 | 3,138 | 3,233 |
| Auto Repair, Parking | 4,291 | 3,554 | 4,197 |
| Other Services | 4,385 | 4,124 | 3,870 |
| All Other Industries | 11,537 | 10,190 | 11,188 |
| Grand Total | \$157,286 | \$145,862 | \$156,924 |

* Preliminary

3/96-2/97*

## Fulton County

## Annual Totals

(In Thousands)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount |  |  |  |$\left.] \begin{array}{l}\text { Percent }\end{array}\right]$



## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 ** | 3/97-8/97 * |
| Construction | \$2,657 | \$2,752 | \$3,500 |
| Manufacturing | 5,920 | 5,641 | 5,919 |
| Communications | 7,220 | 7,725 | 6,765 |
| Electric \& Gas | 13,717 | 17,188 | 14,291 |
| Wholesale Trade | 17,366 | 14,072 | 17,746 |
| Retail Trade Total | 122,191 | 111,644 | 122,551 |
| Building Materials | 11,790 | 9,637 | 10,777 |
| General Merchandise | 20,052 | 20,862 | 19,916 |
| Food | 15,334 | 13,525 | 15,674 |
| Auto Dealers, Gas Stations | 39,561 | 33,720 | 42,720 |
| Apparel | 1,876 | 1,591 | 1,474 |
| Furniture | 3,904 | 4,251 | 3,474 |
| Eating and Drinking | 13,066 | 11,418 | 12,493 |
| Miscellaneous Retail | 16,608 | 16,640 | 16,023 |
| Services Total | 18,292 | 17,017 | 18,739 |
| Hotels | 1,448 | 1,180 | 1,476 |
| Personal Services | 276 | 351 | 295 |
| Business Services | 5,687 | 5,390 | 5,554 |
| Auto Repair, Parking | 6,761 | 5,784 | 6,922 |
| Other Services | 4,120 | 4,312 | 4,492 |
| All Other Industries | 4,505 | 4,384 | 5,826 |
| Grand Total | \$191,868 | \$180,423 | \$195,337 |

[^15]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | $\begin{array}{c}\text { Change from Previous Period } \\$\end{array} |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 447,751$ | 9,483 | Percent |$]$| $3 / 93-2 / 94$ | 465,258 | 17,507 | 3.91 |
| :--- | ---: | ---: | ---: |
| $3 / 94-2 / 95$ | 471,315 | 6,057 | 1.30 |
| $3 / 95-2 / 96$ | 481,611 | 10,296 | 2.18 |
| $3 / 96-2 / 97^{* *}$ | 505,277 | 23,666 | 4.91 |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | 3/97-8/97 |
| Construction | \$3,046 | \$3,057 | \$3,338 |
| Manufacturing | 15,515 | 13,606 | 12,601 |
| Communications | 8,559 | 8,836 | 10,203 |
| Electric \& Gas | 14,597 | 17,034 | 14,552 |
| Wholesale Trade | 20,615 | 18,283 | 21,009 |
| Retail Trade Total | 153,341 | 143,772 | 159,584 |
| Building Materials | 8,523 | 8,322 | 10,078 |
| General Merchandise | 22,784 | 25,584 | 23,375 |
| Food | 17,442 | 13,927 | 17,492 |
| Auto Dealers, Gas Stations | 59,541 | 48,545 | 60,786 |
| Apparel | 1,889 | 1,829 | 2,023 |
| Furniture | 6,360 | 6,731 | 5,781 |
| Eating and Drinking | 21,059 | 18,819 | 21,123 |
| Miscellaneous Retail | 15,743 | 20,015 | 18,926 |
| Services Total | 43,025 | 22,995 | 45,037 |
| Hotels | 4,474 | 1,533 | 2,421 |
| Personal Services | 1,466 | 1,084 | 1,144 |
| Business Services | 8,504 | 8,366 | 8,172 |
| Auto Repair, Parking | 6,705 | 5,975 | 6,330 |
| Other Services | 21,876 | 6,037 | 26,970 |
| All Other Industries | 10,018 | 8,978 | 15,066 |
| Grand Total | \$268,716 | \$236,561 | \$281,390 |

[^16]
## Greene County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7}{ }^{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\mathbf{\$ 2 , 9 3 3}$ | $\$ 2,413$ | $\$ 2,380$ |
| Manufacturing | 7,641 | 4,586 | 5,527 |
| Communications | 6,104 | 6,564 | 7,009 |
| Electric \& Gas | 6,026 | 7,851 | 6,862 |
| Wholesale Trade | 11,490 | 10,444 | 10,345 |
| Retail Trade Total | 102,881 | 96,786 | 100,340 |
| Building Materials | 14,790 | 9,101 | 11,191 |
| General Merchandise | 9,200 | 10,308 | 9,488 |
| Food | 11,188 | 10,197 | 11,420 |
| Auto Dealers, Gas Stations | 37,224 | 32,581 | 37,500 |
| Apparel | 324 | 311 | 239 |
| Furniture | 2,436 | 2,623 | 2,872 |
| Eating and Drinking | 13,644 | 14,602 | 13,827 |
| Miscellaneous Retail | 14,075 | 17,063 | 13,803 |
| Services Total | 33,609 | 27,294 | 34,321 |
| Hotels | 13,528 | 8,505 | 12,857 |
| Personal Services | 484 | 635 | 487 |
| Business Services | 4,564 | 5,072 | 6,633 |
| Auto Repair, Parking | 6,468 | 5,602 | 6,048 |
| Other Services | 8,565 | $\mathbf{7 , 4 8 0}$ | 8,296 |
| All Other Industries | 10,984 | 12,640 | 14,456 |
| Grand Total | $\mathbf{1 8 1 , 6 6 8}$ | $\mathbf{\$ 1 6 8 , 5 7 8}$ | $\mathbf{\$ 1 8 1 , 2 4 0}$ |

[^17]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 48,236$ | 3 | Percent |




[^18]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 353,236$ | 4,525 | 1.30 |
| $3 / 93-2 / 94$ | 362,306 | 9,070 | 2.57 |
| $3 / 94-2 / 95$ | 372,892 | 10,586 | 2.92 |
| $3 / 95-2 / 96$ | 367,371 | $(5,521)$ | $(1.48)$ |
| $3 / 96-2 / 97^{* *}$ | 372,692 | 5,321 | 1.45 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 3,917$ | $\$ 4,045$ | $\$ 3,699$ |
| Manufacturing | 10,028 | 8,056 | 8,598 |
| Communications | 7,841 | 8,276 | 7,914 |
| Electric \& Gas | 6,941 | 6,859 | 6,504 |
| Wholesale Trade | 21,304 | 18,707 | 23,809 |
| Retail Trade Total | 114,764 | 101,518 | 117,240 |
| Building Materials | 7,385 | 4,961 | 7,009 |
| General Merchandise | 13,691 | 15,144 | 14,989 |
| Food | 8,427 | 8,003 | 10,066 |
| Auto Dealers, Gas Stations | 40,175 | 33,137 | 42,453 |
| Apparel | 1,631 | 1,361 | 1,327 |
| Furniture | 4,126 | 4,073 | 4,165 |
| Eating and Drinking | 19,289 | 16,043 | 18,517 |
| Miscellaneous Retail | 20,040 | 18,796 | 18,714 |
| Services Total | 21,931 | 20,290 | 22,732 |
| Hotels | 4,169 | 4,233 | 4,182 |
| Personal Services | 545 | 651 | 661 |
| Business Services | 4,803 | 5,063 | 5,288 |
| Auto Repair, Parking | 5,778 | 5,181 | 5,581 |
| Other Services | 6,636 | 5,162 | 7,020 |
| All Other Industries | $\mathbf{9 , 4 1 6}$ | 8,799 | 10,320 |
| Grand Total |  | $\mathbf{\$ 1 7 6}$ |  |

[^19]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 918,324$ | 28,180 | Percent |




[^20]
## Lewis County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 4,340$ | $\$ 3,478$ | $\$ 3,949$ |
| Manufacturing | 4,287 | 3,999 | 4,374 |
| Communications | 2,384 | 2,274 | 2,327 |
| Electric \& Gas | 2,370 | 2,128 | 2,118 |
| Wholesale Trade | 6,833 | 6,334 | 9,053 |
| Retail Trade Total | 44,991 | 42,828 | 45,552 |
| Building Materials | 2,884 | 2,188 | 3,501 |
| General Merchandise | 4,383 | 4,780 | 4,011 |
| Food | 4,815 | 3,727 | 4,360 |
| Auto Dealers, Gas Stations | 17,459 | 16,324 | 18,739 |
| Apparel | 455 | 430 | 408 |
| Furniture | 965 | 1,086 | 940 |
| Eating and Drinking | 4,820 | 4,963 | 5,267 |
| Miscellaneous Retail | 9,210 | 9,330 | 8,326 |
| Services Total | 5,661 | 5,813 | 6,451 |
| Hotels | 461 | 514 | 462 |
| Personal Services | 82 | 88 | 55 |
| Business Services | 1,253 | 1,488 | 1,603 |
| Auto Repair, Parking | 2,210 | 1,928 | 2,520 |
| Other Services | 1,655 | 1,795 | 1,811 |
| All Other Industries | 2,518 | 2,314 | 3,476 |
| Grand Total |  | $\mathbf{y y y}$ |  |

[^21]
## Livingston County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 341,280$ | 11,261 | 3.41 |
| $3 / 93-2 / 94$ | 378,950 | 37,670 | 11.04 |
| $3 / 94-2 / 95$ | 396,812 | 17,862 | 4.71 |
| $3 / 95-2 / 96$ | 404,046 | 7,234 | 1.82 |
| $3 / 96-2 / 97^{* *}$ | 422,737 | 18,691 | 4.63 |




[^22]
## Madison County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



| Industry | Selling Period |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | 3/97-8/97 | * |
| Construction | \$3,264 | \$2,814 | \$2,970 |  |
| Manufacturing | 11,434 | 9,221 | 10,806 |  |
| Communications | 8,913 | 8,682 | 9,144 |  |
| Electric \& Gas | 9,649 | 11,247 | 10,050 |  |
| Wholesale Trade | 21,464 | 20,341 | 26,619 |  |
| Retail Trade Total | 129,500 | 126,939 | 135,738 |  |
| Building Materials | 8,877 | 7,845 | 8,604 |  |
| General Merchandise | 19,120 | 27,639 | 25,327 |  |
| Food | 14,568 | 11,930 | 12,672 |  |
| Auto Dealers, Gas Stations | 43,833 | 36,279 | 47,871 |  |
| Apparel | 2,132 | 2,298 | 1,922 |  |
| Furniture | 5,457 | 5,881 | 4,801 |  |
| Eating and Drinking | 18,405 | 17,146 | 19,023 |  |
| Miscellaneous Retail | 17,108 | 17,921 | 15,518 |  |
| Services Total | 29,526 | 28,619 | 33,557 |  |
| Hotels | 3,595 | 2,852 | 3,672 |  |
| Personal Services | 415 | 580 | 513 |  |
| Business Services | 7,362 | 8,227 | 10,502 |  |
| Auto Repair, Parking | 9,341 | 9,121 | 10,107 |  |
| Other Services | 8,813 | 7,839 | 8,763 |  |
| All Other Industries | 11,134 | 9,472 | 11,658 |  |
| Grand Total | \$224,884 | \$217,335 | \$240,542 |  |

[^23]
## Monroe County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 55,852$ | $\$ 58,947$ | $\$ 66,712$ |
| Manufacturing | 438,218 | 459,394 | 500,131 |
| Communications | 182,158 | 185,641 | 162,620 |
| Electric \& Gas | 130,933 | 142,159 | 130,840 |
| Wholesale Trade | 252,928 | 253,654 | 263,600 |
| Retail Trade Total | $2,169,859$ | $2,125,003$ | $2,226,146$ |
| Building Materials | 100,374 | 91,161 | 108,815 |
| General Merchandise | 289,550 | 337,695 | 297,250 |
| Food | 288,936 | 265,637 | 297,467 |
| Auto Dealers, Gas Stations | 653,952 | 539,713 | 668,445 |
| Apparel | 109,212 | 116,346 | 107,650 |
| Furniture | 165,999 | 176,822 | 165,948 |
| Eating and Drinking | 246,761 | 234,952 | 253,646 |
| Miscellaneous Retail | 315,075 | 362,677 | 326,925 |
| Services Total | 478,181 | 471,836 | 504,739 |
| Hotels | 47,354 | 44,127 | 48,913 |
| Personal Services | 12,751 | 14,362 | 13,871 |
| Business Services | 169,506 | 171,009 | 186,243 |
| Auto Repair, Parking | 132,963 | 120,695 | 131,828 |
| Other Services | 115,607 | 121,643 | 123,884 |
| All Other Industries | 160,678 | 153,782 | 179,154 |
| Grand Total |  | $\$ 3,868,807$ | $\$ 3,850,416$ |

[^24]
## Montgomery County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 314,677$ | $(2,683)$ | $(0.85)$ |
| $3 / 93-2 / 94$ | 325,126 | 10,449 | 3.32 |
| $3 / 94-2 / 95$ | 359,369 | 34,243 | 10.53 |
| $3 / 95-2 / 96$ | 353,908 | $(5,461)$ | $(1.52)$ |
| $3 / 96-2 / 97^{* *}$ | 364,526 | 10,618 | 3.00 |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals

(In Thousands)


[^25]
## Nassau County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 13,037,208$ | 385,448 | 3.05 |
| $3 / 93-2 / 94$ | $13,475,234$ | 438,026 | 3.36 |
| $3 / 94-2 / 95$ | $14,271,808$ | 796,574 | 5.91 |
| $3 / 95-2 / 96$ | $14,733,729$ | 461,921 | 3.24 |
| $3 / 96-2 / 97^{* *}$ | $15,549,781$ | 816,052 | 5.54 |



## Semiannual Industry Totals

(In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 110,500$ | $\$ 104,419$ | $\$ 108,913$ |
| Manufacturing | 323,884 | 311,435 | 280,797 |
| Communications | 340,966 | 359,094 | 372,730 |
| Electric \& Gas | 294,097 | 288,521 | 285,026 |
| Wholesale Trade | 487,702 | 495,614 | 469,909 |
| Retail Trade Total | $4,707,676$ | $4,908,612$ | $4,879,144$ |
| Building Materials | 332,730 | 291,817 | 339,004 |
| General Merchandise | 744,171 | 890,960 | 718,743 |
| Food | 297,310 | 274,513 | 304,995 |
| Auto Dealers, Gas Stations | $1,160,385$ | $1,102,751$ | $1,257,345$ |
| Apparel | 471,751 | 520,023 | 507,766 |
| Furniture | 370,847 | 420,594 | 388,867 |
| Eating and Drinking | 541,479 | 497,574 | 546,740 |
| Miscellaneous Retail | 789,003 | 910,380 | 815,684 |
| Services Total | 974,138 | 983,995 | $1,034,591$ |
| Hotels | 59,327 | 68,766 | 71,698 |
| Personal Services | 26,650 | 29,064 | 28,648 |
| Business Services | 366,365 | 377,157 | 393,227 |
| Auto Repair, Parking | 258,170 | 241,943 | 269,062 |
| Other Services | 263,626 | 267,065 | 271,956 |
| All Other Industries | 432,521 | 426,607 | 522,456 |
| Grand Total |  | $\$ 7,671,484$ | $\$ 7,878,297$ |

[^26]
## Niagara County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 1,966,809$ | 49,329 | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7}{ }^{*}$ |
| Construction | $\mathbf{\$ 1 9 , 2 3 2}$ | $\mathbf{\$ 1 8 , 6 5 2}$ | $\mathbf{2 0 , 1 5 9}$ |
| Manufacturing | 72,236 | 63,414 | 63,416 |
| Communications | 33,224 | 34,084 | 33,684 |
| Electric \& Gas | 96,741 | 111,767 | 97,549 |
| Wholesale Trade | 64,449 | 66,439 | 71,113 |
| Retail Trade Total | 600,914 | 563,189 | 624,071 |
| Building Materials | 41,379 | 30,750 | 39,726 |
| General Merchandise | 99,791 | 123,231 | 106,816 |
| Food | 53,410 | 47,510 | 57,026 |
| Auto Dealers, Gas Stations | 170,197 | 134,513 | 180,336 |
| Apparel | 51,038 | 50,510 | 56,293 |
| Furniture | 27,493 | 27,125 | 26,445 |
| Eating and Drinking | 77,188 | 63,827 | 78,317 |
| Miscellaneous Retail | 80,418 | 85,723 | 79,112 |
| Services Total | 112,405 | 98,588 | 118,558 |
| Hotels | 24,792 | 15,169 | 27,333 |
| Personal Services | 2,182 | 2,467 | 2,566 |
| Business Services | 28,275 | 27,550 | 29,910 |
| Auto Repair, Parking | 29,877 | 25,984 | 30,852 |
| Other Services | 27,279 | 27,418 | 27,897 |
| All Other Industries | 36,122 | 36,971 | 44,442 |
| Grand Total |  |  |  |

[^27]
## Oneida County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 1,806,449$ | 69,103 | Amount |
| $3 / 93-2 / 94$ | $1,820,838$ | 14,389 | 0.98 |
| $3 / 94-2 / 95$ | $1,885,840$ | 65,002 | 0.80 |
| $3 / 95-2 / 96$ | $1,907,078$ | 21,238 | 3.57 |
| $3 / 96-2 / 97^{* *}$ | $1,910,525$ | 3,447 | 0.13 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\mathbf{\$ 1 1 , 7 3 9}$ | $\mathbf{\$ 1 0 , 4 2 9}$ | $\$ 11,596$ |
| Manufacturing | 38,387 | 40,973 | 36,641 |
| Communications | 38,008 | 36,811 | 37,606 |
| Electric \& Gas | 51,684 | 59,214 | 51,860 |
| Wholesale Trade | 85,634 | 84,099 | 93,014 |
| Retail Trade Total | 591,335 | 577,859 | 587,129 |
| Building Materials | 39,180 | 30,218 | 34,310 |
| General Merchandise | 118,387 | 143,897 | 118,751 |
| Food | 45,060 | 42,063 | 42,059 |
| Auto Dealers, Gas Stations | 171,413 | 138,958 | 176,806 |
| Apparel | 24,377 | 25,083 | 21,403 |
| Furniture | 27,909 | 29,030 | 29,004 |
| Eating and Drinking | 71,004 | 61,813 | 69,474 |
| Miscellaneous Retail | 94,005 | 106,797 | 95,322 |
| Services Total | 106,307 | 103,511 | 107,156 |
| Hotels | 11,120 | 8,684 | 11,120 |
| Personal Services | 3,028 | 3,910 | 3,477 |
| Business Services | 37,018 | 40,600 | 38,785 |
| Auto Repair, Parking | 27,814 | 25,015 | 26,644 |
| Other Services | 27,327 | 25,302 | 27,130 |
| All Other Industries | 36,922 | 37,613 | 43,105 |
|  |  |  |  |
| Grand Total | $\$ 960,016$ | $\$ 950,509$ | $\$ 968,107$ |

[^28]
## Onondaga County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 4,604,980$ | 141,220 | 3.16 |
| $3 / 93-2 / 94$ | $4,715,364$ | 110,384 | 2.40 |
| $3 / 94-2 / 95$ | $4,902,213$ | 186,849 | 3.96 |
| $3 / 95-2 / 96$ | $4,927,355$ | 25,142 | 0.51 |
| $3 / 96-2 / 97^{* *}$ | $5,041,049$ | 113,694 | 2.31 |



## Semiannual Industry Totals <br> (In Thousands)



[^29]
## Ontario County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 872,827$ | 48,137 | 5.84 |
| $3 / 93-2 / 94$ | 920,827 | 48,000 | 5.50 |
| $3 / 94-2 / 95$ | 983,247 | 62,420 | 6.78 |
| $3 / 95-2 / 96$ | $1,096,955$ | 113,708 | 11.56 |
| $3 / 96-2 / 97^{* *}$ | $1,174,000$ | 77,045 | 7.02 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 9,367$ | $\$ 10,657$ | $\$ 10,456$ |
| Manufacturing | 25,621 | 24,646 | 29,940 |
| Communications | 13,787 | 13,951 | 14,464 |
| Electric \& Gas | 48,068 | 50,715 | 46,488 |
| Wholesale Trade | 37,195 | 35,742 | 40,146 |
| Retail Trade Total | 361,880 | 370,888 | 376,864 |
| Building Materials | 16,680 | 14,286 | 16,957 |
| General Merchandise | 91,896 | 115,917 | 97,785 |
| Food | 38,038 | 34,377 | 39,428 |
| Auto Dealers, Gas Stations | 90,814 | 72,088 | 92,672 |
| Apparel | 21,285 | 25,715 | 23,714 |
| Furniture | 12,652 | 13,145 | 15,458 |
| Eating and Drinking | 37,737 | 32,411 | 37,091 |
| Miscellaneous Retail | 52,778 | 62,949 | 53,759 |
| Services Total | 54,019 | 53,945 | 66,103 |
| Hotels | 5,764 | 4,043 | 7,551 |
| Personal Services | 1,373 | 1,564 | 1,326 |
| Business Services | 16,233 | 16,725 | 22,864 |
| Auto Repair, Parking | 13,910 | 12,943 | 14,430 |
| Other Services | 16,739 | 18,670 | 19,932 |
| All Other Industries | 33,384 | 30,135 | 36,178 |
| Grand Total | $\mathbf{\$ 5 8 3 , 3 2 1}$ | $\mathbf{\$ 5 9 0 , 6 7 9}$ | $\mathbf{\$ 6 2 0 , 6 3 9}$ |

[^30]** Revised

## Semiannual Industry Totals

(In Thousands)

## Orange County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales \& Purchases | Change from Previous Period |  |
| :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |
| 3/92-2/93 | \$2,549,000 | 92,747 | 3.78 |
| 3/93-2/94 | 2,683,305 | 134,305 | 5.27 |
| 3/94-2/95 | 2,897,259 | 213,954 | 7.97 |
| 3/95-2/96 | 3,024,018 | 126,759 | 4.38 |
| 3/96-2/97** | 3,186,671 | 162,653 | 5.38 |



| Industry | Selling Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | ** | 3/97-8/97 | * |
| Construction | \$21,903 | \$21,597 |  | \$22,207 |  |
| Manufacturing | 74,334 | 64,142 |  | 72,864 |  |
| Communications | 55,035 | 53,318 |  | 49,250 |  |
| Electric \& Gas | 61,512 | 62,650 |  | 60,732 |  |
| Wholesale Trade | 106,246 | 103,872 |  | 105,340 |  |
| Retail Trade Total | 1,027,645 | 1,041,637 |  | 1,061,312 |  |
| Building Materials | 88,723 | 80,503 |  | 95,843 |  |
| General Merchandise | 164,154 | 191,619 |  | 161,604 |  |
| Food | 107,391 | 104,944 |  | 108,146 |  |
| Auto Dealers, Gas Stations | 265,035 | 237,496 |  | 272,505 |  |
| Apparel | 139,195 | 150,453 |  | 152,108 |  |
| Furniture | 46,973 | 50,463 |  | 48,013 |  |
| Eating and Drinking | 96,954 | 88,660 |  | 97,398 |  |
| Miscellaneous Retail | 119,220 | 137,499 |  | 125,695 |  |
| Services Total | 176,379 | 159,483 |  | 188,747 |  |
| Hotels | 14,824 | 11,673 |  | 15,182 |  |
| Personal Services | 6,871 | 7,435 |  | 6,916 |  |
| Business Services | 53,247 | 46,526 |  | 63,512 |  |
| Auto Repair, Parking | 67,702 | 60,684 |  | 66,691 |  |
| Other Services | 33,735 | 33,165 |  | 36,446 |  |
| All Other Industries | 75,876 | 81,042 |  | 108,818 |  |
| Grand Total | \$1,598,930 | \$1,587,741 |  | \$1,669,270 |  |

[^31]
## Orleans County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | ** | 3/97-8/97 | * |
| Construction | \$1,515 | \$2,611 |  | \$1,375 |  |
| Manufacturing | 4,814 | 3,733 |  | 3,964 |  |
| Communications | 5,065 | 4,759 |  | 4,496 |  |
| Electric \& Gas | 15,131 | 15,507 |  | 14,945 |  |
| Wholesale Trade | 7,587 | 6,865 |  | 7,371 |  |
| Retail Trade Total | 71,971 | 64,800 |  | 70,741 |  |
| Building Materials | 5,558 | 4,186 |  | 5,386 |  |
| General Merchandise | 6,354 | 7,394 |  | 6,213 |  |
| Food | 12,176 | 10,269 |  | 12,002 |  |
| Auto Dealers, Gas Stations | 24,759 | 18,980 |  | 24,739 |  |
| Apparel | 1,746 | 1,562 |  | 1,722 |  |
| Furniture | 1,592 | 1,609 |  | 1,789 |  |
| Eating and Drinking | 7,122 | 5,933 |  | 7,020 |  |
| Miscellaneous Retail | 12,664 | 14,867 |  | 11,870 |  |
| Services Total | 10,197 | 9,453 |  | 10,498 |  |
| Hotels | 420 | 279 |  | 382 |  |
| Personal Services | 440 | 513 |  | 383 |  |
| Business Services | 2,735 | 2,655 |  | 3,108 |  |
| Auto Repair, Parking | 3,354 | 3,084 |  | 3,244 |  |
| Other Services | 3,248 | 2,922 |  | 3,381 |  |
| All Other Industries | 3,457 | 3,741 |  | 3,537 |  |
| Grand Total | \$119,737 | \$111,469 |  | \$116,927 |  |

[^32]
## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 766,073$ | 35,875 | Percent |
| $3 / 93-2 / 94$ | 799,546 | 33,473 | 4.91 |
| $3 / 94-2 / 95$ | 795,146 | $(4,400)$ | 4.37 |
| $3 / 95-2 / 96$ | 871,875 | 76,729 | $(0.55)$ |
| $3 / 96-2 / 97^{* *}$ | 982,850 | 110,975 | 9.65 |

Note: Annual totals for the periods prior to 3/95-2/96 are estimated as complete county data is not available.


|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - \mathbf { 2 / 9 7 }} \boldsymbol{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 9,144$ | $\$ 10,103$ | $\$ 9,555$ |
| Manufacturing | 28,357 | 29,058 | 21,588 |
| Communications | 16,627 | 16,144 | 14,968 |
| Electric \& Gas | 33,309 | 76,615 | 45,821 |
| Wholesale Trade | 40,852 | 31,293 | 39,654 |
| Retail Trade Total | 285,366 | 269,054 | 263,711 |
| Building Materials | 18,185 | 14,421 | 16,637 |
| General Merchandise | 38,700 | 57,433 | 41,471 |
| Food | 32,661 | 28,602 | 33,500 |
| Auto Dealers, Gas Stations | 122,976 | 97,264 | 102,422 |
| Apparel | 2,403 | 1,660 | 1,487 |
| Furniture | 7,822 | 8,373 | 7,465 |
| Eating and Drinking | 35,259 | 30,266 | 35,696 |
| Miscellaneous Retail | 27,360 | 31,035 | 25,033 |
| Services Total | 47,510 | 48,760 | 41,799 |
| Hotels | 2,830 | 2,639 | 2,628 |
| Personal Services | 577 | 788 | 595 |
| Business Services | 14,942 | 15,731 | 11,816 |
| Auto Repair, Parking | 16,449 | 15,805 | 13,697 |
| Other Services | 12,712 | 13,797 | 13,063 |
| All Other Industries | 22,173 | 18,485 | 20,037 |
| Grand Total |  | $\$ 483,338$ | $\$ 499,512$ |

Note: For the 9/94-2/95 selling period, these figures include the cities of Fulton and Oswego only.
The most current periods include the cities of Fulton and Oswego, plus taxable sales and purchases made within the county, but outside the cities, that are subject to the State sales tax.

* Preliminary
** Revised
Taxable Sales \& Purchases - 3/97-8/97


## Otsego County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 423,373$ | 5,717 | 1.37 |
| $3 / 93-2 / 94$ | 431,473 | 8,100 | 1.91 |
| $3 / 94-2 / 95$ | 444,764 | 13,291 | 3.08 |
| $3 / 95-2 / 96$ | 467,735 | 22,971 | 5.16 |
| $3 / 96-2 / 97^{* *}$ | 485,306 | 17,571 | 3.76 |




[^33]
## Putnam County

## Annual Totals

(In Thousands)

Five-Year Trend (In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 500,684$ | 8,014 | 1.63 |
| $3 / 93-2 / 94$ | 522,746 | 22,062 | 4.41 |
| $3 / 94-2 / 95$ | 577,395 | 54,649 | 10.45 |
| $3 / 95-2 / 96$ | 587,282 | 9,887 | 1.71 |
| $3 / 96-2 / 97^{* *}$ | 622,561 | 35,279 | 6.01 |




[^34]Rensselaer County

## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7}{ }^{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 9,642$ | $\$ 8,663$ | $\$ 9,558$ |
| Manufacturing | 28,005 | 27,048 | 26,060 |
| Communications | 19,148 | 20,055 | 20,090 |
| Electric \& Gas | 19,052 | 20,469 | 17,996 |
| Wholesale Trade | 39,290 | 38,782 | 44,461 |
| Retail Trade Total | 294,499 | 281,995 | 300,480 |
| Building Materials | 21,310 | 17,801 | 21,836 |
| General Merchandise | 38,472 | 46,693 | 42,917 |
| Food | 44,668 | 43,515 | 45,203 |
| Auto Dealers, Gas Stations | 109,495 | 92,145 | 107,358 |
| Apparel | 3,795 | 3,580 | 3,558 |
| Furniture | 11,006 | 13,621 | 13,339 |
| Eating and Drinking | 34,244 | 31,350 | 35,465 |
| Miscellaneous Retail | 31,509 | 33,290 | 30,804 |
| Services Total | 57,655 | 56,890 | 60,008 |
| Hotels | 2,294 | 1,701 | 2,484 |
| Personal Services | 1,022 | 1,209 | 1,012 |
| Business Services | 18,546 | 17,638 | 20,236 |
| Auto Repair, Parking | 19,385 | 17,606 | 19,521 |
| Other Services | 16,408 | 18,736 | 16,755 |
| All Other Industries | 15,623 | 14,468 | 18,190 |
| Grand Total | $\mathbf{\$ 4 8 2 , 9 1 4}$ | $\$ 468,370$ | $\$ 496,843$ |

[^35]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | :---: |
| Amount | Percent |  |  |




[^36]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 827,849$ | 25,149 | 3.13 |
| $3 / 93-2 / 94$ | 838,020 | 10,171 | 1.23 |
| $3 / 94-2 / 95$ | 851,780 | 13,760 | 1.64 |
| $3 / 95-2 / 96$ | 849,187 | $(2,593)$ | $(0.30)$ |
| $3 / 96-2 / 97^{* *}$ | 851,469 | 2,282 | 0.27 |



| Industry | Selling Period |  |  |
| :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 ** | 3/97-8/97 * |
| Construction | \$7,750 | \$9,927 | \$7,469 |
| Manufacturing | 25,733 | 24,598 | 26,030 |
| Communications | 12,996 | 12,970 | 13,716 |
| Electric \& Gas | 30,746 | 34,558 | 30,253 |
| Wholesale Trade | 35,876 | 37,476 | 48,521 |
| Retail Trade Total | 257,583 | 252,786 | 262,488 |
| Building Materials | 20,801 | 16,893 | 20,848 |
| General Merchandise | 52,699 | 61,238 | 54,024 |
| Food | 17,584 | 15,836 | 18,319 |
| Auto Dealers, Gas Stations | 86,316 | 72,328 | 91,518 |
| Apparel | 6,495 | 6,865 | 5,817 |
| Furniture | 8,338 | 8,679 | 8,632 |
| Eating and Drinking | 26,736 | 24,815 | 26,409 |
| Miscellaneous Retail | 38,614 | 46,132 | 36,921 |
| Services Total | 33,855 | 36,220 | 36,604 |
| Hotels | 6,006 | 4,577 | 5,863 |
| Personal Services | 1,266 | 1,216 | 1,208 |
| Business Services | 8,514 | 9,496 | 9,548 |
| Auto Repair, Parking | 8,963 | 8,663 | 9,956 |
| Other Services | 9,106 | 12,268 | 10,029 |
| All Other Industries | 22,130 | 16,265 | 18,283 |
| Grand Total | \$426,669 | \$424,800 | \$443,364 |

[^37]
## Saratoga County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 1,417,632$ | 64,034 | 4.73 |
| $3 / 93-2 / 94$ | $1,532,910$ | 115,278 | 8.13 |
| $3 / 94-2 / 95$ | $1,608,420$ | 75,510 | 4.93 |
| $3 / 95-2 / 96$ | $1,619,109$ | 10,689 | 0.66 |
| $3 / 96-2 / 97^{* *}$ | $1,706,829$ | 87,720 | 5.42 |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals

(In Thousands)

| Industry | Selling Period |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | ** | 3/97-8/97 |
| Construction | \$33,852 | \$21,782 |  | \$17,079 |
| Manufacturing | 37,933 | 33,415 |  | 35,969 |
| Communications | 29,207 | 29,628 |  | 29,796 |
| Electric \& Gas | 25,972 | 28,689 |  | 27,488 |
| Wholesale Trade | 68,345 | 65,782 |  | 68,869 |
| Retail Trade Total | 547,283 | 513,653 |  | 559,843 |
| Building Materials | 55,916 | 48,674 |  | 57,826 |
| General Merchandise | 76,580 | 86,049 |  | 76,701 |
| Food | 67,528 | 62,703 |  | 69,061 |
| Auto Dealers, Gas Stations | 164,026 | 139,771 |  | 174,585 |
| Apparel | 19,516 | 20,441 |  | 19,980 |
| Furniture | 23,282 | 23,316 |  | 22,710 |
| Eating and Drinking | 67,680 | 54,825 |  | 67,623 |
| Miscellaneous Retail | 72,755 | 77,874 |  | 71,357 |
| Services Total | 99,526 | 89,991 |  | 108,787 |
| Hotels | 17,175 | 10,086 |  | 20,766 |
| Personal Services | 2,329 | 2,768 |  | 2,929 |
| Business Services | 26,232 | 27,182 |  | 27,240 |
| Auto Repair, Parking | 28,306 | 25,915 |  | 30,259 |
| Other Services | 25,484 | 24,040 |  | 27,593 |
| All Other Industries | 41,594 | 40,177 |  | 50,510 |
| Grand Total | \$883,712 | \$823,117 |  | \$898,341 |

[^38]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |




[^39]
## Schoharie County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 163,833$ | $(10,327)$ | $(5.93)$ |
| $3 / 93-2 / 94$ | 179,426 | 15,593 | 9.52 |
| $3 / 94-2 / 95$ | 180,459 | 1,033 | 0.58 |
| $3 / 95-2 / 96$ | 202,890 | 22,431 | 12.43 |
| $3 / 96-2 / 97^{* *}$ | 224,206 | 21,316 | 10.51 |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals <br> (In Thousands)



[^40]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 98,480$ | 5,273 | Percent |




[^41]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 197,883$ | 5,555 | 2.89 |
| $3 / 93-2 / 94$ | 201,789 | 3,906 | 1.97 |
| $3 / 94-2 / 95$ | 207,570 | 5,781 | 2.86 |
| $3 / 95-2 / 96$ | 261,495 | 53,925 | 25.98 |
| $3 / 96-2 / 97^{* *}$ | 274,913 | 13,418 | 5.13 |




[^42]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales \& Purchases | Change from Previous Period |  |
| :---: | :---: | :---: | :---: |
|  |  | Amount | Percent |
| 3/92-2/93 | \$697,692 | 33,463 | 5.04 |
| 3/93-2/94 | 671,489 | $(26,203)$ | (3.76) |
| 3/94-2/95 | 697,620 | 26,131 | 3.89 |
| 3/95-2/96 | 717,268 | 19,648 | 2.82 |
| 3/96-2/97** | 741,735 | 24,467 | 3.41 |




[^43]
## Suffolk County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 12,813,086$ | 404,053 | 3.26 |
| $3 / 93-2 / 94$ | $13,187,744$ | 374,658 | 2.92 |
| $3 / 94-2 / 95$ | $14,071,150$ | 883,406 | 6.70 |
| $3 / 95-2 / 96$ | $14,507,202$ | 436,052 | 3.10 |
| $3 / 96-2 / 97^{* *}$ | $15,419,344$ | 912,142 | 6.29 |

Five-Year Trend
(In Millions)


## Semiannual Industry Totals

(In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 111,541$ | $\$ 97,726$ | $\$ 118,712$ |
| Manufacturing | 281,105 | 299,629 | 308,480 |
| Communications | 309,855 | 304,129 | 317,195 |
| Electric \& Gas | 627,278 | 658,852 | 626,574 |
| Wholesale Trade | 490,542 | 494,296 | 548,565 |
| Retail Trade Total | $4,587,893$ | $4,581,228$ | $4,751,136$ |
| Building Materials | 454,599 | 393,717 | 504,372 |
| General Merchandise | 525,709 | 620,338 | 498,800 |
| Food | 369,431 | 318,650 | 372,131 |
| Auto Dealers, Gas Stations | $1,316,763$ | $1,205,741$ | $1,369,420$ |
| Apparel | 310,185 | 321,121 | 323,992 |
| Furniture | 298,823 | 327,715 | 312,398 |
| Eating and Drinking | 474,505 | 404,379 | 495,906 |
| Miscellaneous Retail | 837,878 | 989,567 | 874,117 |
| Services Total | 889,521 | 854,063 | 944,867 |
| Hotels | 85,609 | 62,849 | 90,406 |
| Personal Services | 20,718 | 22,497 | 25,994 |
| Business Services | 317,820 | 323,648 | 344,919 |
| Auto Repair, Parking | 242,308 | 221,654 | 245,936 |
| Other Services | 223,066 | 223,415 | 237,612 |
| All Other Industries | 445,158 | 386,528 | 556,218 |
| Grand Total |  |  |  |

[^44]
## Sullivan County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

## Semiannual Industry Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | :---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 580,621$ | 21,360 | 3.82 |
| $3 / 93-2 / 94$ | 539,601 | $(41,020)$ | $(7.06)$ |
| $3 / 94-2 / 95$ | 558,261 | 18,660 | 3.46 |
| $3 / 95-2 / 96$ | 551,657 | $(6,604)$ | $(1.18)$ |
| $3 / 96-2 / 97^{* *}$ | 554,572 | 2,915 | 0.53 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7} \boldsymbol{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 8,237$ | $\$ 6,229$ | $\$ 4,877$ |
| Manufacturing | 9,825 | 10,524 | 12,881 |
| Communications | 11,643 | 10,993 | 11,236 |
| Electric \& Gas | 10,694 | 9,872 | 9,845 |
| Wholesale Trade | 23,130 | 18,690 | 22,006 |
| Retail Trade Total | 166,951 | 140,391 | 171,476 |
| Building Materials | 18,634 | 13,693 | 21,401 |
| General Merchandise | 15,648 | 15,091 | 15,273 |
| Food | 17,927 | 14,949 | 19,607 |
| Auto Dealers, Gas Stations | 53,247 | 44,595 | 52,646 |
| Apparel | 4,546 | 3,420 | 4,452 |
| Furniture | 5,199 | 4,490 | 5,324 |
| Eating and Drinking | 19,924 | 15,347 | 21,047 |
| Miscellaneous Retail | 31,826 | 28,806 | 31,726 |
| Services Total | 61,753 | 44,167 | 63,719 |
| Hotels | 34,922 | 20,910 | 35,226 |
| Personal Services | 620 | 589 | 594 |
| Business Services | 8,381 | 7,620 | 9,365 |
| Auto Repair, Parking | 9,516 | 8,903 | 9,826 |
| Other Services | 8,314 | 6,145 | 8,708 |
| All Other Industries | 11,403 | 10,070 | 15,333 |
| Grand Total | $\mathbf{\$ 3 0 3 , 6 3 6}$ | $\mathbf{\$ 2 5 0 , 9 3 6}$ | $\mathbf{\$ 3 1 1 , 3 7 3}$ |

[^45]
## Tioga County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 259,480$ | 2,473 | 0.96 |
| $3 / 93-2 / 94$ | 350,797 | 91,317 | 35.19 |
| $3 / 94-2 / 95$ | 279,304 | $(71,493)$ | $(20.38)$ |
| $3 / 95-2 / 96$ | 276,903 | $(2,401)$ | $(0.86)$ |
| $3 / 96-2 / 97^{* *}$ | 282,763 | 5,860 | 2.12 |



## Semiannual Industry Totals <br> (In Thousands)

| Industry | Selling Period |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | ** 3/97-8/97 | * |
| Construction | \$3,427 | \$3,075 | \$2,719 |  |
| Manufacturing | 11,724 | 11,317 | 12,285 |  |
| Communications | 4,573 | 4,949 | 4,843 |  |
| Electric \& Gas | 17,336 | 17,571 | 17,083 |  |
| Wholesale Trade | 16,802 | 15,875 | 17,615 |  |
| Retail Trade Total | 70,077 | 66,231 | 71,712 |  |
| Building Materials | 6,757 | 5,306 | 6,252 |  |
| General Merchandise | 3,003 | 3,029 | 2,421 |  |
| Food | 5,437 | 4,521 | 5,508 |  |
| Auto Dealers, Gas Stations | 27,314 | 23,441 | 29,548 |  |
| Apparel | 563 | 624 | 583 |  |
| Furniture | 4,054 | 5,663 | 4,881 |  |
| Eating and Drinking | 7,264 | 6,008 | 7,469 |  |
| Miscellaneous Retail | 15,685 | 17,639 | 15,050 |  |
| Services Total | 13,168 | 12,700 | 14,232 |  |
| Hotels | 1,971 | 1,603 | 2,134 |  |
| Personal Services | 207 | 272 | 172 |  |
| Business Services | 4,584 | 4,926 | 5,389 |  |
| Auto Repair, Parking | 3,059 | 3,009 | 2,928 |  |
| Other Services | 3,347 | 2,890 | 3,609 |  |
| All Other Industries | 6,731 | 7,207 | 8,162 |  |
| Grand Total | \$143,838 | \$138,925 | \$148,651 |  |

[^46]
## Tompkins County

## Annual Totals

(In Thousands)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | $\begin{array}{c}\text { Change from Previous Period } \\$\end{array} |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 756,056$ | 25,547 | Percent |$]$| $3 / 93-2 / 94$ | 773,519 | 17,463 | 2.31 |
| :--- | ---: | ---: | ---: |
| $3 / 94-2 / 95$ | 808,544 | 35,025 | 4.53 |
| $3 / 95-2 / 96$ | 809,202 | 658 | 0.08 |
| $3 / 96-2 / 97^{* *}$ | 811,990 | 2,788 | 0.34 |

## Five-Year Trend

(In Millions)


## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 5,356$ | $\$ 6,144$ | $\$ 6,929$ |
| Manufacturing | 15,950 | 14,912 | 19,200 |
| Communications | 14,758 | 15,974 | 14,283 |
| Electric \& Gas | 44,509 | 48,746 | 44,253 |
| Wholesale Trade | 27,687 | 29,560 | 34,650 |
| Retail Trade Total | 213,261 | 210,449 | 218,078 |
| Building Materials | 13,223 | 10,699 | 16,047 |
| General Merchandise | 36,848 | 41,992 | 36,870 |
| Food | 23,290 | 22,003 | 24,493 |
| Auto Dealers, Gas Stations | 52,889 | 46,422 | 52,808 |
| Apparel | 8,023 | 8,738 | 8,029 |
| Furniture | 9,938 | 10,487 | 9,860 |
| Eating and Drinking | 30,015 | 27,679 | 31,827 |
| Miscellaneous Retail | 39,035 | 42,429 | 38,144 |
| Services Total | 61,295 | 62,952 | 65,882 |
| Hotels | 8,806 | 6,040 | 8,508 |
| Personal Services | 1,646 | 1,459 | 1,485 |
| Business Services | 11,275 | 12,136 | 12,154 |
| Auto Repair, Parking | 14,758 | 13,271 | 15,375 |
| Other Services | 24,810 | 30,046 | 28,360 |
| All Other Industries | 20,946 | 19,491 | 25,525 |
| Grand Total | $\mathbf{\$ 4 0 3 , 7 6 2}$ | $\$ 408, \mathbf{2 2 8}$ | $\$ 428,800$ |

[^47]
## Ulster County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | $\begin{array}{r}\text { Taxable Sales } \\ \text { \& Purchases }\end{array}$ | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |$]$| $3 / 92-2 / 93$ | $\$ 1,351,292$ | 33,103 | 2.51 |
| :--- | ---: | ---: | ---: |
| $3 / 93-2 / 94$ | $1,360,084$ | 8,792 | 0.65 |
| $3 / 94-2 / 95$ | $1,388,454$ | 28,370 | 2.09 |
| $3 / 95-2 / 96$ | $1,415,134$ | 26,680 | 1.92 |
| $3 / 96-2 / 97^{* *}$ | $1,457,456$ | 42,322 | 2.99 |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7}$ | ** |
| $\mathbf{3 / 9 7 - 8 / 9 7}$ |  |  |  |
| Construction | $\$ 8,994$ | $\$ 10,329$ | $\$ 9,608$ |
| Manufacturing | 28,152 | 25,371 | 32,498 |
| Communications | 30,351 | 30,273 | 30,868 |
| Electric \& Gas | 52,030 | 55,375 | 52,556 |
| Wholesale Trade | 38,465 | 39,598 | 41,207 |
| Retail Trade Total | 438,131 | 445,562 | 445,716 |
| Building Materials | 28,260 | 26,319 | 31,487 |
| General Merchandise | 67,121 | 78,036 | 68,922 |
| Food | 56,743 | 51,358 | 56,681 |
| Auto Dealers, Gas Stations | 130,462 | 115,337 | 132,270 |
| Apparel | 14,712 | 16,051 | 15,000 |
| Furniture | 12,555 | 13,453 | 12,964 |
| Eating and Drinking | 46,793 | 42,215 | 48,016 |
| Miscellaneous Retail | 81,485 | 102,793 | 80,376 |
| Services Total | 103,749 | 93,501 | 118,145 |
| Hotels | 34,459 | 24,211 | 35,307 |
| Personal Services | 1,599 | 1,777 | 1,804 |
| Business Services | 28,062 | 28,953 | 36,648 |
| Auto Repair, Parking | 23,432 | 22,424 | 23,818 |
| Other Services | 16,197 | 16,136 | 20,568 |
| All Other Industries | 28,507 | 29,068 | 36,283 |
|  |  | $\$ 728,379$ | $\$ 729,077$ |
| Grand Total |  |  | $\$ 766,881$ |

[^48]Annual Totals
(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 825,239$ | 21,765 | Percent |



## Semiannual Industry Totals <br> (In Thousands)

|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 11,436$ | $\$ 9,294$ | $\$ 11,081$ |
| Manufacturing | 21,794 | 19,474 | 19,998 |
| Communications | 11,286 | 10,705 | 10,968 |
| Electric \& Gas | 16,930 | 16,091 | 16,162 |
| Wholesale Trade | 35,767 | 33,737 | 40,135 |
| Retail Trade Total | 293,752 | 256,550 | 297,244 |
| Building Materials | 24,953 | 19,591 | 24,163 |
| General Merchandise | 53,163 | 59,971 | 53,013 |
| Food | 35,381 | 29,310 | 35,229 |
| Auto Dealers, Gas Stations | 62,962 | 50,145 | 64,879 |
| Apparel | 23,556 | 18,791 | 24,100 |
| Furniture | 13,728 | 14,282 | 13,288 |
| Eating and Drinking | 43,357 | 29,233 | 44,317 |
| Miscellaneous Retail | 36,652 | 35,227 | 38,255 |
| Services Total | 99,322 | 65,301 | 98,493 |
| Hotels | 44,925 | 20,352 | 49,042 |
| Personal Services | 1,174 | 1,055 | 1,132 |
| Business Services | 14,659 | 13,982 | 12,531 |
| Auto Repair, Parking | 14,681 | 14,519 | 15,907 |
| Other Services | 23,883 | 15,393 | 19,881 |
| All Other Industries | 23,428 | 16,754 | 36,383 |
| Grand Total | $\mathbf{\$ 5 1 3 , 7 1 5}$ | $\$ 427,906$ | $\$ 530,464$ |

[^49]
## Washington County

## Annual Totals

(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| Amount | Percent |  |  |
| $3 / 92-2 / 93$ | $\$ 272,398$ | 9,589 | 3.65 |
| $3 / 93-2 / 94$ | 279,768 | 7,370 | 2.71 |
| $3 / 94-2 / 95$ | 293,090 | 13,322 | 4.76 |
| $3 / 95-2 / 96$ | 294,263 | 1,173 | 0.40 |
| $3 / 96-2 / 97^{* *}$ | 306,723 | 12,460 | 4.23 |

## Five-Year Trend

(In Millions)


Semiannual Industry Totals
(In Thousands)


[^50]
## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period <br> Amount |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 546,130$ | 30,400 | Percent |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6} \mathbf{- 2 / 9 7} \boldsymbol{* *}$ | $\mathbf{3 / 9 7} \mathbf{- 8 / 9 7} \boldsymbol{*}$ |
| Construction | $\$ 6,661$ | $\$ 5,616$ | $\$ 5,975$ |
| Manufacturing | 17,665 | 15,880 | 16,744 |
| Communications | 10,893 | 11,105 | 11,057 |
| Electric \& Gas | 20,417 | 14,389 | 18,351 |
| Wholesale Trade | 35,226 | 32,787 | 40,650 |
| Retail Trade Total | 188,570 | 173,515 | 196,248 |
| Building Materials | 16,844 | 14,242 | 17,322 |
| General Merchandise | 24,481 | 27,906 | 25,170 |
| Food | 28,884 | 24,666 | 26,610 |
| Auto Dealers, Gas Stations | 66,345 | 55,313 | 71,969 |
| Apparel | 1,622 | 1,299 | 1,315 |
| Furniture | 7,315 | 7,349 | 7,463 |
| Eating and Drinking | 18,594 | 16,432 | 20,347 |
| Miscellaneous Retail | 24,485 | 26,308 | 26,052 |
| Services Total | 34,060 | 29,810 | 35,583 |
| Hotels | 1,156 | 767 | 905 |
| Personal Services | 645 | 663 | 698 |
| Business Services | 10,748 | 10,077 | 13,504 |
| Auto Repair, Parking | 10,756 | 9,580 | 10,662 |
| Other Services | 10,755 | 8,723 | 9,814 |
| All Other Industries | 16,259 | 10,982 | 15,218 |
| Grand Total | $\mathbf{\$ 3 2 9 , 7 5 1}$ | $\mathbf{\$ 2 9 4 , 0 8 4}$ | $\mathbf{\$ 3 3 9 , 8 2 6}$ |

[^51]
## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

Semiannual Industry Totals
(In Thousands)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | :---: | ---: |
| Amount | Percent |  |  |



|  | Selling Period |  |  |
| :--- | ---: | ---: | ---: |
| Industry | $\mathbf{3 / 9 6 - 8 / 9 6}$ | $\mathbf{9 / 9 6 - 2 / 9 7} * *$ | $\mathbf{3 / 9 7 - 8 / 9 7}{ }^{*}$ |
| Construction | $\$ 103,928$ | $\$ 98,868$ | $\$ 99,937$ |
| Manufacturing | 264,535 | 280,755 | 243,439 |
| Communications | 238,936 | 253,176 | 250,608 |
| Electric \& Gas | 429,099 | 477,807 | 435,756 |
| Wholesale Trade | 320,567 | 355,380 | 331,972 |
| Retail Trade Total | $3,040,672$ | $3,217,702$ | $3,132,838$ |
| Building Materials | 198,134 | 212,669 | 248,153 |
| General Merchandise | 467,454 | 547,587 | 438,938 |
| Food | 207,675 | 195,387 | 208,927 |
| Auto Dealers, Gas Stations | 780,699 | 732,653 | 812,719 |
| Apparel | 289,384 | 314,833 | 289,922 |
| Furniture | 241,363 | 260,038 | 253,420 |
| Eating and Drinking | 324,892 | 307,194 | 337,524 |
| Miscellaneous Retail | 531,071 | 647,341 | 543,235 |
| Services Total | 834,667 | 852,882 | 868,338 |
| Hotels | 84,331 | 89,096 | 98,265 |
| Personal Services | 16,465 | 18,908 | 17,523 |
| Business Services | 320,720 | 351,084 | 324,020 |
| Auto Repair, Parking | 199,356 | 184,618 | 193,210 |
| Other Services | 213,795 | 209,176 | 235,320 |
| All Other Industries | 307,704 | 295,367 | 400,612 |
| Grand Total | $\$ 5,540,108$ | $\$ 5,831,937$ | $\$ 5,763,500$ |

[^52]
## Wyoming County

## Annual Totals

(In Thousands)

Five-Year Trend
(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 204,838$ | 7,049 | 3.56 |
| $3 / 93-2 / 94$ | 203,460 | $(1,378)$ | $(0.67)$ |
| $3 / 94-2 / 95$ | 230,349 | 26,889 | 13.22 |
| $3 / 95-2 / 96$ | 232,370 | 2,021 | 0.88 |
| $3 / 96-2 / 97^{* *}$ | 240,806 | 8,436 | 3.63 |



## Semiannual Industry Totals

(In Thousands)


[^53]
## Annual Totals

(In Thousands)

## Five-Year Trend

(In Millions)

| Period | Taxable Sales <br> \& Purchases | Change from Previous Period |  |
| :--- | ---: | ---: | ---: |
| $3 / 92-2 / 93$ | $\$ 119,141$ | 5,009 | 4.39 |
| $3 / 93-2 / 94$ | 122,081 | 2,940 | 2.47 |
| $3 / 94-2 / 95$ | 128,134 | 6,053 | 4.96 |
| $3 / 95-2 / 96$ | 135,209 | 7,075 | 5.52 |
| $3 / 96-2 / 97^{* *}$ | 140,063 | 4,854 | 3.59 |



| Industry | Selling Period |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/96-8/96 | 9/96-2/97 | ** | 3/97-8/97 | * |
| Construction | \$1,545 | \$1,432 |  | \$1,503 |  |
| Manufacturing | 6,335 | 7,094 |  | 6,490 |  |
| Communications | 2,505 | 2,272 |  | 2,290 |  |
| Electric \& Gas | 1,978 | 2,315 |  | 1,474 |  |
| Wholesale Trade | 7,333 | 6,811 |  | 9,406 |  |
| Retail Trade Total | 43,322 | 37,560 |  | 43,694 |  |
| Building Materials | 4,952 | 4,385 |  | 4,931 |  |
| General Merchandise | 4,100 | 3,969 |  | 3,776 |  |
| Food | 3,305 | 2,489 |  | 3,172 |  |
| Auto Dealers, Gas Stations | 16,237 | 13,351 |  | 16,744 |  |
| Apparel | 333 | 326 |  | 353 |  |
| Furniture | 1,907 | 1,829 |  | 1,949 |  |
| Eating and Drinking | 5,148 | 4,292 |  | 5,132 |  |
| Miscellaneous Retail | 7,340 | 6,919 |  | 7,637 |  |
| Services Total | 7,650 | 6,671 |  | 8,274 |  |
| Hotels | 617 | 261 |  | 577 |  |
| Personal Services | 126 | 169 |  | 123 |  |
| Business Services | 1,914 | 1,631 |  | 1,830 |  |
| Auto Repair, Parking | 2,796 | 2,366 |  | 3,254 |  |
| Other Services | 2,197 | 2,244 |  | 2,490 |  |
| All Other Industries | 2,780 | 2,460 |  | 4,756 |  |
| Grand Total | \$73,448 | \$66,615 |  | \$77,887 |  |

[^54]
# Appendix A: Principal Industry Activity Codes and Standard Industrial Classification Code Ranges By Industry 

The industry codes displayed in this report correspond to the Standard Industrial Classification (SIC) codes published by the U.S. Office of Management and Budget and the Principal Industry Activity (PIA) codes provided by the Internal Revenue Service to taxpayers. Sales tax vendors are asked to identify their primary business function and identify themselves using SIC or PIA codes. This process is voluntary and subject to the tax preparer's understanding of the classification codes.

| Industry | 2 Digit <br> SIC/PIA Code | 4 Digit <br> SIC Code Range |
| :--- | ---: | ---: |
| Construction | $15,16,17$ | $1520-1799$ |
| Manufacturing | $20-39$ | $2010-3999$ |
| Communication | 48 | $4810-4899$ |
| Electric and Gas | 49 | $4910-4971$ |
| Wholesale Trade | $50-51$ | $5010-5199$ |
| Retail Trade | $52-59$ |  |
| Building Materials |  | $5210-5271$ |
| General Merchandise |  | $5310-5399$ |
| Food |  | $5410-5499$ |
| Auto Dealers, Gas Stations |  | $5510-5599$ |
| Apparel |  | $5610-5699$ |
| Furniture | $5710-5736$ |  |
| Eating and Drinking | $5810-5813$ |  |
| Miscellaneous Retail | $5910-5999$ |  |
| Services |  |  |
| Hotels |  | $7010-7041$ |
| Personal Services | $7210-7299$ |  |
| Business Services | $7310-7389,7476,7914$ |  |
| Auto Repair, Parking | $7510-7549$ |  |
| Other Services | $7620-8999$ |  |
| All Other Industries | $60-67$ | $4010-4789$ |
| Transportation | $6010-6799$ |  |
| Finance, Insurance and Real Estate |  |  |

Note: The "All Other Industries" category also includes data for unclassified industries and those industries for which no code was provided.

## Appendix B: Counties Exempting Residential Energy Sales from Sales Tax

| Broome | Onondaga |
| :--- | :--- |
| Chenango | Orange |
| Columbia | Otsego |
| Delaware | Putnam |
| Dutchess | Rensselaer |
| Essex | Rockland |
| Fulton | Saratoga |
| Genesee | Schoharie |
| Greene | Schuyler |
| Hamilton | Seneca |
| Herkimer | Steuben |
| Lewis | Sullivan |
| Livingston | Warren |
| Madison | Washington |
| Monroe | Wayne |
| Montgomery | Wyoming |
| Nassau | Yates |
| Oneida |  |

## Appendix C: New York State and Local Sales Tax Rates by County and City Effective March 1, 1997

## Appendix C

Combined State and County Sales Tax Rates
Effective March 1, 1997

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