

**Office of Tax Policy Analysis** 

New York State Department of Taxation and Finance

SIX-MONTH STATISTICAL SUMMARY AND REPORT

November 1999



County and Industry Data for March 1998 - August 1998



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# Introduction

Article 29 of the Tax law authorizes counties, cities and some school districts to impose a local sales tax as a complement to the statewide tax. This report presents statistical information on taxable sales and purchases subject to the county or the New York City sales tax. Taxable sales include nearly all retail sales of tangible personal property and certain services. Taxable purchases represent the value of tangible personal property or services purchased for use in business operations (which would otherwise be subject to tax) on which no sales tax was previously paid.

Data presented herein are derived from vendors' and purchasers' information reported on New York State sales tax returns. This publication presents (1) five year statewide annual trends, (2) statewide trends for the three most recent semiannual selling periods, (3) regional trends, and sales tax activity by industry for New York City and counties outside the City. Each county data table also contains semiannual sales tax information by industrial classification for the most recent 18 months. Data for the September 1997 - February 1998 six-month selling period are revised from the last report. Information for the March through August 1998 is preliminary and will be revised in our next report.

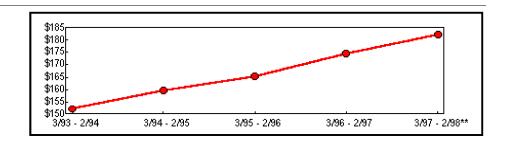
On June 1, 1998, the amount of total sales and use tax that a vendor could report on an annual return was increased to \$3,000. This resulted in a decrease in the number of quarterly filers (and consequently, a reduction in taxable sales and purchases reported) as the increased threshold now qualifies them for annual filing. Additionally, effective June 1, 1998, the annual reporting period was changed. Prior to June 1, 1998, annual returns were due by June 20, covering the twelve month period ending May 31. After March 1, 1999, the annual return will cover the period from March 1 through the end of the following February. For tax years beginning after May 31, 1998, annual filers must file a return for the short period of June 1, 1998 to February 28, 1999, on or before March 20, 1999.

	conglomerations h problem is most e unclassified indus real property servi the effect of reduc	nuing economic trend towar has decreased the usefulnes videnced in the increasing atries and more specifically ices businesses are acquiring the amount of taxable se er services category when, growing.	s of industry data. ' values reported by in the hotel industry og hotels. This chan sales reported by ho	This y where ge has tels and
Annual Sales and Purchases	for all New York annual sales grew previous year. Re indicates that repo of 4.41 percent fro	tes annual taxable sales and counties during the past fiv each year when compared evised data for March 1997 orted sales actually grew to om the previous year. Data	e years. During this with sales reported through February 1 \$182.0 billion, an in	s period, for the 998 ncrease
	indicates a continu	uation of growth in the Stat		jeur
Table 1: Statewide Annual	indicates a contin	uation of growth in the Stat	e's economy.	-
Table 1: Statewide Annual Totals		uation of growth in the Stat		-
	Period		e's economy.	-
Totals		Taxable Sales	e's economy.	vious Period
Totals	Period	Taxable Sales & Purchases	e's economy. Change from Pre Amount	vious Period Percent
Totals	Period 3/93 - 2/94	Taxable Sales & Purchases \$152,151,747	Change from Pre Amount \$5,499,214	vious Period Percent 3.75
Totals	Period 3/93 - 2/94 3/94 - 2/95	Taxable Sales & Purchases \$152,151,747 159,481,038	e's economy. <u>Change from Pre</u> <u>Amount</u> \$5,499,214 7,329,291	vious Period Percent 3.75 4.82

\*\* Revised

Figure 1 depicts the continuing upward trend of annual sales that has been underway since the March 1993 through February 1994 selling period. Aggregate annual taxable sales and purchases have grown by almost \$30 billion during the past four years.





\*\* Revised

### Industry Analysis

Taxable sales and purchases for the March - August 1998 semiannual selling period reached \$96.9 billion. This amount exceeds the total reported for the previous year's comparable six-month selling period by 7.9 percent (\$7.1 billion).

Statewide, nearly all the major industries realized year-over-year growth for the latest semiannual selling period. The most significant increase was in the services category, which grew by 21.3 percent. Most of this increase is due to a 47.8 percent expansion in business services. Typical business services include: advertising, credit reporting, collection of claims, mailing, reproduction, news syndicates, computer programming, and personnel supply services. Percentage increases for the remaining major industry groups ranged from 8.9 percent for communications to 3.2 percent for agriculture, mining, transportation, FIRE, and government. For the latest semiannual selling period, only electric, gas and sanitary services reported a decrease in taxable sales of 6.8 percent because of an unseasonably warm winter and spring in 1998.

Retail sales continue to account for over half of taxable sales, contributing \$51.8 billion to the statewide total. During this most current six-month selling period, retail sales rose 5.7 percent from the same period one year earlier. Within the retail sector, furniture and building materials reported the largest increase in sales at 9.7 and 9 percent, respectively. Part of this increase in sales may be from rebuilding activity that took place after the devastation caused by the severe ice storm in January/February 1998 and the tornado and wind storms that affected the state during the following summer months. Percentage increases in eating and drinking, apparel, and auto dealers, gas stations also exceeded the gain reported for the retail industry as a whole.

# Table 2: Statewide Semi-<br/>annual Industry Totals<br/>(In Thousands)

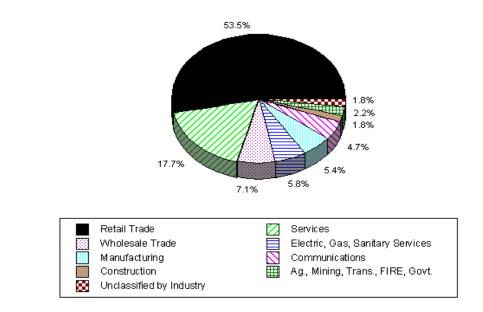
		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98**	3/98 - 8/98*
Construction	\$ 1,606,096	\$ 1,580,960	\$ 1,744,260
Manufacturing	5,021,476	4,766,939	5,244,973
Communications	4,146,469	4,378,505	4,517,156
Electric, Gas, Sanitary Services	6,054,038	6,765,105	5,643,929
Wholesale Trade	6,332,769	6,299,355	6,867,071
Retail Trade Total	49,065,464	50,791,934	51,844,292
Building Materials	3,193,258	2,836,031	3,480,967
General Merchandise	7,050,354	8,172,755	7,274,004
Food	3,926,968	3,740,903	3,987,685
Auto Dealers, Gas Stations	11,540,236	10,450,924	12,309,180
Apparel	4,482,228	4,770,882	4,838,452
Furniture	3,510,376	3,988,337	3,850,145
Eating and Drinking	7,019,481	6,918,989	7,464,357
Miscellaneous Retail	8,342,563	9,913,113	8,639,502
Services Total	14,095,041	14,245,473	17,103,336
Hotels	2,437,427	2,597,132	2,687,524
Personal Services	336,536	346,194	325,573
Business Services	5,369,274	5,501,470	7,937,199
Auto Repair, Parking	2,855,303	2,709,689	2,937,369
Other Services	3,096,501	3,090,988	3,215,671
Ag., Mining, Transportation, FIRE, Govt.	2,081,635	1,913,696	2,148,905
Unclassified by Industry	1,367,952	1,461,518	1,763,762
Grand Total	\$89,770,940	\$92,203,485	\$96,877,684

\* Preliminary

\*\* Revised

Business services grew twice as fast as total services, continuing the trend noted during the last semiannual period. Hotel services reported a taxable sales increase of 10.3 percent from the previous year.

Figure 2 shows the statewide share of taxable sales and purchases contributed by major industry for the latest selling period. This distribution has remained fairly constant since the State enacted the sales tax in 1965. Retail trade and services combined contribute over two-thirds of the State total.



### Figure 2: Statewide Industry Shares

### **Regional Trends**

All but a handful of the State's counties showed year-over-year gains in taxable sales and purchases. Figure 3 provides a glimpse of regional sales activity. As shown, year-over-year gains were widely dispersed throughout the State. Taxable sales in New York City and Rockland and Putnam counties grew faster than the statewide average of 7.9 percent. Westchester and Suffolk counties reported growth just below the statewide average. Upstate, barring a few exceptions, the percent change in county taxable sales in the Western, Mid-Hudson, Adirondack and Mohawk regions lagged behind the statewide growth rate.

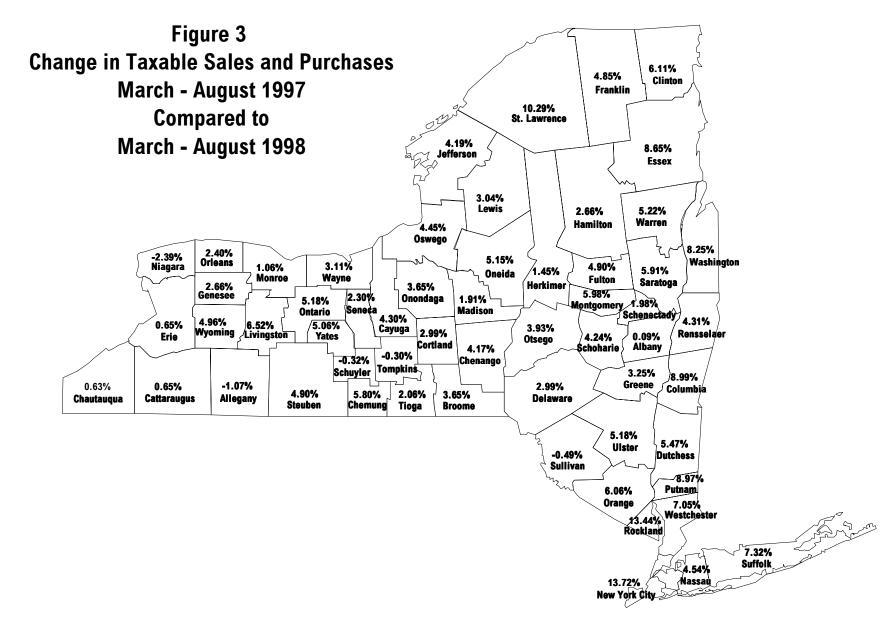


Table 3 indicates that most counties experienced an increase in total taxable sales and purchases for the March though August 1998 period as compared to the same period of the previous year. Outside of New York City, Rockland and St. Lawrence counties reported double digit growth in excess of 10 percent.

Rockland county experienced the most significant growth with a taxable sales increase of 13.4 percent. Rockland's gains were broadly distributed among several industries with Retail Trade (+19 percent) and Communications (+15.4 percent) providing the major stimulus. Within Retail Trade, apparel (+57.9 percent) and building materials (+53.7 percent) experienced phenomenal year-over-year growth.

Agriculture, Mining, Transportation, Fire and Government (+84.2 percent) was the major impetus for St. Lawrence's increase of 10.3 percent in taxable sales. Construction (+53.6 percent) and Electric, Gas and Sanitary Services (+46.4 percent) also showed strong growth year over year.

Niagara county experienced the largest year-over-year decline in aggregate activity, falling by 2.4 percent. Within Niagara, taxable sales attributed to agriculture, mining, transportation, FIRE, and government services and electric, gas and sanitary services fell by 9.9 and 5.8 percent, respectively.

	March 1997 -	March 1998 -	Percent		March 1997 -	March 1998 -	Percent
County	August 1997	August 1998*	Change	County	August 1997	August 1998*	Change
Albany	\$2,075,210	\$2,077,162	0.09	Oneida	\$ 966,331	\$ 1,016,075	5.15
Allegany	149,222	147,619	(1.07)	Onondaga	2,606,536	2,701,779	3.65
Broome	960,176	995,207	3.65	Ontario	619,379	651,443	5.18
Cattaraugus	320,909	322,623	0.53	Orange	1,667,743	1,768,772	6.06
Cayuga	303,882	316,964	4.30	Orleans	117,717	120,538	2.40
Chautauqua	601,381	605,193	0.63	Oswego	455,534	475,813	4.45
Chemung	491,418	519,916	5.80	Otsego	261,421	271,703	3.93
Chenango	171,040	178,172	4.17	Putnam	335,274	365,340	8.97
Clinton	386,473	410,075	6.11	Rensselaer	494,976	516,331	4.31
Columbia	236,716	257,997	8.99	Rockland	1,290,472	1,463,903	13.44
Cortland	213,111	219,485	2.99	St. Lawrence	440,736	486,105	10.29
Delaware	183,501	188,984	2.99	Saratoga	898,760	951,839	5.91
Dutchess	1,384,586	1,460,265	5.47	Schenectady	728,220	742,631	1.98
Erie	4,856,082	4,887,852	0.65	Schoharie	105,174	109,635	4.24
Essex	197,981	215,102	8.65	Schuyler	67,169	66,954	(0.32)
Franklin	158,434	166,118	4.85	Seneca	164,266	168,049	2.30
Fulton	194,646	204,192	4.90	Steuben	386,420	405,350	4.90
Genesee	281,386	288,861	2.66	Suffolk	8,163,482	8,760,828	7.32
Greene	183,113	189,064	3.25	Sullivan	312,800	311,257	(0.49)
Hamilton	32,093	32,948	2.66	Tioga	148,907	151,970	2.06
Herkimer	199,634	202,519	1.45	Tompkins	427,917	426,654	(0.30)
Jefferson	541,874	564,587	4.19	Ulster	766,432	806,096	5.18
Lewis	77,598	79,955	3.04	Warren	530,543	558,233	5.22
Livingston	224,574	239,215	6.52	Washington	162,806	176,233	8.25
Madison	239,351	243,918	1.91	Wayne	338,453	348,979	3.11
Monroe	4,026,329	4,069,154	1.06	Westchester	5,776,991	6,184,498	7.05
Montgomery	188,264	199,514	5.98	Wyoming	127,791	134,128	4.96
Nassau	7,949,269	8,309,925	4.54	Yates	76,867	80,755	5.06
Niagara	1,073,184	1,047,550	(2.39)	New York City	\$33,430,386	\$38,015,657	13.72

Note: Dollar data is in thousands. \* Preliminary data

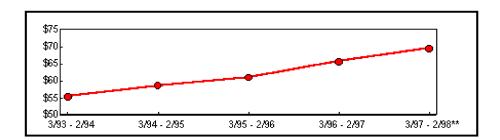
### New York City

The five New York City counties of the Bronx, Kings, New York (Manhattan), Queens and Richmond represent more than 39 percent of all reportable statewide taxable sales and purchases for the latest annual period. New York City taxable sales continue to grow faster than the State as a whole. Year-over-year City taxable sales and purchases rose 6.1 percent, exceeding the 3.4 percent combined growth rate for all other State counties. Similar to the State's economy, New York City sales have continually expanded since the early 1990's growing from \$55.5 billion in 1993-1994 to \$69.6 billion in 1997-1998 (Figure 4).

#### Table 4: New York City Annual Totals (In Thousands)

Period		Change from Pre	evious Period
	Taxable Sales & Purchases	Amount	Percent
3/93 - 2/94	\$55,462,615	\$2,892,522	5.50
3/94 - 2/95	58,523,293	3,060,678	5.52
3/95 - 2/96	61,107,397	2,584,104	4.42
3/96 - 2/97	65,565,929	4,458,532	7.30
3/97 - 2/98**	69,586,908	4,020,979	6.13
** Revised			

#### Figure 4: Five-Year Trend (New York City) (In Billions)



\*\* Revised

Table 5 summarizes City taxable sales and purchases for the most recent six-month selling period ending August 1998. For that period, sales tax vendors reported \$38 billion in City taxable sales and purchases, an increase of 13.7 percent over the same period one year earlier.

For both the State and City, retail sales provide the largest share of all taxable sales and purchases. However, while retail sales represent 53.5 percent of all taxable sales statewide, they represent only 43.3 percent within the city. This disparity reflects the greater importance of taxable services to the City's sales tax base.

The service industry posted the largest percentage increase, rising 42.5 percent from the previous year. Within that industry sector, business (+88 percent) and hotels (+14.3 percent) continued their upward growth trend. Of the major industries, only electric, gas and sanitary services posted a year-over-year decline.

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98**	3/98 - 8/98
Construction	\$ 667,993	\$ 684,682	\$ 743,854
Manufacturing	1,923,432	2,002,811	2,133,402
Communications	1,981,042	2,076,469	2,176,350
Electric, Gas, Sanitary Services	2,697,581	3,128,493	2,396,562
Wholesale Trade	2,318,988	2,431,963	2,687,56
Retail Trade Total	15,561,186	16,901,492	16,476,252
Building Materials	628,153	637,558	715,970
General Merchandise	2,029,706	2,234,496	1,990,860
Food	850,518	866,912	896,63
Auto Dealers, Gas Stations	2,029,614	1,931,180	2,114,372
Apparel	2,313,854	2,426,935	2,455,486
Furniture	1,499,147	1,652,448	1,617,690
Eating and Drinking	3,114,044	3,310,609	3,385,924
Miscellaneous Retail	3,096,150	3,841,354	3,299,313
Services Total	6,777,038	7,349,650	9,655,70
Hotels	1,542,653	1,875,025	1,762,636
Personal Services	152,068	156,889	147,359
Business Services	2,886,664	3,048,154	5,429,453
Auto Repair, Parking	984,678	972,035	1,032,41
Other Services	1,210,975	1,297,547	1,283,84
Ag., Mining, Transportation, FIRE, Govt.	878,283	911,326	900,14
Unclassified by Industry	624,843	669,636	845,81
Grand Total	\$33,430,386	\$36,156,522	\$38,015,65

\* Preliminary \*\* Revised

### Counties Outside New York City

Table 5: New York City Semiannual Industry Totals

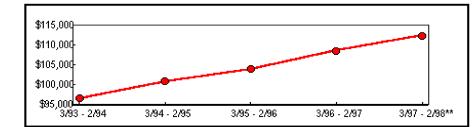
(In Thousands)

Taxable sales and purchases in counties outside New York City reached nearly \$112.4 billion for the year ending February 1998 (Table 6). This value represents a 3.4 percent increase from the previous year and a 16.2 percent increase in sales reported over the five-year period. As depicted in Figure 5, the five-year trend in taxable sales and purchases reported outside of New York City shows a comparatively slower growth than reported for New York City.

#### Table 6: All Counties Outside of New York City - Annual Totals (In Thousands)

		Change from Previous Period	
Period	Taxable Sales & Purchases	Amount	Percen
3/93 - 2/94	\$96,689,132	\$2,606,692	2.77
3/94 - 2/95	100,957,745	4,268,613	4.41
3/95 - 2/96	104,155,838	3,198,093	3.17
3/96 - 2/97	108,739,514	4,583,676	4.4(
3/97 - 2/98**	112,387,517	3,648,003	3.35
3/97 - 2/98** ** Revised	112,387,517	3,648,003	





\*\* Revised

Analysis of the semiannual data by industry presented in Table 7 reveals that communications and construction reported the largest gains from the same period in the previous year. Communications grew by 8.1 percent, while construction reported gains of 6.6 percent. Retail trade rose 5.6 percent, with sales from furniture, apparel, building materials and auto dealers, gas stations reporting growth of more than 7 percent. Of all major industries, only electric, gas and sanitary services reported lower sales (-3.3 percent). Within the services sector, personal services reported a 3.4 percent decline in taxable sales.

#### hla 7. .... Outcid T 0 |1 (|

Table 7: All Counties Outside of New York City - Semiannual Industry Totals (In Thousands)Selling PeriodIndustry Totals (In Thousands)Industry3/97 - 8/979/97 - 2/98**Construction\$ 938,103\$ 896,278Manufacturing3,098,0442,764,128Communications2,165,4272,302,036Electric, Gas, Sanitary Services3,356,4573,636,612Wholesale Trade4,013,7813,867,392Retail Trade Total33,504,27833,890,442Duilding Meteriolo2,565,4052,109,473	3/98 - 8/98* \$ 1,000,406 3,111,571 2,340,800 3,247,367				
Manufacturing         3,098,044         2,764,128           Communications         2,165,427         2,302,036           Electric, Gas, Sanitary Services         3,356,457         3,636,612           Wholesale Trade         4,013,781         3,867,392           Retail Trade Total         33,504,278         33,890,442	3,111,571 2,340,800 3,247,367				
Communications       2,165,427       2,302,036         Electric, Gas, Sanitary Services       3,356,457       3,636,612         Wholesale Trade       4,013,781       3,867,392         Retail Trade Total       33,504,278       33,890,442	2,340,800 3,247,367				
Electric, Gas, Sanitary Services         3,356,457         3,636,612           Wholesale Trade         4,013,781         3,867,392           Retail Trade Total         33,504,278         33,890,442	3,247,367				
Wholesale Trade         4,013,781         3,867,392           Retail Trade Total         33,504,278         33,890,442					
Retail Trade Total         33,504,278         33,890,442	4 470 504				
	4,179,504				
Duilding Matariala	35,368,040				
Building Materials 2,565,105 2,198,473	2,764,997				
General Merchandise 5,020,648 5,938,259	5,283,138				
Food 3,076,450 2,873,991	3,091,054				
Auto Dealers, Gas Stations9,510,6228,519,744	10,194,808				
Apparel 2,168,374 2,343,947	2,382,966				
Furniture 2,011,229 2,335,889	2,232,455				
Eating and Drinking 3,905,437 3,608,380	4,078,433				
Miscellaneous Retail 5,246,413 6,071,759	5,340,189				
Services Total 7,318,003 6,895,823	7,447,630				
Hotels 894,774 722,107	924,888				
Personal Services 184,468 189,305	178,214				
Business Services 2,482,610 2,453,316	2,507,746 1,904,958 1,931,824 1,248,757 917,952				
Auto Repair, Parking 1,870,625 1,737,654					
Other Services 1,885,526 1,793,441					
Ag., Mining, Transportation, FIRE, Govt. 1,203,352 1,002,370					
Unclassified by Industry 743,109 791,882					
Grand Total \$56,340,554 \$56,046,963	\$58,862,027				
Note: This table represents the sum of taxable sales and purchases in all counties outside of New York sales tax. * Preliminary ** Revised					
Methodology and The taxable sales and purchases statistics presented in this repo	rt come				
from more than three million data items reported on over some					
Data Limitations million sales tax returns filed each quarter with the New York S					
Department of Taxation and Finance. The year-ending sales tax					
· · ·	-				
that closes on May 31 involves an additional 150,000 returns fr					
taxpayers filing annual returns only. The report aggregates qua	•				
data into semiannual periods to dampen fluctuations caused by	vendor				
late reporting, account reconciliation of prior period activities a	ind				
	amended returns. In spite of these adjustments, the data set continues to				
be problematic as evidenced by the wide aggregate swings in ta					
	· · · ·				
	sales and purchases in Clinton county.				
sales and purchases in Clinton county.					

months does the file become stable enough to serve as the data base for preparing this report.

The data in this publication supersedes information included in earlier reports. Although this report includes information for a 12-month period, special care should be taken when computing an annual percent change. As noted above, sales tax data are subject to continual revision. A significant part of these revisions relates to vendor over- and underreporting. That is, vendors filing late returns frequently combine prior and current liabilities on their most current return. The revisions are then necessary to move the data to the correct period. Therefore, caution should be taken when drawing conclusions concerning regional economic trends based solely upon the data presented here.

This report generally classifies taxable sales and purchases within industrial sectors based on the vendor-reported code listed on each tax return. These codes are either the Principal Industry Activity (PIA) classification or the federal Standard Industrial Classification (SIC). These codes and their corresponding numerical ranges are listed in Appendix B. While these two codes are fairly comparable, a more detailed classification is available only for vendors using the SIC code. Classification problems arise when vendors use PIA codes in lieu of SIC codes. More troublesome problems arise when taxpayers inadvertently misclassify their primary business activity. For example, a wholesaler who also conducts retail sales may not understand to classify the business as wholesale trade. Misclassification problems are nearly impossible to remedy.

For all counties, the electric, gas and sanitary services industry segment contains nonresidential energy taxable sales. However, New York State and a number of counties, listed in Appendix B, do not tax residential energy sales. Therefore, the electric and gas tax base varies by county with some areas taxing both residential and nonresidential energy sales and others taxing nonresidential sales only. The statewide summary displayed in Table 1 merely accumulates the taxable sales and purchases for each county and does not represent total statewide energy sales.

Appendix C shows combined State and local sales tax rates in each county and city and identifies changes that occurred during the most recent six-month reporting period. These data are presented for informational purposes.

Data users are cautioned that industry taxable sales may represent only a portion of industry gross sales. Moreover, the percent of sales that are taxable can vary from period to period. As such, taxable sales may not directly reflect the correct level or trend in aggregate economic activity for the industry.

### **Albany County**

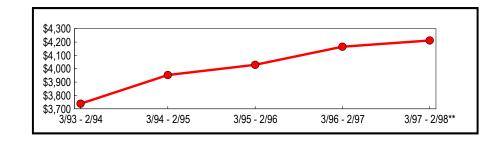
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from	Previous Period
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$3,738,389	\$154,563	4.31
3/94 - 2/95	3,953,520	215,131	5.75
3/95 - 2/96	4,030,436	76,916	1.95
3/96 - 2/97	4,165,840	135,404	3.36
3/97 - 2/98**	4,211,597	45,757	1.10

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$30,085	\$31,523	\$33,293
Manufacturing	106,264	103,485	118,554
Communications	72,022	73,446	75,889
Electric, Gas, Sanitary Services	155,051	169,795	111,545
Wholesale Trade	153,829	152,256	154,403
Retail Trade Total	1,136,709	1,219,875	1,174,069
Building Materials	80,962	59,427	71,590
General Merchandise	202,826	248,848	207,346
Food	91,926	95,557	94,895
Auto Dealers, Gas Stations	250,486	230,283	270,866
Apparel	92,247	104,648	100,409
Furniture	85,153	108,860	95,625
Eating and Drinking	143,635	141,685	148,765
Miscellaneous Retail	189,474	230,567	184,573
Services Total	339,459	298,104	316,266
Hotels	52,085	37,967	43,431
Personal Services	9,208	9,386	8,490
Business Services	128,143	106,881	106,240
Auto Repair, Parking	80,330	74,009	82,842
Other Services	69,693	69,861	75,263
Ag., Mining, Transportation, FIRE, Govt.	51,949	54,742	46,956
Unclassified by Industry	29,842	33,161	46,187
Grand Total	\$2,075,210	\$2,136,387	\$2,077,162

\* Preliminary

### **Allegany County**

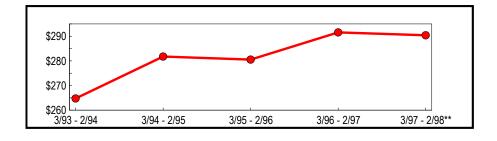
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Perio	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$264,780	\$8,284	3.23
3/94 - 2/95	281,795	17,015	6.43
3/95 - 2/96	280,520	(1,275)	(0.45)
3/96 - 2/97	291,594	11,074	3.95
3/97 - 2/98**	290,401	(1,193)	(0.41)

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,267	\$2,741	\$3,133
Manufacturing	8,711	7,630	7,079
Communications	4,460	4,755	6,879
Electric, Gas, Sanitary Services	14,773	17,903	13,633
Wholesale Trade	15,103	12,686	14,044
Retail Trade Total	83,317	77,668	84,341
Building Materials	5,998	5,661	7,209
General Merchandise	9,988	11,452	10,029
Food	10,777	9,578	10,256
Auto Dealers, Gas Stations	32,426	25,633	33,383
Apparel	1,159	1,333	1,026
Furniture	3,303	3,183	3,225
Eating and Drinking	9,332	8,708	9,897
Miscellaneous Retail	10,334	12,120	9,316
Services Total	14,776	12,961	13,271
Hotels	1,726	1,540	1,142
Personal Services	250	286	354
Business Services	4,159	4,155	4,198
Auto Repair, Parking	4,687	3,617	3,816
Other Services	3,954	3,363	3,761
Ag., Mining, Transportation, FIRE, Govt.	2,666	1,973	2,710
Unclassified by Industry	2,149	2,862	2,529
Grand Total	\$149,222	\$141,179	\$147,619

\* Preliminary

### **Broome County**

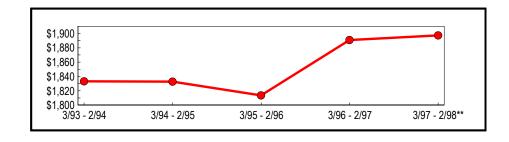
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,833,184	\$20,120	1.11
3/94 - 2/95	1,832,803	(381)	(0.02)
3/95 - 2/96	1,813,600	(19,203)	(1.05)
3/96 - 2/97	1,890,992	77,392	4.27
3/97 - 2/98**	1,897,391	6,399	0.34

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$14,498	\$14,055	\$15,270
Manufacturing	66,239	30,268	64,602
Communications	36,089	37,261	36,681
Electric, Gas, Sanitary Services	39,068	38,348	36,616
Wholesale Trade	68,468	63,044	69,211
Retail Trade Total	603,171	628,138	637,687
Building Materials	39,598	35,212	49,061
General Merchandise	131,937	165,307	139,213
Food	60,610	60,042	61,695
Auto Dealers, Gas Stations	149,865	134,909	169,199
Apparel	22,012	23,537	21,241
Furniture	36,985	41,540	38,398
Eating and Drinking	74,800	72,553	76,304
Miscellaneous Retail	87,364	95,038	82,576
Services Total	109,052	102,490	109,777
Hotels	16,199	14,517	15,827
Personal Services	2,799	2,805	2,434
Business Services	31,231	29,259	32,798
Auto Repair, Parking	32,057	29,437	33,688
Other Services	26,766	26,472	25,030
Ag., Mining, Transportation, FIRE, Govt.	11,998	12,058	13,308
Unclassified by Industry	11,593	11,553	12,055
Grand Total	\$960,176	\$937,215	\$995,207

\* Preliminary

### **Cattaraugus County**

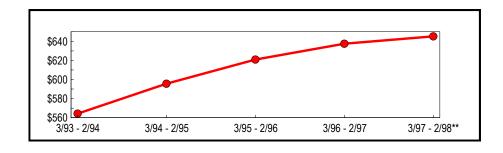
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$564,277	(\$4,028)	(0.71)
3/94 - 2/95	595,591	31,314	5.55
3/95 - 2/96	620,924	25,333	4.25
3/96 - 2/97	637,596	16,672	2.69
3/97 - 2/98**	645,205	7,609	1.19

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$5,029	\$4,687	\$4,747
Manufacturing	15,427	14,304	14,138
Communications	9,805	10,198	10,589
Electric, Gas, Sanitary Services	30,204	34,897	28,315
Wholesale Trade	25,300	22,987	24,452
Retail Trade Total	192,601	194,448	198,583
Building Materials	13,302	11,350	14,201
General Merchandise	42,807	52,318	45,132
Food	18,499	16,777	19,906
Auto Dealers, Gas Stations	54,713	44,298	56,911
Apparel	4,032	4,811	4,315
Furniture	7,584	9,031	8,079
Eating and Drinking	27,492	27,749	27,841
Miscellaneous Retail	24,172	28,114	22,198
Services Total	32,165	35,421	31,755
Hotels	2,498	4,995	3,146
Personal Services	743	1,306	751
Business Services	9,907	10,918	9,209
Auto Repair, Parking	9,607	8,823	9,232
Other Services	9,410	9,379	9,417
Ag., Mining, Transportation, FIRE, Govt.	7,335	5,753	7,692
Unclassified by Industry	3,043	1,601	2,352
Grand Total	\$320,909	\$324,296	\$322,623

\* Preliminary

### **Cayuga County**

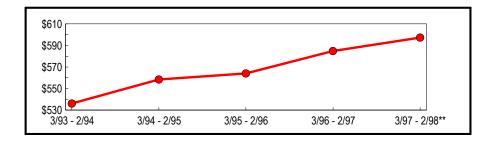
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$536,214	\$14,885	2.86
3/94 - 2/95	558,369	22,155	4.13
3/95 - 2/96	564,083	5,714	1.02
3/96 - 2/97	584,844	20,761	3.68
3/97 - 2/98**	597,272	12,428	2.13

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$4,510	\$3,983	\$3,709
Manufacturing	12,998	11,589	12,768
Communications	9,851	10,392	12,639
Electric, Gas, Sanitary Services	32,623	33,656	29,518
Wholesale Trade	35,379	31,783	32,413
Retail Trade Total	174,353	170,379	190,333
Building Materials	11,013	15,276	21,797
General Merchandise	29,172	32,415	29,477
Food	21,219	19,048	20,971
Auto Dealers, Gas Stations	54,356	44,371	58,403
Apparel	3,891	3,898	4,047
Furniture	8,012	8,364	7,726
Eating and Drinking	20,514	17,780	22,567
Miscellaneous Retail	26,176	29,227	25,345
Services Total	28,001	25,981	29,031
Hotels	3,172	2,346	3,283
Personal Services	456	766	602
Business Services	7,756	7,754	7,976
Auto Repair, Parking	8,765	8,213	9,153
Other Services	7,852	6,902	8,017
Ag., Mining, Transportation, FIRE, Govt.	4,055	3,675	4,095
Unclassified by Industry	2,112	1,952	2,458
Grand Total	\$303,882	\$293,390	\$316,964

\* Preliminary

### **Chautauqua County**

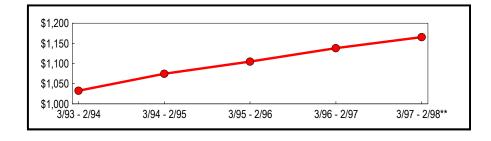
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,032,734	\$70,621	7.34
3/94 - 2/95	1,074,945	42,211	4.09
3/95 - 2/96	1,105,013	30,068	2.80
3/96 - 2/97	1,138,227	33,214	3.01
3/97 - 2/98**	1,165,834	27,607	2.43

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$12,196	\$11,173	\$12,170
Manufacturing	35,450	35,263	37,024
Communications	21,645	20,636	21,764
Electric, Gas, Sanitary Services	52,090	61,302	47,067
Wholesale Trade	61,830	51,856	55,338
Retail Trade Total	328,171	307,255	343,523
Building Materials	25,565	19,704	24,893
General Merchandise	75,134	84,636	84,160
Food	26,430	22,738	25,420
Auto Dealers, Gas Stations	97,307	80,692	100,181
Apparel	6,329	6,182	6,697
Furniture	16,014	17,759	16,917
Eating and Drinking	46,048	38,171	49,176
Miscellaneous Retail	35,344	37,373	36,079
Services Total	67,839	60,144	68,101
Hotels	8,368	3,712	8,870
Personal Services	1,089	1,325	1,045
Business Services	17,009	15,724	16,401
Auto Repair, Parking	15,929	14,947	16,259
Other Services	25,444	24,436	25,526
Ag., Mining, Transportation, FIRE, Govt.	15,946	12,047	14,597
Unclassified by Industry	6,214	4,777	5,609
Grand Total	\$601,381	\$564,453	\$605,193

\* Preliminary

### **Chemung County**

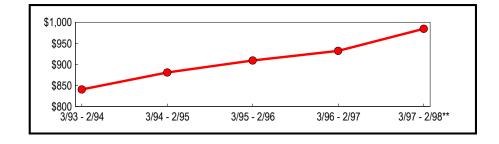
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$840,594	\$69,261	8.98
3/94 - 2/95	880,659	40,065	4.77
3/95 - 2/96	909,210	28,551	3.24
3/96 - 2/97	931,949	22,739	2.50
3/97 - 2/98**	984,569	52,620	5.65

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$5,509	\$5,424	\$6,026
Manufacturing	51,397	29,594	49,802
Communications	11,715	12,548	13,979
Electric, Gas, Sanitary Services	45,250	45,214	39,780
Wholesale Trade	33,201	31,053	34,084
Retail Trade Total	286,729	313,513	320,019
Building Materials	15,481	21,114	29,946
General Merchandise	77,803	96,537	82,573
Food	33,269	28,019	31,903
Auto Dealers, Gas Stations	61,463	53,876	71,527
Apparel	13,625	14,942	14,389
Furniture	11,814	14,348	12,743
Eating and Drinking	31,578	31,553	32,735
Miscellaneous Retail	41,696	53,124	44,203
Services Total	44,491	43,059	43,174
Hotels	5,393	3,979	4,810
Personal Services	1,321	1,401	1,236
Business Services	16,685	16,210	14,966
Auto Repair, Parking	11,098	11,122	11,870
Other Services	9,994	10,347	10,292
Ag., Mining, Transportation, FIRE, Govt.	7,016	6,280	7,329
Unclassified by Industry	6,110	6,466	5,723
Grand Total	\$491,418	\$493,151	\$519,916

\* Preliminary

## **Chenango County**

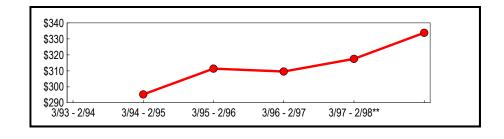
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$295,306	(\$1,163)	(0.39)
3/94 - 2/95	311,379	16,073	5.44
3/95 - 2/96	309,566	(1,813)	(0.58)
3/96 - 2/97	317,542	7,976	2.58
3/97 - 2/98**	333,868	16,326	5.14

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,218	\$3,830	\$3,133
Manufacturing	12,547	12,156	12,936
Communications	6,515	6,509	6,240
Electric, Gas, Sanitary Services	6,838	7,478	6,743
Wholesale Trade	13,177	12,219	13,849
Retail Trade Total	108,888	101,784	114,523
Building Materials	6,308	5,015	5,391
General Merchandise	17,475	19,029	18,337
Food	8,852	9,248	9,798
Auto Dealers, Gas Stations	39,948	35,011	45,176
Apparel	961	870	908
Furniture	3,917	3,638	3,689
Eating and Drinking	10,381	8,928	10,938
Miscellaneous Retail	21,046	20,045	20,286
Services Total	16,361	15,537	16,031
Hotels	1,255	947	1,199
Personal Services	474	565	399
Business Services	5,015	5,590	5,074
Auto Repair, Parking	5,353	5,123	5,233
Other Services	4,264	3,312	4,126
Ag., Mining, Transportation, FIRE, Govt.	2,764	2,412	3,742
Unclassified by Industry	732	903	975
Grand Total	\$171,040	\$162,828	\$178,172

\* Preliminary \*\* Revised

### **Clinton County**

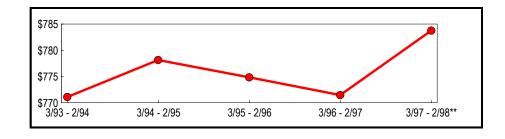
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$771,098	\$18,929	2.52
3/94 - 2/95	778,146	7,048	0.91
3/95 - 2/96	774,871	(3,275)	(0.42)
3/96 - 2/97	771,464	(3,407)	(0.44)
3/97 - 2/98**	783,754	12,290	1.59

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$4,416	\$4,596	\$5,901
Manufacturing	21,277	22,575	24,201
Communications	11,964	12,400	12,856
Electric, Gas, Sanitary Services	19,835	23,544	22,972
Wholesale Trade	30,306	31,460	31,365
Retail Trade Total	245,913	248,794	255,661
Building Materials	16,335	13,334	16,970
General Merchandise	60,509	70,036	63,118
Food	23,747	22,179	22,949
Auto Dealers, Gas Stations	65,733	55,641	72,868
Apparel	9,551	8,974	8,260
Furniture	8,587	9,776	10,068
Eating and Drinking	28,345	26,408	30,147
Miscellaneous Retail	33,106	42,446	31,281
Services Total	34,865	35,086	38,151
Hotels	3,946	3,433	4,380
Personal Services	1,143	1,207	1,222
Business Services	9,869	11,798	10,994
Auto Repair, Parking	11,275	10,574	11,997
Other Services	8,632	8,074	9,558
Ag., Mining, Transportation, FIRE, Govt.	11,355	12,548	12,953
Unclassified by Industry	6,542	6,278	6,015
Grand Total	\$386,473	\$397,281	\$410,075

\* Preliminary

### **Columbia County**

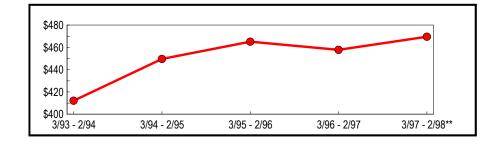
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$412,095	\$25,548	6.61
3/94 - 2/95	449,631	37,536	9.11
3/95 - 2/96	465,203	15,572	3.46
3/96 - 2/97	457,847	(7,356)	(1.58)
3/97 - 2/98**	469,530	11,683	2.55

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$5,554	\$5,099	\$5,575
Manufacturing	7,203	9,307	9,773
Communications	12,067	12,633	14,480
Electric, Gas, Sanitary Services	12,063	12,427	12,379
Wholesale Trade	16,371	17,096	18,093
Retail Trade Total	149,457	143,894	161,029
Building Materials	19,639	16,015	20,100
General Merchandise	21,324	24,323	22,653
Food	17,299	16,470	17,781
Auto Dealers, Gas Stations	52,323	48,698	59,164
Apparel	1,819	1,803	1,809
Furniture	6,211	6,094	7,026
Eating and Drinking	15,850	13,210	16,245
Miscellaneous Retail	14,992	17,281	16,251
Services Total	25,416	23,210	25,895
Hotels	1,483	1,239	1,558
Personal Services	556	740	600
Business Services	8,477	8,588	9,407
Auto Repair, Parking	7,876	7,962	8,552
Other Services	7,024	4,681	5,778
Ag., Mining, Transportation, FIRE, Govt.	6,655	7,106	7,942
Unclassified by Industry	1,930	2,042	2,831
Grand Total	\$236,716	\$232,814	\$257,997

\* Preliminary

## **Cortland County**

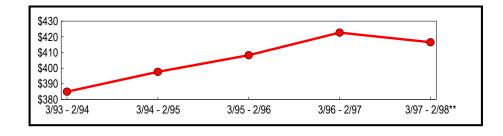
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$384,961	\$9,858	2.63
3/94 - 2/95	397,588	12,627	3.28
3/95 - 2/96	408,274	10,686	2.69
3/96 - 2/97	422,739	14,465	3.54
3/97 - 2/98**	416,527	(6,212)	(1.47)

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$5,177	\$4,568	\$5,193
Manufacturing	11,011	8,690	10,305
Communications	6,091	6,094	5,950
Electric, Gas, Sanitary Services	19,869	20,685	18,492
Wholesale Trade	21,621	20,426	24,158
Retail Trade Total	123,142	118,615	127,402
Building Materials	9,091	7,118	8,341
General Merchandise	23,781	27,530	25,582
Food	11,532	10,667	11,000
Auto Dealers, Gas Stations	35,882	28,669	37,125
Apparel	2,112	2,321	2,096
Furniture	4,235	5,562	5,015
Eating and Drinking	18,125	16,658	20,497
Miscellaneous Retail	18,384	20,090	17,746
Services Total	20,117	19,644	21,674
Hotels	3,057	2,189	2,849
Personal Services	554	593	467
Business Services	5,651	6,167	6,169
Auto Repair, Parking	5,647	5,346	6,436
Other Services	5,208	5,349	5,753
Ag., Mining, Transportation, FIRE, Govt.	3,421	2,793	3,692
Unclassified by Industry	2,662	1,901	2,619
Grand Total	\$213,111	\$203,416	\$219,485

\* Preliminary

### **Delaware County**

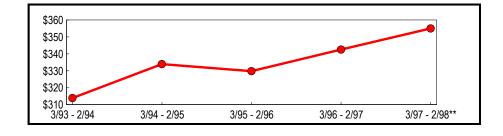
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$313,937	(\$5,816)	(1.82)
3/94 - 2/95	333,919	19,982	6.36
3/95 - 2/96	329,776	(4,143)	(1.24)
3/96 - 2/97	342,600	12,824	3.89
3/97 - 2/98**	355,076	12,476	3.64



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,826	\$3,857	\$3,589
Manufacturing	9,988	8,788	9,087
Communications	6,024	6,004	5,946
Electric, Gas, Sanitary Services	4,897	4,753	5,024
Wholesale Trade	13,617	12,146	14,529
Retail Trade Total	121,799	113,659	125,590
Building Materials	13,073	10,108	12,962
General Merchandise	14,044	15,474	14,853
Food	9,682	8,579	9,377
Auto Dealers, Gas Stations	39,735	38,384	45,731
Apparel	751	752	709
Furniture	3,549	3,657	3,887
Eating and Drinking	11,236	9,605	11,155
Miscellaneous Retail	29,729	27,100	26,916
Services Total	17,637	17,226	18,191
Hotels	2,263	1,553	2,094
Personal Services	542	627	510
Business Services	5,000	5,844	6,064
Auto Repair, Parking	5,178	5,197	5,647
Other Services	4,654	4,005	3,876
Ag., Mining, Transportation, FIRE, Govt.	4,472	3,771	5,296
Unclassified by Industry	1,241	1,371	1,732
Grand Total	\$183,501	\$171,575	\$188,984

\* Preliminary

## **Dutchess County**

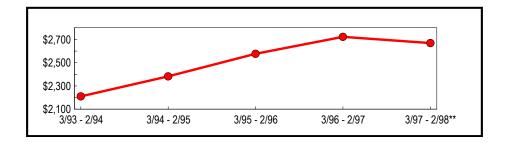
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$2,210,820	(\$72,834)	(3.19)
3/94 - 2/95	2,382,736	171,916	7.78
3/95 - 2/96	2,577,208	194,472	8.16
3/96 - 2/97	2,722,295	145,087	5.63
3/97 - 2/98**	2,668,807	(53,488)	(1.96)

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$22,781	\$22,251	\$25,177
Manufacturing	149,535	33,722	157,482
Communications	46,350	48,554	50,215
Electric, Gas, Sanitary Services	41,485	40,498	39,761
Wholesale Trade	75,632	79,285	86,561
Retail Trade Total	847,410	864,324	898,485
Building Materials	93,377	73,434	88,768
General Merchandise	128,411	150,265	133,848
Food	91,971	88,956	93,336
Auto Dealers, Gas Stations	237,674	228,125	271,613
Apparel	44,785	49,672	47,019
Furniture	42,507	48,247	49,194
Eating and Drinking	84,648	79,961	85,788
Miscellaneous Retail	124,037	145,664	128,919
Services Total	160,354	156,846	160,916
Hotels	16,003	14,165	17,732
Personal Services	4,881	5,198	4,569
Business Services	50,771	47,356	48,213
Auto Repair, Parking	45,365	44,271	44,394
Other Services	43,334	45,856	46,008
Ag., Mining, Transportation, FIRE, Govt.	21,823	20,247	24,601
Unclassified by Industry	19,216	18,494	17,067
Grand Total	\$1,384,586	\$1,284,221	\$1,460,265

\* Preliminary

## **Erie County**

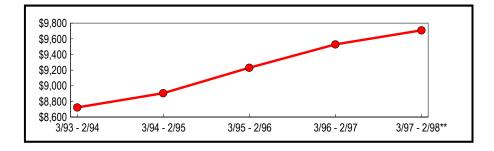
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$8,722,905	\$294,036	3.49
3/94 - 2/95	8,904,981	182,076	2.09
3/95 - 2/96	9,231,016	326,035	3.66
3/96 - 2/97	9,528,736	297,720	3.23
3/97 - 2/98**	9,708,521	179,785	1.89



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$86,568	\$76,776	\$88,377
Manufacturing	249,888	241,951	243,364
Communications	170,151	174,458	187,112
Electric, Gas, Sanitary Services	433,863	514,616	418,379
Wholesale Trade	357,191	346,102	366,082
Retail Trade Total	2,781,352	2,759,936	2,798,303
Building Materials	191,795	149,717	193,006
General Merchandise	427,601	518,297	451,851
Food	280,219	268,292	256,091
Auto Dealers, Gas Stations	825,316	672,983	802,921
Apparel	135,041	145,222	137,561
Furniture	175,145	221,577	200,259
Eating and Drinking	369,402	353,263	378,900
Miscellaneous Retail	376,833	430,585	377,714
Services Total	638,972	619,523	648,206
Hotels	67,737	62,860	74,113
Personal Services	14,459	16,757	14,248
Business Services	207,789	209,508	208,161
Auto Repair, Parking	172,353	156,144	176,356
Other Services	176,634	174,254	175,328
Ag., Mining, Transportation, FIRE, Govt.	92,346	71,893	84,324
Unclassified by Industry	45,751	47,184	53,705
Grand Total	\$4,856,082	\$4,852,439	\$4,887,852

\* Preliminary

## **Essex County**

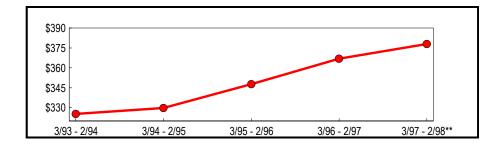
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$325,302	\$11,348	3.61
3/94 - 2/95	329,872	4,570	1.40
3/95 - 2/96	347,727	17,855	5.41
3/96 - 2/97	366,876	19,149	5.51
3/97 - 2/98**	378,026	11,150	3.04

#### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,075	\$3,039	\$5,542
Manufacturing	16,422	21,451	20,835
Communications	5,723	6,435	5,982
Electric, Gas, Sanitary Services	2,940	2,839	2,922
Wholesale Trade	11,945	10,627	11,560
Retail Trade Total	109,988	95,163	118,639
Building Materials	9,888	8,684	12,190
General Merchandise	9,758	10,482	11,537
Food	15,732	12,457	15,939
Auto Dealers, Gas Stations	34,046	27,310	35,675
Apparel	3,626	3,207	3,593
Furniture	1,126	1,208	1,436
Eating and Drinking	19,088	15,254	21,404
Miscellaneous Retail	16,724	16,561	16,865
Services Total	35,712	30,563	35,462
Hotels	20,413	17,077	18,962
Personal Services	610	595	592
Business Services	3,836	4,102	4,386
Auto Repair, Parking	3,609	3,213	4,814
Other Services	7,244	5,576	6,708
Ag., Mining, Transportation, FIRE, Govt.	6,831	4,562	7,551
Unclassified by Industry	5,345	5,366	6,609
Grand Total	\$197,981	\$180,045	\$215,102

\* Preliminary

## **Franklin County**

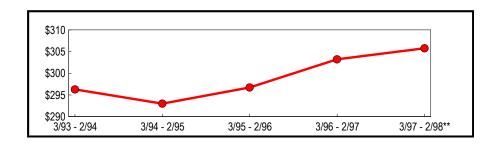
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$296,284	(\$4,360)	(1.45)
3/94 - 2/95	293,010	(3,274)	(1.11)
3/95 - 2/96	296,747	3,737	1.28
3/96 - 2/97	303,236	6,489	2.19
3/97 - 2/98**	305,789	2,553	0.84

#### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,679	\$3,245	\$4,078
Manufacturing	5,425	3,627	4,502
Communications	4,809	5,034	5,100
Electric, Gas, Sanitary Services	11,671	11,657	12,399
Wholesale Trade	8,361	8,914	11,745
Retail Trade Total	100,892	90,680	102,604
Building Materials	10,445	9,067	11,347
General Merchandise	12,600	13,407	13,332
Food	12,503	9,729	10,962
Auto Dealers, Gas Stations	33,171	25,379	35,978
Apparel	1,715	2,035	1,807
Furniture	3,317	3,077	3,611
Eating and Drinking	9,794	8,496	10,116
Miscellaneous Retail	17,347	19,490	15,451
Services Total	15,605	15,506	17,356
Hotels	3,657	3,017	4,121
Personal Services	384	437	388
Business Services	3,293	3,230	4,134
Auto Repair, Parking	4,236	3,878	3,982
Other Services	4,035	4,944	4,731
Ag., Mining, Transportation, FIRE, Govt.	3,396	3,616	3,763
Unclassified by Industry	4,596	5,076	4,571
Grand Total	\$158,434	\$147,355	\$166,118

\* Preliminary

### **Fulton County**

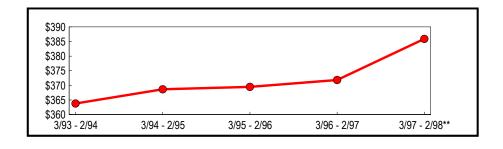
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$363,830	\$12,714	3.62
3/94 - 2/95	368,692	4,862	1.34
3/95 - 2/96	369,511	819	0.22
3/96 - 2/97	371,877	2,366	0.64
3/97 - 2/98**	385,935	14,058	3.78

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,533	\$2,650	\$2,590
Manufacturing	6,484	6,250	6,406
Communications	7,415	8,957	8,278
Electric, Gas, Sanitary Services	14,370	16,350	16,989
Wholesale Trade	17,478	18,228	17,250
Retail Trade Total	122,787	117,395	130,317
Building Materials	10,838	9,084	10,688
General Merchandise	19,971	22,785	21,451
Food	15,674	14,232	16,110
Auto Dealers, Gas Stations	41,371	38,054	44,710
Apparel	1,714	1,577	1,740
Furniture	3,542	3,559	3,799
Eating and Drinking	13,079	11,503	14,193
Miscellaneous Retail	16,598	16,601	17,626
Services Total	18,852	18,130	18,431
Hotels	1,476	1,220	1,581
Personal Services	295	329	204
Business Services	5,610	5,883	6,021
Auto Repair, Parking	6,935	6,255	5,924
Other Services	4,536	4,443	4,701
Ag., Mining, Transportation, FIRE, Govt.	1,935	1,332	2,050
Unclassified by Industry	1,792	1,997	1,881
Grand Total	\$194,646	\$191,289	\$204,192

\* Preliminary

### **Genesee County**

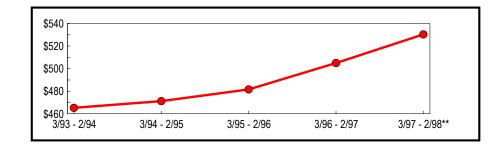
#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$465,258	\$17,507	3.91
3/94 - 2/95	471,315	6,057	1.30
3/95 - 2/96	481,611	10,296	2.18
3/96 - 2/97	505,046	23,435	4.87
3/97 - 2/98**	530,414	25,368	5.02



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,545	\$3,516	\$4,068
Manufacturing	13,015	12,321	13,349
Communications	10,334	10,932	13,125
Electric, Gas, Sanitary Services	14,585	16,776	15,033
Wholesale Trade	21,324	18,898	26,151
Retail Trade Total	164,633	156,162	167,872
Building Materials	10,025	8,241	10,290
General Merchandise	23,545	27,049	24,793
Food	17,630	15,075	15,683
Auto Dealers, Gas Stations	64,147	57,022	68,220
Apparel	2,024	2,136	2,169
Furniture	5,781	6,388	6,029
Eating and Drinking	21,868	19,805	22,227
Miscellaneous Retail	19,613	20,446	18,461
Services Total	48,070	25,478	43,920
Hotels	4,847	2,611	3,417
Personal Services	1,135	1,138	746
Business Services	8,155	8,209	7,450
Auto Repair, Parking	6,663	6,634	7,078
Other Services	27,270	6,886	25,229
Ag., Mining, Transportation, FIRE, Govt.	3,693	2,973	3,429
Unclassified by Industry	2,187	1,972	1,914
Grand Total	\$281,386	\$249,028	\$288,861

\* Preliminary

### **Greene County**

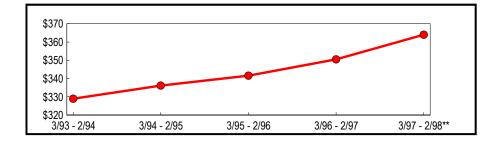
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$329,002	\$2,068	0.63
3/94 - 2/95	336,184	7,182	2.18
3/95 - 2/96	341,579	5,395	1.60
3/96 - 2/97	350,477	8,898	2.60
3/97 - 2/98**	363,981	13,504	3.85



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$2,438	\$2,371	\$2,766
Manufacturing	5,872	6,046	7,030
Communications	7,047	7,348	7,663
Electric, Gas, Sanitary Services	6,862	8,924	6,523
Wholesale Trade	10,420	10,225	10,592
Retail Trade Total	105,197	108,438	111,062
Building Materials	11,343	9,728	11,325
General Merchandise	9,536	10,820	10,529
Food	12,763	11,678	13,218
Auto Dealers, Gas Stations	39,926	39,902	43,090
Apparel	240	285	220
Furniture	2,927	3,045	3,321
Eating and Drinking	14,121	15,322	14,776
Miscellaneous Retail	14,341	17,658	14,583
Services Total	36,649	29,492	35,858
Hotels	14,846	9,046	14,328
Personal Services	504	631	552
Business Services	6,752	5,404	5,886
Auto Repair, Parking	6,213	6,313	6,633
Other Services	8,334	8,098	8,459
Ag., Mining, Transportation, FIRE, Govt.	5,357	4,946	4,291
Unclassified by Industry	3,271	3,078	3,279
Grand Total	\$183,113	\$180,868	\$189,064

\* Preliminary

## **Hamilton County**

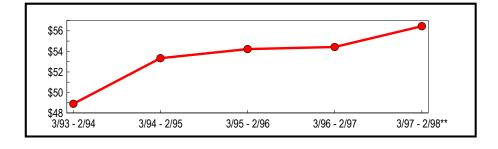
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$48,891	\$655	1.36
3/94 - 2/95	53,335	4,444	9.09
3/95 - 2/96	54,225	890	1.67
3/96 - 2/97	54,426	201	0.37
3/97 - 2/98**	56,441	2,015	3.70

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$823	\$1,047	\$1,000
Manufacturing	1,058	961	1,171
Communications	1,229	1,396	1,252
Electric, Gas, Sanitary Services	724	1,108	661
Wholesale Trade	1,629	1,350	1,448
Retail Trade Total	19,698	14,401	20,807
Building Materials	2,935	2,271	2,555
General Merchandise	2,136	1,117	2,139
Food	3,246	2,068	3,315
Auto Dealers, Gas Stations	4,463	4,237	5,598
Apparel	34	29	38
Furniture	394	274	503
Eating and Drinking	3,359	2,044	3,262
Miscellaneous Retail	3,131	2,361	3,397
Services Total	5,863	3,238	5,690
Hotels	2,653	1,023	2,366
Personal Services	52	31	33
Business Services	423	451	484
Auto Repair, Parking	786	644	665
Other Services	1,949	1,089	2,142
Ag., Mining, Transportation, FIRE, Govt.	559	403	620
Unclassified by Industry	510	444	299
Grand Total	\$32,093	\$24,348	\$32,948

\* Preliminary

## **Herkimer County**

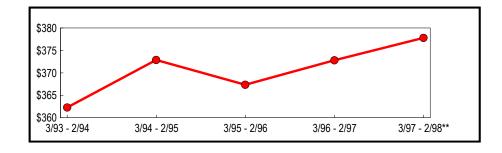
### **Annual Totals**

(In Thousands)

Period	Taxable Sales	Change from Previous Period	
	& Purchases	Amount	Percent
3/93 - 2/94	\$362,306	\$9,070	2.57
3/94 - 2/95	372,892	10,586	2.92
3/95 - 2/96	367,371	(5,521)	(1.48)
3/96 - 2/97	372,803	5,432	1.48
3/97 - 2/98**	377,796	4,993	1.34



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,744	\$3,894	\$4,069
Manufacturing	8,896	7,843	7,202
Communications	8,136	9,186	8,456
Electric, Gas, Sanitary Services	6,509	6,906	6,213
Wholesale Trade	22,086	18,943	22,343
Retail Trade Total	118,277	105,889	124,044
Building Materials	7,014	5,570	6,979
General Merchandise	15,075	16,040	15,903
Food	10,248	8,803	11,323
Auto Dealers, Gas Stations	42,598	35,729	45,352
Apparel	1,328	1,196	1,166
Furniture	4,255	3,601	4,260
Eating and Drinking	18,532	15,788	19,634
Miscellaneous Retail	19,227	19,162	19,427
Services Total	22,998	18,389	22,092
Hotels	4,217	2,896	4,483
Personal Services	664	566	576
Business Services	5,302	5,087	4,537
Auto Repair, Parking	5,674	5,139	5,577
Other Services	7,141	4,701	6,919
Ag., Mining, Transportation, FIRE, Govt.	3,115	1,975	3,056
Unclassified by Industry	5,873	5,137	5,044
Grand Total	\$199,634	\$178,162	\$202,519

\* Preliminary

## **Jefferson County**

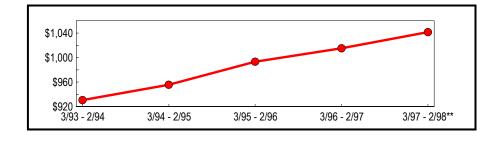
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$930,510	\$12,186	1.33
3/94 - 2/95	955,601	25,091	2.70
3/95 - 2/96	993,179	37,578	3.93
3/96 - 2/97	1,015,305	22,126	2.23
3/97 - 2/98**	1,041,699	26,394	2.60

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$7,505	\$6,894	\$8,699
Manufacturing	25,512	19,997	23,243
Communications	17,289	18,013	16,340
Electric, Gas, Sanitary Services	40,236	43,693	50,287
Wholesale Trade	36,537	32,808	34,774
Retail Trade Total	351,565	322,571	365,764
Building Materials	23,104	18,860	24,552
General Merchandise	72,564	79,764	75,231
Food	23,068	19,410	23,337
Auto Dealers, Gas Stations	124,369	99,984	128,165
Apparel	11,321	11,490	11,349
Furniture	12,528	13,135	13,655
Eating and Drinking	43,893	34,560	46,052
Miscellaneous Retail	40,718	45,368	43,423
Services Total	49,528	43,596	50,503
Hotels	8,773	4,598	8,644
Personal Services	1,429	1,505	1,444
Business Services	13,197	14,879	14,146
Auto Repair, Parking	13,224	11,968	13,576
Other Services	12,905	10,646	12,693
Ag., Mining, Transportation, FIRE, Govt.	8,322	7,520	9,245
Unclassified by Industry	5,380	4,733	5,732
Grand Total	\$541,874	\$499,825	\$564,587

\* Preliminary

### **Lewis County**

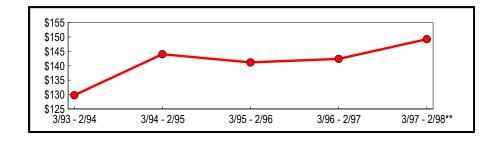
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$129,797	(\$692)	(0.53)
3/94 - 2/95	144,004	14,207	10.95
3/95 - 2/96	141,195	(2,809)	(1.95)
3/96 - 2/97	142,439	1,244	0.88
3/97 - 2/98**	149,273	6,834	4.80

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,985	\$3,388	\$3,916
Manufacturing	4,541	4,589	5,198
Communications	2,408	2,765	2,877
Electric, Gas, Sanitary Services	2,118	1,839	2,357
Wholesale Trade	8,408	7,459	7,680
Retail Trade Total	47,765	43,090	48,750
Building Materials	3,525	2,664	3,472
General Merchandise	4,036	4,716	4,243
Food	4,745	4,015	4,402
Auto Dealers, Gas Stations	19,379	14,947	20,410
Apparel	408	266	95
Furniture	941	1,569	1,432
Eating and Drinking	5,343	4,852	5,348
Miscellaneous Retail	9,388	10,061	9,348
Services Total	6,635	6,486	7,192
Hotels	462	486	406
Personal Services	58	98	78
Business Services	1,751	1,899	2,231
Auto Repair, Parking	2,552	2,057	2,510
Other Services	1,812	1,946	1,967
Ag., Mining, Transportation, FIRE, Govt.	1,132	1,190	1,197
Unclassified by Industry	606	869	788
Grand Total	\$77,598	\$71,675	\$79,955

\* Preliminary

### **Livingston County**

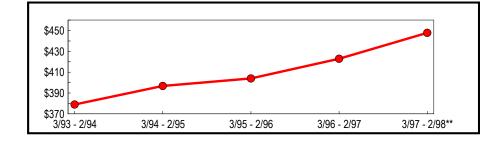
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$378,950	\$37,670	11.04
3/94 - 2/95	396,812	17,862	4.71
3/95 - 2/96	404,046	7,234	1.82
3/96 - 2/97	422,847	18,801	4.65
3/97 - 2/98**	447,814	24,967	5.90

#### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$6,813	\$5,750	\$7,628
Manufacturing	8,735	9,706	9,602
Communications	7,226	17,283	11,449
Electric, Gas, Sanitary Services	7,587	10,016	9,338
Wholesale Trade	16,211	15,276	16,135
Retail Trade Total	152,866	141,851	157,508
Building Materials	8,198	6,478	8,561
General Merchandise	19,070	21,419	20,279
Food	20,613	19,087	20,398
Auto Dealers, Gas Stations	64,291	54,414	67,119
Apparel	2,631	2,329	2,402
Furniture	4,057	3,933	4,169
Eating and Drinking	18,179	15,460	18,490
Miscellaneous Retail	15,827	18,731	16,090
Services Total	18,894	18,547	20,199
Hotels	1,140	817	1,167
Personal Services	792	769	516
Business Services	5,160	5,385	5,414
Auto Repair, Parking	6,120	6,504	7,382
Other Services	5,682	5,072	5,720
Ag., Mining, Transportation, FIRE, Govt.	5,281	3,973	6,452
Unclassified by Industry	961	838	904
Grand Total	\$224,574	\$223,240	\$239,215

\* Preliminary

## **Madison County**

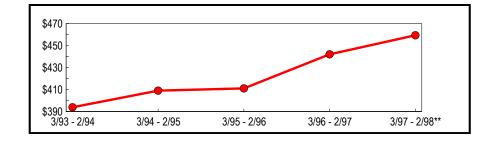
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$393,839	\$15,518	4.10
3/94 - 2/95	409,070	15,231	3.87
3/95 - 2/96	411,040	1,970	0.48
3/96 - 2/97	442,086	31,046	7.55
3/97 - 2/98**	459,376	17,290	3.91

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,046	\$2,383	\$2,431
Manufacturing	11,161	10,908	14,216
Communications	9,277	9,513	9,860
Electric, Gas, Sanitary Services	10,127	10,619	9,344
Wholesale Trade	24,589	20,592	22,727
Retail Trade Total	139,049	129,880	146,841
Building Materials	8,604	6,579	8,377
General Merchandise	25,363	31,375	29,450
Food	12,683	11,391	11,662
Auto Dealers, Gas Stations	48,225	37,791	52,136
Apparel	1,953	1,567	1,818
Furniture	5,877	6,175	6,539
Eating and Drinking	19,576	17,804	20,888
Miscellaneous Retail	16,768	17,198	15,971
Services Total	33,780	29,567	29,936
Hotels	3,672	2,788	2,824
Personal Services	515	625	551
Business Services	10,524	8,344	7,068
Auto Repair, Parking	10,234	9,187	11,410
Other Services	8,835	8,623	8,083
Ag., Mining, Transportation, FIRE, Govt.	3,591	2,470	3,370
Unclassified by Industry	4,731	4,093	5,193
Grand Total	\$239,351	\$220,025	\$243,918

\* Preliminary

### **Monroe County**

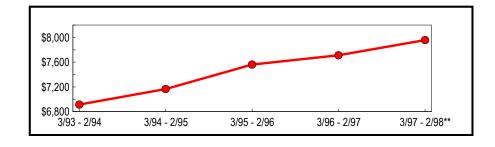
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$6,914,875	\$96,457	1.41
3/94 - 2/95	7,166,546	251,671	3.64
3/95 - 2/96	7,560,908	394,362	5.50
3/96 - 2/97	7,712,944	152,036	2.01
3/97 - 2/98**	7,958,515	245,571	3.18

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$70,102	\$64,282	\$71,008
Manufacturing	508,001	421,504	440,517
Communications	163,116	205,118	166,231
Electric, Gas, Sanitary Services	130,902	137,112	134,469
Wholesale Trade	266,679	254,874	281,734
Retail Trade Total	2,277,229	2,256,516	2,325,839
Building Materials	108,075	90,538	114,245
General Merchandise	298,325	350,993	306,851
Food	305,187	281,759	305,029
Auto Dealers, Gas Stations	666,729	562,969	694,465
Apparel	108,627	117,136	118,498
Furniture	159,174	195,617	181,018
Eating and Drinking	281,225	262,141	279,012
Miscellaneous Retail	349,887	395,363	326,721
Services Total	515,245	506,734	546,812
Hotels	49,865	44,913	53,788
Personal Services	14,203	15,726	14,141
Business Services	190,062	198,861	210,841
Auto Repair, Parking	134,117	126,199	141,460
Other Services	126,998	121,035	126,582
Ag., Mining, Transportation, FIRE, Govt.	65,338	53,845	67,248
Unclassified by Industry	29,717	32,201	35,296
Grand Total	\$4,026,329	\$3,932,186	\$4,069,154

\* Preliminary

### **Montgomery County**

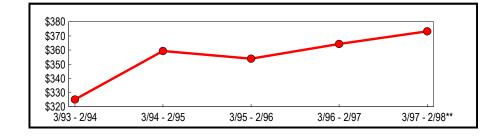
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$325,126	\$10,449	3.32
3/94 - 2/95	359,369	34,243	10.53
3/95 - 2/96	353,908	(5,461)	(1.52)
3/96 - 2/97	364,398	10,490	2.96
3/97 - 2/98**	373,278	8,880	2.44



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$3,531	\$2,831	\$4,459
Manufacturing	8,257	7,946	9,247
Communications	5,955	6,442	6,540
Electric, Gas, Sanitary Services	6,401	6,382	5,750
Wholesale Trade	20,513	18,351	18,951
Retail Trade Total	119,187	117,025	126,019
Building Materials	7,234	5,751	6,722
General Merchandise	24,376	27,814	25,655
Food	13,787	13,417	14,167
Auto Dealers, Gas Stations	41,690	37,209	46,517
Apparel	967	787	934
Furniture	2,991	3,182	3,479
Eating and Drinking	11,031	9,647	11,299
Miscellaneous Retail	17,111	19,218	17,246
Services Total	17,720	17,717	21,710
Hotels	2,001	1,438	5,231
Personal Services	308	378	351
Business Services	5,612	5,587	5,442
Auto Repair, Parking	6,046	6,079	6,286
Other Services	3,753	4,235	4,400
Ag., Mining, Transportation, FIRE, Govt.	3,469	5,442	3,480
Unclassified by Industry	3,231	2,878	3,358
Grand Total	\$188,264	\$185,014	\$199,514

\* Preliminary

### Nassau County

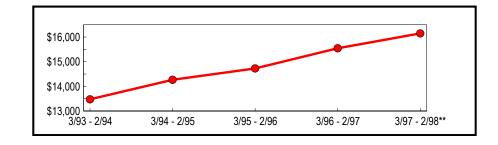
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$13,475,234	\$438,026	3.36
3/94 - 2/95	14,271,808	796,574	5.91
3/95 - 2/96	14,733,729	461,921	3.24
3/96 - 2/97	15,551,258	817,529	5.55
3/97 - 2/98**	16,152,237	600,979	3.86

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$113,438	\$107,477	\$127,316
Manufacturing	293,571	307,050	304,569
Communications	374,942	382,625	379,881
Electric, Gas, Sanitary Services	285,764	286,552	263,373
Wholesale Trade	485,634	477,340	516,912
Retail Trade Total	5,027,990	5,313,525	5,272,362
Building Materials	341,552	296,493	356,322
General Merchandise	760,987	914,332	795,656
Food	311,898	291,203	314,105
Auto Dealers, Gas Stations	1,274,186	1,204,664	1,331,045
Apparel	525,715	592,058	589,119
Furniture	395,952	468,411	434,588
Eating and Drinking	581,134	569,661	615,248
Miscellaneous Retail	836,566	976,703	836,279
Services Total	1,069,011	1,043,686	1,112,181
Hotels	75,666	78,545	83,030
Personal Services	33,078	31,745	32,803
Business Services	406,366	404,238	427,598
Auto Repair, Parking	274,258	250,217	271,748
Other Services	279,643	278,941	297,002
Ag., Mining, Transportation, FIRE, Govt.	159,907	138,712	163,325
Unclassified by Industry	139,012	146,001	170,006
Grand Total	\$7,949,269	\$8,202,968	\$8,309,925

\* Preliminary

### **Niagara County**

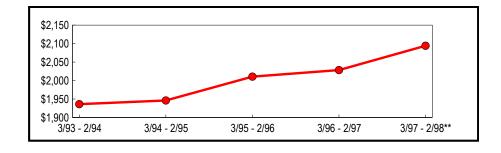
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,936,341	(\$30,468)	(1.55)
3/94 - 2/95	1,946,228	9,887	0.51
3/95 - 2/96	2,010,711	64,483	3.31
3/96 - 2/97	2,028,259	17,548	0.87
3/97 - 2/98**	2,094,448	66,189	3.26

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$20,438	\$20,862	\$20,727
Manufacturing	65,001	68,987	64,394
Communications	33,914	36,738	35,741
Electric, Gas, Sanitary Services	97,813	107,985	92,168
Wholesale Trade	71,445	73,604	73,041
Retail Trade Total	633,683	585,467	609,999
Building Materials	39,799	25,751	32,762
General Merchandise	107,215	121,994	108,346
Food	59,496	53,025	54,254
Auto Dealers, Gas Stations	181,806	144,432	178,746
Apparel	57,810	52,830	52,918
Furniture	26,307	29,023	27,734
Eating and Drinking	80,818	68,307	80,414
Miscellaneous Retail	80,432	90,105	74,825
Services Total	121,639	103,972	117,552
Hotels	28,539	17,579	25,579
Personal Services	2,577	2,785	2,202
Business Services	30,623	29,037	29,332
Auto Repair, Parking	31,366	26,824	29,243
Other Services	28,534	27,747	31,196
Ag., Mining, Transportation, FIRE, Govt.	17,461	11,178	15,730
Unclassified by Industry	11,790	12,471	18,198
Grand Total	\$1,073,184	\$1,021,264	\$1,047,550

\* Preliminary

### **Oneida County**

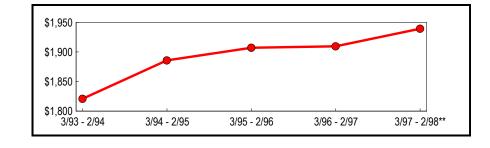
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,820,838	\$14,389	0.80
3/94 - 2/95	1,885,840	65,002	3.57
3/95 - 2/96	1,907,078	21,238	1.13
3/96 - 2/97	1,909,591	2,513	0.13
3/97 - 2/98**	1,939,264	29,673	1.55

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$12,079	\$11,577	\$13,450
Manufacturing	38,078	41,220	41,335
Communications	37,970	43,472	42,928
Electric, Gas, Sanitary Services	51,932	57,358	50,822
Wholesale Trade	91,083	87,782	92,309
Retail Trade Total	593,676	600,478	634,193
Building Materials	35,070	35,192	54,753
General Merchandise	119,004	138,213	116,394
Food	43,072	41,494	43,625
Auto Dealers, Gas Stations	175,564	145,532	190,689
Apparel	22,320	26,843	24,150
Furniture	29,189	33,119	31,099
Eating and Drinking	71,754	65,304	72,991
Miscellaneous Retail	97,703	114,781	100,492
Services Total	110,215	105,328	112,277
Hotels	11,404	8,616	11,508
Personal Services	3,501	3,868	3,242
Business Services	40,086	42,828	41,895
Auto Repair, Parking	27,471	25,668	27,759
Other Services	27,753	24,348	27,873
Ag., Mining, Transportation, FIRE, Govt.	15,456	12,839	15,479
Unclassified by Industry	15,842	12,879	13,282
Grand Total	\$966,331	\$972,933	\$1,016,075

\* Preliminary

### **Onondaga County**

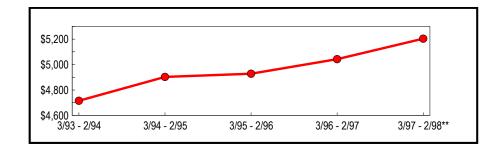
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$4,715,364	\$110,384	2.40
3/94 - 2/95	4,902,213	186,849	3.96
3/95 - 2/96	4,927,355	25,142	0.51
3/96 - 2/97	5,042,645	115,290	2.34
3/97 - 2/98**	5,203,892	161,247	3.20

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$43,860	\$43,987	\$46,734
Manufacturing	152,738	140,999	139,239
Communications	105,599	107,919	114,182
Electric, Gas, Sanitary Services	115,366	132,358	118,839
Wholesale Trade	224,846	213,222	227,056
Retail Trade Total	1,531,059	1,522,597	1,589,061
Building Materials	102,469	82,207	96,380
General Merchandise	225,223	276,846	244,032
Food	144,132	134,775	149,605
Auto Dealers, Gas Stations	450,053	378,562	480,806
Apparel	88,838	96,479	95,308
Furniture	85,419	97,899	86,691
Eating and Drinking	185,285	180,771	193,309
Miscellaneous Retail	249,640	275,058	242,930
Services Total	347,528	351,264	356,521
Hotels	39,802	33,087	39,007
Personal Services	10,572	12,185	11,009
Business Services	119,134	126,826	120,981
Auto Repair, Parking	94,236	89,232	101,399
Other Services	83,784	89,934	84,125
Ag., Mining, Transportation, FIRE, Govt.	53,349	46,904	52,613
Unclassified by Industry	32,191	38,106	57,534
Grand Total	\$2,606,536	\$2,597,356	\$2,701,779

\* Preliminary

### **Ontario County**

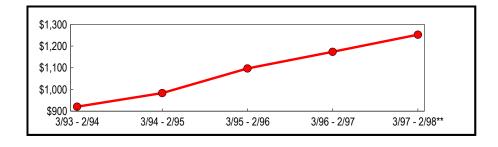
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$920,827	\$48,000	5.50
3/94 - 2/95	983,247	62,420	6.78
3/95 - 2/96	1,096,955	113,708	11.56
3/96 - 2/97	1,173,634	76,679	6.99
3/97 - 2/98**	1,252,556	78,922	6.72

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$10,835	\$9,871	\$13,064
Manufacturing	31,387	22,094	26,570
Communications	14,586	22,112	17,637
Electric, Gas, Sanitary Services	46,506	49,414	42,802
Wholesale Trade	38,542	39,456	45,269
Retail Trade Total	389,437	407,531	416,152
Building Materials	17,896	17,229	20,208
General Merchandise	97,877	119,309	105,609
Food	40,491	35,839	40,707
Auto Dealers, Gas Stations	92,670	79,504	104,988
Apparel	24,001	27,671	25,836
Furniture	15,963	20,440	18,282
Eating and Drinking	39,506	37,071	42,045
Miscellaneous Retail	61,033	70,468	58,477
Services Total	68,253	65,673	66,878
Hotels	7,717	5,843	10,239
Personal Services	1,340	1,437	1,415
Business Services	23,297	23,657	18,659
Auto Repair, Parking	15,225	13,926	16,611
Other Services	20,674	20,810	19,954
Ag., Mining, Transportation, FIRE, Govt.	10,105	7,193	11,284
Unclassified by Industry	9,728	9,833	11,787
Grand Total	\$619,379	\$633,177	\$651,443

\* Preliminary

### **Orange County**

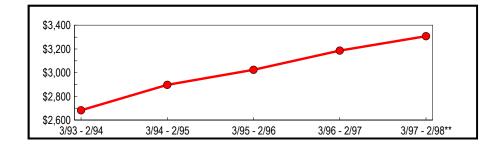
#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$2,683,305	\$134,305	5.27
3/94 - 2/95	2,897,259	213,954	7.97
3/95 - 2/96	3,024,018	126,759	4.38
3/96 - 2/97	3,186,517	162,499	5.37
3/97 - 2/98**	3,307,228	120,711	3.79



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$22,643	\$22,529	\$24,172
Manufacturing	76,473	20,831	74,446
Communications	52,082	61,012	61,774
Electric, Gas, Sanitary Services	60,783	63,069	61,422
Wholesale Trade	105,772	105,701	120,312
Retail Trade Total	1,096,490	1,122,325	1,163,602
Building Materials	97,100	93,156	115,208
General Merchandise	169,364	195,521	176,972
Food	113,698	114,291	119,150
Auto Dealers, Gas Stations	274,987	256,029	296,198
Apparel	157,842	156,329	151,235
Furniture	48,254	57,010	54,346
Eating and Drinking	101,109	94,373	108,383
Miscellaneous Retail	134,136	155,616	142,110
Services Total	192,861	180,950	192,973
Hotels	16,075	13,660	17,646
Personal Services	6,965	7,681	8,340
Business Services	65,914	61,856	57,907
Auto Repair, Parking	66,606	62,103	69,170
Other Services	37,301	35,650	39,910
Ag., Mining, Transportation, FIRE, Govt.	38,559	42,652	41,831
Unclassified by Industry	22,080	20,416	28,240
Grand Total	\$1,667,743	\$1,639,485	\$1,768,772

\* Preliminary

### **Orleans County**

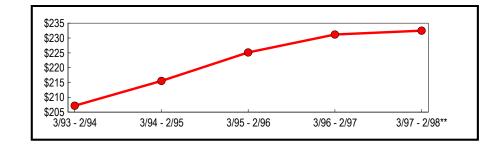
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$207,181	\$3,101	1.52
3/94 - 2/95	215,536	8,355	4.03
3/95 - 2/96	225,175	9,639	4.47
3/96 - 2/97	231,190	6,015	2.67
3/97 - 2/98**	232,480	1,290	0.56

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$1,414	\$1,427	\$1,543
Manufacturing	4,166	4,663	4,211
Communications	4,570	5,390	5,085
Electric, Gas, Sanitary Services	14,981	15,054	13,867
Wholesale Trade	7,465	7,307	7,896
Retail Trade Total	72,562	68,777	74,790
Building Materials	5,386	4,152	5,545
General Merchandise	6,258	7,693	6,782
Food	12,138	10,627	11,824
Auto Dealers, Gas Stations	24,882	21,157	27,623
Apparel	1,723	1,674	1,859
Furniture	1,714	1,646	1,590
Eating and Drinking	7,294	6,283	7,631
Miscellaneous Retail	13,167	15,545	11,936
Services Total	10,607	10,259	11,186
Hotels	382	294	483
Personal Services	355	456	288
Business Services	3,186	2,931	3,124
Auto Repair, Parking	3,282	3,620	3,821
Other Services	3,402	2,958	3,470
Ag., Mining, Transportation, FIRE, Govt.	1,489	1,211	1,385
Unclassified by Industry	463	675	575
Grand Total	\$117,717	\$114,763	\$120,538

\* Preliminary

### **Oswego County**

#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$799,546	\$33,473	4.37
3/94 - 2/95	795,146	(4,400)	(0.55)
3/95 - 2/96	871,875	76,729	9.65
3/96 - 2/97	983,214	111,339	12.77
3/97 - 2/98**	873,739	(109,475)	(11.13)

Note: Annual totals for the periods prior to 3/95-2/96 are estimated as complete county data is not available.

### \$1,000 \$950 \$900 \$850 \$800 \$750 3/93 - 2/94 3/94 - 2/95 3/95 - 2/96 3/96 - 2/97 3/97 - 2/98\*\*

### **Semiannual Industry Totals**

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$9,838	\$8,549	\$7,223
Manufacturing	22,978	20,808	21,203
Communications	15,083	15,933	17,776
Electric, Gas, Sanitary Services	45,945	45,701	59,021
Wholesale Trade	38,591	32,554	38,030
Retail Trade Total	267,220	241,538	274,360
Building Materials	16,956	14,719	16,176
General Merchandise	40,141	38,827	35,409
Food	33,653	29,580	34,374
Auto Dealers, Gas Stations	104,400	88,049	114,344
Apparel	1,506	1,416	1,538
Furniture	7,769	8,469	8,345
Eating and Drinking	36,529	31,159	37,834
Miscellaneous Retail	26,266	29,319	26,340
Services Total	43,548	43,110	45,772
Hotels	3,089	2,777	3,346
Personal Services	614	782	644
Business Services	12,000	12,970	13,158
Auto Repair, Parking	14,483	14,218	16,231
Other Services	13,362	12,363	12,393
Ag., Mining, Transportation, FIRE, Govt.	5,840	4,699	6,388
Unclassified by Industry	6,491	5,313	6,040
Grand Total	\$455,534	\$418,205	\$475,813

Note: For the 3/94-2/95 selling period, these figures include the cities of Fulton and Oswego only. The most current periods include the cities of Fulton and Oswego, plus taxable sales and purchases made within the county, but outside the cities, that are subject to the State sales tax.

\* Preliminary

\*\* Revised

Taxable Sales & Purchases - 3/98-8/98

### **Otsego County**

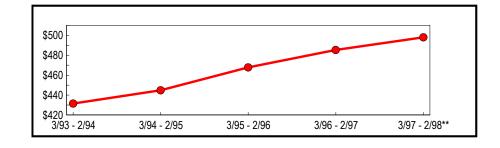
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$431,473	\$8,100	1.91
3/94 - 2/95	444,764	13,291	3.08
3/95 - 2/96	467,735	22,971	5.16
3/96 - 2/97	485,407	17,672	3.78
3/97 - 2/98**	498,013	12,606	2.60

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$2,793	\$2,426	\$3,727
Manufacturing	9,527	7,728	9,400
Communications	7,142	7,327	7,676
Electric, Gas, Sanitary Services	7,946	7,792	7,171
Wholesale Trade	21,290	19,199	19,860
Retail Trade Total	165,036	155,855	172,750
Building Materials	10,476	9,847	11,672
General Merchandise	29,430	33,034	32,138
Food	14,360	13,723	14,709
Auto Dealers, Gas Stations	43,461	37,053	48,340
Apparel	3,349	2,994	3,519
Furniture	5,386	5,423	5,616
Eating and Drinking	20,395	16,471	20,402
Miscellaneous Retail	38,179	37,310	36,354
Services Total	40,216	29,764	41,889
Hotels	11,537	5,517	12,284
Personal Services	625	521	748
Business Services	8,683	8,039	8,511
Auto Repair, Parking	7,487	6,973	7,664
Other Services	11,884	8,714	12,682
Ag., Mining, Transportation, FIRE, Govt.	4,307	4,015	5,129
Unclassified by Industry	3,164	2,486	4,101
Grand Total	\$261,421	\$236,592	\$271,703

\* Preliminary

### **Putnam County**

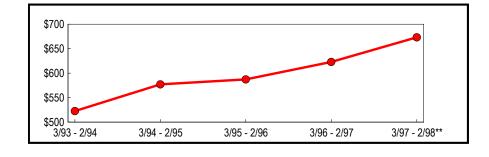
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$522,746	\$22,062	4.41
3/94 - 2/95	577,395	54,649	10.45
3/95 - 2/96	587,282	9,887	1.71
3/96 - 2/97	622,980	35,698	6.08
3/97 - 2/98**	673,226	50,246	8.07

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$6,794	\$6,835	\$7,654
Manufacturing	15,158	15,696	15,464
Communications	13,740	16,188	15,797
Electric, Gas, Sanitary Services	9,346	10,787	10,597
Wholesale Trade	22,609	23,615	23,728
Retail Trade Total	209,412	210,968	231,851
Building Materials	21,526	18,599	22,878
General Merchandise	16,204	18,811	15,871
Food	23,709	24,893	29,849
Auto Dealers, Gas Stations	86,529	82,671	96,204
Apparel	2,093	2,423	2,203
Furniture	7,479	7,887	8,129
Eating and Drinking	19,613	17,590	21,147
Miscellaneous Retail	32,259	38,094	35,570
Services Total	45,034	42,212	47,637
Hotels	1,011	799	1,021
Personal Services	924	1,011	713
Business Services	13,782	13,977	16,736
Auto Repair, Parking	18,557	17,917	18,330
Other Services	10,760	8,508	10,837
Ag., Mining, Transportation, FIRE, Govt.	9,108	7,084	9,242
Unclassified by Industry	4,073	4,567	3,370
Grand Total	\$335,274	\$337,952	\$365,340

\* Preliminary

### **Rensselaer County**

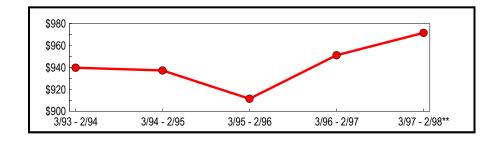
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$939,854	\$70,590	8.12
3/94 - 2/95	937,287	(2,567)	(0.27)
3/95 - 2/96	911,460	(25,827)	(2.76)
3/96 - 2/97	951,106	39,646	4.35
3/97 - 2/98**	971,595	20,489	2.15

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$9,914	\$9,339	\$9,735
Manufacturing	27,152	26,801	30,088
Communications	20,206	20,850	20,858
Electric, Gas, Sanitary Services	18,216	19,710	18,814
Wholesale Trade	45,094	39,629	39,607
Retail Trade Total	302,907	296,632	325,790
Building Materials	22,018	16,266	21,301
General Merchandise	43,048	52,019	47,778
Food	46,079	45,206	48,524
Auto Dealers, Gas Stations	104,723	97,451	118,206
Apparel	3,573	3,387	3,611
Furniture	13,381	11,815	13,342
Eating and Drinking	37,802	34,482	38,032
Miscellaneous Retail	32,283	36,006	34,996
Services Total	60,665	55,818	60,127
Hotels	2,484	1,875	2,593
Personal Services	1,022	1,208	743
Business Services	20,642	16,365	18,377
Auto Repair, Parking	19,540	16,862	20,506
Other Services	16,977	19,508	17,908
Ag., Mining, Transportation, FIRE, Govt.	5,806	3,138	6,060
Unclassified by Industry	5,016	4,702	5,252
Grand Total	\$494,976	\$476,619	\$516,331

\* Preliminary

### **Rockland County**

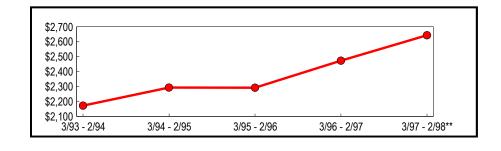
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$2,171,787	\$85,345	4.09
3/94 - 2/95	2,293,825	122,038	5.62
3/95 - 2/96	2,292,531	(1,294)	(0.06)
3/96 - 2/97	2,473,065	180,534	7.87
3/97 - 2/98**	2,643,688	170,623	6.90

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$26,104	\$31,291	\$26,431
Manufacturing	77,208	97,842	72,735
Communications	52,003	53,636	60,004
Electric, Gas, Sanitary Services	55,883	53,636	55,444
Wholesale Trade	108,316	109,885	108,744
Retail Trade Total	701,062	723,882	834,347
Building Materials	44,322	37,709	68,126
General Merchandise	97,160	117,405	129,168
Food	64,895	61,888	65,886
Auto Dealers, Gas Stations	220,344	204,300	223,883
Apparel	42,945	46,005	67,821
Furniture	45,897	51,101	57,230
Eating and Drinking	86,615	83,712	96,361
Miscellaneous Retail	98,884	121,762	125,872
Services Total	191,041	207,398	198,655
Hotels	16,728	17,299	18,780
Personal Services	3,403	3,535	3,739
Business Services	76,659	90,607	82,524
Auto Repair, Parking	48,705	45,679	49,815
Other Services	45,546	50,278	43,797
Ag., Mining, Transportation, FIRE, Govt.	37,040	30,313	37,436
Unclassified by Industry	41,815	45,333	70,107
Grand Total	\$1,290,472	\$1,353,216	\$1,463,903

\* Preliminary

### **St. Lawrence County**

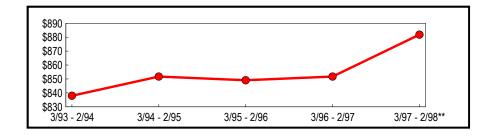
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$838,020	\$10,171	1.23
3/94 - 2/95	851,780	13,760	1.64
3/95 - 2/96	849,187	(2,593)	(0.30)
3/96 - 2/97	851,804	2,617	0.31
3/97 - 2/98**	881,852	30,048	3.53



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$7,802	\$8,934	\$11,980
Manufacturing	26,797	27,964	28,993
Communications	13,078	14,460	14,273
Electric, Gas, Sanitary Services	30,274	34,392	44,318
Wholesale Trade	43,853	39,149	41,132
Retail Trade Total	267,753	263,351	281,476
Building Materials	20,986	19,521	24,448
General Merchandise	54,426	65,357	57,443
Food	19,161	17,159	19,495
Auto Dealers, Gas Stations	91,391	74,209	96,257
Apparel	5,988	6,375	6,008
Furniture	9,058	9,281	9,074
Eating and Drinking	26,599	24,923	27,574
Miscellaneous Retail	40,144	46,526	41,177
Services Total	37,601	42,501	42,496
Hotels	6,185	5,892	6,251
Personal Services	1,210	1,288	1,236
Business Services	10,066	13,488	12,852
Auto Repair, Parking	9,959	8,699	8,962
Other Services	10,181	13,134	13,195
Ag., Mining, Transportation, FIRE, Govt.	9,321	6,606	17,172
Unclassified by Industry	4,257	3,759	4,265
Grand Total	\$440,736	\$441,116	\$486,105

\* Preliminary

### Saratoga County

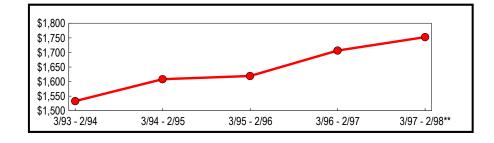
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,532,910	\$115,278	8.13
3/94 - 2/95	1,608,420	75,510	4.93
3/95 - 2/96	1,619,109	10,689	0.66
3/96 - 2/97	1,706,330	87,221	5.39
3/97 - 2/98**	1,752,587	46,257	2.71

### **Five-Year Trend**

(In Millions)



### **Semiannual Industry Totals**

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$17,606	\$14,910	\$16,927
Manufacturing	37,647	36,620	37,941
Communications	29,965	30,397	31,857
Electric, Gas, Sanitary Services	27,529	27,668	28,989
Wholesale Trade	69,709	67,411	68,812
Retail Trade Total	574,997	547,235	608,426
Building Materials	58,406	40,999	50,302
General Merchandise	78,988	91,767	84,120
Food	71,648	67,446	69,898
Auto Dealers, Gas Stations	177,089	156,160	198,566
Apparel	20,299	22,183	23,929
Furniture	22,852	26,173	30,598
Eating and Drinking	71,881	57,274	75,550
Miscellaneous Retail	73,834	85,233	75,463
Services Total	112,814	98,357	114,034
Hotels	21,332	11,737	21,196
Personal Services	3,527	3,710	3,076
Business Services	28,104	28,776	30,324
Auto Repair, Parking	31,607	29,057	31,994
Other Services	28,244	25,077	27,444
Ag., Mining, Transportation, FIRE, Govt.	19,235	15,732	20,958
Unclassified by Industry	9,258	15,497	23,895
Grand Total	\$898,760	\$853,827	\$951,839

\* Preliminary

### **Schenectady County**

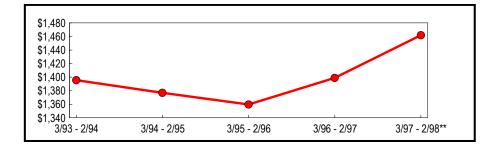
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,395,675	\$88,955	6.81
3/94 - 2/95	1,376,886	(18,789)	(1.35
3/95 - 2/96	1,359,714	(17,172)	(1.25
3/96 - 2/97	1,398,833	39,119	2.88
3/97 - 2/98**	1,461,920	63,087	4.51



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$15,088	\$13,596	\$10,436
Manufacturing	56,178	59,656	53,809
Communications	23,582	24,668	25,926
Electric, Gas, Sanitary Services	66,744	73,710	65,033
Wholesale Trade	49,459	48,757	49,644
Retail Trade Total	408,260	411,080	436,150
Building Materials	33,701	28,603	36,397
General Merchandise	61,353	74,014	62,412
Food	49,865	50,557	49,848
Auto Dealers, Gas Stations	129,740	111,840	141,246
Apparel	14,264	15,448	15,269
Furniture	17,059	19,512	24,139
Eating and Drinking	42,081	39,280	42,713
Miscellaneous Retail	60,197	71,826	64,126
Services Total	81,242	80,363	75,605
Hotels	4,353	3,603	4,438
Personal Services	1,949	2,571	2,229
Business Services	30,907	30,569	29,057
Auto Repair, Parking	22,954	21,865	24,091
Other Services	21,079	21,755	15,790
Ag., Mining, Transportation, FIRE, Govt.	12,442	9,190	11,930
Unclassified by Industry	15,225	12,680	14,098
Grand Total	\$728,220	\$733,700	\$742,631

\* Preliminary

### **Schoharie County**

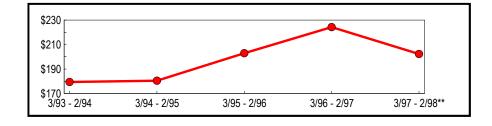
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$179,426	\$15,593	9.52
3/94 - 2/95	180,459	1,033	0.58
3/95 - 2/96	202,890	22,431	12.43
3/96 - 2/97	224,236	21,346	10.52
3/97 - 2/98**	202,357	(21,879)	(9.76)



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$1,465	\$1,637	\$1,389
Manufacturing	4,150	2,783	3,476
Communications	3,459	3,619	3,753
Electric, Gas, Sanitary Services	3,272	3,461	3,326
Wholesale Trade	10,782	9,114	10,575
Retail Trade Total	66,317	63,959	71,389
Building Materials	4,647	3,964	4,844
General Merchandise	13,875	14,445	14,757
Food	7,483	7,412	7,695
Auto Dealers, Gas Stations	21,713	19,915	24,882
Apparel	812	693	1,332
Furniture	1,537	1,900	2,316
Eating and Drinking	5,347	4,661	5,766
Miscellaneous Retail	10,903	10,969	9,797
Services Total	12,433	9,757	12,416
Hotels	1,841	1,199	2,078
Personal Services	240	270	249
Business Services	2,486	2,676	2,872
Auto Repair, Parking	3,284	2,687	2,897
Other Services	4,582	2,925	4,320
Ag., Mining, Transportation, FIRE, Govt.	2,417	1,815	2,426
Unclassified by Industry	879	1,038	885
Grand Total	\$105,174	\$97,183	\$109,635

\* Preliminary

### **Schuyler County**

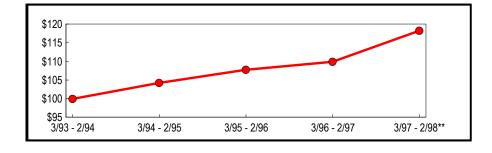
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$99,907	\$1,427	1.45
3/94 - 2/95	104,222	4,315	4.32
3/95 - 2/96	107,739	3,517	3.37
3/96 - 2/97	109,885	2,146	1.99
3/97 - 2/98**	118,219	8,334	7.58

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$1,818	\$1,237	\$1,124
Manufacturing	5,123	4,552	4,114
Communications	2,094	1,903	2,270
Electric, Gas, Sanitary Services	4,507	2,601	1,589
Wholesale Trade	6,395	3,832	5,904
Retail Trade Total	38,308	29,825	42,912
Building Materials	2,740	2,229	3,079
General Merchandise	486	486	433
Food	4,776	4,226	5,119
Auto Dealers, Gas Stations	13,357	11,294	16,181
Apparel	1,010	1,214	1,040
Furniture	386	373	361
Eating and Drinking	5,264	3,524	5,491
Miscellaneous Retail	10,289	6,479	11,208
Services Total	7,346	5,686	7,499
Hotels	1,817	850	1,868
Personal Services	93	64	55
Business Services	2,224	1,890	1,386
Auto Repair, Parking	1,650	1,756	2,147
Other Services	1,562	1,126	2,043
Ag., Mining, Transportation, FIRE, Govt.	1,163	952	889
Unclassified by Industry	415	462	653
Grand Total	\$67,169	\$51,050	\$66,954

\* Preliminary

### Seneca County

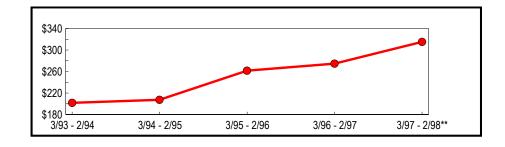
#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$201,789	\$3,906	1.97
3/94 - 2/95	207,570	5,781	2.86
3/95 - 2/96	261,495	53,925	25.98
3/96 - 2/97	274,859	13,364	5.11
3/97 - 2/98**	315,070	40,211	14.63



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$1,947	\$2,071	\$2,166
Manufacturing	12,284	11,605	11,798
Communications	4,800	4,382	4,505
Electric, Gas, Sanitary Services	4,475	2,835	4,350
Wholesale Trade	16,138	14,749	16,477
Retail Trade Total	106,082	98,147	111,277
Building Materials	7,265	5,425	6,357
General Merchandise	10,803	10,967	11,706
Food	6,197	5,632	6,273
Auto Dealers, Gas Stations	25,884	21,650	29,423
Apparel	28,214	26,009	28,722
Furniture	4,321	5,805	5,265
Eating and Drinking	10,241	7,482	9,917
Miscellaneous Retail	13,157	15,177	13,614
Services Total	13,608	13,235	12,111
Hotels	2,489	1,843	2,200
Personal Services	212	270	223
Business Services	4,926	5,296	3,482
Auto Repair, Parking	2,607	2,498	2,906
Other Services	3,374	3,328	3,300
Ag., Mining, Transportation, FIRE, Govt.	3,426	2,514	3,436
Unclassified by Industry	1,506	1,266	1,929
Grand Total	\$164,266	\$150,804	\$168,049

\* Preliminary

### **Steuben County**

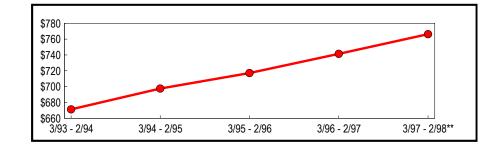
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$671,489	(\$26,203)	(3.76)
3/94 - 2/95	697,620	26,131	3.89
3/95 - 2/96	717,268	19,648	2.82
3/96 - 2/97	741,557	24,289	3.39
3/97 - 2/98**	766,386	24,829	3.35

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$5,690	\$9,946	\$7,598
Manufacturing	40,927	46,656	39,855
Communications	12,725	14,198	14,107
Electric, Gas, Sanitary Services	14,751	16,990	14,969
Wholesale Trade	26,656	23,593	26,990
Retail Trade Total	226,932	214,075	241,711
Building Materials	23,894	20,836	25,754
General Merchandise	34,884	39,947	36,325
Food	30,583	28,141	30,571
Auto Dealers, Gas Stations	77,008	65,271	86,393
Apparel	2,938	2,807	3,271
Furniture	7,070	7,564	7,361
Eating and Drinking	28,221	24,536	28,901
Miscellaneous Retail	22,334	24,973	23,135
Services Total	49,018	47,016	50,428
Hotels	10,339	7,730	10,319
Personal Services	614	1,238	1,031
Business Services	18,099	19,278	16,641
Auto Repair, Parking	9,844	9,964	11,069
Other Services	10,122	8,806	11,368
Ag., Mining, Transportation, FIRE, Govt.	6,449	5,038	6,184
Unclassified by Industry	3,272	2,454	3,508
Grand Total	\$386,420	\$379,966	\$405,350

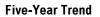
\* Preliminary

### **Suffolk County**

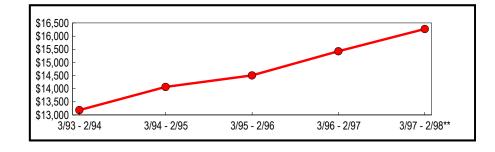
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$13,187,744	\$374,658	2.92
3/94 - 2/95	14,071,150	883,406	6.70
3/95 - 2/96	14,507,202	436,052	3.10
3/96 - 2/97	15,428,247	921,045	6.35
3/97 - 2/98**	16,271,233	842,986	5.46



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$125,712	\$114,052	\$139,415
Manufacturing	327,569	288,726	322,336
Communications	318,995	322,534	346,053
Electric, Gas, Sanitary Services	627,437	666,457	598,702
Wholesale Trade	570,205	551,697	624,808
Retail Trade Total	4,875,618	4,965,329	5,355,542
Building Materials	507,616	446,816	568,741
General Merchandise	539,332	630,037	573,026
Food	383,874	346,373	394,144
Auto Dealers, Gas Stations	1,377,164	1,319,051	1,550,122
Apparel	332,234	364,491	402,838
Furniture	320,769	365,548	365,025
Eating and Drinking	521,259	455,967	558,200
Miscellaneous Retail	893,370	1,037,046	943,446
Services Total	977,039	879,539	997,290
Hotels	94,275	68,977	105,157
Personal Services	27,355	20,505	22,617
Business Services	359,491	326,160	361,733
Auto Repair, Parking	252,487	235,974	253,491
Other Services	243,431	227,923	254,292
Ag., Mining, Transportation, FIRE, Govt.	227,248	166,600	248,876
Unclassified by Industry	113,659	152,817	127,806
Grand Total	\$8,163,482	\$8,107,751	\$8,760,828

\* Preliminary

## **Sullivan County**

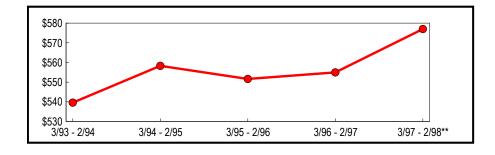
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$539,601	(\$41,020)	(7.06)
3/94 - 2/95	558,261	18,660	3.46
3/95 - 2/96	551,657	(6,604)	(1.18)
3/96 - 2/97	554,966	3,309	0.60
3/97 - 2/98**	577,062	22,096	3.98

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$4,951	\$5,500	\$5,410
Manufacturing	13,404	18,116	12,907
Communications	11,507	11,056	12,246
Electric, Gas, Sanitary Services	9,845	9,411	9,823
Wholesale Trade	22,557	18,295	23,099
Retail Trade Total	176,827	148,406	179,262
Building Materials	21,409	15,490	20,872
General Merchandise	15,719	14,933	16,349
Food	20,582	16,963	20,676
Auto Dealers, Gas Stations	54,218	48,453	56,195
Apparel	4,454	3,473	4,201
Furniture	5,346	4,737	6,422
Eating and Drinking	21,707	15,032	20,191
Miscellaneous Retail	33,392	29,325	34,356
Services Total	64,649	45,616	56,218
Hotels	35,404	21,440	29,022
Personal Services	600	592	531
Business Services	9,524	8,224	8,526
Auto Repair, Parking	10,255	9,337	9,908
Other Services	8,866	6,023	8,231
Ag., Mining, Transportation, FIRE, Govt.	6,192	4,838	6,287
Unclassified by Industry	2,868	3,024	6,005
Grand Total	\$312,800	\$264,262	\$311,257

\* Preliminary

### **Tioga County**

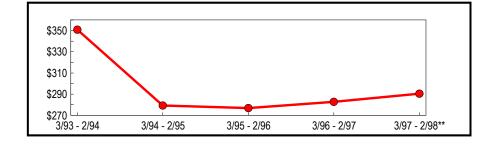
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$350,797	\$91,317	35.19
3/94 - 2/95	279,304	(71,493)	(20.38)
3/95 - 2/96	276,903	(2,401)	(0.86)
3/96 - 2/97	282,824	5,921	2.14
3/97 - 2/98**	290,427	7,603	2.69

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$3,057	\$3,527	\$3,360
Manufacturing	12,689	11,239	11,400
Communications	4,944	5,507	5,339
Electric, Gas, Sanitary Services	17,083	18,357	15,938
Wholesale Trade	17,108	16,370	16,845
Retail Trade Total	74,924	68,894	78,066
Building Materials	6,272	5,007	5,744
General Merchandise	2,459	3,366	3,026
Food	6,029	5,310	7,858
Auto Dealers, Gas Stations	30,475	24,954	32,423
Apparel	583	915	696
Furniture	4,960	4,520	4,514
Eating and Drinking	7,771	6,909	8,339
Miscellaneous Retail	16,375	17,913	15,466
Services Total	14,513	13,395	17,189
Hotels	2,134	1,605	1,944
Personal Services	193	286	151
Business Services	5,423	5,809	5,064
Auto Repair, Parking	3,035	2,891	3,100
Other Services	3,728	2,804	6,930
Ag., Mining, Transportation, FIRE, Govt.	2,773	2,524	2,761
Unclassified by Industry	1,816	1,707	1,072
Grand Total	\$148,907	\$141,520	\$151,970

\* Preliminary

### **Tompkins County**

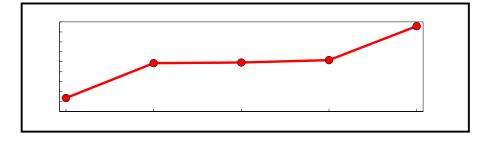
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$773,519	\$17,463	2.31
3/94 - 2/95	808,544	35,025	4.53
3/95 - 2/96	809,202	658	0.08
3/96 - 2/97	811,621	2,419	0.30
3/97 - 2/98**	845,801	34,180	4.21



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$7,145	\$6,283	\$6,202
Manufacturing	19,877	15,687	17,399
Communications	14,458	15,429	15,521
Electric, Gas, Sanitary Services	44,267	45,071	38,751
Wholesale Trade	32,684	28,649	30,372
Retail Trade Total	225,532	228,357	239,948
Building Materials	16,254	11,910	16,346
General Merchandise	36,936	41,322	34,814
Food	25,466	25,891	27,685
Auto Dealers, Gas Stations	55,538	51,281	66,255
Apparel	8,268	9,192	8,411
Furniture	9,965	13,400	11,567
Eating and Drinking	32,974	30,148	34,342
Miscellaneous Retail	40,131	45,213	40,528
Services Total	66,449	63,954	62,253
Hotels	8,609	5,994	8,659
Personal Services	1,491	1,338	1,385
Business Services	12,597	12,264	11,680
Auto Repair, Parking	15,275	14,492	16,574
Other Services	28,477	29,866	23,955
Ag., Mining, Transportation, FIRE, Govt.	11,813	10,519	11,637
Unclassified by Industry	5,692	3,935	4,571
Grand Total	\$427,917	\$417,884	\$426,654

\* Preliminary

### **Ulster County**

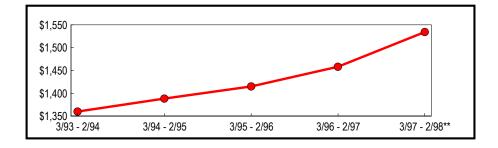
#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$1,360,084	\$8,792	0.65
3/94 - 2/95	1,388,454	28,370	2.09
3/95 - 2/96	1,415,134	26,680	1.92
3/96 - 2/97	1,458,211	43,077	3.04
3/97 - 2/98**	1,534,282	76,071	5.22



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$9,831	\$8,739	\$8,730
Manufacturing	33,644	26,464	28,928
Communications	31,064	33,237	37,052
Electric, Gas, Sanitary Services	52,569	56,279	53,502
Wholesale Trade	42,694	42,275	42,485
Retail Trade Total	454,964	480,987	499,825
Building Materials	31,665	39,028	49,329
General Merchandise	72,646	85,496	76,487
Food	58,095	53,686	58,568
Auto Dealers, Gas Stations	131,613	119,860	144,339
Apparel	15,710	18,929	21,640
Furniture	13,228	16,078	16,347
Eating and Drinking	49,535	45,848	51,843
Miscellaneous Retail	82,472	102,062	81,272
Services Total	120,328	101,837	114,656
Hotels	36,076	27,526	36,881
Personal Services	1,827	1,861	1,689
Business Services	37,408	29,653	29,611
Auto Repair, Parking	24,209	23,821	24,894
Other Services	20,808	18,976	21,581
Ag., Mining, Transportation, FIRE, Govt.	14,270	12,344	14,702
Unclassified by Industry	7,068	5,688	6,216
Grand Total	\$766,432	\$767,850	\$806,096

\* Preliminary

### Warren County

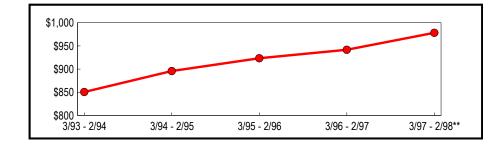
#### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$850,585	\$25,346	3.07
3/94 - 2/95	895,764	45,179	5.31
3/95 - 2/96	923,436	27,672	3.09
3/96 - 2/97	941,736	18,300	1.98
3/97 - 2/98**	978,559	36,823	3.91



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$11,207	\$9,944	\$13,699
Manufacturing	20,916	17,799	21,246
Communications	11,150	12,175	12,030
Electric, Gas, Sanitary Services	16,164	16,389	14,456
Wholesale Trade	40,803	35,254	39,877
Retail Trade Total	304,753	275,057	326,205
Building Materials	24,262	22,468	27,448
General Merchandise	54,782	64,169	56,287
Food	35,629	30,478	38,617
Auto Dealers, Gas Stations	67,004	54,735	73,810
Apparel	24,199	17,965	24,045
Furniture	13,269	14,076	15,180
Eating and Drinking	45,981	31,701	50,352
Miscellaneous Retail	39,627	39,465	40,466
Services Total	106,379	69,353	112,401
Hotels	49,538	22,232	51,139
Personal Services	1,147	1,103	1,182
Business Services	12,901	12,420	15,939
Auto Repair, Parking	16,241	15,497	16,343
Other Services	26,552	18,101	27,798
Ag., Mining, Transportation, FIRE, Govt.	12,141	7,703	12,937
Unclassified by Industry	7,030	4,342	5,382
Grand Total	\$530,543	\$448,016	\$558,233

\* Preliminary

### **Washington County**

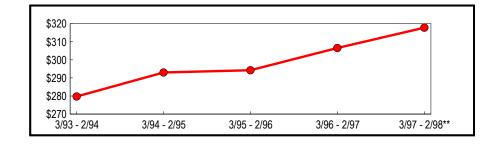
### **Annual Totals**

**Five-Year Trend** 

(In Millions)

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$279,768	\$7,370	2.71
3/94 - 2/95	293,090	13,322	4.76
3/95 - 2/96	294,263	1,173	0.40
3/96 - 2/97	306,611	12,348	4.20
3/97 - 2/98**	317,816	11,205	3.65



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$4,328	\$3,971	\$4,962
Manufacturing	9,358	8,205	10,844
Communications	6,220	6,316	6,647
Electric, Gas, Sanitary Services	4,623	4,407	5,321
Wholesale Trade	11,902	11,720	11,618
Retail Trade Total	105,646	101,031	115,547
Building Materials	9,586	8,349	11,232
General Merchandise	11,804	13,064	12,338
Food	17,498	16,281	17,789
Auto Dealers, Gas Stations	38,488	33,479	45,607
Apparel	728	670	786
Furniture	2,763	2,906	2,980
Eating and Drinking	10,418	9,083	11,003
Miscellaneous Retail	14,361	17,199	13,812
Services Total	16,641	15,846	17,412
Hotels	262	137	182
Personal Services	352	294	271
Business Services	4,795	5,164	5,772
Auto Repair, Parking	7,101	6,325	7,169
Other Services	4,131	3,926	4,018
Ag., Mining, Transportation, FIRE, Govt.	2,625	2,188	2,565
Unclassified by Industry	1,463	1,326	1,317
Grand Total	\$162,806	\$155,010	\$176,233

\* Preliminary

### Wayne County

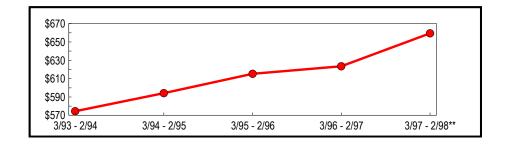
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from	Previous Period
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$574,387	\$28,257	5.17
3/94 - 2/95	594,214	19,827	3.45
3/95 - 2/96	615,207	20,993	3.53
3/96 - 2/97	623,519	8,312	1.35
3/97 - 2/98**	659,399	35,880	5.75

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$6,199	\$6,326	\$6,492
Manufacturing	17,498	15,478	18,089
Communications	11,097	12,075	13,175
Electric, Gas, Sanitary Services	18,354	28,562	16,231
Wholesale Trade	39,363	39,917	44,412
Retail Trade Total	199,314	174,580	203,788
Building Materials	17,325	12,950	16,101
General Merchandise	25,542	29,676	26,539
Food	26,632	20,648	23,932
Auto Dealers, Gas Stations	73,036	58,668	81,557
Apparel	1,350	1,295	1,407
Furniture	7,670	7,737	8,617
Eating and Drinking	20,746	17,187	21,185
Miscellaneous Retail	27,013	26,419	24,450
Services Total	36,268	35,032	33,929
Hotels	905	669	963
Personal Services	742	765	682
Business Services	13,535	13,578	10,592
Auto Repair, Parking	10,848	9,826	11,146
Other Services	10,238	10,194	10,546
Ag., Mining, Transportation, FIRE, Govt.	7,795	5,717	8,964
Unclassified by Industry	2,565	3,259	3,899
Grand Total	\$338,453	\$320,946	\$348,979

\* Preliminary

### **Westchester County**

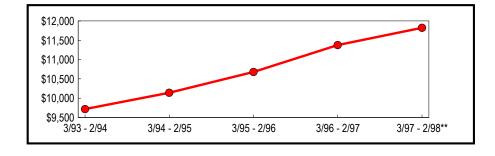
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from	Previous Period
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$9,718,130	\$123,659	1.29
3/94 - 2/95	10,140,212	422,082	4.34
3/95 - 2/96	10,679,202	538,990	5.32
3/96 - 2/97	11,375,377	696,175	6.52
3/97 - 2/98**	11,823,022	447,645	3.94

#### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98
Construction	\$107,418	\$106,013	\$117,543
Manufacturing	251,941	284,429	338,320
Communications	252,376	262,634	284,003
Electric, Gas, Sanitary Services	436,103	475,426	430,384
Wholesale Trade	348,859	351,943	375,017
Retail Trade Total	3,265,504	3,492,839	3,463,610
Building Materials	249,668	227,190	268,233
General Merchandise	480,404	574,972	496,864
Food	214,774	207,766	218,768
Auto Dealers, Gas Stations	840,440	811,801	902,420
Apparel	299,896	328,441	323,210
Furniture	262,712	291,634	273,879
Eating and Drinking	353,614	339,300	371,712
Miscellaneous Retail	563,996	711,735	608,524
Services Total	903,912	885,275	938,477
Hotels	99,765	106,136	109,827
Personal Services	18,019	19,568	18,212
Business Services	336,827	345,650	352,993
Auto Repair, Parking	198,060	183,634	193,621
Other Services	251,241	230,287	263,824
Ag., Mining, Transportation, FIRE, Govt.	145,026	122,432	151,648
Unclassified by Industry	65,852	65,040	85,496
Grand Total	\$5,776,991	\$6,046,031	\$6,184,498

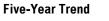
\* Preliminary

### **Wyoming County**

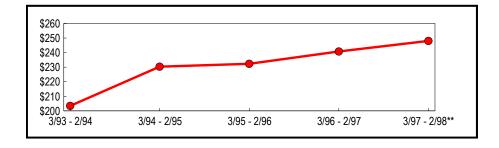
### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$203,460	(\$1,378)	(0.67)
3/94 - 2/95	230,349	26,889	13.22
3/95 - 2/96	232,370	2,021	0.88
3/96 - 2/97	240,833	8,463	3.64
3/97 - 2/98**	248,124	7,291	3.03



(In Millions)



### Semiannual Industry Totals

(In Thousands)

		Selling Period	
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$2,712	\$2,154	\$2,026
Manufacturing	6,535	5,398	6,402
Communications	5,038	7,390	5,818
Electric, Gas, Sanitary Services	3,564	4,289	3,507
Wholesale Trade	8,262	8,236	8,818
Retail Trade Total	85,093	76,922	90,921
Building Materials	7,129	6,201	7,650
General Merchandise	11,334	11,801	12,521
Food	13,422	11,795	13,339
Auto Dealers, Gas Stations	34,237	27,473	37,277
Apparel	456	399	393
Furniture	3,661	4,112	4,596
Eating and Drinking	8,048	6,760	8,068
Miscellaneous Retail	6,806	8,381	7,077
Services Total	13,082	12,707	13,370
Hotels	1,232	975	881
Personal Services	370	459	330
Business Services	3,876	3,956	4,556
Auto Repair, Parking	4,186	3,893	3,871
Other Services	3,418	3,424	3,732
Ag., Mining, Transportation, FIRE, Govt.	2,731	2,501	2,540
Unclassified by Industry	774	736	726
Grand Total	\$127,791	\$120,333	\$134,128

\* Preliminary

### **Yates County**

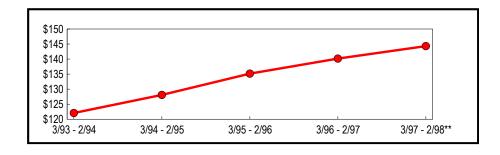
#### **Annual Totals**

(In Thousands)

	Taxable Sales	Change from Previous Period	
Period	& Purchases	Amount	Percent
3/93 - 2/94	\$122,081	\$2,940	2.47
3/94 - 2/95	128,134	6,053	4.96
3/95 - 2/96	135,209	7,075	5.52
3/96 - 2/97	140,174	4,965	3.67
3/97 - 2/98**	144,346	4,172	2.98

### **Five-Year Trend**

(In Millions)



### Semiannual Industry Totals

(In Thousands)

	Selling Period		
Industry	3/97 - 8/97	9/97 - 2/98 **	3/98 - 8/98 *
Construction	\$1,524	\$1,415	\$1,624
Manufacturing	6,756	5,561	6,427
Communications	2,325	2,544	2,514
Electric, Gas, Sanitary Services	1,474	1,554	1,329
Wholesale Trade	8,460	6,193	8,183
Retail Trade Total	44,775	39,450	47,114
Building Materials	4,945	4,167	5,251
General Merchandise	3,797	4,188	3,971
Food	3,204	2,412	3,244
Auto Dealers, Gas Stations	16,990	13,726	18,280
Apparel	353	334	336
Furniture	1,967	1,891	2,120
Eating and Drinking	5,422	4,673	5,833
Miscellaneous Retail	8,097	8,059	8,079
Services Total	9,007	8,245	10,598
Hotels	577	299	615
Personal Services	127	119	80
Business Services	1,910	2,061	1,954
Auto Repair, Parking	3,878	3,344	5,706
Other Services	2,515	2,422	2,243
Ag., Mining, Transportation, FIRE, Govt.	2,038	1,674	1,954
Unclassified by Industry	508	843	1,012
Grand Total	\$76,867	\$67,479	\$80,755

\* Preliminary

# Appendix A: Principal Industry Activity Codes and Standard Industrial Classification Code Ranges By Industry

The industry codes displayed in this report correspond to the Standard Industrial Classification (SIC) codes published by the U.S. Office of Management and Budget and the Principal Industry Activity (PIA) codes provided by the Internal Revenue Service to taxpayers. Sales tax vendors are asked to identify their primary business function and identify themselves using SIC or PIA codes. This process is voluntary and subject to the tax preparer's understanding of the classification codes.

### Standard Industrial Code and Principle Industry Activity Codes Listing

	2 Digit	4 Digi
Industry	SIC/PIA Code	SIC Code Range
Construction	15, 16, 17	1520-1799
Manufacturing	20-39	2010-3999
Communication	48	4810-4899
Electric and Gas	49	4910-4971
Wholesale Trade	50-51	5010-5199
Retail Trade	52-59	
Building Materials		5210-5271
General Merchandise		5310-5399
Food		5410-5499
Auto Dealers, Gas Stations		5510-5599
Apparel		5610-5699
Furniture		5710-5736
Eating and Drinking		5810-5813
Miscellaneous Retail		5910-5999
Services	70-89	
Hotels		7010-7041
Personal Services		7210-7299
Business Services		7310-7389, 7476, 7914
Auto Repair, Parking		7510-7549
Other Services		7620-8999
Ag., Mining, Transportation, FIRE, Govt.		
Agriculture	01-09	0110-0971
Mining	10-14	1010-1499
Transportation	40-47	4010-4789
Finance, Insurance and Real Estate	60-67	6010-6799
Government	91-97	9110-972 <sup>2</sup>
Unclassified*	99	9999

\* Unclassified category includes vendors which could not be placed in one of the above industries and vendors that did not identify their business activity.

# Appendix B: Counties Exempting Residential Energy Sales from Sales Tax

Broome	Onondaga
Chenango	Orange
Columbia	Otsego
Delaware	Putnam
Dutchess	Rensselaer
Essex	Rockland
Fulton	Saratoga
Genesee	Schoharie
Greene	Schuyler
Hamilton	Seneca
Herkimer	Steuben
Lewis	Sullivan
Livingston	Warren
Madison	Washington
Monroe	Wayne
Montgomery	Wyoming
Nassau	Yates
Oneida	

## Appendix C: New York State and Local Sales Tax Rates by County and City Effective March 1, 1998

