

Office of Tax Policy Analysis

SIX-MONTH STATISTICAL SUMMARY AND REPORT



January 2002

Taxable Sales and Purchases

County and Industry Data for September 1999 - February 2000

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Introduction

Article 29 of the Tax law authorizes counties, cities and some school districts to impose a local sales tax as a complement to the statewide tax. This report presents statistical information on taxable sales and purchases subject to the county or the New York City sales tax. Taxable sales include nearly all retail sales of tangible personal property and certain services. Taxable purchases represent the value of tangible personal property or services purchased for use in business operations (which would otherwise be subject to tax) on which no sales tax was previously paid.

Data presented herein are derived from vendors' and purchasers' information reported on New York State sales tax returns. This publication presents (1) five year statewide annual trends, (2) statewide trends for the three most recent semiannual selling periods, (3) regional trends, and (4) sales tax activity by industry for New York City and counties outside the City. Each county data table also contains semiannual sales tax information by industrial classification for the most recent 18 months. Data for the March through August 1999 six-month selling period are revised from the last report. Information for the September 1999 through February 2000 selling period is preliminary and will be revised in our next report.

In an effort to make the taxable sales and purchases report more useful to our data users, we had proposed making changes to the current format of the report. On May 1, 2001, a letter was sent to county chief budget and chief fiscal officers requesting comments on the following proposed changes:

- Present annual sales tax data by fiscal year selling period (March February) for the two most recent fiscal years.
- Present the data by the North American Industry Classification System (NAICS) codes instead of the Standard Industrial Classification (SIC) codes.

 Present the county sales tax data on the state tax base (with the clothing exemption and residential energy exemption) and separately list local tax base differences from the state base for clothing and residential energy.

Responses to the proposed changes were favorable. Of all the respondents, 85 percent favored changing the reporting period from a semiannual to an annual fiscal year selling period. Those not in agreement favored either a quarterly or calendar year report. Approximately 77 percent of the respondents felt that a state tax base, with the local tax base differences listed separately, would be more useful to them. All respondents endorsed presenting the data using NAICS codes.

Because of the overall favorable response, the new format will start with the next report. Plans are to issue this report between late spring and early summer of 2002.

Recent legislation provided counties the option of exempting some clothing and footwear sales from local sales tax during the September 1998 through February 1999 and the September 1999 through February 2000 semiannual selling periods. During the weeks of September 1-7, 1998, January 16-22, 1999, September 1-7, 1999 and January 15-21, 2000, clothing and footwear that sold for less than \$500 was exempt from tax in counties that chose the exemption.

The majority of counties elected to participate in the temporary clothing exemption program. The reported reduction in total taxable sales of clothing for the September 1-8, 1998, and the January 16-22, 1999, exemption periods was \$426 million and \$386 million, respectively. Additional statistical information, provided for each taxing jurisdiction, can be found in OTPA's Special Statistical Reports entitled *The Temporary Clothing Exemptions*. Those publications can be obtained from the Department's website, www.tax.state.ny.us, or by contacting the Office of Tax Policy Analysis.

On March 1, 2000, the State's permanent tax exemption for clothing items and footwear costing less than \$110 went into effect. The data for the first year of the permanent clothing exemption will appear in the Department's next taxable sales and purchases report.

Annual Sales and Purchases

Table 1 summarizes annual sales and purchases subject to use tax for all New York counties during the past five years. During this period, annual sales grew each year when compared with sales reported for the previous year. Preliminary data for March 1999 through February 2000 indicates that reported sales grew to \$204.8 billion, an 8.3 percent improvement from the previous year.

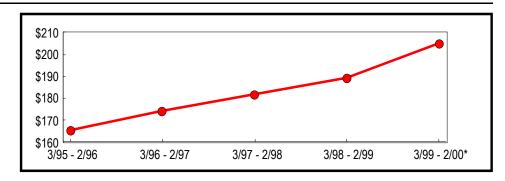
Table 1: Statewide Annual Totals (In Thousands)

| | | Change from Prev | evious Period | |
|--------------|------------------------------|------------------|---------------|--|
| Period | Taxable Sales & Purchases | Amount | Percent | |
| 3/95 - 2/96 | \$165,263,235 | \$5,782,197 | 3.63 | |
| 3/96 - 2/97 | 174,305,443 | 9,042,208 | 5.47 | |
| 3/97 - 2/98 | 181,974,425 | 7,668,982 | 4.40 | |
| 3/98 - 2/99 | 189,101,218 | 7,126,793 | 3.42 | |
| 3/99 - 2/00* | 204,802,119 | 15,700,901 | 8.30 | |

^{*} Preliminary

Figure 1 depicts that the March 1999 - February 2000 selling period continued the upward trend of annual sales that has been underway since the March 1995 through February 1996 selling period. As a result, total taxable sales and purchases now stand 23.9 percent higher than the value posted five years ago.

Figure 1: Statewide Five-Year Trend (In Billions)



^{*} Preliminary

Industry Analysis

Table 2 provides a look at statewide semiannual industry totals. Taxable sales and purchases for the September 1999 through February 2000 semiannual selling period reached \$104.3 billion. This amount exceeds the total reported for the previous year's comparable six-month selling period by 10.5 percent (\$9.9 billion).

Statewide, all the major industries realized year-over-year growth for the latest semiannual selling period. The most significant increase was in the electric, gas & sanitary services sector which reported gains of 14.1 percent. Percentage increases for the remaining major industry groups ranged from 5.1 percent in the construction industry to 11.6 percent in retail trade.

Retail sales continue to account for over half of taxable sales, contributing \$58 billion to the statewide total. During this most current six-month selling period, retail sales rose 11.6 percent from the previous year. Within retail sales, furniture and auto dealers, gas stations reported the largest percentage increases in sales at 18.2 and 15.9 percent, respectively. Percentage increases in the building materials, general merchandise and miscellaneous retail categories also exceeded the gain reported for the retail industry as a whole.

Table 2: Statewide Semiannual Industry Totals (In Thousands)

| | | Selling Period | |
|--|--------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 -8/99** | 9/99 - 2/00 |
| Construction | \$1,775,873 | \$1,874,308 | \$1,866,854 |
| Manufacturing | 5,115,624 | 5,222,949 | 5,482,489 |
| Communications | 4,612,204 | 4,770,703 | 5,055,752 |
| Electric, Gas & Sanitary Services | 5,737,505 | 5,957,136 | 6,548,576 |
| Wholesale Trade | 6,890,479 | 7,194,793 | 7,438,269 |
| Retail Trade Total | 52,269,456 | 56,435,676 | 58,321,986 |
| Building Materials | 3,164,622 | 3,906,099 | 3,565,948 |
| General Merchandise | 7,904,546 | 7,551,024 | 8,816,640 |
| Food | 4,101,828 | 4,293,082 | 4,286,627 |
| Auto Dealers, Gas Stations | 10,703,323 | 13,643,108 | 12,410,289 |
| Apparel | 4,999,867 | 5,225,416 | 5,355,507 |
| Furniture | 4,253,900 | 4,600,587 | 5,028,690 |
| Eating and Drinking | 7,319,746 | 8,017,266 | 7,809,247 |
| Miscellaneous Retail | 9,821,624 | 9,199,094 | 11,049,038 |
| Services Total | 15,517,237 | 16,027,832 | 16,484,850 |
| Hotels | 2,792,826 | 2,834,695 | 3,074,138 |
| Personal Services | 378,268 | 386,392 | 423,815 |
| Business Services | 6,103,549 | 6,317,571 | 6,469,151 |
| Auto Repair, Parking | 2,807,964 | 3,026,298 | 2,975,512 |
| Other Services | 3,434,630 | 3,462,876 | 3,542,234 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,042,031 | 2,392,701 | 2,173,616 |
| Unclassified by Industry | 416,953 | 636,296 | 917,333 |
| Grand Total | \$94,377,362 | \$100,512,394 | \$104,289,725 |

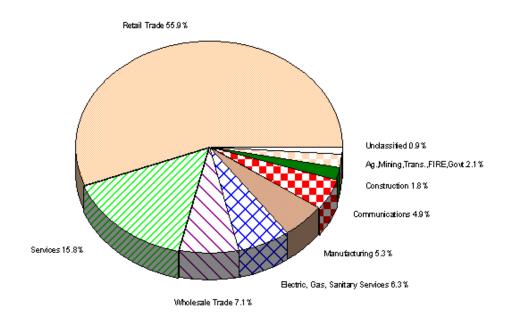
^{*} Preliminary

Within services, personal services reported growth of more than 12 percent from the previous year, continuing the trend noted during the last semiannual period. Hotels also continued their upward trend in taxable sales with growth exceeding 10 percent.

Figure 2 shows the statewide share of taxable sales and purchases contributed by major industry for the latest selling period. This distribution has remained fairly constant since the State enacted the sales tax in 1965. Retail trade and services combined continue to contribute over two-thirds of the State total.

^{**} Revised

Figure 2: Statewide Industry Shares



Regional Trends

All of the State's counties showed year-over-year gains in taxable sales and purchases. Figure 3 provides a glimpse of regional sales activity. As shown, year-over-year gains were widely dispersed throughout the State.

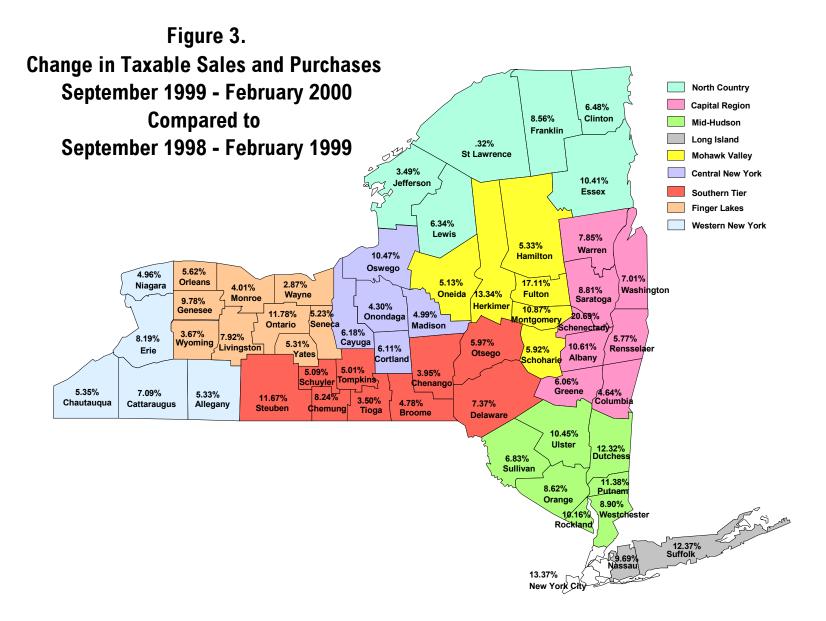


Table 3 indicates that two counties led the way in reporting double digit growth in total taxable sales and purchases for the September 1999 through February 2000 period as compared to the same period of the previous year.

Schenectady and Fulton counties experienced the most significant growth in taxable sales, reporting gains of 20.7 and 17.1 percent, respectively. Schenectady county's most significant gain was in the manufacturing industry where significant increases were reported in the purchases of electrical machinery and equipment and in the sales associated with the manufacturing of computer systems. Sales in the retail trade sector increased by 11.7 percent, with the most notable gains reported in eating and drinking (33.6 percent) and miscellaneous retail (20.2 percent). The only industry to report any loss was the communications sector, which fell by 3.7 percent.

Gains reported by the manufacturing and construction industries were the major impetus for Fulton county's 17.1 percent increase in taxable sales and purchases. Much of this gain was attributed to increased sales and purchases related to building construction. The only industry to show a decline in sales was the services industry (-8.5 percent). All of the categories in this industry, with the exception of hotels, reported lower taxable sales and purchases as compared to the same reporting period in the previous year.

Twelve other counties also reported double digit gains in taxable sales and purchases, ranging from increases of 10.2 percent to 13.4 percent. Gains in these areas were primarily due to growth in the manufacturing and communication industries. St. Lawrence county (.32 percent) was the only county to report a year-over-year increase in aggregate activity of less than 2.8 percent. St. Lawrence's low growth rate appears to be mainly related to declines in reported sales for the construction, manufacturing and agriculture, mining, transportation, finance, insurance, and real estate and government industries.

| | September 1998- | September 1999- | Percent | | September 1998- | September 1999- | Percent |
|-------------|-----------------|-----------------|---------|---------------|-----------------|-----------------|---------|
| County | February 1999** | February 2000* | Change | County | February 1999** | February 2000* | Change |
| Albany | 2,118,421 | 2,343,201 | 10.61 | Oneida | 1,007,523 | 1,059,172 | 5.13 |
| Allegany | 143,878 | 151,541 | 5.33 | Onondaga | 2,766,008 | 2,884,961 | 4.30 |
| Broome | 994,147 | 1,041,645 | 4.78 | Ontario | 665,838 | 744,269 | 11.78 |
| Cattaraugus | 328,151 | 351,430 | 7.09 | Orange | 1,783,103 | 1,936,863 | 8.62 |
| Cayuga | 310,110 | 329,285 | 6.18 | Orleans | 115,463 | 121,952 | 5.62 |
| Chautauqua | 580,319 | 611,377 | 5.35 | Oswego | 422,403 | 466,623 | 10.47 |
| Chemung | 507,920 | 549,780 | 8.24 | Otsego | 256,982 | 272,328 | 5.97 |
| Chenango | 169,720 | 176,426 | 3.95 | Putnam | 354,786 | 395,146 | 11.38 |
| Clinton | 401,834 | 427,892 | 6.48 | Rensselaer | 531,807 | 562,489 | 5.77 |
| Columbia | 253,075 | 264,811 | 4.64 | Rockland | 1,489,298 | 1,640,540 | 10.16 |
| Cortland | 211,607 | 224,544 | 6.11 | St. Lawrence | 467,991 | 469,476 | 0.32 |
| Delaware | 177,839 | 190,939 | 7.37 | Saratoga | 918,163 | 999,083 | 8.81 |
| Dutchess | 1,440,290 | 1,617,745 | 12.32 | Schenectady | 726,500 | 876,848 | 20.69 |
| Erie | 4,863,645 | 5,262,000 | 8.19 | Schoharie | 105,076 | 111,300 | 5.92 |
| Essex | 188,206 | 207,796 | 10.41 | Schuyler | 54,023 | 56,773 | 5.09 |
| Franklin | 154,988 | 168,262 | 8.56 | Seneca | 153,421 | 161,441 | 5.23 |
| Fulton | 196,781 | 230,454 | 17.11 | Steuben | 381,202 | 425,672 | 11.67 |
| Genesee | 260,452 | 285,935 | 9.78 | Suffolk | 8,393,498 | 9,431,985 | 12.37 |
| Greene | 189,418 | 200,888 | 6.06 | Sullivan | 266,643 | 284,851 | 6.83 |
| Hamilton | 26,273 | 27,673 | 5.33 | Tioga | 154,114 | 159,504 | 3.50 |
| Herkimer | 185,021 | 209,699 | 13.34 | Tompkins | 416,990 | 437,889 | 5.01 |
| Jefferson | 511,224 | 529,080 | 3.49 | Ulster | 802,672 | 886,525 | 10.45 |
| Lewis | 76,944 | 81,824 | 6.34 | Warren | 467,491 | 504,180 | 7.85 |
| Livingston | 218,207 | 235,485 | 7.92 | Washington | 164,145 | 175,649 | 7.01 |
| Madison | 239,412 | 251,370 | 4.99 | Wayne | 332,815 | 342,357 | 2.87 |
| Monroe | 4,023,926 | 4,185,126 | 4.01 | Westchester | 6,254,971 | 6,811,628 | 8.90 |
| Montgomery | 192,348 | 213,263 | 10.87 | Wyoming | 124,829 | 129,409 | 3.67 |
| Nassau | 8,201,349 | 8,996,419 | 9.69 | Yates | 74,572 | 78,533 | 5.31 |
| Niagara | 989,804 | 1,038,894 | 4.96 | New York City | 36,569,726 | 41,457,495 | 13.37 |

Note: Dollar data is in thousands.

* Preliminary

** Revised

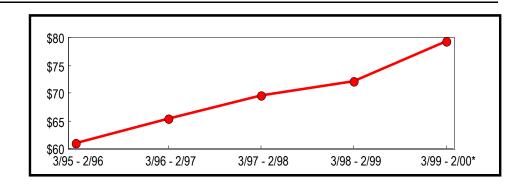
New York City

The five New York City counties of the Bronx, Kings, New York (Manhattan), Queens and Richmond represent almost 40 percent of all reportable statewide taxable sales and purchases for the latest annual period. New York City taxable sales continue to grow faster than the State as a whole. Year-over-year, New York City's taxable sales and purchases rose 9.9 percent, exceeding the 8.1 percent combined growth rate for all other State counties. Similar to the State's economy, New York City sales have continually expanded since the early 1990's, growing from \$61.1 billion in 1995-1996 to \$79.4 billion in 1999-2000 (Table 4 and Figure 4).

Table 4: New York City Annual Totals (In Thousands)

| | | Change from Prev | rious Period |
|---------------|------------------------------|------------------|--------------|
| Period | Taxable Sales & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$61,107,397 | \$2,584,104 | 4.42 |
| 3/96 - 2/97 | 65,565,929 | 4,458,532 | 7.30 |
| 3/97 - 2/98 | 69,586,908 | 4,020,979 | 6.13 |
| 3/98 - 2/99 | 72,217,766 | 2,630,858 | 3.78 |
| 3/99 - 2/00* | 79,382,476 | 7,164,710 | 9.92 |
| * Preliminary | | | |

Figure 4: Five-Year Trend (New York City) (In Billions)



^{*} Preliminary

Table 5 summarizes New York City's taxable sales and purchases for the most recent six-month selling period ending February 2000. For that period, sales tax vendors reported \$41.5 billion in New York City taxable sales and purchases, an increase of 13.4 percent over the same period one year earlier.

For both the State and City, retail sales provide the largest share of all taxable sales and purchases. However, while retail sales represent 56 percent of all taxable sales statewide, they represent only 47 percent within the City. This disparity reflects the greater importance of taxable services to New York City's sales tax base.

The electric, gas & sanitary services industry posted the largest percentage increase, rising 30.8 percent from the previous year. This increase continues the upward swing that began with the March 1999 - August 1999 study. Within services, personal services reported the largest gain, growing 27 percent from the same reporting period in the previous year. Gains were also reported for all of the remaining major industries.

Table 5: New York City Semiannual Industry Totals (In Thousands)

| | | Selling Period | |
|--|--------------|----------------|--------------|
| Industry | 9/98 -2/99 | 3/99 - 8/99** | 9/99 - 2/00* |
| Construction | \$765,675 | \$804,794 | \$836,846 |
| Manufacturing | 2,093,730 | 2,151,724 | 2,298,058 |
| Communications | 2,236,433 | 2,288,570 | 2,388,968 |
| Electric, Gas & Sanitary Services | 2,386,231 | 2,714,866 | 3,120,018 |
| Wholesale Trade | 2,734,481 | 2,773,314 | 2,957,929 |
| Retail Trade Total | 17,157,082 | 17,882,224 | 19,380,052 |
| Building Materials | 697,231 | 798,336 | 779,215 |
| General Merchandise | 2,007,067 | 2,009,149 | 2,321,803 |
| Food | 961,392 | 927,520 | 970,462 |
| Auto Dealers, Gas Stations | 1,916,750 | 2,422,934 | 2,333,890 |
| Apparel | 2,493,338 | 2,639,649 | 2,675,582 |
| Furniture | 1,724,785 | 1,934,506 | 2,064,950 |
| Eating and Drinking | 3,506,613 | 3,635,797 | 3,798,749 |
| Miscellaneous Retail | 3,849,906 | 3,514,333 | 4,435,401 |
| Services Total | 8,082,099 | 8,005,694 | 8,947,687 |
| Hotels | 2,023,665 | 1,832,361 | 2,258,704 |
| Personal Services | 165,387 | 193,629 | 209,963 |
| Business Services | 3,456,284 | 3,534,572 | 3,811,111 |
| Auto Repair, Parking | 993,237 | 1,044,271 | 1,043,837 |
| Other Services | 1,443,526 | 1,400,861 | 1,624,072 |
| Ag., Mining, Transportation, FIRE, Govt. | 920,179 | 984,949 | 1,016,323 |
| Unclassified by Industry | 193,816 | 318,846 | 511,614 |
| Grand Total | \$36,569,726 | \$37,924,981 | \$41,457,495 |

^{*} Preliminary

^{**} Revised

Counties Outside New York City

Preliminary data indicate that taxable sales and purchases in counties outside New York City reached \$125.4 billion for the year ending February 2000 (Table 6). This value represents an 8.1 percent increase from the previous year and a 20.4 percent increase from sales reported five years ago. As depicted in Figure 5, the five-year trend in taxable sales and purchases reported outside of New York City is similar in direction to the New York City totals, but annual percentage growth is comparatively lower between the years.

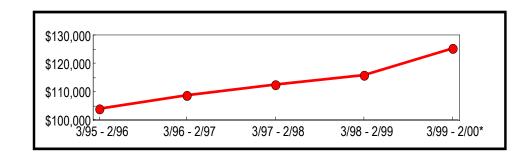
Table 6: All Counties Outside of New York City - Annual Totals

(In Thousands)

| | | Change from Prev | rious Period |
|--------------|------------------------------|------------------|--------------|
| Period | Taxable Sales & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$104,155,838 | \$3,198,093 | 3.17 |
| 3/96 - 2/97 | 108,739,514 | 4,583,676 | 4.40 |
| 3/97 - 2/98 | 112,387,517 | 3,648,003 | 3.35 |
| 3/98 - 2/99 | 115,980,728 | 3,593,211 | 3.20 |
| 3/99 - 2/00* | 125,419,643 | 9,438,915 | 8.14 |

^{*} Preliminary

Figure 5: Five-Year Trend (Counties Outside of New York City) (In Millions)



^{*} Preliminary

Analysis of the semiannual data by industry presented in Table 7 reveals that the communications and retail trade industries reported the largest gains from the same period in the previous year. Communications grew by 12.2 percent, while retail trade reported a gain of 10.9 percent. Within retail trade, sales from the furniture and auto dealers, gas stations categories saw the most significant gains, up 17.2 percent and 14.7 percent, respectively.

Table 7: All Counties Outside of New York City - Semiannual Industry Totals (In Thousands)

| | | Selling Period | |
|--|--------------|----------------|--------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99** | 9/99 - 2/00* |
| Construction | \$1,010,198 | \$1,069,514 | \$1,030,008 |
| Manufacturing | 3,021,894 | 3,071,225 | 3,184,431 |
| Communications | 2,375,771 | 2,482,133 | 2,666,784 |
| Electric, Gas & Sanitary Services | 3,351,274 | 3,242,270 | 3,428,558 |
| Wholesale Trade | 4,155,998 | 4,421,479 | 4,480,340 |
| Retail Trade Total | 35,112,374 | 38,553,452 | 38,941,934 |
| Building Materials | 2,467,391 | 3,107,763 | 2,786,733 |
| General Merchandise | 5,897,479 | 5,541,875 | 6,494,837 |
| Food | 3,140,436 | 3,365,562 | 3,316,165 |
| Auto Dealers, Gas Stations | 8,786,573 | 11,220,174 | 10,076,399 |
| Apparel | 2,506,529 | 2,585,767 | 2,679,925 |
| Furniture | 2,529,115 | 2,666,081 | 2,963,740 |
| Eating and Drinking | 3,813,133 | 4,381,469 | 4,010,498 |
| Miscellaneous Retail | 5,971,718 | 5,684,761 | 6,613,637 |
| Services Total | 7,435,138 | 8,022,138 | 7,537,163 |
| Hotels | 769,161 | 1,002,334 | 815,434 |
| Personal Services | 212,881 | 192,763 | 213,852 |
| Business Services | 2,647,265 | 2,782,999 | 2,658,040 |
| Auto Repair, Parking | 1,814,727 | 1,982,027 | 1,931,675 |
| Other Services | 1,991,104 | 2,062,015 | 1,918,162 |
| Ag., Mining, Transportation, FIRE, Govt. | 1,121,852 | 1,407,752 | 1,157,293 |
| Unclassified by Industry | 223,137 | 317,450 | 405,719 |
| Grand Total | \$57,807,636 | \$62,587,413 | \$62,832,230 |

^{*} Preliminary

Methodology and Data Limitations

The taxable sales and purchases statistics presented in this report come from more than three million data items reported on over three hundred thousand sales tax returns filed each quarter with the New York State Department of Taxation and Finance. The year-ending sales tax quarter that closes on February 28 involves an additional 250,000 returns from taxpayers filing annual returns only. The report aggregates quarterly data into semiannual periods to dampen fluctuations caused by vendor late reporting, account reconciliation of prior period activities and amended returns.

This report provides a snapshot of a continuously changing sales tax file. File records are updated daily to reflect late and amended returns and corrected return information.

^{**} Revised

A minimum time period of approximately six months is necessary to generate the data to produce this report. During this period, vendors file their sales tax returns, including amended and late-filed returns. As the returns are filed, the Department has the tax return data entered onto data files, obtains any missing data, checks for data inconsistencies, corrects the data errors and processes the tax payments with the returns. Only after the Department completes this process, will the file records be ready to serve as the data base for preparing this report.

The data in this publication supersedes information included in earlier reports. Although this report includes information for a 12-month period, special care should be taken when computing an annual percent change. As noted above, sales tax data are subject to continual revision. A significant part of these revisions relates to vendor over- and underreporting.

This report generally classifies taxable sales and purchases within industrial sectors based on the vendor-reported code listed on each tax return. These codes are either the Principal Industry Activity (PIA) classification or the federal Standard Industrial Classification (SIC). These codes and their corresponding numerical ranges are listed in Appendix A. While these two codes are fairly comparable, a more detailed classification is available only for vendors using the SIC code. Classification problems arise when vendors use PIA codes in lieu of SIC codes. More troublesome problems arise when taxpayers inadvertently misclassify their primary business activity. For example, a wholesaler who also conducts retail sales may not understand to classify the business as wholesale trade. Misclassification problems are nearly impossible to remedy.

The conversion of SIC to NAICS (North American Industry Classification System) codes for sales tax vendors began in August 2000. It is anticipated that the next taxable sales and purchases report will utilize the more comprehensive NAICS classification system.

For all counties, the electric, gas and sanitary services industry segment contains nonresidential energy taxable sales. However, New York State and a number of counties, listed in Appendix B, do not tax residential energy sales. Therefore, the electric and gas tax base varies by county with some areas taxing both residential and nonresidential energy sales

and others taxing nonresidential sales only. The statewide summary displayed in Table 1 merely accumulates the taxable sales and purchases for each county and does not represent total statewide energy sales.

Appendix C shows combined State and local sales tax rates in each county and city and identifies changes that occurred during the most recent six-month reporting period. These data are presented for informational purposes.

Data users are cautioned that industry taxable sales may represent only a portion of industry gross sales. Moreover, the percent of sales that are taxable can vary from period to period. As such, taxable sales may not directly reflect the correct level or trend in aggregate economic activity for the industry.

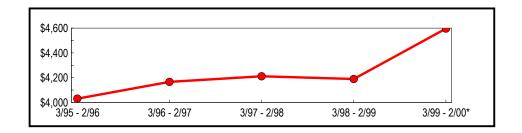
Albany County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from l | Previous Period |
|--------------|---------------|---------------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$4,030,436 | \$76,916 | 1.95 |
| 3/96 - 2/97 | 4,165,840 | 135,404 | 3.36 |
| 3/97 - 2/98 | 4,211,597 | 45,757 | 1.10 |
| 3/98 - 2/99 | 4,188,937 | (22,660) | (0.54) |
| 3/99 - 2/00* | 4,596,295 | 407,358 | 9.72 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$34,150 | \$33,359 | \$35,992 |
| Manufacturing | 116,820 | 141,813 | 138,845 |
| Communications | 82,506 | 86,390 | 97,352 |
| Electric, Gas & Sanitary Services | 113,872 | 108,597 | 115,296 |
| Wholesale Trade | 154,468 | 164,626 | 176,797 |
| Retail Trade Total | 1,231,593 | 1,299,953 | 1,368,112 |
| Building Materials | 63,560 | 66,314 | 60,955 |
| General Merchandise | 234,899 | 223,988 | 254,547 |
| Food | 103,901 | 100,967 | 108,344 |
| Auto Dealers, Gas Stations | 234,489 | 315,423 | 280,705 |
| Apparel | 123,087 | 120,784 | 124,637 |
| Furniture | 105,806 | 108,011 | 143,987 |
| Eating and Drinking | 149,967 | 165,677 | 160,806 |
| Miscellaneous Retail | 215,884 | 198,789 | 234,131 |
| Services Total | 337,129 | 358,067 | 359,186 |
| Hotels | 50,432 | 60,573 | 57,283 |
| Personal Services | 10,215 | 10,067 | 11,013 |
| Business Services | 115,931 | 125,931 | 128,939 |
| Auto Repair, Parking | 80,767 | 86,842 | 87,104 |
| Other Services | 79,784 | 74,654 | 74,847 |
| Ag., Mining, Transportation, FIRE, Govt. | 39,154 | 51,108 | 39,397 |
| Unclassified by Industry | 8,729 | 9,181 | 12,224 |
| Grand Total | \$2,118,421 | \$2,253,094 | \$2,343,201 |

^{*} Preliminary

^{**} Revised

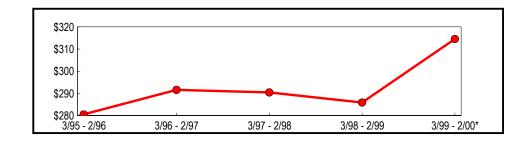
Allegany County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from l | Previous Period |
|--------------|---------------|---------------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$280,520 | (\$1,275) | (0.45) |
| 3/96 - 2/97 | 291,594 | 11,074 | 3.95 |
| 3/97 - 2/98 | 290,401 | (1,193) | (0.41) |
| 3/98 - 2/99 | 285,883 | (4,518) | (1.56) |
| 3/99 - 2/00* | 314,564 | 28,681 | 10.03 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$3,286 | \$3,340 | \$3,568 |
| Manufacturing | 6,360 | 17,560 | 6,903 |
| Communications | 5,289 | 5,727 | 6,249 |
| Electric, Gas & Sanitary Services | 16,942 | 13,856 | 17,089 |
| Wholesale Trade | 13,439 | 15,466 | 15,243 |
| Retail Trade Total | 81,129 | 89,362 | 85,115 |
| Building Materials | 5,893 | 7,504 | 6,337 |
| General Merchandise | 11,932 | 11,411 | 12,621 |
| Food | 11,176 | 13,187 | 13,858 |
| Auto Dealers, Gas Stations | 27,183 | 33,326 | 28,313 |
| Apparel | 977 | 1,069 | 1,074 |
| Furniture | 3,498 | 4,023 | 3,909 |
| Eating and Drinking | 9,521 | 10,360 | 9,936 |
| Miscellaneous Retail | 10,949 | 8,482 | 9,067 |
| Services Total | 14,682 | 14,543 | 13,254 |
| Hotels | 1,155 | 1,220 | 1,148 |
| Personal Services | 329 | 154 | 266 |
| Business Services | 4,978 | 4,804 | 3,704 |
| Auto Repair, Parking | 4,357 | 4,426 | 4,973 |
| Other Services | 3,863 | 3,939 | 3,163 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,250 | 2,632 | 3,236 |
| Unclassified by Industry | 501 | 537 | 884 |
| Grand Total | \$143,878 | \$163,023 | \$151,541 |

^{*} Preliminary

^{**} Revised

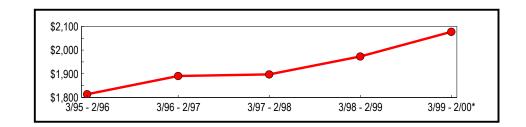
Broome County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,813,600 | (\$19,203) | (1.05) |
| 3/96 - 2/97 | 1,890,992 | 77,392 | 4.27 |
| 3/97 - 2/98 | 1,897,391 | 6,399 | 0.34 |
| 3/98 - 2/99 | 1,973,513 | 76,122 | 4.01 |
| 3/99 - 2/00* | 2,077,051 | 103,538 | 5.25 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$16,059 | \$15,911 | \$15,969 |
| Manufacturing | 62,209 | 59,419 | 58,155 |
| Communications | 40,829 | 36,993 | 42,285 |
| Electric, Gas & Sanitary Services | 36,557 | 34,897 | 37,881 |
| Wholesale Trade | 62,132 | 62,343 | 65,510 |
| Retail Trade Total | 653,034 | 692,983 | 687,880 |
| Building Materials | 41,733 | 55,002 | 47,621 |
| General Merchandise | 169,116 | 144,835 | 165,338 |
| Food | 63,627 | 72,499 | 58,317 |
| Auto Dealers, Gas Stations | 140,000 | 177,296 | 150,312 |
| Apparel | 30,770 | 29,249 | 29,555 |
| Furniture | 44,549 | 42,533 | 49,298 |
| Eating and Drinking | 75,633 | 87,858 | 83,125 |
| Miscellaneous Retail | 87,606 | 83,711 | 104,314 |
| Services Total | 109,247 | 114,263 | 116,034 |
| Hotels | 13,620 | 16,824 | 14,157 |
| Personal Services | 3,401 | 2,522 | 2,863 |
| Business Services | 35,976 | 35,020 | 42,497 |
| Auto Repair, Parking | 29,609 | 33,760 | 34,190 |
| Other Services | 26,641 | 26,137 | 22,327 |
| Ag., Mining, Transportation, FIRE, Govt. | 12,431 | 14,250 | 13,263 |
| Unclassified by Industry | 1,649 | 4,347 | 4,668 |
| Grand Total | \$994,147 | \$1,035,406 | \$1,041,645 |

^{*} Preliminary

^{**} Revised

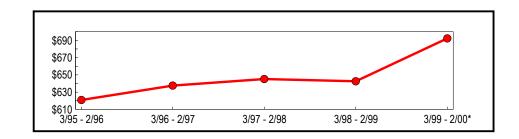
Cattaraugus County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$620,924 | \$25,333 | 4.25 |
| 3/96 - 2/97 | 637,596 | 16,672 | 2.69 |
| 3/97 - 2/98 | 645,205 | 7,609 | 1.19 |
| 3/98 - 2/99 | 642,574 | (2,631) | (0.41) |
| 3/99 - 2/00* | 692,267 | 49,693 | 7.73 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$5,476 | \$5,048 | \$4,519 |
| Manufacturing | 13,005 | 17,876 | 13,224 |
| Communications | 10,848 | 10,930 | 11,804 |
| Electric, Gas & Sanitary Services | 34,478 | 29,324 | 34,265 |
| Wholesale Trade | 21,805 | 21,627 | 24,650 |
| Retail Trade Total | 197,938 | 213,205 | 215,562 |
| Building Materials | 11,499 | 15,702 | 12,411 |
| General Merchandise | 52,817 | 47,849 | 54,743 |
| Food | 20,137 | 23,097 | 24,952 |
| Auto Dealers, Gas Stations | 45,072 | 57,693 | 48,820 |
| Apparel | 4,632 | 4,317 | 4,344 |
| Furniture | 9,870 | 10,811 | 12,849 |
| Eating and Drinking | 27,610 | 28,064 | 27,808 |
| Miscellaneous Retail | 26,301 | 25,672 | 29,635 |
| Services Total | 37,807 | 35,001 | 37,913 |
| Hotels | 6,118 | 4,081 | 6,536 |
| Personal Services | 1,309 | 658 | 1,222 |
| Business Services | 10,137 | 9,498 | 9,857 |
| Auto Repair, Parking | 9,328 | 10,009 | 10,416 |
| Other Services | 10,915 | 10,755 | 9,882 |
| Ag., Mining, Transportation, FIRE, Govt. | 5,726 | 6,984 | 7,353 |
| Unclassified by Industry | 1,068 | 842 | 2,140 |
| Grand Total | \$328,151 | \$340,837 | \$351,430 |

^{*} Preliminary

^{**} Revised

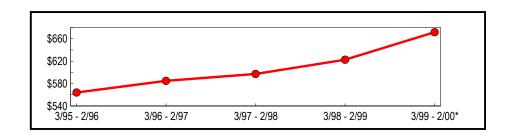
Cayuga County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$564,083 | \$5,714 | 1.02 |
| 3/96 - 2/97 | 584,844 | 20,761 | 3.68 |
| 3/97 - 2/98 | 597,272 | 12,428 | 2.13 |
| 3/98 - 2/99 | 622,586 | 25,314 | 4.24 |
| 3/99 - 2/00* | 671,686 | 49,100 | 7.89 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$4,346 | \$4,615 | \$4,463 |
| Manufacturing | 14,882 | 13,351 | 14,726 |
| Communications | 11,634 | 11,577 | 12,085 |
| Electric, Gas & Sanitary Services | 32,761 | 31,413 | 32,195 |
| Wholesale Trade | 28,897 | 28,426 | 31,516 |
| Retail Trade Total | 184,741 | 215,441 | 201,209 |
| Building Materials | 19,967 | 25,282 | 20,731 |
| General Merchandise | 33,110 | 30,957 | 35,726 |
| Food | 21,933 | 25,507 | 23,877 |
| Auto Dealers, Gas Stations | 50,769 | 68,643 | 56,244 |
| Apparel | 4,217 | 3,373 | 3,505 |
| Furniture | 7,901 | 9,340 | 9,130 |
| Eating and Drinking | 19,153 | 24,028 | 20,293 |
| Miscellaneous Retail | 27,691 | 28,311 | 31,703 |
| Services Total | 27,405 | 30,518 | 27,161 |
| Hotels | 2,288 | 3,661 | 2,421 |
| Personal Services | 983 | 601 | 856 |
| Business Services | 7,867 | 7,037 | 6,212 |
| Auto Repair, Parking | 8,226 | 9,607 | 10,159 |
| Other Services | 8,041 | 9,612 | 7,513 |
| Ag., Mining, Transportation, FIRE, Govt. | 4,368 | 5,089 | 4,306 |
| Unclassified by Industry | 1,076 | 1,971 | 1,624 |
| Grand Total | \$310,110 | \$342,401 | \$329,285 |

^{*} Preliminary

^{**} Revised

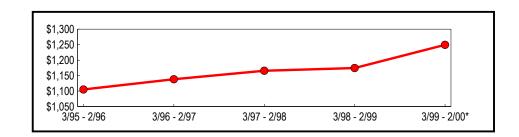
Chautauqua County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,105,013 | \$30,068 | 2.80 |
| 3/96 - 2/97 | 1,138,227 | 33,214 | 3.01 |
| 3/97 - 2/98 | 1,165,834 | 27,607 | 2.43 |
| 3/98 - 2/99 | 1,174,409 | 8,575 | 0.74 |
| 3/99 - 2/00* | 1,249,461 | 75,052 | 6.39 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$12,792 | \$14,132 | \$11,071 |
| Manufacturing | 31,744 | 33,913 | 35,100 |
| Communications | 23,944 | 23,935 | 24,888 |
| Electric, Gas & Sanitary Services | 57,775 | 48,788 | 54,770 |
| Wholesale Trade | 49,634 | 54,599 | 55,105 |
| Retail Trade Total | 321,097 | 370,909 | 345,614 |
| Building Materials | 20,501 | 27,232 | 21,401 |
| General Merchandise | 91,672 | 90,269 | 97,024 |
| Food | 24,045 | 28,318 | 24,857 |
| Auto Dealers, Gas Stations | 79,430 | 104,252 | 89,196 |
| Apparel | 7,727 | 8,251 | 8,609 |
| Furniture | 18,339 | 18,873 | 19,530 |
| Eating and Drinking | 40,603 | 53,326 | 44,254 |
| Miscellaneous Retail | 38,780 | 40,388 | 40,743 |
| Services Total | 67,272 | 72,187 | 66,415 |
| Hotels | 5,316 | 11,056 | 6,198 |
| Personal Services | 1,512 | 961 | 1,173 |
| Business Services | 17,492 | 17,109 | 16,480 |
| Auto Repair, Parking | 16,218 | 17,284 | 17,897 |
| Other Services | 26,734 | 25,777 | 24,667 |
| Ag., Mining, Transportation, FIRE, Govt. | 13,920 | 16,988 | 15,865 |
| Unclassified by Industry | 2,141 | 2,633 | 2,549 |
| Grand Total | \$580,319 | \$638,084 | \$611,377 |

^{*} Preliminary

^{**} Revised

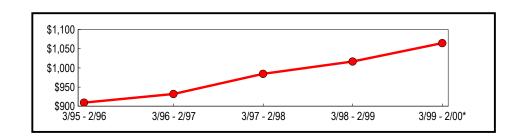
Chemung County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$909,210 | \$28,551 | 3.24 |
| 3/96 - 2/97 | 931,949 | 22,739 | 2.50 |
| 3/97 - 2/98 | 984,569 | 52,620 | 5.65 |
| 3/98 - 2/99 | 1,016,848 | 32,279 | 3.28 |
| 3/99 - 2/00* | 1,064,609 | 47,761 | 4.70 |

Five-Year Trend (In Millions)



| | <u> </u> | Selling Period | <u> </u> |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$6,221 | \$6,203 | \$6,088 |
| Manufacturing | 28,176 | 25,605 | 26,579 |
| Communications | 14,619 | 14,672 | 18,409 |
| Electric, Gas & Sanitary Services | 43,592 | 40,909 | 43,881 |
| Wholesale Trade | 36,598 | 37,489 | 39,448 |
| Retail Trade Total | 328,720 | 334,019 | 361,454 |
| Building Materials | 25,979 | 32,288 | 27,401 |
| General Merchandise | 98,971 | 87,959 | 108,564 |
| Food | 30,424 | 34,117 | 34,178 |
| Auto Dealers, Gas Stations | 55,358 | 68,935 | 60,366 |
| Apparel | 19,027 | 17,667 | 22,128 |
| Furniture | 15,878 | 16,228 | 20,650 |
| Eating and Drinking | 33,306 | 36,779 | 37,003 |
| Miscellaneous Retail | 49,777 | 40,046 | 51,164 |
| Services Total | 41,981 | 45,472 | 43,883 |
| Hotels | 3,540 | 4,789 | 3,706 |
| Personal Services | 1,635 | 1,237 | 1,562 |
| Business Services | 15,958 | 17,065 | 16,003 |
| Auto Repair, Parking | 11,000 | 11,628 | 12,002 |
| Other Services | 9,848 | 10,753 | 10,610 |
| Ag., Mining, Transportation, FIRE, Govt. | 6,938 | 9,371 | 8,476 |
| Unclassified by Industry | 1,075 | 1,089 | 1,562 |
| Grand Total | \$507,920 | \$514,829 | \$549,780 |

^{*} Preliminary

^{**} Revised

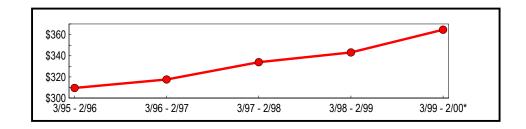
Chenango County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$309,566 | (\$1,813) | (0.58) |
| 3/96 - 2/97 | 317,542 | 7,976 | 2.58 |
| 3/97 - 2/98 | 333,868 | 16,326 | 5.14 |
| 3/98 - 2/99 | 343,172 | 9,304 | 2.79 |
| 3/99 - 2/00* | 364,705 | 21,533 | 6.27 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$3,963 | \$3,100 | \$3,103 |
| Manufacturing | 12,139 | 13,355 | 12,157 |
| Communications | 7,082 | 7,956 | 7,807 |
| Electric, Gas & Sanitary Services | 7,397 | 6,454 | 6,241 |
| Wholesale Trade | 12,312 | 12,235 | 12,963 |
| Retail Trade Total | 106,356 | 124,430 | 115,287 |
| Building Materials | 4,510 | 5,960 | 4,762 |
| General Merchandise | 20,607 | 20,129 | 22,029 |
| Food | 10,728 | 10,997 | 10,238 |
| Auto Dealers, Gas Stations | 35,744 | 48,783 | 41,051 |
| Apparel | 1,106 | 1,077 | 1,040 |
| Furniture | 3,768 | 4,675 | 4,453 |
| Eating and Drinking | 8,999 | 10,843 | 9,467 |
| Miscellaneous Retail | 20,894 | 21,966 | 22,247 |
| Services Total | 17,083 | 17,472 | 14,494 |
| Hotels | 980 | 1,247 | 941 |
| Personal Services | 667 | 456 | 554 |
| Business Services | 5,879 | 5,999 | 4,036 |
| Auto Repair, Parking | 4,994 | 5,220 | 5,365 |
| Other Services | 4,563 | 4,550 | 3,598 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,069 | 2,805 | 2,759 |
| Unclassified by Industry | 319 | 472 | 1,615 |
| Grand Total | \$169,720 | \$188,279 | \$176,426 |

^{*} Preliminary

^{**} Revised

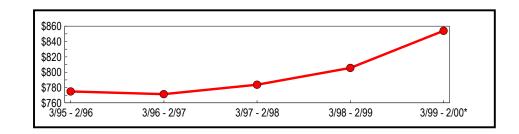
Clinton County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$774,871 | (\$3,275) | (0.42) |
| 3/96 - 2/97 | 771,464 | (3,407) | (0.44) |
| 3/97 - 2/98 | 783,754 | 12,290 | 1.59 |
| 3/98 - 2/99 | 805,683 | 21,929 | 2.80 |
| 3/99 - 2/00* | 853,972 | 48,289 | 5.99 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$5,948 | \$8,459 | \$5,903 |
| Manufacturing | 24,611 | 21,417 | 23,474 |
| Communications | 13,511 | 16,221 | 17,310 |
| Electric, Gas & Sanitary Services | 23,033 | 20,333 | 21,752 |
| Wholesale Trade | 37,103 | 37,158 | 40,974 |
| Retail Trade Total | 247,149 | 266,192 | 268,567 |
| Building Materials | 14,543 | 18,916 | 15,235 |
| General Merchandise | 66,884 | 64,437 | 71,804 |
| Food | 21,890 | 23,512 | 23,702 |
| Auto Dealers, Gas Stations | 60,690 | 76,338 | 69,271 |
| Apparel | 9,611 | 8,967 | 8,729 |
| Furniture | 10,943 | 12,749 | 13,282 |
| Eating and Drinking | 26,638 | 30,743 | 28,428 |
| Miscellaneous Retail | 35,950 | 30,530 | 38,116 |
| Services Total | 36,906 | 41,957 | 34,867 |
| Hotels | 3,273 | 4,157 | 3,212 |
| Personal Services | 1,428 | 1,352 | 1,204 |
| Business Services | 11,769 | 14,193 | 11,010 |
| Auto Repair, Parking | 11,473 | 13,038 | 11,495 |
| Other Services | 8,963 | 9,217 | 7,946 |
| Ag., Mining, Transportation, FIRE, Govt. | 12,078 | 12,699 | 13,672 |
| Unclassified by Industry | 1,495 | 1,644 | 1,373 |
| Grand Total | \$401,834 | \$426,080 | \$427,892 |

^{*} Preliminary

^{**} Revised

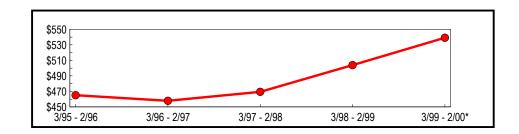
Columbia County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$465,203 | \$15,572 | 3.46 |
| 3/96 - 2/97 | 457,847 | (7,356) | (1.58) |
| 3/97 - 2/98 | 469,530 | 11,683 | 2.55 |
| 3/98 - 2/99 | 503,817 | 34,287 | 7.30 |
| 3/99 - 2/00* | 539,127 | 35,310 | 7.01 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$5,703 | \$5,952 | \$6,676 |
| Manufacturing | 10,328 | 10,215 | 11,237 |
| Communications | 13,243 | 14,807 | 13,486 |
| Electric, Gas & Sanitary Services | 13,437 | 12,028 | 12,794 |
| Wholesale Trade | 19,275 | 20,951 | 22,546 |
| Retail Trade Total | 153,374 | 175,968 | 165,392 |
| Building Materials | 17,250 | 21,508 | 18,586 |
| General Merchandise | 25,280 | 23,902 | 26,528 |
| Food | 17,870 | 19,477 | 19,375 |
| Auto Dealers, Gas Stations | 50,260 | 63,409 | 55,449 |
| Apparel | 1,701 | 2,068 | 2,159 |
| Furniture | 7,712 | 8,635 | 8,019 |
| Eating and Drinking | 14,389 | 17,502 | 14,595 |
| Miscellaneous Retail | 18,912 | 19,467 | 20,681 |
| Services Total | 30,473 | 25,804 | 25,345 |
| Hotels | 1,549 | 1,576 | 1,347 |
| Personal Services | 849 | 544 | 782 |
| Business Services | 13,279 | 8,040 | 7,080 |
| Auto Repair, Parking | 8,182 | 8,848 | 10,127 |
| Other Services | 6,614 | 6,796 | 6,009 |
| Ag., Mining, Transportation, FIRE, Govt. | 6,750 | 7,937 | 6,528 |
| Unclassified by Industry | 492 | 654 | 807 |
| Grand Total | \$253,075 | \$274,316 | \$264,811 |

^{*} Preliminary

^{**} Revised

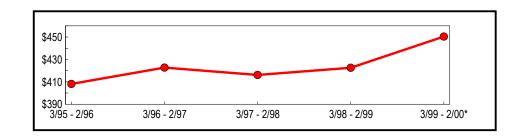
Cortland County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$408,274 | \$10,686 | 2.69 |
| 3/96 - 2/97 | 422,739 | 14,465 | 3.54 |
| 3/97 - 2/98 | 416,257 | (6,212) | (1.47) |
| 3/98 - 2/99 | 422,676 | 6,419 | 1.54 |
| 3/99 - 2/00* | 450,539 | 27,863 | 6.59 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$5,823 | \$5,009 | \$5,181 |
| Manufacturing | 8,731 | 9,921 | 5,929 |
| Communications | 6,243 | 6,504 | 7,224 |
| Electric, Gas & Sanitary Services | 20,204 | 18,798 | 20,586 |
| Wholesale Trade | 23,315 | 26,861 | 27,975 |
| Retail Trade Total | 120,978 | 131,629 | 130,754 |
| Building Materials | 7,673 | 8,351 | 7,351 |
| General Merchandise | 30,196 | 28,172 | 32,253 |
| Food | 10,958 | 11,745 | 11,914 |
| Auto Dealers, Gas Stations | 31,935 | 42,339 | 37,440 |
| Apparel | 2,185 | 2,100 | 2,264 |
| Furniture | 5,749 | 5,633 | 5,660 |
| Eating and Drinking | 16,732 | 18,303 | 17,523 |
| Miscellaneous Retail | 15,550 | 14,986 | 16,349 |
| Services Total | 22,563 | 22,113 | 21,970 |
| Hotels | 2,352 | 2,832 | 2,106 |
| Personal Services | 748 | 593 | 593 |
| Business Services | 7,498 | 6,785 | 6,057 |
| Auto Repair, Parking | 5,506 | 5,807 | 6,429 |
| Other Services | 6,459 | 6,096 | 6,785 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,010 | 3,866 | 2,966 |
| Unclassified by Industry | 740 | 1,294 | 1,959 |
| Grand Total | \$211,607 | \$225,995 | \$224,544 |

^{*} Preliminary

^{**} Revised

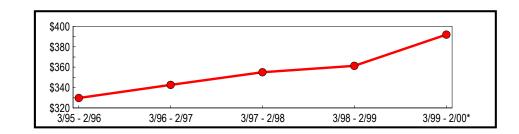
Delaware County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$329,776 | (\$4,143) | (1.24) |
| 3/96 - 2/97 | 342,600 | 12,824 | 3.89 |
| 3/97 - 2/98 | 355,076 | 12,476 | 3.64 |
| 3/98 - 2/99 | 361,383 | 6,307 | 1.78 |
| 3/99 - 2/00* | 391,885 | 30,502 | 8.44 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$3,859 | \$4,026 | \$3,784 |
| Manufacturing | 9,182 | 10,927 | 10,408 |
| Communications | 6,576 | 7,594 | 7,043 |
| Electric, Gas & Sanitary Services | 4,920 | 4,857 | 4,493 |
| Wholesale Trade | 14,997 | 15,338 | 17,074 |
| Retail Trade Total | 115,671 | 133,830 | 124,597 |
| Building Materials | 10,329 | 14,344 | 11,684 |
| General Merchandise | 16,050 | 15,234 | 15,728 |
| Food | 8,478 | 9,052 | 8,448 |
| Auto Dealers, Gas Stations | 41,172 | 51,117 | 45,703 |
| Apparel | 746 | 645 | 674 |
| Furniture | 3,617 | 4,019 | 3,920 |
| Eating and Drinking | 10,470 | 12,298 | 10,625 |
| Miscellaneous Retail | 24,809 | 27,121 | 27,815 |
| Services Total | 17,557 | 18,410 | 17,780 |
| Hotels | 1,453 | 2,124 | 1,252 |
| Personal Services | 666 | 598 | 684 |
| Business Services | 5,938 | 6,293 | 6,794 |
| Auto Repair, Parking | 5,202 | 5,259 | 5,410 |
| Other Services | 4,298 | 4,136 | 3,640 |
| Ag., Mining, Transportation, FIRE, Govt. | 4,504 | 5,442 | 5,122 |
| Unclassified by Industry | 573 | 522 | 638 |
| Grand Total | \$177,839 | \$200,946 | \$190,939 |

^{*} Preliminary

^{**} Revised

Dutchess County

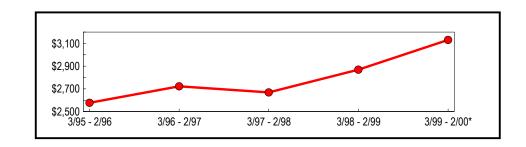
Annual Totals

(In Thousands)

| Period | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$2,577,208 | \$194,472 | 8.16 |
| 3/96 - 2/97 | 2,722,295 | 145,087 | 5.63 |
| 3/97 - 2/98 | 2,668,807 | (53,488) | (1.96) |
| 3/98 - 2/99 | 2,869,249 | 200,442 | 7.51 |
| 3/99 - 2/00* | 3,131,466 | 262,217 | 9.14 |

Five-Year Trend

(In Millions)



Semiannual Industry Totals

(In Thousands)

| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$24,845 | \$26,945 | \$27,668 |
| Manufacturing | 131,735 | 94,493 | 173,975 |
| Communications | 58,020 | 56,141 | 61,100 |
| Electric, Gas & Sanitary Services | 41,462 | 42,011 | 44,911 |
| Wholesale Trade | 83,872 | 89,870 | 97,012 |
| Retail Trade Total | 899,769 | 969,217 | 1,005,941 |
| Building Materials | 80,559 | 104,285 | 106,559 |
| General Merchandise | 148,748 | 133,906 | 152,785 |
| Food | 92,102 | 102,044 | 100,076 |
| Auto Dealers, Gas Stations | 230,621 | 291,115 | 276,336 |
| Apparel | 53,682 | 51,803 | 54,722 |
| Furniture | 57,476 | 57,874 | 65,232 |
| Eating and Drinking | 82,645 | 92,757 | 87,784 |
| Miscellaneous Retail | 153,936 | 135,433 | 162,447 |
| Services Total | 167,948 | 200,690 | 175,102 |
| Hotels | 16,324 | 19,392 | 18,896 |
| Personal Services | 5,748 | 5,070 | 6,091 |
| Business Services | 53,517 | 79,856 | 57,113 |
| Auto Repair, Parking | 44,352 | 46,136 | 45,797 |
| Other Services | 48,007 | 50,236 | 47,205 |
| Ag., Mining, Transportation, FIRE, Govt. | 25,416 | 29,799 | 27,521 |
| Unclassified by Industry | 7,223 | 4,555 | 4,515 |
| Grand Total | \$1,440,290 | \$1,513,721 | \$1,617,745 |

^{*} Preliminary

^{**} Revised

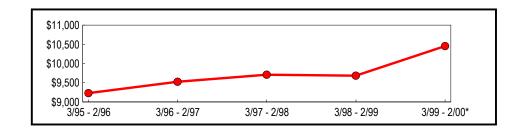
Erie County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$9,231,016 | \$326,035 | 3.66 |
| 3/96 - 2/97 | 9,528,736 | 297,720 | 3.23 |
| 3/97 - 2/98 | 9,708,521 | 179,785 | 1.89 |
| 3/98 - 2/99 | 9,686,893 | (21,628) | (0.22) |
| 3/99 - 2/00* | 10,454,725 | 767,832 | 7.93 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$84,346 | \$95,273 | \$91,058 |
| Manufacturing | 228,902 | 245,116 | 241,980 |
| Communications | 189,578 | 186,007 | 208,825 |
| Electric, Gas & Sanitary Services | 481,480 | 424,613 | 473,700 |
| Wholesale Trade | 357,163 | 371,004 | 392,211 |
| Retail Trade Total | 2,774,116 | 3,054,497 | 3,094,414 |
| Building Materials | 163,540 | 217,016 | 185,180 |
| General Merchandise | 518,572 | 479,170 | 581,732 |
| Food | 260,457 | 260,670 | 265,900 |
| Auto Dealers, Gas Stations | 660,386 | 881,787 | 768,271 |
| Apparel | 169,778 | 170,243 | 179,002 |
| Furniture | 224,905 | 220,383 | 250,659 |
| Eating and Drinking | 364,023 | 406,958 | 388,908 |
| Miscellaneous Retail | 412,455 | 418,270 | 474,762 |
| Services Total | 660,775 | 681,157 | 650,875 |
| Hotels | 51,157 | 67,341 | 59,286 |
| Personal Services | 17,517 | 14,727 | 16,373 |
| Business Services | 216,514 | 218,877 | 209,688 |
| Auto Repair, Parking | 172,633 | 192,150 | 182,589 |
| Other Services | 202,954 | 188,062 | 182,939 |
| Ag., Mining, Transportation, FIRE, Govt. | 69,444 | 114,832 | 82,190 |
| Unclassified by Industry | 17,841 | 20,226 | 26,747 |
| Grand Total | \$4,863,645 | \$5,192,725 | \$5,262,000 |

^{*} Preliminary

^{**} Revised

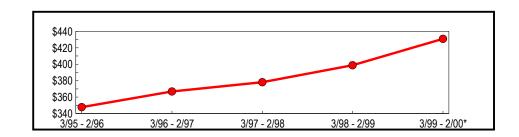
Essex County

Annual Totals

(In Thousands)

| Period | Taxable Sales & Purchases | Change from Previous Period | |
|--------------|------------------------------|-----------------------------|---------|
| | | Amount | Percent |
| 3/95 - 2/96 | \$347,727 | \$17,855 | 5.41 |
| 3/96 - 2/97 | 366,876 | 19,149 | 5.51 |
| 3/97 - 2/98 | 378,026 | 11,150 | 3.04 |
| 3/98 - 2/99 | 398,691 | 20,665 | 5.47 |
| 3/99 - 2/00* | 431,020 | 32,329 | 8.11 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$4,098 | \$3,729 | \$3,741 |
| Manufacturing | 15,068 | 16,824 | 20,475 |
| Communications | 5,881 | 6,233 | 7,169 |
| Electric, Gas & Sanitary Services | 2,880 | 3,063 | 3,115 |
| Wholesale Trade | 12,827 | 14,426 | 15,311 |
| Retail Trade Total | 107,630 | 130,748 | 114,698 |
| Building Materials | 10,240 | 13,086 | 11,622 |
| General Merchandise | 16,291 | 17,350 | 17,703 |
| Food | 12,316 | 16,217 | 13,489 |
| Auto Dealers, Gas Stations | 28,602 | 35,547 | 29,778 |
| Apparel | 3,292 | 4,117 | 3,348 |
| Furniture | 1,707 | 2,924 | 2,699 |
| Eating and Drinking | 18,825 | 23,469 | 19,192 |
| Miscellaneous Retail | 16,357 | 18,038 | 16,867 |
| Services Total | 30,748 | 36,793 | 32,896 |
| Hotels | 15,621 | 19,409 | 16,766 |
| Personal Services | 677 | 677 | 631 |
| Business Services | 4,502 | 5,398 | 5,339 |
| Auto Repair, Parking | 4,278 | 4,238 | 4,508 |
| Other Services | 5,670 | 7,071 | 5,652 |
| Ag., Mining, Transportation, FIRE, Govt. | 5,537 | 7,709 | 6,923 |
| Unclassified by Industry | 3,537 | 3,699 | 3,468 |
| Grand Total | \$188,206 | \$223,224 | \$207,796 |

^{*} Preliminary

^{**} Revised

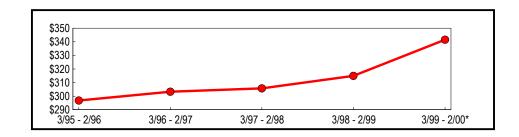
Franklin County

Annual Totals

(In Thousands)

| Period | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$296,747 | \$3,737 | 1.28 |
| 3/96 - 2/97 | 303,236 | 6,489 | 2.19 |
| 3/97 - 2/98 | 305,789 | 2,553 | 0.84 |
| 3/98 - 2/99 | 314,891 | 9,102 | 2.98 |
| 3/99 - 2/00* | 341,562 | 26,671 | 8.47 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$3,710 | \$4,029 | \$3,376 |
| Manufacturing | 4,484 | 5,627 | 4,495 |
| Communications | 5,243 | 5,495 | 5,895 |
| Electric, Gas & Sanitary Services | 12,129 | 11,640 | 12,721 |
| Wholesale Trade | 14,257 | 14,184 | 17,628 |
| Retail Trade Total | 93,181 | 108,574 | 102,456 |
| Building Materials | 9,019 | 11,734 | 10,618 |
| General Merchandise | 13,745 | 14,599 | 15,042 |
| Food | 11,334 | 14,349 | 12,301 |
| Auto Dealers, Gas Stations | 29,100 | 37,558 | 33,116 |
| Apparel | 2,126 | 2,119 | 2,444 |
| Furniture | 3,354 | 4,150 | 3,478 |
| Eating and Drinking | 8,513 | 10,476 | 8,290 |
| Miscellaneous Retail | 15,990 | 13,589 | 17,167 |
| Services Total | 17,728 | 18,652 | 16,563 |
| Hotels | 3,617 | 4,188 | 3,381 |
| Personal Services | 485 | 398 | 431 |
| Business Services | 4,552 | 4,326 | 3,805 |
| Auto Repair, Parking | 4,035 | 4,497 | 4,222 |
| Other Services | 5,039 | 5,243 | 4,724 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,787 | 3,976 | 4,338 |
| Unclassified by Industry | 469 | 1,123 | 790 |
| Grand Total | \$154,988 | \$173,300 | \$168,262 |

^{*} Preliminary

^{**} Revised

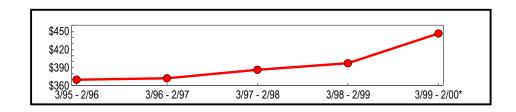
Fulton County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$369,511 | \$819 | 0.22 |
| 3/96 - 2/97 | 371,877 | 2,366 | 0.64 |
| 3/97 - 2/98 | 385,935 | 14,058 | 3.78 |
| 3/98 - 2/99 | 396,918 | 25,041 | 6.73 |
| 3/99 - 2/00* | 446,432 | 60,497 | 15.68 |

Five-Year Trend (In Millions)



| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
|--|-------------|----------------|---------------|
| Construction | \$3,135 | \$3,388 | \$5,837 |
| Manufacturing | 5,718 | 6,134 | 16,259 |
| Communications | 8,378 | 8,938 | 9,443 |
| Electric, Gas & Sanitary Services | 16,051 | 13,823 | 16,400 |
| Wholesale Trade | 14,828 | 16,695 | 21,049 |
| Retail Trade Total | 126,622 | 144,722 | 139,954 |
| Building Materials | 9,778 | 12,445 | 10,498 |
| General Merchandise | 22,933 | 21,961 | 23,724 |
| Food | 16,009 | 18,962 | 18,384 |
| Auto Dealers, Gas Stations | 42,206 | 48,508 | 45,993 |
| Apparel | 1,603 | 2,546 | 2,955 |
| Furniture | 4,742 | 5,937 | 6,596 |
| Eating and Drinking | 12,458 | 14,723 | 13,173 |
| Miscellaneous Retail | 16,893 | 19,640 | 18,631 |
| Services Total | 19,290 | 19,457 | 17,643 |
| Hotels | 1,285 | 1,563 | 1,356 |
| Personal Services | 495 | 251 | 467 |
| Business Services | 6,023 | 6,229 | 4,909 |
| Auto Repair, Parking | 6,277 | 6,287 | 6,054 |
| Other Services | 5,210 | 5,127 | 4,857 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,511 | 2,151 | 2,607 |
| Unclassified by Industry | 248 | 670 | 1,262 |
| Grand Total | \$196,781 | \$215,978 | \$230,454 |

^{*} Preliminary

^{**} Revised

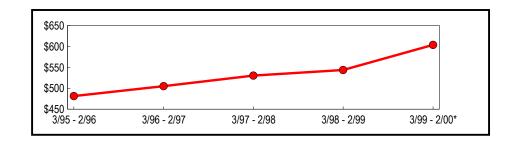
Genesee County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$481,611 | \$10,296 | 2.18 |
| 3/96 - 2/97 | 505,046 | 23,435 | 4.87 |
| 3/97 - 2/98 | 530,414 | 25,368 | 5.02 |
| 3/98 - 2/99 | 543,740 | 13,326 | 2.51 |
| 3/99 - 2/00* | 603,612 | 59,872 | 11.01 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$3,452 | \$3,653 | \$2,705 |
| Manufacturing | 11,457 | 14,521 | 12,819 |
| Communications | 10,133 | 10,752 | 10,031 |
| Electric, Gas & Sanitary Services | 15,615 | 14,782 | 17,150 |
| Wholesale Trade | 25,067 | 28,043 | 30,865 |
| Retail Trade Total | 162,598 | 191,853 | 180,549 |
| Building Materials | 8,346 | 11,332 | 9,161 |
| General Merchandise | 28,723 | 27,170 | 29,914 |
| Food | 16,001 | 19,948 | 20,596 |
| Auto Dealers, Gas Stations | 59,988 | 77,027 | 66,358 |
| Apparel | 2,102 | 2,640 | 1,892 |
| Furniture | 7,085 | 7,213 | 7,683 |
| Eating and Drinking | 20,505 | 25,646 | 22,800 |
| Miscellaneous Retail | 19,848 | 20,877 | 22,145 |
| Services Total | 28,091 | 48,880 | 27,013 |
| Hotels | 1,996 | 3,192 | 1,958 |
| Personal Services | 1,213 | 971 | 1,165 |
| Business Services | 7,311 | 6,994 | 6,526 |
| Auto Repair, Parking | 7,250 | 7,378 | 8,065 |
| Other Services | 10,321 | 30,345 | 9,299 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,074 | 3,604 | 3,080 |
| Unclassified by Industry | 965 | 1,589 | 1,723 |
| Grand Total | \$260,452 | \$317,677 | \$285,935 |

^{*} Preliminary

^{**} Revised

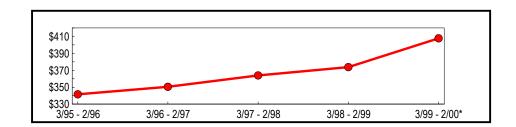
Greene County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$341,579 | \$5,395 | 1.60 |
| 3/96 - 2/97 | 350,477 | 8,898 | 2.60 |
| 3/97 - 2/98 | 363,981 | 13,504 | 3.85 |
| 3/98 - 2/99 | 373,691 | 9,710 | 2.67 |
| 3/99 - 2/00* | 407,781 | 34,090 | 9.12 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$3,248 | \$2,838 | \$2,755 |
| Manufacturing | 8,052 | 8,661 | 7,619 |
| Communications | 7,979 | 7,801 | 8,248 |
| Electric, Gas & Sanitary Services | 7,361 | 6,274 | 7,697 |
| Wholesale Trade | 14,713 | 13,609 | 14,139 |
| Retail Trade Total | 113,713 | 125,705 | 123,213 |
| Building Materials | 9,598 | 12,131 | 10,957 |
| General Merchandise | 11,624 | 12,007 | 12,876 |
| Food | 13,318 | 15,396 | 14,950 |
| Auto Dealers, Gas Stations | 40,221 | 50,150 | 43,879 |
| Apparel | 329 | 258 | 348 |
| Furniture | 3,948 | 4,545 | 4,503 |
| Eating and Drinking | 16,221 | 15,442 | 18,078 |
| Miscellaneous Retail | 18,454 | 15,776 | 17,622 |
| Services Total | 30,450 | 36,577 | 32,639 |
| Hotels | 8,783 | 14,752 | 9,745 |
| Personal Services | 837 | 630 | 838 |
| Business Services | 5,361 | 5,393 | 4,893 |
| Auto Repair, Parking | 6,723 | 7,479 | 7,241 |
| Other Services | 8,746 | 8,323 | 9,922 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,281 | 4,926 | 3,020 |
| Unclassified by Industry | 621 | 502 | 1,558 |
| Grand Total | \$189,418 | \$206,893 | \$200,888 |

^{*} Preliminary

^{**} Revised

Hamilton County

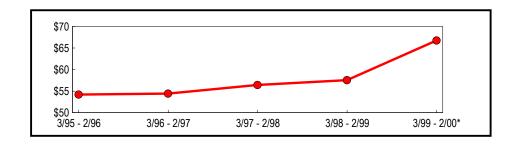
Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$54,225 | \$890 | 1.67 |
| 3/96 - 2/97 | 54,426 | 201 | 0.37 |
| 3/97 - 2/98 | 56,441 | 2,015 | 3.70 |
| 3/98 - 2/99 | 57,537 | 1,096 | 1.94 |
| 3/99 - 2/00* | 66,752 | 9,215 | 16.02 |

Five-Year Trend

(In Millions)



Semiannual Industry Totals

(In Thousands)

| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$1,303 | \$1,014 | \$1,117 |
| Manufacturing | 1,272 | 2,984 | 1,224 |
| Communications | 1,427 | 1,354 | 1,319 |
| Electric, Gas & Sanitary Services | 559 | 615 | 569 |
| Wholesale Trade | 1,380 | 2,031 | 2,003 |
| Retail Trade Total | 15,413 | 23,905 | 17,482 |
| Building Materials | 2,051 | 2,807 | 2,710 |
| General Merchandise | 1,230 | 2,393 | 1,412 |
| Food | 2,189 | 3,589 | 2,592 |
| Auto Dealers, Gas Stations | 5,503 | 6,283 | 6,090 |
| Apparel | 34 | 96 | 52 |
| Furniture | 382 | 564 | 359 |
| Eating and Drinking | 1,970 | 3,162 | 2,009 |
| Miscellaneous Retail | 2,054 | 5,011 | 2,258 |
| Services Total | 4,363 | 6,367 | 3,227 |
| Hotels | 1,501 | 2,306 | 885 |
| Personal Services | 58 | 50 | 33 |
| Business Services | 852 | 694 | 493 |
| Auto Repair, Parking | 676 | 593 | 570 |
| Other Services | 1,276 | 2,724 | 1,246 |
| Ag., Mining, Transportation, FIRE, Govt. | 470 | 710 | 610 |
| Unclassified by Industry | 86 | 99 | 122 |
| Grand Total | \$26,273 | \$39,079 | \$27,673 |

^{*} Preliminary

^{**} Revised

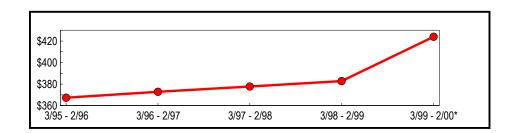
Herkimer County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from l | Previous Period |
|--------------|---------------|---------------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$367,371 | (\$5,521) | (1.48) |
| 3/96 - 2/97 | 372,803 | 5,432 | 1.48 |
| 3/97 - 2/98 | 377,796 | 4,993 | 1.34 |
| 3/98 - 2/99 | 382,875 | 5,079 | 1.34 |
| 3/99 - 2/00* | 423,944 | 41,069 | 10.73 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$4,063 | \$4,146 | \$3,882 |
| Manufacturing | 6,872 | 7,903 | 7,317 |
| Communications | 8,886 | 9,121 | 9,727 |
| Electric, Gas & Sanitary Services | 6,096 | 6,291 | 7,845 |
| Wholesale Trade | 13,625 | 15,580 | 14,458 |
| Retail Trade Total | 122,903 | 144,961 | 144,294 |
| Building Materials | 6,156 | 7,347 | 5,518 |
| General Merchandise | 17,305 | 17,353 | 30,414 |
| Food | 15,233 | 18,929 | 17,252 |
| Auto Dealers, Gas Stations | 41,167 | 52,512 | 46,280 |
| Apparel | 1,104 | 1,287 | 1,202 |
| Furniture | 4,307 | 4,910 | 4,810 |
| Eating and Drinking | 17,221 | 21,501 | 17,909 |
| Miscellaneous Retail | 20,410 | 21,122 | 20,909 |
| Services Total | 19,539 | 22,172 | 17,914 |
| Hotels | 3,189 | 4,478 | 3,104 |
| Personal Services | 599 | 479 | 709 |
| Business Services | 4,798 | 4,795 | 4,245 |
| Auto Repair, Parking | 5,693 | 5,659 | 5,622 |
| Other Services | 5,260 | 6,761 | 4,234 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,678 | 3,446 | 3,315 |
| Unclassified by Industry | 359 | 625 | 947 |
| Grand Total | \$185,021 | \$214,245 | \$209,699 |

^{*} Preliminary

^{**} Revised

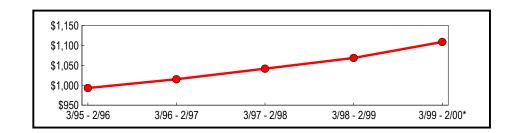
Jefferson County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$993,179 | \$37,578 | 3.93 |
| 3/96 - 2/97 | 1,015,305 | 22,126 | 2.23 |
| 3/97 - 2/98 | 1,041,699 | 26,394 | 2.60 |
| 3/98 - 2/99 | 1,068,351 | 26,652 | 2.56 |
| 3/99 - 2/00* | 1,108,597 | 40,246 | 3.77 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$8,807 | \$8,643 | \$6,880 |
| Manufacturing | 19,515 | 24,072 | 18,905 |
| Communications | 18,530 | 21,685 | 22,839 |
| Electric, Gas & Sanitary Services | 42,519 | 37,586 | 43,488 |
| Wholesale Trade | 33,880 | 35,419 | 39,131 |
| Retail Trade Total | 334,401 | 386,258 | 346,851 |
| Building Materials | 21,335 | 25,653 | 21,371 |
| General Merchandise | 79,360 | 72,963 | 77,564 |
| Food | 24,818 | 30,610 | 29,431 |
| Auto Dealers, Gas Stations | 102,613 | 133,035 | 109,028 |
| Apparel | 12,822 | 13,345 | 12,232 |
| Furniture | 14,929 | 16,728 | 17,209 |
| Eating and Drinking | 35,162 | 47,692 | 35,777 |
| Miscellaneous Retail | 43,362 | 46,232 | 44,239 |
| Services Total | 44,751 | 53,148 | 41,187 |
| Hotels | 4,069 | 9,066 | 3,935 |
| Personal Services | 1,674 | 1,273 | 1,420 |
| Business Services | 14,636 | 15,186 | 12,181 |
| Auto Repair, Parking | 12,977 | 13,631 | 13,156 |
| Other Services | 11,395 | 13,992 | 10,495 |
| Ag., Mining, Transportation, FIRE, Govt. | 7,313 | 9,962 | 7,869 |
| Unclassified by Industry | 1,508 | 2,744 | 1,930 |
| Grand Total | \$511,224 | \$579,517 | \$529,080 |

^{*} Preliminary

^{**} Revised

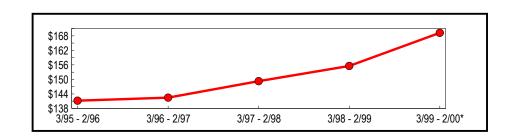
Lewis County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$141,195 | (\$2,809) | (1.95) |
| 3/96 - 2/97 | 142,439 | 1,244 | 0.88 |
| 3/97 - 2/98 | 149,273 | 6,834 | 4.80 |
| 3/98 - 2/99 | 155,566 | 13,127 | 9.22 |
| 3/99 - 2/00* | 169,246 | 19,973 | 13.38 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$3,381 | \$4,314 | \$3,173 |
| Manufacturing | 6,221 | 4,874 | 4,825 |
| Communications | 3,206 | 3,435 | 3,468 |
| Electric, Gas & Sanitary Services | 2,173 | 2,013 | 2,242 |
| Wholesale Trade | 8,252 | 8,521 | 10,211 |
| Retail Trade Total | 44,818 | 54,048 | 49,226 |
| Building Materials | 3,078 | 4,095 | 3,667 |
| General Merchandise | 4,817 | 4,428 | 4,945 |
| Food | 5,604 | 6,527 | 5,874 |
| Auto Dealers, Gas Stations | 16,371 | 23,246 | 20,260 |
| Apparel | 125 | 89 | 112 |
| Furniture | 1,206 | 1,269 | 1,361 |
| Eating and Drinking | 5,840 | 5,947 | 5,413 |
| Miscellaneous Retail | 7,777 | 8,447 | 7,594 |
| Services Total | 7,520 | 8,568 | 7,027 |
| Hotels | 474 | 330 | 534 |
| Personal Services | 149 | 90 | 139 |
| Business Services | 1,955 | 2,803 | 1,620 |
| Auto Repair, Parking | 2,489 | 3,192 | 2,441 |
| Other Services | 2,453 | 2,153 | 2,293 |
| Ag., Mining, Transportation, FIRE, Govt. | 1,167 | 1,394 | 1,295 |
| Unclassified by Industry | 206 | 255 | 357 |
| Grand Total | \$76,944 | \$87,422 | \$81,824 |

^{*} Preliminary

^{**} Revised

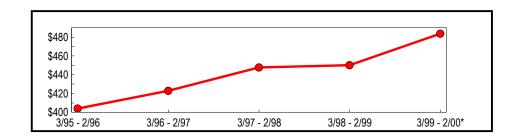
Livingston County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$404,046 | \$7,234 | 1.82 |
| 3/96 - 2/97 | 422,847 | 18,801 | 4.65 |
| 3/97 - 2/98 | 447,814 | 24,967 | 5.90 |
| 3/98 - 2/99 | 450,258 | 2,444 | 0.55 |
| 3/99 - 2/00* | 483,831 | 33,573 | 7.46 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$5,872 | \$6,688 | \$6,079 |
| Manufacturing | 10,050 | 10,313 | 9,925 |
| Communications | 7,569 | 7,698 | 8,237 |
| Electric, Gas & Sanitary Services | 7,984 | 8,112 | 8,304 |
| Wholesale Trade | 15,130 | 16,634 | 17,843 |
| Retail Trade Total | 145,756 | 171,410 | 161,232 |
| Building Materials | 6,896 | 9,616 | 7,539 |
| General Merchandise | 23,039 | 19,276 | 24,256 |
| Food | 22,112 | 25,326 | 28,103 |
| Auto Dealers, Gas Stations | 53,418 | 72,791 | 57,529 |
| Apparel | 1,898 | 2,077 | 2,044 |
| Furniture | 4,973 | 5,426 | 5,738 |
| Eating and Drinking | 16,367 | 20,591 | 18,459 |
| Miscellaneous Retail | 17,053 | 16,307 | 17,564 |
| Services Total | 20,400 | 20,572 | 18,538 |
| Hotels | 1,007 | 1,329 | 1,123 |
| Personal Services | 846 | 548 | 676 |
| Business Services | 5,858 | 5,272 | 4,700 |
| Auto Repair, Parking | 7,484 | 7,744 | 7,664 |
| Other Services | 5,205 | 5,679 | 4,375 |
| Ag., Mining, Transportation, FIRE, Govt. | 4,502 | 6,255 | 4,221 |
| Unclassified by Industry | 944 | 664 | 1,106 |
| Grand Total | \$218,207 | \$248,346 | \$235,485 |

^{*} Preliminary

^{**} Revised

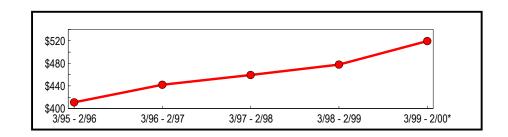
Madison County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$411,040 | \$1,970 | 0.48 |
| 3/96 - 2/97 | 442,086 | 31,046 | 7.55 |
| 3/97 - 2/98 | 459,376 | 17,290 | 3.91 |
| 3/98 - 2/99 | 477,690 | 18,314 | 3.99 |
| 3/99 - 2/00* | 519,507 | 41,817 | 8.75 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$3,094 | \$2,593 | \$2,529 |
| Manufacturing | 12,159 | 12,677 | 12,011 |
| Communications | 10,557 | 10,146 | 10,352 |
| Electric, Gas & Sanitary Services | 9,969 | 8,854 | 10,320 |
| Wholesale Trade | 20,626 | 22,160 | 22,960 |
| Retail Trade Total | 148,924 | 172,016 | 158,821 |
| Building Materials | 7,407 | 9,617 | 8,316 |
| General Merchandise | 35,803 | 34,683 | 39,441 |
| Food | 15,418 | 18,192 | 17,390 |
| Auto Dealers, Gas Stations | 42,311 | 59,599 | 46,753 |
| Apparel | 1,728 | 1,925 | 1,739 |
| Furniture | 8,201 | 7,637 | 7,761 |
| Eating and Drinking | 20,254 | 23,157 | 20,657 |
| Miscellaneous Retail | 17,802 | 17,206 | 16,764 |
| Services Total | 29,598 | 33,994 | 28,761 |
| Hotels | 2,273 | 3,108 | 2,389 |
| Personal Services | 747 | 541 | 830 |
| Business Services | 7,938 | 9,004 | 6,698 |
| Auto Repair, Parking | 10,903 | 13,065 | 11,679 |
| Other Services | 7,737 | 8,276 | 7,165 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,892 | 3,715 | 3,198 |
| Unclassified by Industry | 1,593 | 1,982 | 2,418 |
| Grand Total | \$239,412 | \$268,137 | \$251,370 |

^{*} Preliminary

^{**} Revised

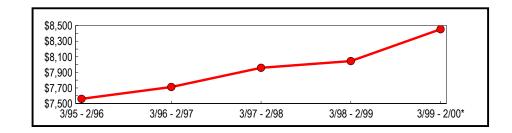
Monroe County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from | Change from Previous Period | |
|--------------|---------------|-------------|-----------------------------|--|
| Period | & Purchases | Amount | Percent | |
| 3/95 - 2/96 | \$7,560,908 | \$394,362 | 5.50 | |
| 3/96 - 2/97 | 7,712,944 | 152,036 | 2.01 | |
| 3/97 - 2/98 | 7,958,515 | 245,571 | 3.18 | |
| 3/98 - 2/99 | 8,045,791 | 87,276 | 1.10 | |
| 3/99 - 2/00* | 8,453,638 | 407,847 | 5.07 | |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$72,185 | \$75,094 | \$69,109 |
| Manufacturing | 447,593 | 433,280 | 419,912 |
| Communications | 161,532 | 172,932 | 197,537 |
| Electric, Gas & Sanitary Services | 141,626 | 123,824 | 129,315 |
| Wholesale Trade | 283,598 | 291,754 | 278,462 |
| Retail Trade Total | 2,278,226 | 2,489,012 | 2,465,365 |
| Building Materials | 109,904 | 129,679 | 115,048 |
| General Merchandise | 356,802 | 330,769 | 403,334 |
| Food | 292,161 | 311,165 | 296,593 |
| Auto Dealers, Gas Stations | 570,607 | 756,523 | 634,181 |
| Apparel | 128,908 | 128,941 | 130,421 |
| Furniture | 196,852 | 201,881 | 228,763 |
| Eating and Drinking | 268,702 | 301,560 | 281,272 |
| Miscellaneous Retail | 354,290 | 328,494 | 375,753 |
| Services Total | 563,770 | 584,665 | 534,870 |
| Hotels | 50,097 | 57,928 | 49,062 |
| Personal Services | 17,799 | 14,493 | 16,600 |
| Business Services | 222,196 | 230,718 | 203,246 |
| Auto Repair, Parking | 142,176 | 156,897 | 146,399 |
| Other Services | 131,502 | 124,629 | 119,563 |
| Ag., Mining, Transportation, FIRE, Govt. | 64,545 | 80,879 | 69,444 |
| Unclassified by Industry | 10,851 | 17,072 | 21,112 |
| Grand Total | \$4,023,926 | \$4,268,512 | \$4,185,126 |

^{*} Preliminary

^{**} Revised

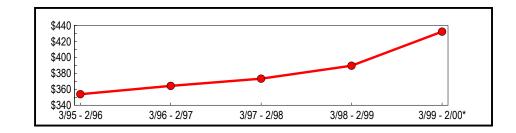
Montgomery County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$353,908 | (\$5,461) | (1.52) |
| 3/96 - 2/97 | 364,398 | 10,490 | 2.96 |
| 3/97 - 2/98 | 373,278 | 8,880 | 2.44 |
| 3/98 - 2/99 | 389,573 | 16,295 | 4.37 |
| 3/99 - 2/00* | 432,250 | 42,677 | 10.95 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$4,063 | \$4,013 | \$3,656 |
| Manufacturing | 8,621 | 9,633 | 8,201 |
| Communications | 6,942 | 7,626 | 7,988 |
| Electric, Gas & Sanitary Services | 5,804 | 5,791 | 6,381 |
| Wholesale Trade | 18,235 | 19,362 | 20,595 |
| Retail Trade Total | 126,084 | 147,028 | 143,113 |
| Building Materials | 5,772 | 7,416 | 7,315 |
| General Merchandise | 30,245 | 30,112 | 33,891 |
| Food | 16,991 | 19,022 | 20,489 |
| Auto Dealers, Gas Stations | 40,390 | 51,609 | 43,918 |
| Apparel | 1,358 | 1,787 | 1,415 |
| Furniture | 3,772 | 4,788 | 4,629 |
| Eating and Drinking | 12,247 | 14,859 | 13,249 |
| Miscellaneous Retail | 15,309 | 17,435 | 18,207 |
| Services Total | 19,088 | 20,330 | 17,992 |
| Hotels | 1,370 | 2,304 | 1,304 |
| Personal Services | 529 | 441 | 432 |
| Business Services | 6,476 | 6,557 | 4,979 |
| Auto Repair, Parking | 6,417 | 7,221 | 7,514 |
| Other Services | 4,296 | 3,807 | 3,763 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,923 | 4,478 | 3,664 |
| Unclassified by Industry | 588 | 726 | 1,673 |
| Grand Total | \$192,348 | \$218,987 | \$213,263 |

^{*} Preliminary

^{**} Revised

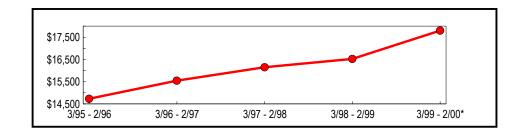
Nassau County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$14,733,729 | \$461,921 | 3.24 |
| 3/96 - 2/97 | 15,551,258 | 817,529 | 5.55 |
| 3/97 - 2/98 | 16,152,237 | 600,979 | 3.86 |
| 3/98 - 2/99 | 16,526,183 | 373,946 | 2.32 |
| 3/99 - 2/00* | 17,798,807 | 1,272,624 | 7.70 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$119,172 | \$133,811 | \$121,429 |
| Manufacturing | 312,689 | 292,593 | 307,949 |
| Communications | 389,136 | 410,417 | 431,755 |
| Electric, Gas & Sanitary Services | 251,429 | 287,217 | 263,850 |
| Wholesale Trade | 548,504 | 582,757 | 580,129 |
| Retail Trade Total | 5,281,806 | 5,690,845 | 5,908,502 |
| Building Materials | 319,267 | 397,870 | 344,515 |
| General Merchandise | 798,059 | 823,958 | 963,362 |
| Food | 326,666 | 332,720 | 336,923 |
| Auto Dealers, Gas Stations | 1,214,056 | 1,486,633 | 1,391,074 |
| Apparel | 580,863 | 602,070 | 658,824 |
| Furniture | 497,332 | 516,870 | 567,009 |
| Eating and Drinking | 593,415 | 646,177 | 618,518 |
| Miscellaneous Retail | 952,148 | 884,547 | 1,028,277 |
| Services Total | 1,115,114 | 1,183,873 | 1,177,925 |
| Hotels | 82,845 | 88,615 | 87,769 |
| Personal Services | 34,390 | 36,549 | 39,796 |
| Business Services | 429,274 | 474,552 | 473,508 |
| Auto Repair, Parking | 249,883 | 272,825 | 264,094 |
| Other Services | 318,722 | 311,332 | 312,758 |
| Ag., Mining, Transportation, FIRE, Govt. | 152,542 | 178,432 | 148,672 |
| Unclassified by Industry | 30,957 | 42,443 | 56,208 |
| Grand Total | \$8,201,349 | \$8,802,388 | \$8,996,419 |

^{*} Preliminary

^{**} Revised

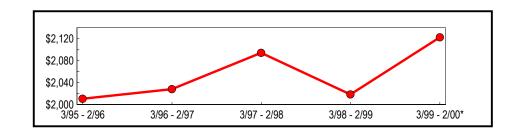
Niagara County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from l | Change from Previous Period | |
|--------------|---------------|---------------|-----------------------------|--|
| Period | & Purchases | Amount | Percent | |
| 3/95 - 2/96 | \$2,010,711 | \$64,483 | 3.31 | |
| 3/96 - 2/97 | 2,028,259 | 17,548 | 0.87 | |
| 3/97 - 2/98 | 2,094,448 | 66,189 | 3.26 | |
| 3/98 - 2/99 | 2,018,589 | (75,859) | (3.62) | |
| 3/99 - 2/00* | 2,122,679 | 104,090 | 5.16 | |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$20,448 | \$20,512 | \$19,831 |
| Manufacturing | 64,234 | 65,795 | 65,173 |
| Communications | 37,336 | 37,875 | 40,767 |
| Electric, Gas & Sanitary Services | 104,087 | 94,880 | 106,557 |
| Wholesale Trade | 66,289 | 67,121 | 63,291 |
| Retail Trade Total | 575,781 | 653,871 | 625,162 |
| Building Materials | 26,097 | 34,750 | 37,027 |
| General Merchandise | 120,776 | 110,889 | 124,408 |
| Food | 52,133 | 55,904 | 53,690 |
| Auto Dealers, Gas Stations | 143,666 | 197,183 | 164,688 |
| Apparel | 47,628 | 51,962 | 45,901 |
| Furniture | 32,392 | 31,976 | 34,122 |
| Eating and Drinking | 68,200 | 82,652 | 73,944 |
| Miscellaneous Retail | 84,889 | 88,555 | 91,382 |
| Services Total | 109,363 | 125,053 | 102,530 |
| Hotels | 15,296 | 27,085 | 16,471 |
| Personal Services | 2,626 | 2,013 | 2,451 |
| Business Services | 28,520 | 28,785 | 26,902 |
| Auto Repair, Parking | 30,279 | 33,405 | 29,120 |
| Other Services | 32,642 | 33,765 | 27,586 |
| Ag., Mining, Transportation, FIRE, Govt. | 9,941 | 13,602 | 9,470 |
| Unclassified by Industry | 2,325 | 5,076 | 6,113 |
| Grand Total | \$989,804 | \$1,083,785 | \$1,038,894 |

^{*} Preliminary

^{**} Revised

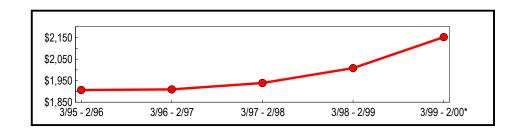
Oneida County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,907,078 | \$21,238 | 1.13 |
| 3/96 - 2/97 | 1,909,591 | 2,513 | 0.13 |
| 3/97 - 2/98 | 1,939,264 | 29,673 | 1.55 |
| 3/98 - 2/99 | 2,008,220 | 68,956 | 3.56 |
| 3/99 - 2/00* | 2,152,340 | 144,120 | 7.18 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$15,204 | \$13,782 | \$12,757 |
| Manufacturing | 41,431 | 43,008 | 41,104 |
| Communications | 40,628 | 42,976 | 44,250 |
| Electric, Gas & Sanitary Services | 54,143 | 52,363 | 56,671 |
| Wholesale Trade | 77,061 | 73,111 | 76,020 |
| Retail Trade Total | 643,417 | 729,407 | 705,845 |
| Building Materials | 48,887 | 64,929 | 53,380 |
| General Merchandise | 136,279 | 124,246 | 145,322 |
| Food | 61,603 | 71,726 | 70,677 |
| Auto Dealers, Gas Stations | 155,576 | 211,610 | 179,233 |
| Apparel | 26,482 | 25,935 | 26,074 |
| Furniture | 38,110 | 44,804 | 46,070 |
| Eating and Drinking | 65,162 | 82,175 | 68,215 |
| Miscellaneous Retail | 111,318 | 103,982 | 116,874 |
| Services Total | 116,166 | 115,823 | 100,756 |
| Hotels | 9,798 | 12,239 | 9,056 |
| Personal Services | 3,869 | 3,772 | 4,518 |
| Business Services | 48,834 | 39,594 | 35,705 |
| Auto Repair, Parking | 26,677 | 29,094 | 27,699 |
| Other Services | 26,988 | 31,124 | 23,778 |
| Ag., Mining, Transportation, FIRE, Govt. | 14,516 | 17,107 | 15,410 |
| Unclassified by Industry | 4,957 | 5,591 | 6,359 |
| Grand Total | \$1,007,523 | \$1,093,168 | \$1,059,172 |

^{*} Preliminary

^{**} Revised

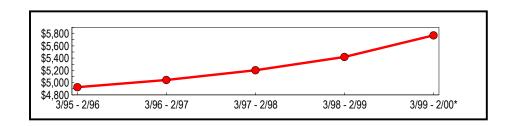
Onondaga County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$4,927,355 | \$25,142 | 0.51 |
| 3/96 - 2/97 | 5,042,645 | 115,290 | 2.34 |
| 3/97 - 2/98 | 5,203,892 | 161,247 | 3.20 |
| 3/98 - 2/99 | 5,419,898 | 216,006 | 4.15 |
| 3/99 - 2/00* | 5,771,667 | 351,769 | 6.49 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$55,963 | \$54,526 | \$51,064 |
| Manufacturing | 155,955 | 156,770 | 151,233 |
| Communications | 118,073 | 115,509 | 132,478 |
| Electric, Gas & Sanitary Services | 122,881 | 111,801 | 119,653 |
| Wholesale Trade | 216,815 | 226,544 | 215,503 |
| Retail Trade Total | 1,657,645 | 1,774,248 | 1,785,663 |
| Building Materials | 92,517 | 116,995 | 105,278 |
| General Merchandise | 289,122 | 263,487 | 315,201 |
| Food | 156,021 | 168,016 | 166,386 |
| Auto Dealers, Gas Stations | 402,881 | 510,974 | 435,693 |
| Apparel | 118,113 | 112,289 | 120,625 |
| Furniture | 121,563 | 120,046 | 144,408 |
| Eating and Drinking | 194,952 | 216,810 | 201,309 |
| Miscellaneous Retail | 282,476 | 265,631 | 296,763 |
| Services Total | 376,385 | 371,027 | 359,310 |
| Hotels | 34,893 | 46,153 | 34,686 |
| Personal Services | 12,823 | 11,549 | 12,949 |
| Business Services | 132,762 | 122,128 | 118,570 |
| Auto Repair, Parking | 99,872 | 102,906 | 102,177 |
| Other Services | 96,035 | 88,291 | 90,928 |
| Ag., Mining, Transportation, FIRE, Govt. | 53,305 | 60,755 | 49,588 |
| Unclassified by Industry | 8,986 | 15,526 | 20,469 |
| Grand Total | \$2,766,008 | \$2,886,706 | \$2,884,961 |

^{*} Preliminary

^{**} Revised

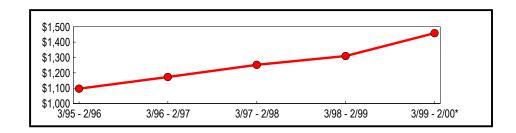
Ontario County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,096,955 | \$113,708 | 11.56 |
| 3/96 - 2/97 | 1,173,634 | 76,679 | 6.99 |
| 3/97 - 2/98 | 1,252,556 | 78,922 | 6.72 |
| 3/98 - 2/99 | 1,309,658 | 57,102 | 4.56 |
| 3/99 - 2/00* | 1,458,910 | 149,252 | 11.40 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$12,694 | \$14,821 | \$14,801 |
| Manufacturing | 26,350 | 26,648 | 26,788 |
| Communications | 15,527 | 15,731 | 18,407 |
| Electric, Gas & Sanitary Services | 45,665 | 42,337 | 46,661 |
| Wholesale Trade | 47,085 | 51,526 | 54,416 |
| Retail Trade Total | 436,128 | 476,837 | 507,871 |
| Building Materials | 16,988 | 33,845 | 31,177 |
| General Merchandise | 132,718 | 120,556 | 146,702 |
| Food | 40,442 | 44,323 | 42,742 |
| Auto Dealers, Gas Stations | 86,506 | 115,890 | 94,588 |
| Apparel | 36,840 | 34,481 | 38,434 |
| Furniture | 23,096 | 21,179 | 26,569 |
| Eating and Drinking | 38,686 | 48,120 | 44,777 |
| Miscellaneous Retail | 60,852 | 58,443 | 82,882 |
| Services Total | 71,887 | 72,604 | 62,439 |
| Hotels | 7,894 | 11,819 | 7,758 |
| Personal Services | 1,916 | 1,398 | 1,717 |
| Business Services | 25,471 | 23,479 | 19,657 |
| Auto Repair, Parking | 14,999 | 16,777 | 16,428 |
| Other Services | 21,607 | 19,131 | 16,879 |
| Ag., Mining, Transportation, FIRE, Govt. | 9,185 | 12,021 | 9,080 |
| Unclassified by Industry | 1,317 | 2,116 | 3,806 |
| Grand Total | \$665,838 | \$714,641 | \$744,269 |

^{*} Preliminary

^{**} Revised

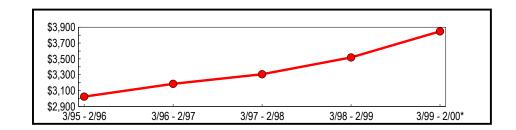
Orange County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$3,024,018 | \$126,759 | 4.38 |
| 3/96 - 2/97 | 3,186,517 | 162,499 | 5.37 |
| 3/97 - 2/98 | 3,307,228 | 120,711 | 3.79 |
| 3/98 - 2/99 | 3,519,881 | 212,653 | 6.43 |
| 3/99 - 2/00* | 3,848,974 | 329,093 | 9.35 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$27,250 | \$27,001 | \$30,738 |
| Manufacturing | 74,451 | 68,876 | 71,467 |
| Communications | 64,897 | 68,784 | 77,685 |
| Electric, Gas & Sanitary Services | 67,011 | 69,829 | 73,020 |
| Wholesale Trade | 119,752 | 126,012 | 133,830 |
| Retail Trade Total | 1,193,913 | 1,281,812 | 1,297,994 |
| Building Materials | 99,048 | 121,569 | 117,366 |
| General Merchandise | 201,192 | 177,564 | 200,132 |
| Food | 123,140 | 131,801 | 130,948 |
| Auto Dealers, Gas Stations | 268,965 | 341,883 | 319,046 |
| Apparel | 177,729 | 174,675 | 170,661 |
| Furniture | 62,735 | 66,004 | 71,833 |
| Eating and Drinking | 101,699 | 117,678 | 106,504 |
| Miscellaneous Retail | 159,405 | 150,638 | 181,504 |
| Services Total | 190,403 | 210,118 | 192,699 |
| Hotels | 14,227 | 18,846 | 15,426 |
| Personal Services | 8,319 | 7,252 | 7,368 |
| Business Services | 60,089 | 65,637 | 52,728 |
| Auto Repair, Parking | 63,747 | 68,090 | 69,771 |
| Other Services | 44,021 | 50,293 | 47,406 |
| Ag., Mining, Transportation, FIRE, Govt. | 38,736 | 43,280 | 38,070 |
| Unclassified by Industry | 6,690 | 16,399 | 21,360 |
| Grand Total | \$1,783,103 | \$1,912,111 | \$1,936,863 |

^{*} Preliminary ** Revised

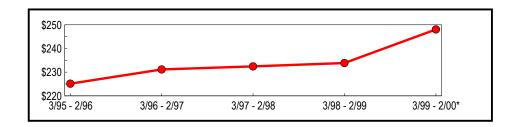
Orleans County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$225,175 | \$9,639 | 4.47 |
| 3/96 - 2/97 | 231,190 | 6,015 | 2.67 |
| 3/97 - 2/98 | 232,480 | 1,290 | 0.56 |
| 3/98 - 2/99 | 233,896 | 1,416 | 0.61 |
| 3/99 - 2/00* | 248,059 | 14,163 | 6.06 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$1,938 | \$1,560 | \$1,350 |
| Manufacturing | 3,711 | 4,329 | 4,715 |
| Communications | 4,967 | 4,952 | 5,178 |
| Electric, Gas & Sanitary Services | 14,808 | 14,675 | 15,184 |
| Wholesale Trade | 9,644 | 11,427 | 14,330 |
| Retail Trade Total | 66,700 | 74,966 | 68,399 |
| Building Materials | 4,927 | 6,315 | 4,828 |
| General Merchandise | 8,220 | 7,563 | 8,432 |
| Food | 11,128 | 12,413 | 11,804 |
| Auto Dealers, Gas Stations | 19,790 | 27,909 | 22,546 |
| Apparel | 1,697 | 1,609 | 1,390 |
| Furniture | 1,811 | 2,027 | 2,143 |
| Eating and Drinking | 6,654 | 7,866 | 7,034 |
| Miscellaneous Retail | 12,473 | 9,264 | 10,222 |
| Services Total | 11,814 | 12,306 | 11,355 |
| Hotels | 360 | 347 | 271 |
| Personal Services | 428 | 242 | 348 |
| Business Services | 2,786 | 3,148 | 2,945 |
| Auto Repair, Parking | 4,085 | 4,203 | 4,119 |
| Other Services | 4,155 | 4,366 | 3,672 |
| Ag., Mining, Transportation, FIRE, Govt. | 1,454 | 1,612 | 1,211 |
| Unclassified by Industry | 427 | 280 | 230 |
| Grand Total | \$115,463 | \$126,107 | \$121,952 |

^{*} Preliminary ** Revised

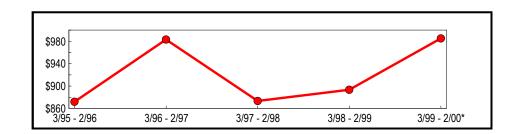
Oswego County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$871,875 | \$76,729 | 9.65 |
| 3/96 - 2/97 | 983,214 | 111,339 | 12.77 |
| 3/97 - 2/98 | 873,379 | (109,475) | (11.13) |
| 3/98 - 2/99 | 893,332 | 19,953 | 2.28 |
| 3/99 - 2/00* | 985,161 | 91,829 | 10.28 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$7,831 | \$8,058 | \$8,885 |
| Manufacturing | 19,721 | 20,848 | 24,493 |
| Communications | 17,274 | 17,366 | 18,387 |
| Electric, Gas & Sanitary Services | 37,728 | 65,859 | 48,083 |
| Wholesale Trade | 31,789 | 32,024 | 30,525 |
| Retail Trade Total | 259,564 | 321,113 | 287,974 |
| Building Materials | 13,727 | 18,907 | 15,615 |
| General Merchandise | 40,387 | 40,606 | 43,272 |
| Food | 38,039 | 44,513 | 42,132 |
| Auto Dealers, Gas Stations | 93,184 | 135,759 | 106,360 |
| Apparel | 1,660 | 1,800 | 1,709 |
| Furniture | 9,698 | 9,596 | 10,437 |
| Eating and Drinking | 32,292 | 40,226 | 34,759 |
| Miscellaneous Retail | 30,577 | 29,706 | 33,690 |
| Services Total | 41,800 | 43,983 | 40,014 |
| Hotels | 3,110 | 3,015 | 2,774 |
| Personal Services | 1,141 | 684 | 1,213 |
| Business Services | 11,235 | 11,248 | 10,179 |
| Auto Repair, Parking | 14,420 | 13,295 | 12,432 |
| Other Services | 11,894 | 15,741 | 13,416 |
| Ag., Mining, Transportation, FIRE, Govt. | 4,782 | 7,283 | 5,896 |
| Unclassified by Industry | 1,914 | 2,004 | 2,366 |
| Grand Total | \$422,403 | \$518,538 | \$466,623 |

^{*} Preliminary ** Revised

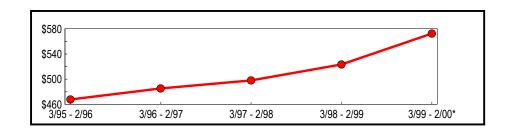
Otsego County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$467,735 | \$22,971 | 5.16 |
| 3/96 - 2/97 | 485,407 | 17,672 | 3.78 |
| 3/97 - 2/98 | 498,013 | 12,606 | 2.60 |
| 3/98 - 2/99 | 523,429 | 25,416 | 5.10 |
| 3/99 - 2/00* | 572,456 | 49,027 | 9.37 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$3,909 | \$3,253 | \$2,966 |
| Manufacturing | 8,459 | 10,847 | 9,336 |
| Communications | 10,929 | 11,917 | 11,952 |
| Electric, Gas & Sanitary Services | 7,629 | 7,596 | 6,962 |
| Wholesale Trade | 19,921 | 21,799 | 22,578 |
| Retail Trade Total | 167,256 | 193,773 | 183,092 |
| Building Materials | 11,239 | 13,814 | 13,669 |
| General Merchandise | 36,608 | 38,552 | 38,226 |
| Food | 15,686 | 15,557 | 14,966 |
| Auto Dealers, Gas Stations | 44,085 | 54,646 | 47,510 |
| Apparel | 2,715 | 3,529 | 2,658 |
| Furniture | 5,364 | 6,323 | 6,685 |
| Eating and Drinking | 17,701 | 24,401 | 18,959 |
| Miscellaneous Retail | 33,858 | 36,951 | 40,419 |
| Services Total | 33,176 | 44,040 | 29,399 |
| Hotels | 6,344 | 13,261 | 6,498 |
| Personal Services | 618 | 862 | 474 |
| Business Services | 7,981 | 8,460 | 6,392 |
| Auto Repair, Parking | 7,262 | 7,790 | 8,332 |
| Other Services | 10,971 | 13,667 | 7,703 |
| Ag., Mining, Transportation, FIRE, Govt. | 4,860 | 4,805 | 4,286 |
| Unclassified by Industry | 843 | 2,098 | 1,757 |
| Grand Total | \$256,982 | \$300,128 | \$272,328 |

^{*} Preliminary

^{**} Revised

Putnam County

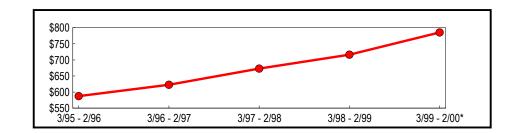
Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$587,282 | \$9,887 | 1.71 |
| 3/96 - 2/97 | 622,980 | 35,698 | 6.08 |
| 3/97 - 2/98 | 673,226 | 50,246 | 8.07 |
| 3/98 - 2/99 | 716,241 | 43,015 | 6.39 |
| 3/99 - 2/00* | 785,093 | 68,852 | 9.61 |

Five-Year Trend

(In Millions)



Semiannual Industry Totals

(In Thousands)

| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$6,605 | \$8,100 | \$8,807 |
| Manufacturing | 16,178 | 18,748 | 18,287 |
| Communications | 15,814 | 16,207 | 17,327 |
| Electric, Gas & Sanitary Services | 11,297 | 11,526 | 11,985 |
| Wholesale Trade | 25,211 | 27,319 | 25,674 |
| Retail Trade Total | 227,538 | 250,810 | 257,563 |
| Building Materials | 20,879 | 24,110 | 23,680 |
| General Merchandise | 18,133 | 11,971 | 21,272 |
| Food | 29,736 | 28,746 | 31,898 |
| Auto Dealers, Gas Stations | 87,563 | 112,204 | 104,363 |
| Apparel | 1,985 | 2,159 | 2,398 |
| Furniture | 10,139 | 12,154 | 14,279 |
| Eating and Drinking | 19,640 | 24,133 | 21,515 |
| Miscellaneous Retail | 39,463 | 35,333 | 38,158 |
| Services Total | 43,118 | 45,475 | 45,758 |
| Hotels | 806 | 1,017 | 957 |
| Personal Services | 1,034 | 941 | 1,403 |
| Business Services | 14,391 | 14,286 | 13,956 |
| Auto Repair, Parking | 17,160 | 17,903 | 18,684 |
| Other Services | 9,727 | 11,328 | 10,758 |
| Ag., Mining, Transportation, FIRE, Govt. | 7,102 | 10,345 | 8,066 |
| Unclassified by Industry | 1,923 | 1,417 | 1,679 |
| Grand Total | \$354,786 | \$389,947 | \$395,146 |

^{*} Preliminary

^{**} Revised

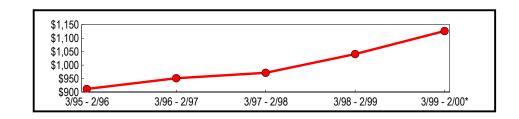
Rensselaer County

Annual Totals

(In Thousands)

| Period | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$911,460 | (\$25,827) | (2.76) |
| 3/96 - 2/97 | 951,106 | 39,646 | 4.35 |
| 3/97 - 2/98 | 971,595 | 20,489 | 2.15 |
| 3/98 - 2/99 | 1,040,895 | 69,300 | 7.13 |
| 3/99 - 2/00* | 1,126,712 | 85,817 | 8.24 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$10,060 | \$8,829 | \$9,924 |
| Manufacturing | 36,135 | 30,879 | 29,843 |
| Communications | 23,446 | 22,353 | 24,411 |
| Electric, Gas & Sanitary Services | 18,930 | 17,779 | 18,312 |
| Wholesale Trade | 61,471 | 43,054 | 43,769 |
| Retail Trade Total | 313,494 | 368,930 | 364,896 |
| Building Materials | 18,611 | 34,639 | 33,766 |
| General Merchandise | 54,671 | 52,677 | 61,493 |
| Food | 48,090 | 51,692 | 49,987 |
| Auto Dealers, Gas Stations | 101,631 | 131,247 | 115,603 |
| Apparel | 3,348 | 3,916 | 3,920 |
| Furniture | 14,491 | 15,664 | 17,049 |
| Eating and Drinking | 35,270 | 40,583 | 37,412 |
| Miscellaneous Retail | 37,382 | 38,512 | 45,666 |
| Services Total | 61,501 | 63,092 | 60,795 |
| Hotels | 2,151 | 2,818 | 2,169 |
| Personal Services | 1,430 | 725 | 1,122 |
| Business Services | 19,872 | 20,632 | 17,457 |
| Auto Repair, Parking | 19,485 | 20,542 | 19,264 |
| Other Services | 18,563 | 18,375 | 20,783 |
| Ag., Mining, Transportation, FIRE, Govt. | 5,806 | 7,852 | 7,353 |
| Unclassified by Industry | 964 | 1,455 | 3,186 |
| Grand Total | \$531,807 | \$564,223 | \$562,489 |

^{*} Preliminary

^{**} Revised

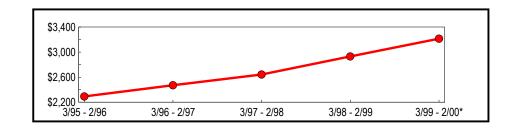
Rockland County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$2,292,531 | (\$1,294) | (0.06) |
| 3/96 - 2/97 | 2,473,065 | 180,534 | 7.87 |
| 3/97 - 2/98 | 2,643,688 | 170,623 | 6.90 |
| 3/98 - 2/99 | 2,931,603 | 287,915 | 10.89 |
| 3/99 - 2/00* | 3,216,044 | 284,441 | 9.70 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$23,809 | \$25,755 | \$23,286 |
| Manufacturing | 80,896 | 73,196 | 92,125 |
| Communications | 57,230 | 60,737 | 73,784 |
| Electric, Gas & Sanitary Services | 53,695 | 55,454 | 51,771 |
| Wholesale Trade | 125,945 | 135,587 | 127,285 |
| Retail Trade Total | 879,563 | 943,358 | 991,856 |
| Building Materials | 68,113 | 79,220 | 79,622 |
| General Merchandise | 141,364 | 134,251 | 159,859 |
| Food | 64,963 | 69,296 | 69,132 |
| Auto Dealers, Gas Stations | 202,225 | 244,805 | 239,002 |
| Apparel | 75,393 | 83,507 | 86,383 |
| Furniture | 68,998 | 79,604 | 91,484 |
| Eating and Drinking | 106,373 | 114,176 | 107,945 |
| Miscellaneous Retail | 152,134 | 138,499 | 158,429 |
| Services Total | 228,775 | 224,657 | 228,590 |
| Hotels | 19,308 | 21,348 | 19,869 |
| Personal Services | 4,294 | 3,950 | 3,710 |
| Business Services | 109,200 | 94,381 | 94,286 |
| Auto Repair, Parking | 46,300 | 50,168 | 50,564 |
| Other Services | 49,673 | 54,810 | 60,161 |
| Ag., Mining, Transportation, FIRE, Govt. | 30,447 | 45,187 | 38,411 |
| Unclassified by Industry | 8,938 | 11,573 | 13,432 |
| Grand Total | \$1,489,298 | \$1,575,504 | \$1,640,540 |

^{*} Preliminary

^{**} Revised

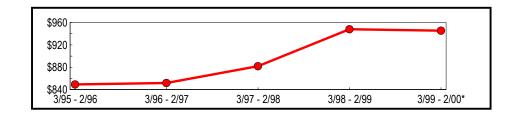
St. Lawrence County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$849,187 | (\$2,593) | (0.30) |
| 3/96 - 2/97 | 851,804 | 2,617 | 0.31 |
| 3/97 - 2/98 | 881,852 | 30,048 | 3.53 |
| 3/98 - 2/99 | 948,092 | 66,240 | 7.51 |
| 3/99 - 2/00* | 945,396 | (2,696) | (0.28) |

Five-Year Trend (In Millions)



| | <u> </u> | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$12,774 | \$9,683 | \$8,111 |
| Manufacturing | 31,384 | 22,014 | 22,438 |
| Communications | 14,059 | 14,679 | 15,379 |
| Electric, Gas & Sanitary Services | 36,363 | 31,921 | 36,805 |
| Wholesale Trade | 43,972 | 43,160 | 47,433 |
| Retail Trade Total | 272,249 | 299,007 | 291,899 |
| Building Materials | 21,134 | 24,690 | 21,064 |
| General Merchandise | 64,915 | 61,373 | 68,332 |
| Food | 20,047 | 23,114 | 22,826 |
| Auto Dealers, Gas Stations | 80,889 | 105,245 | 88,768 |
| Apparel | 6,686 | 5,119 | 5,431 |
| Furniture | 9,440 | 10,565 | 10,807 |
| Eating and Drinking | 26,986 | 28,212 | 26,188 |
| Miscellaneous Retail | 42,152 | 40,689 | 48,483 |
| Services Total | 43,797 | 41,501 | 39,144 |
| Hotels | 5,365 | 6,534 | 5,473 |
| Personal Services | 1,677 | 1,499 | 1,499 |
| Business Services | 13,611 | 13,968 | 12,177 |
| Auto Repair, Parking | 8,719 | 8,914 | 8,508 |
| Other Services | 14,425 | 10,586 | 11,487 |
| Ag., Mining, Transportation, FIRE, Govt. | 11,837 | 12,070 | 6,407 |
| Unclassified by Industry | 1,556 | 1,885 | 1,860 |
| Grand Total | \$467,991 | \$475,920 | \$469,476 |

^{*} Preliminary

^{**} Revised

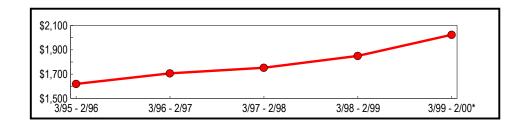
Saratoga County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,619,109 | \$10,689 | 0.66 |
| 3/96 - 2/97 | 1,706,330 | 87,221 | 5.39 |
| 3/97 - 2/98 | 1,752,587 | 46,257 | 2.71 |
| 3/98 - 2/99 | 1,849,489 | 96,902 | 5.53 |
| 3/99 - 2/00* | 2,024,337 | 174,848 | 9.45 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$17,371 | \$18,049 | \$16,177 |
| Manufacturing | 43,348 | 41,777 | 42,228 |
| Communications | 31,731 | 32,448 | 33,864 |
| Electric, Gas & Sanitary Services | 28,862 | 28,251 | 30,631 |
| Wholesale Trade | 69,315 | 75,907 | 73,675 |
| Retail Trade Total | 593,992 | 677,236 | 667,157 |
| Building Materials | 46,719 | 56,686 | 73,412 |
| General Merchandise | 91,237 | 84,648 | 91,819 |
| Food | 72,549 | 78,529 | 78,565 |
| Auto Dealers, Gas Stations | 168,404 | 221,678 | 193,600 |
| Apparel | 24,871 | 28,285 | 28,457 |
| Furniture | 34,446 | 33,913 | 37,238 |
| Eating and Drinking | 63,533 | 82,406 | 71,045 |
| Miscellaneous Retail | 92,233 | 91,091 | 93,021 |
| Services Total | 109,006 | 122,495 | 107,997 |
| Hotels | 15,620 | 22,789 | 14,499 |
| Personal Services | 4,125 | 3,343 | 4,101 |
| Business Services | 30,409 | 31,806 | 30,294 |
| Auto Repair, Parking | 30,782 | 33,753 | 31,994 |
| Other Services | 28,070 | 30,804 | 27,109 |
| Ag., Mining, Transportation, FIRE, Govt. | 20,206 | 24,114 | 21,395 |
| Unclassified by Industry | 4,332 | 4,977 | 5,959 |
| Grand Total | \$918,163 | \$1,025,254 | \$999,083 |

^{*} Preliminary

^{**} Revised

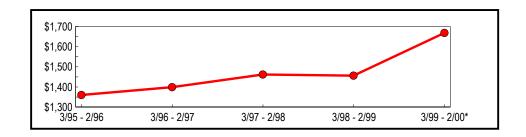
Schenectady County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,359,714 | (\$17,172) | (1.25) |
| 3/96 - 2/97 | 1,398,833 | 39,119 | 2.88 |
| 3/97 - 2/98 | 1,461,920 | 63,087 | 4.51 |
| 3/98 - 2/99 | 1,455,942 | (5,978) | (0.41) |
| 3/99 - 2/00* | 1,668,464 | 212,522 | 14.60 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$17,275 | \$12,135 | \$18,732 |
| Manufacturing | 45,265 | 83,016 | 129,465 |
| Communications | 27,437 | 23,674 | 26,414 |
| Electric, Gas & Sanitary Services | 70,959 | 65,922 | 72,338 |
| Wholesale Trade | 50,108 | 55,504 | 58,581 |
| Retail Trade Total | 410,421 | 448,042 | 458,231 |
| Building Materials | 31,915 | 37,304 | 34,080 |
| General Merchandise | 69,665 | 61,560 | 71,812 |
| Food | 52,649 | 53,039 | 54,373 |
| Auto Dealers, Gas Stations | 112,304 | 151,173 | 131,512 |
| Apparel | 15,155 | 12,508 | 13,379 |
| Furniture | 21,966 | 24,635 | 29,342 |
| Eating and Drinking | 37,727 | 43,538 | 40,728 |
| Miscellaneous Retail | 69,040 | 64,285 | 83,005 |
| Services Total | 86,042 | 83,931 | 93,050 |
| Hotels | 3,477 | 4,561 | 3,587 |
| Personal Services | 2,605 | 1,939 | 2,401 |
| Business Services | 34,364 | 32,118 | 43,863 |
| Auto Repair, Parking | 22,307 | 25,742 | 23,430 |
| Other Services | 23,289 | 19,571 | 19,769 |
| Ag., Mining, Transportation, FIRE, Govt. | 9,361 | 11,796 | 10,169 |
| Unclassified by Industry | 9,632 | 7,596 | 9,868 |
| Grand Total | \$726,500 | \$791,616 | \$876,848 |

^{*} Preliminary

^{**} Revised

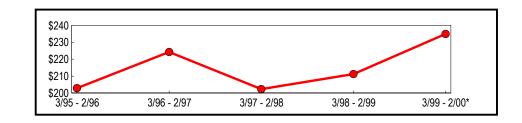
Schoharie County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from l | Previous Period |
|--------------|---------------|---------------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$202,890 | \$22,431 | 12.43 |
| 3/96 - 2/97 | 224,236 | 21,346 | 10.52 |
| 3/97 - 2/98 | 202,357 | (21,879) | (9.76) |
| 3/98 - 2/99 | 211,208 | 8,851 | 4.37 |
| 3/99 - 2/00* | 234,903 | 23,695 | 11.22 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$1,555 | \$1,568 | \$1,376 |
| Manufacturing | 3,485 | 5,465 | 3,413 |
| Communications | 4,138 | 3,829 | 4,141 |
| Electric, Gas & Sanitary Services | 3,238 | 3,022 | 3,137 |
| Wholesale Trade | 10,633 | 12,403 | 12,348 |
| Retail Trade Total | 68,677 | 79,982 | 73,761 |
| Building Materials | 4,301 | 5,051 | 4,359 |
| General Merchandise | 16,577 | 17,024 | 18,412 |
| Food | 7,679 | 8,459 | 8,471 |
| Auto Dealers, Gas Stations | 23,513 | 30,425 | 24,930 |
| Apparel | 1,090 | 1,068 | 1,167 |
| Furniture | 1,818 | 2,522 | 2,437 |
| Eating and Drinking | 5,041 | 6,172 | 5,276 |
| Miscellaneous Retail | 8,658 | 9,261 | 8,709 |
| Services Total | 10,967 | 13,561 | 9,714 |
| Hotels | 1,253 | 2,557 | 1,328 |
| Personal Services | 332 | 192 | 209 |
| Business Services | 3,330 | 2,846 | 2,334 |
| Auto Repair, Parking | 3,193 | 3,181 | 3,098 |
| Other Services | 2,859 | 4,785 | 2,745 |
| Ag., Mining, Transportation, FIRE, Govt. | 1,984 | 2,437 | 2,051 |
| Unclassified by Industry | 399 | 1,336 | 1,359 |
| Grand Total | \$105,076 | \$123,603 | \$111,300 |

^{*} Preliminary

^{**} Revised

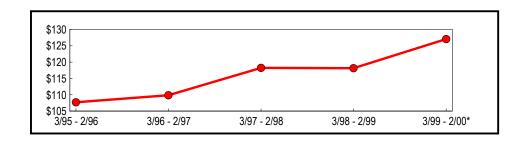
Schuyler County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from | Previous Period |
|--------------|---------------|-------------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$107,739 | \$3,517 | 3.37 |
| 3/96 - 2/97 | 109,885 | 2,146 | 1.99 |
| 3/97 - 2/98 | 118,219 | 8,334 | 7.58 |
| 3/98 - 2/99 | 118,118 | (101) | (0.09) |
| 3/99 - 2/00* | 127,027 | 8,909 | 7.54 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$1,444 | \$1,523 | \$1,088 |
| Manufacturing | 4,020 | 3,670 | 3,512 |
| Communications | 2,118 | 2,130 | 2,123 |
| Electric, Gas & Sanitary Services | 1,594 | 1,555 | 1,757 |
| Wholesale Trade | 4,049 | 6,039 | 4,236 |
| Retail Trade Total | 33,631 | 45,223 | 36,975 |
| Building Materials | 2,654 | 3,195 | 2,417 |
| General Merchandise | 622 | 776 | 722 |
| Food | 4,393 | 5,233 | 4,817 |
| Auto Dealers, Gas Stations | 12,723 | 16,666 | 14,798 |
| Apparel | 1,129 | 1,121 | 1,255 |
| Furniture | 502 | 532 | 577 |
| Eating and Drinking | 4,142 | 5,405 | 4,269 |
| Miscellaneous Retail | 7,466 | 12,295 | 8,120 |
| Services Total | 6,160 | 9,102 | 6,016 |
| Hotels | 980 | 1,999 | 1,089 |
| Personal Services | 100 | 47 | 62 |
| Business Services | 1,601 | 1,935 | 1,501 |
| Auto Repair, Parking | 1,916 | 2,031 | 1,815 |
| Other Services | 1,563 | 3,090 | 1,549 |
| Ag., Mining, Transportation, FIRE, Govt. | 903 | 830 | 821 |
| Unclassified by Industry | 104 | 182 | 245 |
| Grand Total | \$54,023 | \$70,254 | \$56,773 |

^{*} Preliminary

^{**} Revised

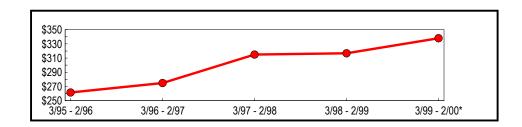
Seneca County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$261,495 | \$53,925 | 25.98 |
| 3/96 - 2/97 | 274,859 | 13,364 | 5.11 |
| 3/97 - 2/98 | 315,070 | 40,211 | 14.63 |
| 3/98 - 2/99 | 316,807 | 1,737 | 0.55 |
| 3/99 - 2/00* | 337,968 | 21,161 | 6.68 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$2,509 | \$1,933 | \$1,722 |
| Manufacturing | 12,025 | 13,872 | 12,600 |
| Communications | 4,562 | 4,517 | 4,638 |
| Electric, Gas & Sanitary Services | 4,272 | 4,795 | 4,501 |
| Wholesale Trade | 14,826 | 18,066 | 16,060 |
| Retail Trade Total | 99,398 | 113,285 | 102,037 |
| Building Materials | 5,259 | 6,528 | 5,816 |
| General Merchandise | 11,772 | 11,723 | 11,980 |
| Food | 6,829 | 8,191 | 8,937 |
| Auto Dealers, Gas Stations | 21,493 | 29,493 | 24,309 |
| Apparel | 25,144 | 28,705 | 24,479 |
| Furniture | 7,299 | 4,929 | 5,730 |
| Eating and Drinking | 7,655 | 10,083 | 7,877 |
| Miscellaneous Retail | 13,947 | 13,633 | 12,909 |
| Services Total | 11,698 | 12,321 | 11,003 |
| Hotels | 1,815 | 2,679 | 1,964 |
| Personal Services | 551 | 463 | 423 |
| Business Services | 3,257 | 3,409 | 3,170 |
| Auto Repair, Parking | 2,565 | 2,966 | 2,910 |
| Other Services | 3,510 | 2,804 | 2,536 |
| Ag., Mining, Transportation, FIRE, Govt. | 3,432 | 4,981 | 3,572 |
| Unclassified by Industry | 699 | 2,757 | 5,308 |
| Grand Total | \$153,421 | \$176,527 | \$161,441 |

^{*} Preliminary

^{**} Revised

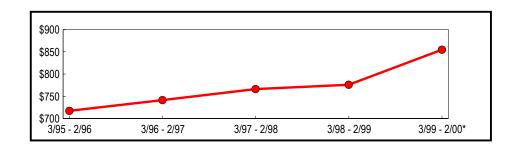
Steuben County

Annual Totals

(In Thousands)

| | Taxable Sales <u>Chang</u> | | Previous Period |
|--------------|----------------------------|----------|-----------------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$717,268 | \$19,648 | 2.82 |
| 3/96 - 2/97 | 741,557 | 24,289 | 3.39 |
| 3/97 - 2/98 | 766,386 | 24,829 | 3.35 |
| 3/98 - 2/99 | 776,252 | 9,866 | 1.29 |
| 3/99 - 2/00* | 854,997 | 78,745 | 10.14 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$8,110 | \$8,048 | \$8,693 |
| Manufacturing | 35,391 | 44,681 | 47,804 |
| Communications | 13,894 | 13,521 | 15,527 |
| Electric, Gas & Sanitary Services | 15,475 | 13,634 | 14,631 |
| Wholesale Trade | 25,677 | 27,935 | 30,394 |
| Retail Trade Total | 224,039 | 252,255 | 236,990 |
| Building Materials | 21,263 | 22,614 | 20,562 |
| General Merchandise | 42,021 | 38,224 | 41,785 |
| Food | 33,599 | 37,933 | 41,232 |
| Auto Dealers, Gas Stations | 65,984 | 83,804 | 68,777 |
| Apparel | 2,661 | 2,974 | 3,094 |
| Furniture | 7,875 | 11,280 | 10,421 |
| Eating and Drinking | 25,999 | 31,365 | 26,828 |
| Miscellaneous Retail | 24,637 | 24,061 | 24,291 |
| Services Total | 51,348 | 60,205 | 61,875 |
| Hotels | 8,022 | 11,244 | 8,683 |
| Personal Services | 1,366 | 874 | 1,172 |
| Business Services | 20,823 | 23,143 | 28,484 |
| Auto Repair, Parking | 10,803 | 11,865 | 12,779 |
| Other Services | 10,334 | 13,079 | 10,757 |
| Ag., Mining, Transportation, FIRE, Govt. | 6,002 | 7,043 | 7,230 |
| Unclassified by Industry | 1,266 | 2,003 | 2,528 |
| Grand Total | \$381,202 | \$429,325 | \$425,672 |

^{*} Preliminary

^{**} Revised

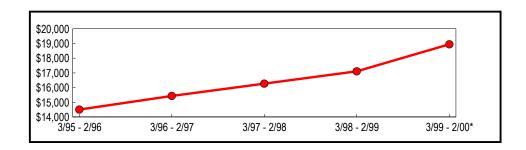
Suffolk County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$14,507,202 | \$436,052 | 3.10 |
| 3/96 - 2/97 | 15,428,247 | 921,045 | 6.35 |
| 3/97 - 2/98 | 16,271,233 | 842,986 | 5.46 |
| 3/98 - 2/99 | 17,111,645 | 840,412 | 5.17 |
| 3/99 - 2/00* | 18,951,976 | 1,840,331 | 10.75 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$131,991 | \$153,129 | \$138,598 |
| Manufacturing | 317,508 | 348,782 | 349,052 |
| Communications | 347,490 | 376,779 | 389,016 |
| Electric, Gas & Sanitary Services | 590,937 | 606,407 | 639,881 |
| Wholesale Trade | 591,634 | 670,574 | 633,764 |
| Retail Trade Total | 5,233,626 | 5,921,224 | 5,997,629 |
| Building Materials | 496,903 | 644,685 | 555,110 |
| General Merchandise | 645,048 | 604,518 | 747,718 |
| Food | 392,562 | 410,629 | 400,686 |
| Auto Dealers, Gas Stations | 1,378,182 | 1,750,774 | 1,635,512 |
| Apparel | 374,929 | 427,081 | 425,929 |
| Furniture | 400,546 | 448,857 | 486,845 |
| Eating and Drinking | 487,312 | 599,079 | 514,997 |
| Miscellaneous Retail | 1,058,144 | 1,035,601 | 1,230,832 |
| Services Total | 972,569 | 1,104,300 | 1,023,423 |
| Hotels | 84,499 | 122,395 | 94,902 |
| Personal Services | 26,424 | 25,194 | 27,860 |
| Business Services | 368,997 | 418,557 | 387,543 |
| Auto Repair, Parking | 233,575 | 268,298 | 262,927 |
| Other Services | 259,074 | 269,856 | 250,191 |
| Ag., Mining, Transportation, FIRE, Govt. | 175,941 | 279,790 | 194,297 |
| Unclassified by Industry | 31,802 | 59,006 | 66,325 |
| Grand Total | \$8,393,498 | \$9,519,991 | \$9,431,985 |

^{*} Preliminary

^{**} Revised

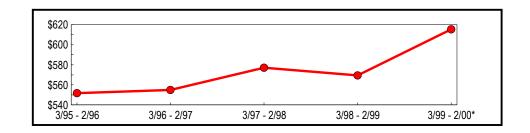
Sullivan County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$551,657 | (\$6,604) | (1.18) |
| 3/96 - 2/97 | 554,966 | 3,309 | 0.60 |
| 3/97 - 2/98 | 577,062 | 22,096 | 3.98 |
| 3/98 - 2/99 | 569,389 | (7,673) | (1.33) |
| 3/99 - 2/00* | 615,473 | 46,084 | 8.09 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$5,903 | \$6,012 | \$5,318 |
| Manufacturing | 11,616 | 12,744 | 13,573 |
| Communications | 15,899 | 13,490 | 12,660 |
| Electric, Gas & Sanitary Services | 9,039 | 11,428 | 8,666 |
| Wholesale Trade | 19,691 | 24,589 | 22,630 |
| Retail Trade Total | 156,012 | 200,873 | 174,718 |
| Building Materials | 16,450 | 21,438 | 17,726 |
| General Merchandise | 16,712 | 31,929 | 29,551 |
| Food | 17,913 | 21,044 | 18,216 |
| Auto Dealers, Gas Stations | 51,414 | 65,003 | 56,789 |
| Apparel | 3,139 | 2,663 | 1,847 |
| Furniture | 5,601 | 6,097 | 5,148 |
| Eating and Drinking | 15,343 | 19,145 | 13,095 |
| Miscellaneous Retail | 29,440 | 33,554 | 32,346 |
| Services Total | 42,228 | 54,665 | 41,152 |
| Hotels | 15,848 | 23,713 | 16,249 |
| Personal Services | 720 | 1,469 | 692 |
| Business Services | 9,063 | 9,643 | 7,673 |
| Auto Repair, Parking | 9,589 | 10,457 | 10,277 |
| Other Services | 7,008 | 9,383 | 6,261 |
| Ag., Mining, Transportation, FIRE, Govt. | 5,735 | 6,059 | 4,990 |
| Unclassified by Industry | 520 | 762 | 1,144 |
| Grand Total | \$266,643 | \$330,622 | \$284,851 |

^{*} Preliminary

^{**} Revised

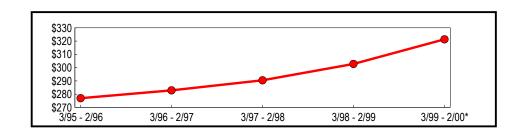
Tioga County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$276,903 | (\$2,401) | (0.86) |
| 3/96 - 2/97 | 282,824 | 5,921 | 2.14 |
| 3/97 - 2/98 | 290,427 | 7,603 | 2.69 |
| 3/98 - 2/99 | 302,745 | 12,318 | 4.24 |
| 3/99 - 2/00* | 321,319 | 18,574 | 6.14 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$4,697 | \$3,654 | \$3,803 |
| Manufacturing | 6,256 | 5,775 | 5,989 |
| Communications | 5,782 | 6,063 | 6,177 |
| Electric, Gas & Sanitary Services | 17,974 | 16,487 | 18,008 |
| Wholesale Trade | 17,792 | 17,142 | 20,968 |
| Retail Trade Total | 73,843 | 82,075 | 77,128 |
| Building Materials | 4,745 | 6,469 | 5,934 |
| General Merchandise | 3,385 | 2,055 | 2,195 |
| Food | 7,902 | 9,490 | 8,719 |
| Auto Dealers, Gas Stations | 26,446 | 33,442 | 29,497 |
| Apparel | 704 | 230 | 268 |
| Furniture | 7,755 | 6,566 | 6,191 |
| Eating and Drinking | 7,228 | 8,893 | 7,793 |
| Miscellaneous Retail | 15,678 | 14,930 | 16,531 |
| Services Total | 24,298 | 26,155 | 22,140 |
| Hotels | 1,699 | 2,154 | 1,723 |
| Personal Services | 433 | 197 | 258 |
| Business Services | 6,231 | 10,160 | 5,701 |
| Auto Repair, Parking | 3,427 | 3,424 | 3,502 |
| Other Services | 12,508 | 10,220 | 10,956 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,620 | 2,991 | 3,192 |
| Unclassified by Industry | 852 | 1,473 | 2,099 |
| Grand Total | \$154,114 | \$161,815 | \$159,504 |

^{*} Preliminary

^{**} Revised

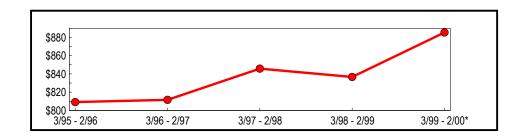
Tompkins County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$809,202 | \$658 | 0.08 |
| 3/96 - 2/97 | 811,621 | 2,419 | 0.30 |
| 3/97 - 2/98 | 845,801 | 34,180 | 4.21 |
| 3/98 - 2/99 | 836,793 | (9,008) | (1.07) |
| 3/99 - 2/00* | 885,586 | 48,793 | 5.83 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$6,412 | \$6,894 | \$7,092 |
| Manufacturing | 15,338 | 17,304 | 14,915 |
| Communications | 16,821 | 17,424 | 21,123 |
| Electric, Gas & Sanitary Services | 44,852 | 39,893 | 41,442 |
| Wholesale Trade | 31,700 | 32,836 | 36,407 |
| Retail Trade Total | 229,405 | 252,963 | 247,295 |
| Building Materials | 11,118 | 14,520 | 12,555 |
| General Merchandise | 38,175 | 36,902 | 41,014 |
| Food | 28,287 | 29,827 | 29,761 |
| Auto Dealers, Gas Stations | 55,622 | 71,262 | 62,289 |
| Apparel | 9,012 | 9,159 | 8,896 |
| Furniture | 12,906 | 14,549 | 15,447 |
| Eating and Drinking | 31,380 | 36,171 | 33,196 |
| Miscellaneous Retail | 42,905 | 40,573 | 44,137 |
| Services Total | 59,601 | 65,596 | 56,054 |
| Hotels | 6,258 | 9,538 | 6,883 |
| Personal Services | 1,590 | 1,690 | 1,276 |
| Business Services | 12,197 | 12,255 | 10,316 |
| Auto Repair, Parking | 14,740 | 17,502 | 16,057 |
| Other Services | 24,816 | 24,611 | 21,522 |
| Ag., Mining, Transportation, FIRE, Govt. | 10,753 | 12,148 | 10,922 |
| Unclassified by Industry | 2,108 | 2,639 | 2,639 |
| Grand Total | \$416,990 | \$447,697 | \$437,889 |

^{*} Preliminary

^{**} Revised

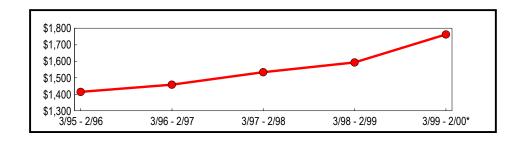
Ulster County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|------------------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$1,415,134 | \$26,680 | 1.92 |
| 3/96 - 2/97 | 1,458,211 | 43,077 | 3.04 |
| 3/97 - 2/98 | 1,534,282 | 76,071 | 5.22 |
| 3/98 - 2/99 | 1,593,371 | 59,089 | 3.85 |
| 3/99 - 2/00* | 1,763,087 | 169,716 | 10.65 |

Five-Year Trend (In Millions)



Semiannual Industry Totals

(In Thousands)

| | | Selling Period | |
|--|-------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$10,818 | \$10,322 | \$9,119 |
| Manufacturing | 31,230 | 26,936 | 29,578 |
| Communications | 29,319 | 35,624 | 43,206 |
| Electric, Gas & Sanitary Services | 55,626 | 56,699 | 59,755 |
| Wholesale Trade | 44,969 | 49,769 | 53,880 |
| Retail Trade Total | 509,679 | 557,478 | 566,027 |
| Building Materials | 49,282 | 58,338 | 53,028 |
| General Merchandise | 89,347 | 88,678 | 98,693 |
| Food | 56,585 | 62,236 | 59,681 |
| Auto Dealers, Gas Stations | 127,115 | 163,518 | 145,981 |
| Apparel | 20,095 | 20,038 | 19,944 |
| Furniture | 18,398 | 20,073 | 23,025 |
| Eating and Drinking | 48,422 | 56,142 | 50,001 |
| Miscellaneous Retail | 100,435 | 88,455 | 115,674 |
| Services Total | 105,610 | 122,129 | 107,646 |
| Hotels | 29,130 | 43,058 | 33,741 |
| Personal Services | 2,152 | 1,675 | 1,911 |
| Business Services | 28,344 | 30,198 | 27,648 |
| Auto Repair, Parking | 24,077 | 25,238 | 24,644 |
| Other Services | 21,907 | 21,960 | 19,702 |
| Ag., Mining, Transportation, FIRE, Govt. | 12,773 | 15,373 | 14,853 |
| Unclassified by Industry | 2,648 | 2,232 | 2,461 |
| Grand Total | \$802,672 | \$876,562 | \$886,525 |

^{*} Preliminary

^{**} Revised

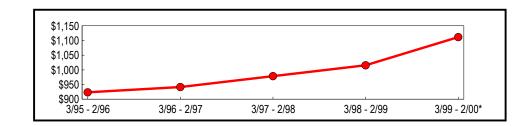
Warren County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$923,436 | \$27,672 | 3.09 |
| 3/96 - 2/97 | 941,736 | 18,300 | 1.98 |
| 3/97 - 2/98 | 978,559 | 36,823 | 3.91 |
| 3/98 - 2/99 | 1,015,761 | 37,202 | 3.80 |
| 3/99 - 2/00* | 1,111,535 | 95,774 | 9.43 |

Five-Year Trend (In Millions)



| | | Selling Period | |
|--|-------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$9,328 | \$12,191 | \$10,220 |
| Manufacturing | 18,581 | 22,469 | 19,831 |
| Communications | 11,840 | 12,807 | 13,288 |
| Electric, Gas & Sanitary Services | 15,432 | 17,010 | 16,672 |
| Wholesale Trade | 36,607 | 42,844 | 39,212 |
| Retail Trade Total | 294,753 | 362,777 | 319,463 |
| Building Materials | 31,687 | 41,026 | 33,235 |
| General Merchandise | 58,505 | 59,348 | 65,120 |
| Food | 33,582 | 41,220 | 37,273 |
| Auto Dealers, Gas Stations | 62,982 | 80,742 | 68,741 |
| Apparel | 19,413 | 26,255 | 18,293 |
| Furniture | 15,403 | 18,163 | 18,108 |
| Eating and Drinking | 32,538 | 51,679 | 34,491 |
| Miscellaneous Retail | 40,643 | 44,344 | 44,202 |
| Services Total | 71,155 | 120,850 | 73,881 |
| Hotels | 25,087 | 53,666 | 26,196 |
| Personal Services | 1,327 | 2,209 | 1,319 |
| Business Services | 13,077 | 16,790 | 12,248 |
| Auto Repair, Parking | 15,223 | 18,080 | 17,466 |
| Other Services | 16,441 | 30,105 | 16,652 |
| Ag., Mining, Transportation, FIRE, Govt. | 8,412 | 13,131 | 8,715 |
| Unclassified by Industry | 1,383 | 3,276 | 2,898 |
| Grand Total | \$467,491 | \$607,355 | \$504,180 |

^{*} Preliminary

^{**} Revised

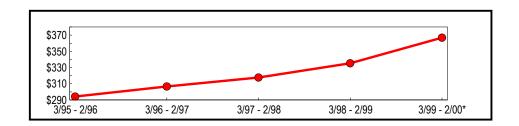
Washington County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$294,263 | \$1,173 | 0.40 |
| 3/96 - 2/97 | 306,611 | 12,348 | 4.20 |
| 3/97 - 2/98 | 317,816 | 11,205 | 3.65 |
| 3/98 - 2/99 | 335,199 | 17,383 | 5.47 |
| 3/99 - 2/00* | 366,892 | 31,693 | 9.45 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$5,730 | \$5,862 | \$5,359 |
| Manufacturing | 8,976 | 16,089 | 6,501 |
| Communications | 6,657 | 6,985 | 7,209 |
| Electric, Gas & Sanitary Services | 4,643 | 4,672 | 5,070 |
| Wholesale Trade | 13,319 | 14,677 | 16,261 |
| Retail Trade Total | 103,247 | 119,919 | 112,662 |
| Building Materials | 9,883 | 12,329 | 11,429 |
| General Merchandise | 13,443 | 12,611 | 13,795 |
| Food | 16,893 | 19,044 | 18,712 |
| Auto Dealers, Gas Stations | 34,901 | 46,462 | 40,541 |
| Apparel | 650 | 717 | 625 |
| Furniture | 3,549 | 3,979 | 3,932 |
| Eating and Drinking | 9,339 | 11,286 | 9,405 |
| Miscellaneous Retail | 14,589 | 13,491 | 14,223 |
| Services Total | 18,292 | 19,270 | 18,331 |
| Hotels | 254 | 279 | 293 |
| Personal Services | 369 | 302 | 298 |
| Business Services | 5,995 | 6,019 | 6,026 |
| Auto Repair, Parking | 7,015 | 7,763 | 7,569 |
| Other Services | 4,659 | 4,907 | 4,145 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,451 | 2,846 | 2,799 |
| Unclassified by Industry | 830 | 923 | 1,457 |
| Grand Total | \$164,145 | \$191,243 | \$175,649 |

^{*} Preliminary

^{**} Revised

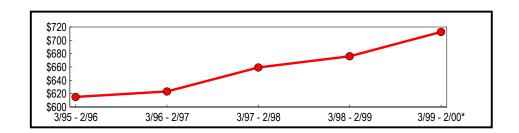
Wayne County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$615,207 | \$20,993 | 3.53 |
| 3/96 - 2/97 | 623,519 | 8,312 | 1.35 |
| 3/97 - 2/98 | 659,399 | 35,880 | 5.75 |
| 3/98 - 2/99 | 676,098 | 16,699 | 2.53 |
| 3/99 - 2/00* | 712,565 | 36,467 | 5.39 |

Five-Year Trend (In Millions)



| | Selling Period | | <u> </u> |
|--|----------------|----------------|---------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 * |
| Construction | \$6,294 | \$7,000 | \$6,614 |
| Manufacturing | 16,785 | 15,552 | 16,616 |
| Communications | 12,766 | 12,775 | 13,023 |
| Electric, Gas & Sanitary Services | 18,930 | 16,309 | 14,956 |
| Wholesale Trade | 39,759 | 42,225 | 44,365 |
| Retail Trade Total | 194,164 | 227,030 | 203,032 |
| Building Materials | 15,747 | 19,644 | 16,003 |
| General Merchandise | 31,302 | 28,532 | 31,946 |
| Food | 27,072 | 30,585 | 29,158 |
| Auto Dealers, Gas Stations | 67,968 | 91,297 | 73,109 |
| Apparel | 1,274 | 1,445 | 1,339 |
| Furniture | 8,768 | 9,780 | 9,529 |
| Eating and Drinking | 18,161 | 22,620 | 18,452 |
| Miscellaneous Retail | 23,872 | 23,127 | 23,496 |
| Services Total | 35,193 | 37,083 | 33,616 |
| Hotels | 815 | 1,064 | 675 |
| Personal Services | 928 | 648 | 679 |
| Business Services | 10,472 | 10,734 | 9,343 |
| Auto Repair, Parking | 11,478 | 12,323 | 12,377 |
| Other Services | 11,500 | 12,314 | 10,542 |
| Ag., Mining, Transportation, FIRE, Govt. | 8,230 | 10,575 | 8,451 |
| Unclassified by Industry | 694 | 1,659 | 1,684 |
| Grand Total | \$332,815 | \$370,208 | \$342,357 |

^{*} Preliminary

^{**} Revised

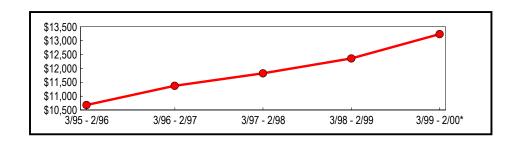
Westchester County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$10,679,202 | \$538,990 | 5.32 |
| 3/96 - 2/97 | 11,375,377 | 696,175 | 6.52 |
| 3/97 - 2/98 | 11,823,022 | 447,645 | 3.94 |
| 3/98 - 2/99 | 12,359,851 | 536,829 | 4.54 |
| 3/99 - 2/00* | 13,237,045 | 877,194 | 7.10 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$121,447 | \$132,104 | \$138,571 |
| Manufacturing | 312,476 | 293,639 | 293,612 |
| Communications | 288,374 | 314,570 | 315,899 |
| Electric, Gas & Sanitary Services | 440,047 | 408,104 | 451,805 |
| Wholesale Trade | 384,806 | 415,061 | 440,193 |
| Retail Trade Total | 3,551,007 | 3,645,642 | 3,945,458 |
| Building Materials | 249,422 | 295,037 | 277,404 |
| General Merchandise | 548,531 | 470,481 | 567,915 |
| Food | 216,832 | 227,958 | 229,518 |
| Auto Dealers, Gas Stations | 815,690 | 965,585 | 959,761 |
| Apparel | 338,825 | 336,814 | 362,798 |
| Furniture | 305,084 | 324,535 | 354,096 |
| Eating and Drinking | 366,429 | 385,854 | 376,852 |
| Miscellaneous Retail | 710,194 | 639,378 | 817,114 |
| Services Total | 939,977 | 1,002,505 | 996,993 |
| Hotels | 115,697 | 120,708 | 118,926 |
| Personal Services | 21,474 | 20,282 | 22,475 |
| Business Services | 373,880 | 386,174 | 402,766 |
| Auto Repair, Parking | 183,308 | 195,127 | 190,950 |
| Other Services | 245,618 | 280,214 | 261,876 |
| Ag., Mining, Transportation, FIRE, Govt. | 190,666 | 177,496 | 170,637 |
| Unclassified by Industry | 26,171 | 36,296 | 58,460 |
| Grand Total | \$6,254,971 | \$6,425,417 | \$6,811,628 |

^{*} Preliminary

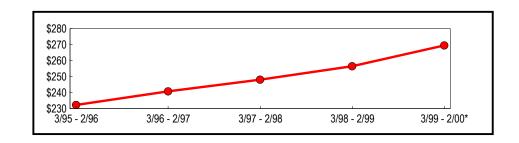
^{**} Revised

Wyoming County

Annual Totals (In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$232,370 | \$2,021 | 0.88 |
| 3/96 - 2/97 | 240,833 | 8,463 | 3.64 |
| 3/97 - 2/98 | 248,124 | 7,291 | 3.03 |
| 3/98 - 2/99 | 256,576 | 8,452 | 3.41 |
| 3/99 - 2/00* | 269,505 | 12,929 | 5.04 |

Five-Year Trend (In Millions)



| · | Selling Period | | |
|--|----------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$2,612 | \$2,237 | \$2,162 |
| Manufacturing | 6,096 | 5,275 | 5,901 |
| Communications | 4,885 | 4,570 | 5,378 |
| Electric, Gas & Sanitary Services | 3,668 | 3,715 | 3,199 |
| Wholesale Trade | 8,454 | 9,691 | 10,487 |
| Retail Trade Total | 82,466 | 96,598 | 86,228 |
| Building Materials | 6,791 | 8,572 | 6,988 |
| General Merchandise | 13,414 | 13,801 | 14,068 |
| Food | 13,003 | 15,090 | 15,088 |
| Auto Dealers, Gas Stations | 29,957 | 38,863 | 31,145 |
| Apparel | 308 | 507 | 794 |
| Furniture | 4,207 | 4,448 | 4,321 |
| Eating and Drinking | 7,032 | 8,531 | 7,260 |
| Miscellaneous Retail | 7,754 | 6,786 | 6,564 |
| Services Total | 13,610 | 14,773 | 12,944 |
| Hotels | 1,108 | 1,421 | 1,140 |
| Personal Services | 540 | 348 | 433 |
| Business Services | 3,828 | 4,716 | 3,786 |
| Auto Repair, Parking | 3,739 | 3,980 | 3,785 |
| Other Services | 4,395 | 4,308 | 3,800 |
| Ag., Mining, Transportation, FIRE, Govt. | 2,419 | 2,649 | 2,629 |
| Unclassified by Industry | 619 | 588 | 481 |
| Grand Total | \$124,829 | \$140,096 | \$129,409 |

^{*} Preliminary

^{**} Revised

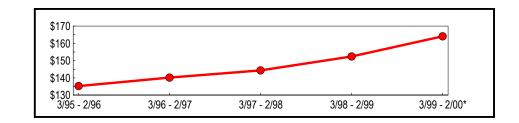
Yates County

Annual Totals

(In Thousands)

| | Taxable Sales | Change from Previous Period | |
|--------------|---------------|-----------------------------|---------|
| Period | & Purchases | Amount | Percent |
| 3/95 - 2/96 | \$135,209 | \$7,075 | 5.52 |
| 3/96 - 2/97 | 140,174 | 4,965 | 3.67 |
| 3/97 - 2/98 | 144,346 | 4,172 | 2.98 |
| 3/98 - 2/99 | 152,372 | 8,026 | 5.56 |
| 3/99 - 2/00* | 164,142 | 11,770 | 7.72 |

Five-Year Trend (In Millions)



| | Selling Period | | |
|--|----------------|----------------|-------------|
| Industry | 9/98 - 2/99 | 3/99 - 8/99 ** | 9/99 - 2/00 |
| Construction | \$1,817 | \$1,648 | \$1,533 |
| Manufacturing | 5,998 | 7,144 | 8,211 |
| Communications | 2,557 | 2,754 | 3,218 |
| Electric, Gas & Sanitary Services | 1,384 | 1,584 | 1,194 |
| Wholesale Trade | 7,772 | 8,365 | 8,417 |
| Retail Trade Total | 43,026 | 49,998 | 43,275 |
| Building Materials | 4,702 | 6,012 | 5,134 |
| General Merchandise | 4,508 | 4,090 | 4,341 |
| Food | 3,183 | 3,813 | 3,367 |
| Auto Dealers, Gas Stations | 15,252 | 19,155 | 15,994 |
| Apparel | 316 | 306 | 307 |
| Furniture | 2,354 | 2,652 | 2,291 |
| Eating and Drinking | 4,848 | 6,170 | 5,021 |
| Miscellaneous Retail | 7,863 | 7,800 | 6,820 |
| Services Total | 9,921 | 11,816 | 10,065 |
| Hotels | 363 | 586 | 348 |
| Personal Services | 165 | 73 | 108 |
| Business Services | 2,180 | 2,322 | 1,778 |
| Auto Repair, Parking | 4,877 | 6,490 | 5,815 |
| Other Services | 2,336 | 2,345 | 2,016 |
| Ag., Mining, Transportation, FIRE, Govt. | 1,713 | 2,135 | 2,412 |
| Unclassified by Industry | 384 | 165 | 208 |
| Grand Total | \$74,572 | \$85,609 | \$78,533 |

^{*} Preliminary

^{**} Revised

Appendix A: Principal Industry Activity Codes and Standard Industrial Classification Code Ranges By Industry

The industry codes displayed in this report correspond to the Standard Industrial Classification (SIC) codes published by the U.S. Office of Management and Budget and the Principal Industry Activity (PIA) codes provided by the Internal Revenue Service to taxpayers. Sales tax vendors are asked to identify their primary business function and identify themselves using SIC or PIA codes. This process is voluntary and subject to the tax preparer's understanding of the classification codes.

Standard Industrial Code and Principle Industry Activity Codes Listing

| | 2 Digit | 4 Digit |
|------------------------------------|--------------|-----------------------|
| Industry | SIC/PIA Code | SIC Code Range |
| Construction | 15, 16, 17 | 1520-1799 |
| Manufacturing | 20-39 | 2010-3999 |
| Communication | 48 | 4810-4899 |
| Electric and Gas | 49 | 4910-4971 |
| Wholesale Trade | 50-51 | 5010-5199 |
| Retail Trade | 52-59 | |
| Building Materials | | 5210-5271 |
| General Merchandise | | 5310-5399 |
| Food | | 5410-5499 |
| Auto Dealers, Gas Stations | | 5510-5599 |
| Apparel | | 5610-5699 |
| Furniture | | 5710-5736 |
| Eating and Drinking | | 5810-5813 |
| Miscellaneous Retail | | 5910-5999 |
| Services | 70-89 | |
| Hotels | | 7010-7041 |
| Personal Services | | 7210-7299 |
| Business Services | | 7310-7389, 7476, 7914 |
| Auto Repair, Parking | | 7510-7549 |
| Other Services | | 7620-8999 |
| All Other Industries | | |
| Transportation | 40-47 | 4010-4789 |
| Finance, Insurance and Real Estate | 60-67 | 6010-6799 |

Note: The "All Other Industries" category also includes data for unclassified industries and those industries for which no code was provided.

Appendix B: Counties Exempting Residential Energy Sales from Sales Tax

| Broome | Onondaga |
|------------|------------|
| Chenango | Orange |
| Columbia | Otsego |
| Delaware | Putnam |
| Dutchess | Rensselaer |
| Essex | Rockland |
| Fulton | Saratoga |
| Genesee | Schoharie |
| Greene | Schuyler |
| Hamilton | Seneca |
| Herkimer | Steuben |
| Lewis | Sullivan |
| Livingston | Warren |
| Madison | Washington |
| Monroe | Wayne |
| Montgomery | Wyoming |
| Nassau | Yates |
| Oneida | |

Appendix C: New York State and Local Sales Tax Rates by County and City Effective September 1, 1999

Appendix C